50CAN, Inc.
Statements of Financial Position

| December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2017 |  | 2016 |  |
| \$ | 1,574,079 | \$ | 1,559,480 |
|  | 1,333,970 |  | 2,882,525 |
|  | - |  | 1,990 |
|  | 45,545 |  | 72,499 |
|  | 23,384 |  | 23,084 |
|  | 20,916 |  | - |
|  | 91,218 |  | 90,051 |
| \$ | 3,089,112 | \$ | 4,629,629 |

## LIABILITIES AND NET ASSETS

Liabilities
Accounts payable and accrued expenses
Note payable
Grants payable

Total Liabilities

| \$ | 288,493 | \$ | 177,466 |
| :---: | :---: | :---: | :---: |
|  | 23,294 |  |  |
|  | - |  | 10,000 |
|  | 311,787 |  | 187,466 |

Net Assets
Unrestricted
Temporarily restricted

Total Net Assets

| $1,295,298$ <br> $1,482,027$ |  | $2,262,059$ <br> $2,180,104$ |
| :--- | :--- | :--- |
|  |  |  |
| $2,777,325$ |  |  |
|  |  | $4,442,163$ |
|  |  |  |

## 50CAN, Inc

Statements of Activities

|  | Year Ended December 31, 2017 |  |  |  |  |  | Year Ended December 31, 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrestricted |  | Temporarily Restricted |  | Total |  | Unrestricted |  | Temporarily Restricted |  | Total |  |
| REVENUE |  |  |  |  |  |  |  |  |  |  |  |  |
| Contributions | \$ | 5,876,047 | \$ | 846,432 | \$ | 6,722,479 | \$ | 7,188,498 | \$ | 2,047,441 | \$ | 9,235,939 |
| In-kind contributions - legal services |  | 133,782 |  |  |  | 133,782 |  | - |  | - |  | - |
| Service fees and other income |  | 103,937 |  | - |  | 103,937 |  | 6,559 |  | - |  | 6,559 |
| Net assets released from restrictions |  | 2,099,992 |  | $(2,099,992)$ |  | - |  | 2,389,345 |  | $(2,389,345)$ |  |  |
| Total Revenue |  | 8,213,758 |  | $(1,253,560)$ |  | 6,960,198 |  | 9,584,402 |  | $(341,904)$ |  | 9,242,498 |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |
| Program services |  | 7,134,816 |  | - |  | 7,134,816 |  | 6,206,964 |  | - |  | 6,206,964 |
| Management and general |  | 1,292,938 |  | - |  | 1,292,938 |  | 1,264,426 |  | - |  | 1,264,426 |
| Fundraising |  | 752,765 |  | - |  | 752,765 |  | 771,826 |  | - |  | 771,826 |
| Total Expenses |  | 9,180,519 |  | - |  | 9,180,519 |  | 8,243,216 |  | - |  | 8,243,216 |
| Change in Net Assets before other income |  | $(966,761)$ |  | $(1,253,560)$ |  | (2,220,321) |  | 1,341,186 |  | $(341,904)$ |  | 999,282 |
| OTHER INCOME |  |  |  |  |  |  |  |  |  |  |  |  |
| Deemed contributions from other not-for-profits entities |  | - |  | 555,483 |  | 555,483 |  | 887,500 |  | - |  | 887,500 |
| Change in Net Assets |  | $(966,761)$ |  | $(698,077)$ |  | $(1,664,838)$ |  | 2,228,686 |  | $(341,904)$ |  | 1,886,782 |
| NET ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning of year |  | 2,262,059 |  | 2,180,104 |  | 4,442,163 |  | 33,373 |  | 2,522,008 |  | 2,555,381 |
| End of year | \$ | 1,295,298 | \$ | 1,482,027 | \$ | 2,777,325 |  | 2,262,059 | \$ | 2,180,104 |  | 4,442,163 |

See notes to financial statements

## 50CAN, Inc.

Statements of Functional Expenses

|  | Year Ended December 31, 2017 |  |  |  |  |  | Year Ended December 31, 2016 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Program Services | Management and General | Fundraising |  | Total |  | Program <br> Services | Management and General |  | Fundraising |  | Total |  |
| EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Salaries and related expenses | \$ 4,396,647 | \$ 621,431 | \$ | 662,181 | \$ | 5,680,259 | \$ 4,294,284 | \$ | 628,585 | \$ | 699,638 | \$ | 5,622,507 |
| Professional fees |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Legal | 349,099 | 63,911 |  | - |  | 413,010 | 130,736 |  | 97,276 |  |  |  | 228,012 |
| In-kind expenses - legal services | 133,782 | - |  | - |  | 133,782 | - |  | - |  | - |  | - |
| Accounting | 7,380 | 21,120 |  | - |  | 28,500 | - |  | 93,719 |  |  |  | 93,719 |
| Graphic design services | 357,626 | - |  | - |  | 357,626 | 357,800 |  | - |  |  |  | 357,800 |
| IT services | 36,652 | 86,562 |  | - |  | 123,214 | 87,618 |  | 67,755 |  | - |  | 155,373 |
| Professional fundraiser | - | - |  | 52,999 |  | 52,999 | - |  | - |  | 39,499 |  | 39,499 |
| Consulting | 527,641 | 33,480 |  | - |  | 561,121 | 37,718 |  | 31,921 |  | - |  | 69,639 |
| Program stipend | 288,655 | - |  | - |  | 288,655 | 115,196 |  | - |  | - |  | 115,196 |
| Grants made | 30,156 | - |  | - |  | 30,156 | 146,610 |  | - |  | - |  | 146,610 |
| Public relations | 151,158 | 375 |  | - |  | 151,533 | 200,002 |  | - |  | - |  | 200,002 |
| Occupancy and related expenses | 33,800 | 253,241 |  | - |  | 287,041 | 6,463 |  | 184,051 |  | - |  | 190,514 |
| Travel and meetings | 434,184 | 27,448 |  | 34,494 |  | 496,126 | 404,799 |  | 4,137 |  | 22,790 |  | 431,726 |
| Program expense | 119,683 | 2,141 |  | 1,300 |  | 123,124 | 161,130 |  | 1,152 |  | 705 |  | 162,987 |
| Information technology | 175,062 | 56,961 |  | - |  | 232,023 | 82,748 |  | 45,536 |  | 5,438 |  | 133,722 |
| Office related expenses | 72,850 | 63,519 |  | 1,791 |  | 138,160 | 65,311 |  | 35,809 |  | 2,260 |  | 103,380 |
| Insurance | 4,717 | 25,744 |  | - |  | 30,461 | - |  | 33,429 |  | - |  | 33,429 |
| Staff development | 15,724 | 5,273 |  | - |  | 20,997 | 116,549 |  | 13,682 |  | 1,496 |  | 131,727 |
| Depreciation and amortization | - | 31,732 |  | - |  | 31,732 | - |  | 27,374 |  | - |  | 27,374 |
| Total Expenses | \$ 7,134,816 | \$ 1,292,938 | \$ | 752,765 | \$ | 9,180,519 | \$ 6,206,964 | \$ | 1,264,426 | \$ | 771,826 | \$ | 8,243,216 |

See notes to financial statements

50CAN, Inc.
Statements of Cash Flows

## CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets
Adjustments to reconcile change in net assets to net cash from operating activities Depreciation
Changes in operating assets and liabilities
Contributions receivable
Donated securities
Prepaid expenses
Deposits
Accounts payable and accrued expenses
Inventory
Grants payable

Net Cash from Operating Activities

CASH FLOWS FROM INVESTING ACTIVITIES
Proceeds from sale of investments Purchases of equipment

Net Cash from Investing Activities

## CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from note payable
23,959
Payments on note payable

Net Cash from Financing Activities
Net Change in Cash and Cash Equivalents
CASH AND CASH EQUIVALENTS
Beginning of year

End of year

SUPPLEMENTAL CASH FLOW INFORMATION
Non-cash investing and financing activities
Disposal of fully depreciated equipment
(665)

23,294

14,599

|  | 1,559,480 |  | 2,045,431 |
| :---: | :---: | :---: | :---: |
| \$ | 1,574,079 | \$ |  |

$\$ \quad$ 1,574,079
\$ 1,559,480
\$ 11,569 \$

