|  |  | 2011 Budget |
| :---: | :---: | :---: |
| INCOME |  |  |
| Festival | Admissions | 66,000 |
|  | Entry Fees | 54,000 |
|  | Merchandise Inc | 1,500 |
|  | Sponsorships | 125,000 |
|  | Silent Auction | 6,000 |
|  | total | 252,500 |
| Fundraising | Contribution | 5,000 |
|  | total | 5,000 |
| Grants |  |  |
|  | Community Foundation | 5,000 |
|  | Memorial Foundation | 2,500 |
|  | Metro Arts | 48,000 |
|  | TAC - At Risk | 10,000 |
|  | TAC - GOS | 25,000 |
|  | total | 90,500 |
| Memberships | Fundraising Events | 35,000 |
|  | Memberships | 45,000 |
|  | total | 80,000 |
|  | Grand total | 428,000 |
|  |  |  |
| EXPENSES |  |  |
| Festival | Awards | 17,500 |
|  | Commissions | 1,000 |
|  | Contract Serv. - Festival | 34,000 |
|  | Contract Serv. - KOC | 4,000 |
|  | Equip Rent | 18,500 |
|  | Event Expenses | 32,000 |
|  | Auto insurance | 1,000 |
|  | Equip insurance | 1,000 |
|  | General Liability | 1,400 |
|  | Workers Comp insurance (25\%) | 500 |
|  | Film Postage | 9,000 |
|  | Film Rental | 10,000 |
|  | Guest Hotel/Travel | 26,000 |
|  | Marketing | 1,500 |
|  | Merchandise Exp | 1,000 |


|  | Printing | 6,500 |
| :---: | :---: | :---: |
|  | Publicity | 12,000 |
|  | Supplies | 5,000 |
|  | Ticket System | 6,000 |
|  | Theater Rental (Regal) | 10,000 |
|  | Transportation Expenses | 1,500 |
|  | total | 199,400 |
| Memb. Exp. | Membership Expenses | 2,600 |
|  | Membership Event Exp. | 15,000 |
|  | total | 17,600 |
| Org. Expenses | Accounting Fees | 4,000 |
|  | TAC-At Risk | 7,500 |
|  | Bank Fees | 500 |
|  | Credit Card Fees | 5,000 |
|  | Dues, Fees \& Subs | 3,500 |
|  | Insurance - General Liab. | 1,400 |
|  | Board Insurance | 1,200 |
|  | Workers Comp. Insurance (75\%) | 1,300 |
|  | Interest Expense | 500 |
|  | IT Expenses | 500 |
|  | Meals \& Entertainment | 1,500 |
|  | Payroll Expense | 3,800 |
|  | Postage | 500 |
|  | Printing | 800 |
|  | Promotion | 1,000 |
|  | Rent | 13,300 |
|  | Supplies | 2,500 |
|  | Telephone | 4,451 |
|  | total | 53,251 |
| Salaries | FICA | 11,241 |
|  | Health Insur | 10,008 |
|  | Salary | 130,000 |
|  | total | 151,249 |
| Travel | Employee Hotel | 3,000 |
|  | Employee Meals | 1,500 |
|  | Employee Travel | 2,000 |
|  | total | 6,500 |
|  | grand total | 428,000 |

