

Nashville Zoo, Inc.  
2011 Operating Budget Summary

Revenues

Gate Income	2,936,643
Park Income	830,850
Food Sales Commissions	301,803
Catering Commissions	25,200
Gift Shop Commissions	232,525
Membership Income	1,747,000
Special Events Income	540,880
Educational Activity	170,384
Other Income	154,108
Investment Income	<u>630</u>

Revenue from Operations	<u>6,940,023</u>
-------------------------	------------------

Operating Expenses

Salaries	4,330,550
Animal Care	505,839
Utilities	551,237
Insurance	486,520
Other Operating Expense	191,302
Maintenance	528,080
Education	30,905
Membership	138,301
Development	91,995
Special Events/Corp Rentals	146,555
Marketing	154,675
Finance / Admin/ HR	37,977
General & Administrative	305,643
Clouded Leopard Consortium	<u>12,000</u>

Total Expenses	<u>7,511,579</u>
----------------	------------------

Income(Loss) from Operations	<571,556>
------------------------------	-----------

Individual /Corp Contributions	200,000
Grants and Foundations	112,500
Annual Fund	16,000
Animal Affair Contributions	104,000
Sponsorships	284,615
Conservation Income	28,000
In-Kind Donations	<u>7,200</u>

Total Contributions	752,315
---------------------	---------

Income(Loss) before Depr & Int	180,759
--------------------------------	---------

Depreciation	1,692,000
Interest Expense	<u>48,510</u>
Total Depreciation and Interest	1,740,510

Net Loss	<u><u>&lt;1,559,751&gt;</u></u>
----------	---------------------------------