

Intersection
Financial Summary 2017 - 2018

FY18 Actual

REVENUE AND SUPPORT

Earned revenue

Ticket sales & subscriptions	\$4,575
Performance fees	\$4,713
Advertising (programs, web site, etc.)	\$200
Tuition for education programs	(\$5)
Net income from fundraising events	\$3,759
Digital streaming	\$0
Total earned revenue	<u>\$13,242</u>

Contributed support

Government grants	\$17,950
Foundation grants	\$12,531
Corporate grants	\$4,338
Individual contributions	\$18,267
In-kind support	\$300
Total contributed support	<u>\$53,386</u>

Total revenue and support	<u><u>\$66,628</u></u>
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EXPENSES

Personnel	
Musicians	\$18,683
Artistic Director	\$10,000
Guest artists and composers	\$6,386
Technical services	\$2,574
Piano tuning	\$400
Librarian	
Curriculum development	\$1,000
Education program faculty	\$600
Commission fees	\$7,250
Production, house & stagehands	
Performance & rehearsal space	\$2,000
Music purchase, rental, & license fees	\$2,865
Equipment and instrument rental	
Educational materials and equipment	
Marketing & promotion	\$4,236
Photography and video	\$875
Receptions	\$113
Travel and parking	
Total program expenses	<u>\$56,982</u>

Administrative expenses

Administrative staff	\$2,535
Insurance	\$2,202
Bank fees	\$148
Legal and accounting fees	\$586
Office supplies, materials & equipment	
Professional development & dues	\$175
Postage and PO Box	\$151
Printing and copying	\$270
Debt service	\$3,794
Total administrative expenses	<u>\$9,861</u>
Total expenses	<u><u>\$66,843</u></u>
Increase (decrease) in net assets	(\$215)