

Tennessee Youth Symphony

BUDGET OVERVIEW: BUDGET 2017-2018 TYS - FY17 P&L

July 2016 - June 2017

	TOTAL
INCOME	
DONATIONS	
Individual donations	1,000.00
United Way, CFC Contributions	200.00
Total DONATIONS	1,200.00
FUNDRAISING	
Ad Sales in Program Booklet	1,200.00
Auction Sales	4,000.00
Auction Expense	-100.00
Total Auction Sales	3,900.00
Concert Ticket Sales	800.00
Concert Ticket Sales Expense	-50.00
Total Concert Ticket Sales	750.00
Other Fundraising	500.00
T-Shirt Sales	2,000.00
Total FUNDRAISING	8,350.00
GRANT REVENUE - CORPORATE	
Corporate and Business Grants	5,000.00
Foundation and Trust Grants	5,000.00
Total GRANT REVENUE - CORPORATE	10,000.00
TUITION	
Audition Fees non-refundable	600.00
Jazz Ensembles	1,200.00
Orchestra-Prelude Orchestra	11,250.00
Orchestra-Youth Orchestra	27,000.00
Total TUITION	40,050.00
TUITION DISCOUNTS	
Bad Debt Expense	-600.00
Refunds Given	-300.00
Sibling Discounts	-400.00
Tuition Assistance	-1,500.00
Total TUITION DISCOUNTS	-2,800.00
Total Income	\$56,800.00
GROSS PROFIT	\$56,800.00
EXPENSES	
ADMINISTRATIVE EXPENSES	
Background Checks	45.00
Business Registration Fees	120.00
Conferences & Meetings-Administrative	50.00
Dues & Membership	125.00
Gifts	300.00
MEMBER RECRUITMENT/MARKETING &	

	TOTAL
COMMUNICATIONS	
Advertising Expenses	200.00
Digital Media Production	350.00
Logo Development/Branding Materials	200.00
Printed Materials/Pamphlets	150.00
Website Expense Ongoing	40.00
Total MEMBER	940.00
RECRUITMENT/MARKETING & COMMUNICATIONS	
Office Supplies	230.00
Postage & Shipping	100.00
Printing and Copying-Administrative	50.00
Total ADMINISTRATIVE EXPENSES	1,960.00
PROGRAM EXPENSES	
CONTRACT SERVICES	
Accounting Services	5,600.00
CONDUCTOR SERVICES	
Conductor Base Services - Jazz/Rock Band only	3,000.00
Conductor Base Services - Orchestras only	16,325.00
Conductor Services - Additional Audition Hours	250.00
Conductor Services - Additional Rehearsals	300.00
Conductor Services - All-State/Mid State	1,200.00
Conductor Services - Concerto Competition	250.00
Conductor Services - Concerts	2,000.00
Conductor Services - Recording Session	400.00
Conductor Services - Sectionals	2,550.00
Conductor Services - Small Ensembles	1,000.00
Conductor services - Substitutes	150.00
Total CONDUCTOR SERVICES	27,425.00
Guest Instructors - Sectionals, Technical Skills, & Other	475.00
Professional Musicians Services	400.00
TECHNICIAN SERVICES	
Jazz Ensemble	440.00
YO & Prelude Orchestras	530.00
Total TECHNICIAN SERVICES	970.00
Total CONTRACT SERVICES	34,870.00
EVENTS	
Concerto Competition	3,250.00
Sr Banquet	1,340.00
Total EVENTS	4,590.00
INSURANCE	
Broker Fee	150.00
Insurance - Liability, D and O	998.00
Property Insurance	2,312.00

	TOTAL
Total INSURANCE	3,460.00
OTHER PROGRAM EXPENSES	
Fee to receive Electronic Payments	500.00
MUSIC FOR PROGRAMS	
Jazz	200.00
Prelude	400.00
YO	400.00
Total MUSIC FOR PROGRAMS	1,000.00
Printing & Copying MUSIC only	1,000.00
Printing & Copying-Program	1,100.00
Program Small Equipment	100.00
Supplies - program related	50.00
Total OTHER PROGRAM EXPENSES	3,750.00
RENT	
Rent - Event Venue	2,782.00
Rent - Storage	1,680.00
Rent - UPS Box	366.00
Rent - Venues for Rehearsals	11,900.00
Total RENT	16,728.00
Total PROGRAM EXPENSES	63,398.00
Total Expenses	\$65,358.00
NET OPERATING INCOME	\$ -8,558.00
OTHER INCOME	
REBATE PASS THRU	
Amazon Smiles	60.00
Anderson Design Sales	100.00
Kroger Community Rewards	200.00
Spirit Night	115.00
Total REBATE PASS THRU	475.00
SNACKS PASS THRU	
Snack Donations from Members	2,500.00
Snack Purchases	-2,500.00
Total SNACKS PASS THRU	0.00
Total Other Income	\$475.00
NET OTHER INCOME	\$475.00
NET INCOME	\$ -8,083.00