# TENNESSEE BAPTIST ADULT HOMES, INC.

# FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

**OCTOBER 31, 2010** 

# TENNESSEE BAPTIST ADULT HOMES, INC.

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## Independent Auditors' Report

The Board of Directors Tennessee Baptist Adult Homes, Inc. Brentwood, Tennessee

We have audited the accompanying statement of financial position of Tennessee Baptist Adult Homes, Inc. ("Adult Homes"), as of October 31, 2010, and the related statements of activities, cash flows and functional expenses for the year then ended. These financial statements are the responsibility of Adult Homes' management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tennessee Baptist Adult Homes, Inc., as of October 31, 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information on pages 24 - 26 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

rossline + Associates, P.C.

Nashville, Tennessee December 7, 2010

#### TENNESSEE BAPTIST ADULT HOMES, INC. STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2010 (with comparative totals for 2000)

# (with comparative totals for 2009)

# ASSETS

	2010	2009
Cash and cash equivalents	\$ 404,533	\$ 265,264
Cash escrow - Williams Ferry Pointe (Note E)	33,197	16,115
Investments held by the	,	,
Tennessee Baptist Foundation (Note B)	1,226,771	1,222,152
Receivables:		
Patient receivables	298,063	223,552
Accounts and notes receivable - other	116,005	187,118
Total receivables, no allowance considered necessary	414,068	410,670
Inventories	20,115	13,970
Prepaid expenses	43,179	61,433
Land, buildings and equipment at cost, net (Notes C and D)	5,278,175	4,673,718
Beneficial interests in trusts held by others (Note L)	902,587	749,423
Other assets	30,620	30
Total assets	<u>\$8,353,245</u>	<u>\$7,412,775</u>

# LIABILITIES AND NET ASSETS

Accounts payable and accrued liabilities Deferred revenue (Note E) Postretirement benefit liability (Note H) Notes payable (Note D) Total liabilities	\$ 294,813 44,795 148,192 <u>1,245,730</u> <u>1,733,530</u>	\$ 270,134 30,064 140,380 <u>537,619</u> <u>978,197</u>
Net assets:		
Unrestricted		
Board designated	937,992	937,084
Undesignated (Note O)	4,485,829	4,455,783
-	5,423,821	5,392,867
Temporarily restricted (Notes M and O)	142,063	132,371
Permanently restricted (Notes M and O)	1,053,831	909,340
Total net assets	6,619,715	6,434,578
Total liabilities and net assets	<u>\$8,353,245</u>	<u>\$7,412,775</u>

# TENNESSEE BAPTIST ADULT HOMES, INC. STATEMENT OF ACTIVITIES YEAR ENDED OCTOBER 31, 2010 (with comparative totals for 2009)

Uni	restricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>
Support and Revenue:			
Patient service revenue, net of allowances			
and contractual adjustments (Note G) \$6	5,166,878	\$ -	\$ -
Allocations from the cooperative program of			
Tennessee Baptist Convention	324,212	-	-
Contributions and gifts	367,389	127,215	90,597
Investment income and gains (losses)	63,917	58,544	53,894
Management fees - Deer Lake			
Retirement Village	4,860	-	-
Rental income - Baptist Village of			
Johnson City	15,461	-	-
Stoneway revenue	218,193	-	-
Rainbow revenue	141,430	-	-
Knoxville revenue	233,654	-	-
Lake Park revenue	142,196	-	-
Daycare revenue	198,701	-	-
Other operating revenue	26,580	-	-
Net assets released from restrictions (Note N)	176,067	(176,067)	
Total support and revenue	3,079,538	9,692	144,491
Expenses:			
Program Services:			
Stoneway expense	358,850	-	-
Rainbow expense	270,320	-	-
Knoxville expense	284,887	-	-
Special Friend expense	150,803	-	-
Lake Park expense	162,745	-	-
Nursing services 3	8,619,356	-	-
Housekeeping services	338,126	-	-
Dietary services	718,582	-	-
Maintenance services	311,074	-	-

Total			
2010	2009		
\$6,166,878	\$ 5,965,952		
324,212	330,564		
585,201	1,314,215		
176,355	109,809		
4,860	4,860		
15,461	15,961		
218,193	227,060		
141,430	120,786		
233,654	229,242		
142,196	142,868		
198,701	186,639		
26,580	35,523		
8,233,721	8,683,479		
358,850	325,826		
270,320	248,359		
284,882	248,339		
150,803	136,688		
162,745	157,396		
3,619,356	3,607,004		
338,126	324,623		
718,582	703,731		
311,074	302,828		

# TENNESSEE BAPTIST ADULT HOMES, INC. STATEMENT OF ACTIVITIES - Continued YEAR ENDED OCTOBER 31, 2010 (with comparative totals for 2009)

	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted
Special services Depreciation Interest	\$ 384,062 237,079 <u>31,327</u>	\$ - - -	\$ - - -
Total program services	6,867,211	-	-
General and administrative	1,181,373		
Total expenses	8,048,584		
Change in net assets	30,954	9,692	144,491
Net assets, beginning of year	5,392,867	132,371	909,340
Net assets, end of year	<u>\$ 5,423,821</u>	<u>\$142,063</u>	<u>\$1,053,831</u>

Total			
2010	2009		
\$ 384,062	\$ 327,354		
237,079	225,260		
31,327	26,173		
6,867,211	6,669,371		
1,181,373	1,116,697		
8,048,584	7,786,068		
185,137	897,411		
6,434,578	5,537,167		
<u>\$6,619,715</u>	<u>\$6,434,578</u>		

# TENNESSEE BAPTIST ADULT HOMES, INC. STATEMENT OF CASH FLOWS YEAR ENDED OCTOBER 31, 2010 (with comparative totals for 2009)

	2010	2009
Cash flows from operating activities:		
Change in net assets	\$ 185,137	\$ 897,411
Adjustments to reconcile change in net assets to net	¢ 105,157	φ 0,7,111
cash provided by operating activities:		
Depreciation	237,079	225,260
Loss on disposal of property and equipment	3,648	
Net gains on investments and beneficial	-,	
interests in trusts	(104,578)	( 79,295)
Gifts restricted for long-term investment	(90,597)	( 103,277)
Increase in cash escrow	(17,082)	-
Increase in receivables	( 58,449)	( 228,033)
Decrease in prepaid expenses and other assets	18,255	12,974
Increase in inventories	( 6,145)	( 1,084)
Increase in accounts payable and accrued liabilities	24,680	4,066
Increase (decrease) in deferred revenue, net	14,731	( 54,605)
Increase in postretirement benefit liability	7,812	7,103
Net cash provided by operating activities	214,491	680,520
Cash flows from investing activities:		
Purchases of property and equipment	(845,185)	( 217,939)
Payments received (issuance) of notes receivable	55,000	( 40,000)
Net sales (purchases) of investments	46,066	( 854,474)
Net cash used in investing activities	(744,119)	(1,112,413)
Cash flows from financing activities:		
Gifts restricted for long-term investment	90,597	103,277
Increase in beneficial interests in trusts	( 99,221)	-
Proceeds from issuance of notes payable	-	329,030
Net change in lines-of-credit	786,662	( 176,934)
Payments on notes payable	( 78,551)	( 11,832)
Payment of loan costs	( 30,590)	
Net cash provided by financing activities	668,897	243,541
Net increase (decrease) in cash and cash equivalents	139,269	( 188,352)
Cash and cash equivalents, beginning of year	265,264	453,616
Cash and cash equivalents, end of year	<u>\$ 404,533</u>	<u>\$ 265,264</u>
Additional information: Interest paid	<u>\$ 31,327</u>	<u>\$ 26,173</u>

# TENNESSEE BAPTIST ADULT HOMES, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED OCTOBER 31, 2010 (with comparative totals for 2009)

	Program	General and	Tota	al
	Services	<u>Administrative</u>	2010	2009
Salaries	\$3,950,128	\$ 551,268	\$4,501,396	\$4,362,058
	\$3,930,128 <u>783,603</u>	\$ 551,208 <u>158,758</u>	<u>942,361</u>	\$4,302,038 <u>881,146</u>
Employee benefits Total salaries and	/ 65,005	130,730	942,301	001,140
related benefits	4,733,731	710,026	5,443,757	5,243,204
Advertising, marketing				
and recruitment	5,472	104,078	110,220	118,904
Bed taxes and licenses	237,011	104,070	237,011	236,205
Depreciation	237,011	-	237,079	225,260
Food supplies	462,853	-	462,853	451,355
Freight	402,833 5,841	-	5,841	20,316
Insurance	202,156	23,056	225,212	280,996
Interest	31,084	23,030	31,804	26,173
	97,134	-	97,134	90,259
Laundry Maintenance and repairs	97,134 17,478	5,912	23,390	25,445
Membership, dues and	17,478	5,912	23,390	25,445
subscriptions	666	13,152	13,818	12,552
Miscellaneous	36,911	119,643	156,554	12,352
	50,911	119,045	150,554	127,989
Professional and consulting services	6,600	32,307	38,907	11,732
	0,000	24,381	24,381	25,936
Property taxes Purchased services	-	,	,	,
Resident activities	20,667	67,631	88,298	84,635
	13,164	-	13,164	9,621
Resident allowances	18,899	-	18,899	19,267
Special friends camps	67,338 342,694	-	67,338	63,161 248,600
Supplies	,	25,472	368,166	348,600
Training	18,760	3,065	21,825	6,939
Travel and auto	45,079	34,354	79,433	63,554
Uniforms	7,140	-	7,140	3,856
Utilities	259,454	17,926	277,080	290,109
Total Expenses	<u>\$6,867,211</u>	<u>\$1,181,373</u>	<u>\$8,048,584</u>	<u>\$7,786,068</u>
Percentages	<u>85.32</u> %	<u>14.68</u> %	<u>100.00</u> %	<u>100.00</u> %

## A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

#### General

Tennessee Baptist Adult Homes, Inc. ("Adult Homes"), operates under the auspices of the Tennessee Baptist Convention. Its purpose, generally, is to provide specially designed housing facilities and services to the elderly and/or developmentally disabled.

Adult Homes' principal revenue sources, in addition to support from the Tennessee Baptist Convention, consist of operating an intermediate nursing care, assisted living and daycare facility (Baptist Health Care Center) in Lenoir City, Tennessee; and adult group homes in Jacksboro/Knoxville, Lebanon, and Hermitage, Tennessee (Rainbow Acres, Stoneway Acres, and Lake Park Home). In addition, Adult Homes receives management fees from Deer Lake Retirement Village and Baptist Health Care Center, rental income from elderly housing at Baptist Village of Johnson City, and fees under sponsorship agreements (See Note F). Adult Homes is currently in the construction stage of an adult independent living community, Williams Ferry Pointe, located in Lenoir City.

#### **Basis of Presentation**

The financial statements of Adult Homes have been prepared on the accrual basis of accounting.

Adult Homes' net assets and its revenue, expenses, gains, and losses are classified into three classes of net assets based on the existence or absence of donor-imposed restrictions. Net assets of Adult Homes and changes therein are classified as follows:

<u>Unrestricted net assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> - Net assets subject to donor-imposed stipulations that may or will be met either by actions of Adult Homes and/or the passage of time.

<u>Permanently restricted net assets</u> - Net assets subject to donor-imposed stipulations that are maintained permanently by Adult Homes. Generally, the donors of these assets permit Adult Homes to use all or part of the income earned on related investments for general or specific purposes.

The amount for each of these classes of net assets is displayed in the statement of financial position and the amount of change in each class of net assets is displayed in the statement of activities.

Certain reclassifications of prior year amounts have been made to conform to the current year presentation.

# A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

## **Comparative Financial Totals**

The financial information shown for fiscal year 2009 in the accompanying statement of financial position, and statements of activities, cash flows and functional expenses is included to provide a basis for comparison with fiscal year 2010. Certain reclassifications have been made to the prior year's financial statements to conform to the current year presentation.

## Contributions

Adult Homes reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Adult Homes reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, Adult Homes reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

## **Inventories**

Inventories consist principally of dietary items and general supplies of Baptist Health Care Center and are priced at lower of cost (first-in, first-out method) or market.

## Land, Buildings and Equipment

Land, buildings, improvements, furniture, equipment and vehicles are stated in the accompanying statement of financial position at cost or, if contributed, at fair value at date of gift. It is Adult Homes' policy to capitalize expenditures for these items in excess of \$500.

Depreciation of buildings, improvements, furniture, equipment and vehicles is provided over the estimated useful lives of the respective assets using the straight-line method.

## A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

#### Income Taxes

Adult Homes is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code; accordingly, no provision for income taxes has been made in the financial statements.

Adult Homes accounts for the effect of any uncertain tax positions based on a *more likely than not* threshold to the recognition of the tax positions being sustained based on the technical merits of the position under examination by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a *cumulative probability assessment* that aggregates the estimated tax liability for all uncertain tax positions. Tax positions for Adult Homes include, but are not limited to, the tax-exempt status and determination of whether income is subject to unrelated business income tax; however, Adult Homes has determined that such tax positions do not result in an uncertainty requiring recognition.

#### **Estimates**

Judgment and estimation are exercised by management in certain areas of the preparation of financial statements. The more significant areas include the collectibility of receivables, the recovery period for buildings and equipment and the determination of the postretirement benefit liability. Management believes that such estimates have been based on reasonable assumptions and that such estimates are adequate. Actual results could differ from those estimates.

#### Fair Value Measurements

Assets recorded at fair value in the statements of financial position are categorized based on the level of judgment associated with the inputs used to measure their fair value (Note P). Level inputs, are as follows:

Level 1 - Values are unadjusted quoted prices for identical assets in active markets accessible at the measurement date.

Level 2 - Inputs include quoted prices for similar assets in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are observable or can be corroborated by market data for the term of the instrument. Such inputs include market interest rates and volatilities, spread, and yield curves.

Level 3 - Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect Adult Homes' best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

# A. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> - Continued

#### Net Patient Service Revenue

Net patient service revenue is reported at the estimated net realizable amounts from residents, third-party payors, and others for service rendered. Adult Homes participates in the Medicaid program.

The Medicaid program reimburses Adult Homes for the cost of intermediate care services rendered to Medicaid beneficiaries at a prospective rate which is based on the lower of the reimbursable cost of services rendered to intermediate care beneficiaries or a reimbursement cap established by Medicaid. The reimbursement cap is expressed as a per diem amount.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, Adult Homes considers all cash and all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Adult Homes maintains cash balances in financial institutions that it considers to be high quality financial institutions.

#### Investments

Adult Homes is required to report investments at fair value with gains and losses included in the statement of activities.

## B. INVESTMENTS HELD BY THE TENNESSEE BAPTIST FOUNDATION

Investments at October 31 are summarized as follows:

	Total 2010		Total 2009	
	<u>Market</u>	<u>Cost</u>	<u>Market</u>	<u>Cost</u>
Mutual funds Bonds and notes Stock	\$1,154,362 72,409	\$1,157,862 69,000	\$1,052,067 170,085	\$1,102,479 170,448
	<u>\$1,226,771</u>	<u>\$1,226,862</u>	<u>\$1,222,152</u>	<u>\$1,272,927</u>

## B. <u>INVESTMENTS HELD BY THE TENNESSEE</u> <u>BAPTIST FOUNDATION</u> - Continued

Investments at October 31 for each class of net assets were as follows:

	То	Total	
	2010	2009	
	Market	Market	
Unrestricted	\$ 933,415	\$ 929,863	
Temporarily restricted	46,520	45,453	
Permanently restricted	246,836	246,836	
	<u>\$1,226,771</u>	<u>\$1,222,152</u>	

Income and gains (losses) on investments owned by Adult Homes and beneficial interests in trusts held by others amounted to \$176,335 and \$109,809 for the years ended October 31, 2010 and 2009, respectively. This income and gains (losses) represent a yield of 8.6% and 7.3% based on the average market of such investments and beneficial interests in trusts held by others for fiscal 2010 and 2009, respectively.

# C. LAND, BUILDINGS AND EQUIPMENT

A summary of the major classifications of land, buildings and equipment and accumulated depreciation is as follows:

	October 31,	
	2010	2009
Land and improvements	\$ 1,187,315	\$ 1,186,158
Buildings	5,463,668	5,463,668
Building improvements	716,636	723,126
Leasehold improvements	2,185	2,185
Furniture, equipment and automotive equipment	1,002,862	1,059,137
Construction in progress	1,482,010	729,344
	9,854,676	9,163,618
Less accumulated depreciation	(4,576,501)	(4,489,900)
	<u>\$ 5,278,175</u>	<u>\$ 4,673,718</u>

Fully depreciated assets with a cost of \$1,903,651 were still in use at October 31, 2010.

Construction in progress reported by Adult Homes is composed one home and one quadplex under construction, two completed model homes, architectural and engineering costs and site preparation related to the construction of Williams Ferry Pointe, an adult independent living project. Cost to complete construction currently under contract is approximately \$75,000.

# D. <u>NOTES PAYABLE</u>

Following is a summary of notes payable as of October 31:

	2010	2009
Note payable to bank under a \$1,500,000 revolving line-of-credit. Interest is paid monthly at the prime rate plus 1%, but not less than 6.50% and not more than 18.00% (6.50% at October 31, 2010) through August 2015, at which time all outstanding interest and principal is due. The note is collateralized by a deed of trust on certain property.	\$ 857,264	\$ -
Note payable to bank, payable in monthly installments of \$2,407, including interest of 6.25% through July 2012, at which time all outstanding principal and interest is due. The note is collateralized by a deed of trust on certain property.	318,466	326,947
Note payable to bank under a \$660,000 construction line-of-credit. Interest was paid monthly at the prime rate plus .50%, but not less than 4.00% and not more than 21.00%. All outstanding interest and principal was repaid during fiscal 2010.	_	15,602
Note payable to bank, payable in monthly installments of \$1,327, including interest of 5.25% through October 2011. All outstanding principal and interest was repaid during fiscal 2010.	_	70,070
Note payable to bank under a \$200,000 revolving line-of-credit. Interest is payable monthly at a variable interest rate and is due on demand. Available borrowings at October 31, 2010 were \$130,000. The line-of-credit is unsecured.	70,000	125,000
Total	<u>\$1,245,730</u>	<u>\$537,619</u>

## D. <u>NOTES PAYABLE</u> - Continued

Maturities of the notes payable are as follows:

Year Ending October 31,	Amount
2011	\$ 79,222
2012	309,244
2013	-
2014	-
2015	857,264
	\$1,245,730

## E. <u>DEFERRED REVENUE</u>

Adult Homes is currently collecting membership and lease agreement fees from future residents of the Williams Ferry Pointe adult independent living community.

Membership fees represent a one time fee paid by each future resident of the community in the amount of \$2,000. As of October 31, 2010 and 2009, Adult Homes reported as deferred revenue membership fees in the amount of \$6,000 and \$4,000, respectively.

Lease agreement fees represent a one time fee made by each future home owner for the lease of land on which each home will be constructed. The fee is earned by Adult Homes over a four-year period. A pro-rata refund is available to homeowners who leave the community prior to the end of the four-year period. As of October 31, 2010 and 2009, Adult Homes reported as deferred revenue lease agreement fees in the amount of \$27,000 and \$12,000, respectively.

## E. <u>DEFERRED REVENUE</u> - Continued

As of October 31, 2010, homes under construction at Williams Ferry Pointe have not been completed; therefore, all fees are refundable and have not been earned by Adult Homes.

Deferred revenue also includes certain fees totaling \$11,795 and \$14,064 collected from residents of the facilities and/or Medicaid for services not yet provided as of October 31, 2010 and 2009, respectively.

## F. <u>SPONSORSHIP AGREEMENTS</u>

## Deer Lake Retirement Village

Adult Homes sponsors the Deer Lake Retirement Village. Additionally, its responsibility includes appointing certain directors to the Deer Lake Retirement Association Board of Directors and ministering to the homeowners. The President/Treasurer of Adult Homes is also the President of the Homeowners Association and, in this capacity, manages financial activities of the Homeowners Association. Adult Homes receives \$405 per month from the Homeowners Association for reimbursement of financial and other office services, including the bookkeeping function.

The Homeowners Association of Deer Lake is not considered an affiliated entity of Adult Homes and, accordingly, its accounts are not included in the accompanying financial statements.

## G. <u>NET PATIENT SERVICE REVENUE</u>

Net patient service revenue consists of the following:

	2010	2009
Patient service revenue Less contractual adjustments	\$ 6,549,707 ( <u>382,829</u> )	\$ 6,177,016 ( 211,064)
	<u>\$ 6,166,878</u>	<u>\$ 5,965,952</u>

Approximately 52% and 45% of patient revenue is from Medicaid for the years ended October 31, 2010 and 2009, respectively.

## H. <u>POSTRETIREMENT BENEFITS</u>

Adult Homes offers postretirement health care benefits, dependent health care benefits on a shared cost basis, and life insurance to its employees provided they remain employed until retirement.

The status of the plan at October 31 was as follows:

	2010	2009
Change in benefit obligation: Benefit obligation at beginning of year Net periodic postretirement benefit cost Actual benefit disbursements	\$ 140,380 15,624 ( 7,812)	\$ 133,277 13,319 ( 6,216)
Benefit obligation at the end of year	<u>\$ 148,192</u>	<u>\$ 140,380</u>
Changes in plan assets: Fair value of plan assets at beginning of year Actual contributions Actual benefit disbursements	\$ - 7,812 ( 7,812)	\$ - 6,216 ( 6,216)
Fair value of plan assets at end of year	<u>\$ -</u>	<u>\$ -</u>
Funded status: Benefit obligation	\$148,192	\$140,380
Net postretirement benefit liability recognized in statements of financial position	<u>\$148,192</u>	<u>\$140,380</u>

The net periodic postretirement benefit cost recognized during the years ended October 31, 2010 and 2009 was \$15,624 and \$13,319, respectively.

The accumulated postretirement benefit obligation and the net periodic postretirement benefit cost recognized were determined using assumed annual increases in health care costs of 8% for fiscal 2010 and 2009, and future compensation levels of 5%. In addition, a discount rate of 5.50% was assumed for fiscal 2010 and 2009.

At October 31, 2010, Adult Homes' assets with a fair value totaling \$50,749 have been designated to fund the obligation.

#### I. <u>RETIREMENT PLAN</u>

Adult Homes and Baptist Health Care Center participate in the retirement program of GuideStone Financial Resources of the Southern Baptist Convention. The plans are defined contribution plans that cover substantially all full-time employees. Adult Homes contributes an amount equal to 11% of the participants' compensation for administrative division employees. For the non-administrative division, employee contributions of up to 6% are matched by Adult Homes. Baptist Health Care Center provides a contribution-matching program to its employees. Pension expense for the years ended October 31, 2010 and 2009, was \$76,139 and \$68,938, respectively.

## J. <u>RELATED PARTY TRANSACTIONS</u>

Adult Homes occupies office space in the Tennessee Baptist Convention building in Brentwood, Tennessee. Adult Homes pays the Convention an annual use charge for the facilities which amounted to \$23,340 and \$22,109 for 2010 and 2009, respectively.

#### K. <u>CONCENTRATIONS OF CREDIT RISK</u>

Financial instruments which potentially subject Adult Homes to concentrations of credit risk consist principally of cash and investments held by Adult Homes and the Tennessee Baptist Foundation. Cash at October 31, 2010 includes demand deposits at certain financial institutions. The deposits possess credit risk to the extent they exceed federally insured limits. The exposure to concentrations of credit risk relative to securities is limited due to Adult Homes' investment objectives and policies of maintaining a variety of quality investments. Credit risk also extends to uncollateralized receivables, net of allowances.

## L. <u>BENEFICIAL INTERESTS IN TRUSTS HELD BY OTHERS</u>

Beneficial interest in trusts held by others were \$902,587 and \$749,423 at October 31, 2010 and 2009, respectively. These funds name Adult Homes as a beneficiary and are held by the Tennessee Baptist Foundation.

#### M. <u>NET ASSETS</u>

Temporarily restricted net assets at October 31, 2010 and 2009 are available for program services. Permanently restricted net assets at October 31, 2010 and 2009 consist of endowment funds and Adult Homes' beneficial interests in perpetual trusts held by others.

## N. <u>NET ASSETS RELEASED FROM DONOR RESTRICTIONS</u>

Net assets of \$176,067 and \$118,241, for fiscal 2010 and 2009, respectively, were released from donor restrictions by incurring costs and expenses satisfying the restricted purposes or by the occurrence of other events specified by donors. The purpose restrictions accomplished were for program services.

## O. <u>ENDOWMENT</u>

Adult Homes' endowment consists of individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and beneficial interests in perpetual trusts held by others. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

#### Interpretation of Relevant Law

The Board of Directors of Adult Homes has interpreted the applicable state law as requiring the preservation of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, Adult Homes classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by Adult Homes in a manner consistent with the standard of prudence prescribed by applicable state laws.

## Endowment Net Asset Composition by Type of Fund as of October 31:

<u>2010</u> :	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds	\$(80)	\$38,784	\$ 246,836	\$ 285,540
Beneficial interest in perpetual trusts held by others			806,995	806,995
Total funds	<u>\$(80</u> )	<u>\$38,784</u>	<u>\$1,053,831</u>	<u>\$1,092,535</u>

# O. <u>ENDOWMENT</u> - Continued

<u>2009</u> :	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
Donor-restricted endowment funds Beneficial interest in perpetual	\$(2,729)	\$38,497	\$246,836	\$282,604
trusts held by others			662,504	662,504
Total funds	<u>\$(2,729</u> )	<u>\$38,497</u>	<u>\$909,340</u>	<u>\$945,108</u>

# Changes in Endowment Net Assets:

	Unrestricted	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	Total
Endowment net assets,				
November 1, 2008	\$( 5,457)	\$ 19,292	\$ 771,154	\$ 784,989
Investment return:				
Investment income	-	28,285	-	28,285
Net appreciation (realized and	l			
unrealized)	2,728	19,205	34,909	56,842
Total investment return	2,278	47,490	34,909	85,127
Contributions			103,277	103,277
Appropriation of endowment				
assets for expenditures		(28,285)		( 28,285)
Endowment net assets,				
October 31, 2009	(2,729)	38,497	909,340	945,108
Investment return:				
Investment income	374	46,571	-	46,945
Net appreciation (realized				
and unrealized)	2,337	11,193	53,894	67,424
Total investment return	2,711	57,764	53,894	114,369
Contributions			90,597	90,597
Appropriation of endowment				
assets for expenditure	( 62)	(57,477)		( 57,539)
Endowment not access				
Endowment net assets,	¢( 00)	¢ 20 701	¢1 052 021	¢ 1 00 <b>2 525</b>
October 31, 2010	<u>\$( 80</u> )	<u>\$ 38,784</u>	<u>\$1,053,831</u>	<u>\$ 1,092,535</u>

## O. <u>ENDOWMENT</u> - Continued

## Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or the applicable state law requires Adult Homes to retain as a fund of perpetual duration. There was one fund with such a deficiency totaling \$(80) and \$(2,729) at October 31, 2010 and 2009, respectively.

## **Return Objectives and Risk Parameters**

Adult Homes has adopted investment policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Adult Homes must hold in perpetuity or for a donor-specified periods. Under this policy, as approved by the Board of Directors, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of selected market and comparative indices while assuming a moderate level of investment risk. Actual returns will vary in any given year.

## Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, Adult Homes relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Adult Homes targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

## Spending Policy and How the Investment Objectives Relate to Spending Policy

Adult Homes has no formal spending policy. Annual appropriations for expenditure are made at the discretion of the Board of Directors when determining the annual budget. In determining this amount, Adult Homes considers the long-term expected return on its endowment. Adult Homes' objective is to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

## P. FAIR VALUES OF FINANCIAL INSTRUMENTS

Required disclosures concerning the estimated fair values of financial instruments are presented below. The estimated fair value amounts have been determined based on Adult Homes assessment of available market information and appropriate valuation methodologies. Adult Homes evaluates fair value measurement inputs annually at October 31. The following table summarizes fair value disclosures and measurements at October 31, 2010 and 2009:

	Assets Measured at	Fair Value	Measuremen	ts Usin	ıg
<u>2010</u> :	Fair Value	Level 1	Level 2	Lev	vel 3
Investments Beneficial interests in trusts	\$1,226,771	\$1,154,362	\$ 72,409	\$	-
held by others	902,587	-	902,587		-
<u>2009</u> :					
Investments Beneficial interests in trusts	\$1,222,152	\$1,152,437	\$ 69,715	\$	-
held by others	749,423	-	749,423		-

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

## Cash and Cash Equivalents

Cash and cash equivalents are reflected at carrying value, which is considered their fair value.

## Patient Receivables, Accounts and Notes Receivable

Patient receivables, accounts and notes receivable consist primarily of short-term receivables from Medicaid, residents and Deer Lake Retirement Village. The notes receivable are not readily marketable. Adult Homes has estimated fair value to be their carrying value.

## Investments and Beneficial Interests in Trusts Held by Others

The fair value of investments and beneficial interests in trusts held by others, as disclosed in Notes B and L, respectively, has been calculated based on quoted market prices, where available, and Level 2 inputs.

# P. FAIR VALUES OF FINANCIAL INSTRUMENTS - Continued

#### Accounts Payable, Accrued Liabilities and Deferred Revenue

The carrying value of accounts payable, accrued liabilities and deferred revenue approximates fair value due to the short-term nature of the obligations.

#### Notes Payable

For debt instruments with variable interest rates, the fair value approximates the carrying value. For fixed rate debt, the carrying value approximates fair value, as interest approximates market rates.

## Q. <u>FUND RAISING AND ADVERTISING COSTS</u>

Adult Homes expenses the cost of fund raising and advertising as incurred. These costs for the years ended October 31, 2010 and 2009 were \$65,296 and \$53,493, respectively.

## R. <u>LITIGATION AND CONTINGENCIES</u>

Adult Homes is a defendant in legal actions from time to time in the normal course of operations. It is not possible to state the ultimate liability, if any, in these matters. In the opinion of management and legal counsel, any resulting liability from these actions will not have a material adverse effect on the results of activities or the financial position of Adult Homes.

## S. <u>SUBSEQUENT EVENTS</u>

Adult Homes has evaluated subsequent events through December 7, 2010, the date the financial statements were available to be issued, and has determined that there are no subsequent events that require disclosure.

SUPPLEMENTARY INFORMATION

# TENNESSEE BAPTIST ADULT HOMES, INC. COMBINING SCHEDULE - STATEMENT OF FINANCIAL POSITION OCTOBER 31, 2010

## ASSETS

	Tennessee Baptist Adult <u>Homes</u>	Baptist Health Care Center (A Division) <u>of TBAH)</u>	<u>Eliminations</u>	<u>Total</u>
Cash and cash equivalents Cash escrow - Williams Ferry Pointe Investments held by Tennessee Baptist	\$ 63,584 -	\$ 340,949 33,197	\$ - -	\$ 404,533 33,197
Foundation Receivables:	1,226,771	-	-	1,226,771
Patient receivables	-	298,063	-	298,063
Accounts and notes receivable - other Total receivables	$\frac{116,005}{116,005}$	298,063		116,005 414,068
Inventories	-	20,115	-	20,115
Prepaid expenses Land, buildings and equipment at	25,836	17,343	-	43,179
cost, net Beneficial interests in trusts held by	1,776,905	3,501,270	-	5,278,175
others	902,587	-	-	902,587
Other assets		30,620		30,620
Total assets	<u>\$4,111,688</u>	<u>\$4,241,557</u>	<u>\$ -</u>	<u>\$8,353,245</u>
LIAB	ILITIES AND	NET ASSETS		
Accounts payable and				
accrued liabilities	\$ 54,353	\$ 240,460	\$ -	\$ 294,813
Deferred revenue Postretirement benefit liability	2,226 148,192	42,569	-	44,795 148,192
Notes payable	70,000	1,175,730	-	1,245,730
Total liabilities	274,771	1,458,759		1,733,530
Net assets:				
Unrestricted Board designated	937,992			937,992
Undesignated	1,703,031		-	4,485,829
Ondesignated	2,641,023	2,782,798		5,423,821
Temporarily restricted	142,063	-	-	142,063
Permanently restricted	1,053,831			1,053,831
Total net assets	3,836,917	2,782,798		6,619,715
Total liabilities and				
net assets	<u>\$4,111,688</u>	<u>\$4,241,557</u>	<u>\$ -</u>	<u>\$8,353,245</u>

See accompanying independent auditors' report.

# TENNESSEE BAPTIST ADULT HOMES, INC. COMBINING SCHEDULE - STATEMENT OF ACTIVITIES YEAR ENDED OCTOBER 31, 2010

	Tennessee Baptist Adult <u>Homes</u>	Baptist Health Care Center (A Division) <u>of TBAH)</u>	Eliminations	Total
Support and Revenue:				
Patient service revenue, net				
of allowances and contractual	¢	¢c 1cc 979	¢	¢c 1cc 979
adjustments Allocations from the	\$ -	\$6,166,878	\$ -	\$6,166,878
cooperative program of Tennessee Baptist Convention	324,212	_	_	324,212
Contributions and gifts	567,841	17,360	_	585,201
Investment income and gains	176,355	-	_	176,355
Management fees - Deer Lake	1,0,000			1,0,000
Retirement Village	4,860	-	-	4,860
Rental income - Baptist Village	,			,
of Johnson City	15,461	-	-	15,461
Stoneway revenue	218,193	-	-	218,193
Rainbow revenue	141,430	-	-	141,430
Knoxville revenue	233,654	-	-	233,654
Lake Park revenue	142,196	-	-	142,196
Daycare revenue	-	198,701	-	198,701
Other operating revenue	51,302	35,278	(60,000)	26,580
Total support and revenue	1,875,504	6,418,217	(60,000)	8,233,721
Expenses:				
Program Services:				
Stoneway expense	358,850	-	-	358,850
Rainbow expense	270,320	-	-	270,320
Knoxville expense	284,887	-	-	284,887
Special Friend expense	150,803	-	-	150,803
Lake Park expense	162,745	-	-	162,745
Nursing services	-	3,619,356	-	3,619,356
Housekeeping services	-	358,126	-	358,126
Dietary services	-	718,582	-	718,582
Maintenance services	-	311,074	-	311,074

See accompanying independent auditors' report.

# TENNESSEE BAPTIST ADULT HOMES, INC. COMBINING SCHEDULE - STATEMENT OF ACTIVITIES - Continued YEAR ENDED OCTOBER 31, 2010

	Tennessee Baptist Adult <u>Homes</u>	Baptist Health Care Center (A Division) <u>of TBAH)</u>	Eliminations	<u>Total</u>
Special services	-	384,062	-	384,062
Depreciation	113,064	124,015	-	237,079
Interest	258	31,069		31,327
Total program services	1,340,927	5,526,284	-	6,867,211
General and administrative	517,960	723,413	(60,000)	1,181,373
Total expenses	1,858,887	6,249,697	(60,000)	8,048,584
Change in net assets	16,617	168,520	-	185,137
Net assets at beginning of year	3,820,300	2,614,228		6,434,578
Net assets at end of year	<u>\$ 3,836,917</u>	<u>\$2,782,798</u>	<u>\$ -</u>	<u>\$6,619,715</u>

See accompanying independent auditors' report.