

Tennessee
OPERATING BUDGET - 2010

REVENUE

	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
UNRESTRICTED REVENUE					
Contributions					
Corporate	0.00	0.00	0.00	0.00	0.00
Children's Charities					0.00
Individual	0.00	0.00	0.00	30,000.00	30,000.00
United Way	0.00	0.00	0.00	0.00	0.00
Contributions Total	0.00	0.00	0.00	30,000.00	30,000.00
Corporate Sponsorships					
Corporate Sponsorships	0.00	0.00	0.00	0.00	0.00
Cause Related Marketing	0.00	0.00	0.00	0.00	0.00
Corporate Sponsorships Total	0.00	0.00	0.00	0.00	0.00
Grants					
Foundation	0.00	0.00	5,000.00	0.00	5,000.00
Grants Total	0.00	0.00	5,000.00	0.00	5,000.00
Special Events					
Audi Drive for Friendship - BH					0.00
Audi Drive for Friendship - LV					0.00
Capital Challenge	0.00	0.00	0.00	0.00	0.00
Dallas Event	0.00	0.00	0.00	0.00	0.00
Hearst Castle	0.00	0.00	0.00	0.00	0.00
Houston Event	0.00	0.00	0.00	0.00	0.00
Hyannis Port	0.00	0.00	0.00	0.00	0.00
Las Vegas	0.00	0.00	0.00	0.00	0.00
Miami Beach	0.00	0.00	0.00	0.00	0.00
New York Forbes	0.00	0.00	0.00	0.00	0.00
New York Hamptons	0.00	0.00	0.00	0.00	0.00
New York Tennis	0.00	0.00	0.00	0.00	0.00
Palm Beach	0.00	0.00	0.00	0.00	0.00
State Fund Raisers	55,625.00	0.00	21,000.00	35,000.00	111,625.00
Special Events Total	55,625.00	0.00	21,000.00	35,000.00	111,625.00
Investment Income	0.00	0.00	0.00	0.00	0.00
Chapter Dues	0.00	0.00	0.00	0.00	0.00
TOTAL UNRESTRICTED	55,625.00	0.00	26,000.00	65,000.00	146,625.00

	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
RESTRICTED REVENUE					
Corporate Contributions	0.00	0.00	0.00	0.00	0.00
Foundation Grants	0.00	5,000.00	0.00	0.00	5,000.00
Individual Contributions	0.00	0.00	0.00	0.00	0.00
City Govt Grants	0.00	0.00	0.00	0.00	0.00
County Govt Grants	0.00	0.00	0.00	0.00	0.00
State Govt Grants	0.00	0.00	0.00	0.00	0.00
Federal Govt Grants	0.00	0.00	0.00	0.00	0.00
TOTAL RESTRICTED	0.00	5,000.00	0.00	0.00	5,000.00
TOTAL REVENUE	55,625.00	5,000.00	26,000.00	65,000.00	151,625.00

EXPENSES

	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
Personnel					
Salaries	8,731.60	16,847.40	16,847.40	16,847.40	59,273.80
FICA	667.97	1,288.83	1,288.83	1,288.83	4,534.45
Medical Insurance	720.00	1,080.00	1,080.00	720.00	3,600.00
Retirement Plan	0.00	0.00	0.00	0.00	0.00
Fringe Benefits	158.20	0.00	0.00	0.00	158.20
Workers Comp.	41.04	79.18	79.18	79.18	278.59
Consultants	0.00	0.00	0.00	0.00	0.00
Personnel Total	10,318.81	19,295.41	19,295.41	18,935.41	67,845.03

Programs	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
Agency Support & Training	8,343.75	750.00	3,900.00	9,750.00	22,743.75
Chapter Grants	0.00	0.00	0.00	0.00	0.00
Delivery	50.00	50.00	25.00	25.00	150.00
Equipment	1,462.50	362.50	362.50	362.50	2,550.00
Evaluation	0.00	0.00	0.00	0.00	0.00
Fixed Assets	2,000.00	0.00	0.00	0.00	2,000.00
General Liability Insurance	0.00	0.00	0.00	0.00	0.00
Government Fees	0.00	0.00	0.00	0.00	0.00
Handbooks - Online Materials	0.00	0.00	280.37	0.00	280.37
Leadership Conference	0.00	1,540.00	6,160.00	0.00	7,700.00
Leadership Training Day	0.00	0.00	250.00	0.00	250.00
Memberships	500.00	300.00	0.00	0.00	800.00
Misc. Operating	0.00	0.00	0.00	0.00	0.00
Newsletters	0.00	1,000.00	0.00	0.00	1,000.00
Office Rent	0.00	0.00	0.00	0.00	0.00
Postage	250.00	250.00	250.00	250.00	1,000.00
Printing	500.00	200.00	200.00	100.00	1,000.00
Public Awareness	880.00	100.00	100.00	100.00	1,180.00
Publications	200.00	25.00	25.00	25.00	275.00
Recruitment	37.50	37.50	37.50	37.50	150.00
Staff Training	700.00	100.00	100.00	100.00	1,000.00
Stewardship	0.00	0.00	0.00	0.00	0.00
Supplies	500.00	300.00	300.00	300.00	1,400.00
Telecommunications	895.00	1,075.00	1,075.00	1,075.00	4,120.00
Travel	600.00	1,200.00	1,200.00	1,200.00	4,200.00
Utilities	0.00	0.00	0.00	0.00	0.00
Volunteer Management	200.00	200.00	200.00	100.00	700.00
Programs Total	17,118.75	7,490.00	14,465.37	13,425.00	52,499.12

	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
Management					
Advisory Board	162.50	162.50	162.50	162.50	650.00
Auditors & Acctg. Fees	0.00	0.00	0.00	0.00	0.00
Bank Service Charges	0.00	0.00	0.00	0.00	0.00
Board of Directors	0.00	0.00	0.00	0.00	0.00
Credit Card Usage Fee	0.00	0.00	0.00	0.00	0.00
Delivery	0.00	0.00	0.00	0.00	0.00
Employee Relocation	0.00	0.00	0.00	0.00	0.00
Equipment	0.00	0.00	0.00	0.00	0.00
Fixed Assets	0.00	0.00	0.00	0.00	0.00
Government Fees	0.00	0.00	0.00	0.00	0.00
Insurance	0.00	0.00	0.00	0.00	0.00
Kintera Processing Fees	0.00	0.00	0.00	0.00	0.00
Legal	0.00	0.00	0.00	0.00	0.00
Memberships	0.00	0.00	0.00	0.00	0.00
Misc. Operating	0.00	0.00	50.00	50.00	100.00
Office Rent	0.00	0.00	0.00	0.00	0.00
Payroll Fees	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Printing	0.00	0.00	0.00	0.00	0.00
Publications	0.00	0.00	0.00	0.00	0.00
Recruitment	0.00	0.00	0.00	0.00	0.00
Retirement Plan Fees	0.00	0.00	0.00	0.00	0.00
Staff Training	0.00	0.00	0.00	0.00	0.00
Stewardship	0.00	0.00	0.00	0.00	0.00
Supplies	0.00	0.00	0.00	0.00	0.00
Telecommunications	0.00	0.00	0.00	0.00	0.00
Travel	0.00	0.00	0.00	0.00	0.00
Management Total	162.50	162.50	212.50	212.50	750.00

Fund Raising	<u>First Qtr</u>	<u>Second Qtr</u>	<u>Third Qtr</u>	<u>Fourth Qtr</u>	<u>Total</u>
Audi Drive for Friendship - BH	0.00	0.00	0.00	0.00	0.00
Audi Drive for Friendship - LV	0.00	0.00	0.00	0.00	0.00
Capital Challenge	0.00	0.00	0.00	0.00	0.00
Dallas	0.00	0.00	0.00	0.00	0.00
Hearst Castle Challenge	0.00	0.00	0.00	0.00	0.00
Houston	0.00	0.00	0.00	0.00	0.00
Hyannis Port Challenge	0.00	0.00	0.00	0.00	0.00
Las Vegas	0.00	0.00	0.00	0.00	0.00
Miami Beach	0.00	0.00	0.00	0.00	0.00
New York Forbes	0.00	0.00	0.00	0.00	0.00
New York Hamptons	0.00	0.00	0.00	0.00	0.00
New York Tennis	0.00	0.00	0.00	0.00	0.00
Palm Beach	0.00	0.00	0.00	0.00	0.00
State Fund Raisers	17,200.00	0.00	6,781.00	520.00	24,501.00
Corporate Development	0.00	0.00	0.00	0.00	0.00
Delivery	0.00	0.00	0.00	0.00	0.00
Equipment	0.00	0.00	0.00	0.00	0.00
Fixed Assets	0.00	0.00	0.00	0.00	0.00
Government Fees	0.00	0.00	0.00	0.00	0.00
Marketing	0.00	0.00	0.00	0.00	0.00
Memberships	275.00	0.00	0.00	0.00	275.00
Misc. Operating	0.00	0.00	0.00	0.00	0.00
Office Rent	0.00	0.00	0.00	0.00	0.00
Postage	0.00	0.00	0.00	0.00	0.00
Printing	0.00	0.00	0.00	0.00	0.00
Publications	0.00	0.00	0.00	0.00	0.00
Recruitment	0.00	0.00	0.00	0.00	0.00
Staff Training	100.00	100.00	100.00	100.00	400.00
Stewardship	50.00	200.00	200.00	200.00	650.00
Supplies	0.00	0.00	0.00	0.00	0.00
Telecommunications	0.00	0.00	0.00	0.00	0.00
Travel	0.00	0.00	0.00	0.00	0.00
Utilities	0.00	0.00	0.00	0.00	0.00
Fund Raising Total	17,625.00	300.00	7,081.00	820.00	25,826.00
TOTAL EXPENSES	45,225.06	27,247.91	41,054.28	33,392.91	146,920.15
NET RESERVE (LOSS)					4,704.85