

EAST NASHVILLE HOPE EXCHANGE, INC.
Profit & Loss Budget Performance

	Proposed
	2018 Budget
Ordinary Income/Expense	
Income	
400 · Contributions	
401 · Individual Contributions	36,250.00
402 · Corporate Contributions	19,000.00
403 · Board Contributions	6,500.00
Total 400 · Contributions	61,750.00
420 · Program Income	
422 · Registration/Enrollment	2,500.00
423 · Aftercare Income	1,500.00
420 · Program Income - Other	0.00
Total 420 · Program Income	4,000.00
430 · Event Revenue	
431 · Wine Tasting Ticket Sales	9,500.00
432 · Wine Tasting Auctions	13,000.00
433 · Wine Tasting Donations	4,000.00
436 · Booked for Dinner Ticket Sales	9,375.00
437 · Booked for Dinner Auctions	1,000.00
438 · Booked for Dinner Donations	2,200.00
Total 430 · Event Revenue	39,075.00
450 · Grants/Foundations	115,325.00
Total Income	220,150.00
Expense	
500 · Compensation	
501 · Director's Salary	50,476.00
502 · Teachers -All	74,150.00
503 · Payroll Tax	12,000.00
504 · Staff Training & Appreciation	1,500.00
505 · Volunteer Coordinator	5,000.00
506 · Recruitment & Enroll Liaison	750.00
507 · Program Support	16,140.00
511 · Custodian (Contract)	850.00
Total 500 · Compensation	160,866.00
600 · Program Expenses	
601 · Classroom Furn/Storage	400.00
602 · Classroom/ Art Supplies	1,650.00
603 · Games/Equipment	250.00
604 · Books/Curriculum	7,700.00
606 · Field Trips	3,700.00
607 · Recognition	580.00
608 · T-Shirts	1,300.00
609 · Family Engagement Events	2,600.00
610 · Snacks/Paper Supplies	900.00
612 · Technology	2,000.00
613 · Storage Facility	2,700.00
614 · Copying and Laminating	1,540.00
615 · Postage - Program	350.00
616 · Artist Fees	3,600.00
617 · Background Checks	750.00
618 · Occupancy	3,156.00
619 · Insurance	3,975.00
Total 600 · Program Expenses	37,151.00
700 · Administrative	
704 · Office Supplies	350.00
705 · Technology - Admin	1,200.00
710 · Payroll Processing Fee	600.00
712 · Dues/Memberships	300.00
716 · Misc. Expenses Admin	0.00
720 · Strategic Planning	0.00
702 · P.O. Box	98.00
703 · Postage - Admin	150.00
706 · Workmans Comp Insurance	800.00
713 · Printing & Copying - Admin	0.00
Total 700 · Administrative	3,498.00
720 · Professional Services	
721 · Accounting Fees	6,000.00
722 · Financial Compilation	1,350.00
Total 720 · Professional Services	7,350.00
800 · Fundraising Expenses	
801 · Donor Management Software	445.00
802 · Social Media Advertising	200.00
803 · Event Expenses	8,000.00
804 · Printing & Copying Exp	1,100.00
805 · Postage - Fundraising	900.00
807 · Online Payment Fees	440.00
808 · 501c3 Registration Fees	200.00
810 · Misc Expenses - Fundraising	0.00
Total 800 · Fundraising Expenses	11,285.00
Total Expense	220,150.00
Net Ordinary Income	0.00
Net Income	0.00