BRYAN SYMPHONY ORCHESTRA AT TENNESSEE TECH, INC. STATEMENT OF FINANCIAL POSITION JUNE 30, 2006

| ASSETS |
|--------|
|--------|

Current Assets:

Cash \$ 15,560.12 Certificates of Deposit 249,585.09 Accounts Receivable 3,337.00

<u>Total Assets</u> <u>\$ 268,482.21</u>

LIABILITIES

Deferred Revenue \$ 29,334.00

NET ASSETS

Unrestricted \$ 206,303.21
Temporarily Restricted 12,000.00
Permanently Restricted 20,845.00

Total Net Assets <u>239,148.21</u>

Total Liabilities and Net Assets \$ 268,482.21

See Accountant's Compilation Report

The accompanying notes are an integral part of the financial statements.

BRYAN SYMPHONY ORCHESTRA STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2006

| SUPPORT | <u>U</u> | nrestricted | 7 | Temporarily Restricted | manently estricted | Ŋ | Total let Assets |
|---|----------|-------------|-----------|---------------------------|-----------------------|----|---------------------|
| Contributions & Sponsors | | | | | | | |
| Chair Sponsor | \$ | 4,510.00 | \$ | - | \$ - | \$ | 4,510.00 |
| Concertmaster Chair | | - | | 3,000.00 | - | | 3,000.00 |
| Conductor's Circle | | 1,000.00 | | - | - | | 1,000.00 |
| Derryberry Match | | - | | 500.00 | - | | 500.00 |
| Corporate Sponsor | | 9,000.00 | | - | - | | 9,000.00 |
| Memorials | | 625.00 | | - | - | | 625.00 |
| Annual Campaign | | 905.00 | | - | - | | 905.00 |
| Outdoor Sponsor | | - | | 9,000.00 | - | | 9,000.00 |
| Sponsor | | 14,500.00 | | - | - | | 14,500.00 |
| Traviata | | 450.00 | | - | - | | 450.00 |
| Contributions - Other | | 12,484.00 | | - | - | | 12,484.00 |
| Grant Income | | - | | 4,500.00 | - | | 4,500.00 |
| Ticket Sales | | 47,227.00 | | - | - | | 47,227.00 |
| Dues & Memberships | | 1,705.00 | | - | - | | 1,705.00 |
| Luncheons & Socials | | 6,380.00 | | - | - | | 6,380.00 |
| Program Advertising | | 5,100.00 | | - | - | | 5,100.00 |
| Reimbursements | | 2,745.12 | | - | - | | 2,745.12 |
| CD Sales & T-Shirts | | 410.00 | | | | | 410.00 |
| Total Support | | 107,041.12 | | 17,000.00 | - | | 124,041.12 |
| EXPENSES | | | | | | | |
| Program Services | | 68,363.33 | | 24,385.91 | - | | 92,749.24 |
| Administrative | | 44,401.62 | | - | - | | 44,401.62 |
| Volunteer | | 5,302.93 | _ | | | | 5,302.93 |
| Total Expenses | | 118,067.88 | _ | 24,385.91 | | | 142,453.79 |
| Increase (Decrease) in Net Assets before Non-Support Income (Expenses) | | (11,026.76) | | (7,385.91) | - | | (18,412.67) |
| NON CURROR INCOME (EVRENCES | 1 | | | | | | |
| NON-SUPPORT INCOME (EXPENSES | ij | 0 104 00 | | 885.91 | | | 9.070.73 |
| Interest Income | _ | 8,184.82 | _ | | | - | |
| Total Increase (Decrease) in Net Assets | | (2,841.94) | | (6,500.00) | - | | (9,341.94) |
| Net Assets at Beginning of year | | 227,195.15 | | 9,500.00 | 20,845.00 | | 257,540.15 |
| Prior Period Adjustment | | (18,050.00) | _ | 9,000.00 | | | (9,050.00) |
| Net Assets at End of year | \$ | 206,303.21 | <u>\$</u> | 12,000.00 | \$ 20,845.00 | \$ | 239,148.21 |

The Accompanying Notes are an Integral Part of the Financial Statements

BRYAN SYMPHONY ORCHESTRA STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2006

| | Program Services | | Supporting | | |
|-------------------------------------|------------------|-------------|------------------------|------------------|---------------|
| | Concert | Education | Management and General | <u>Volunteer</u> | <u>Total</u> |
| Advertising | \$ - | \$ - | \$ 2,267.50 | \$ - | \$ 2,267.50 |
| Accounting | - | - | 2,000.00 | - | 2,000.00 |
| Brochures | _ | - | 3,006.00 | - | 3,006.00 |
| Bank & credit card fees | ** | - | 722.98 | - | 722.98 |
| Contract management fee | - | - | 30,000.00 | - | 30,000.00 |
| Office assistance | - | - | 567.50 | - | 567.50 |
| Musicians' cartage & drivers | 4,302.24 | 700.00 | - | - | 5,002.24 |
| Printing | - | - | 1,843.26 | - | 1,843.26 |
| Luncheons & socials | - | 1,753.24 | - | 4,062.27 | 5,815.51 |
| Credit card & bank fee | - | - | - | - | - |
| Dues & subscriptions | - | - | 865.00 | - | 865.00 |
| Educational activities | - | 2,786.40 | - | - | 2,786.40 |
| Food for musicians | 1,655.06 | 55.76 | - | - | 1,710.82 |
| Concerts | 8,998.00 | - | - | - | 8,998.00 |
| Development | - | _ | - | 274.59 | 274.59 |
| Supplies | 658.99 | 227.27 | 229.78 | - | 1,116.04 |
| Board expense | - | - | - | 545.41 | 545.41 |
| Postage | - | - | 1,432.23 | - | 1,432.23 |
| Orchestra personnel & guest artists | 48,994.55 | 5,467.00 | - | - | 54,461.55 |
| Programs | 5,812.35 | , <u>-</u> | - | _ | 5,812.35 |
| Production | 2,840.29 | - | - | - | 2,840.29 |
| Instrument storage & music rental | 3,808.39 | - | 169.73 | - | 3,978.12 |
| Scholarships | · • | 3,250.00 | - | - | 3,250.00 |
| Memorials | - | · - | - | 334.46 | 334.46 |
| Miscellaneous | 1,439.70 | | 1,297.64 | 86.20 | 2,823.54 |
| Total Expenses | \$78,509.57 | \$14,239.67 | \$44,401.62 | \$ 5,302.93 | \$ 142,453.79 |

See Accountant's Compilation Report

The accompanying notes are an integral part of the financial statements.

BRYAN SYMPHONY ORCHESTRA AT TENNESSEE TECH, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDING JUNE 30, 2006

| Cash F | lows From | Operating | Activities |
|--------|---------------|-----------|------------|
| CHUIL | TO WE T TOTAL | | |

Cash received for operating \$ 120,704.12 Cash paid for operating (146,198.79)

Total Cash Flows From Operating Activities \$ (25,494.67)

Cash Flows From Investing Activities

Interest Received 9,070.73 Transfer from CD 4,353.40 Transfer to CD (3,147.37)

Total Cash Flows from Investing Activities 10,276.76

Net Decrease in Cash Flows (15,217.91)

Cash and Cash equivalents at 6-30-05

30,778.03

Cash and Cash equivalents at 6-30-06 \$\frac{\$15,560.12}{}

Reconciliation of Net Decrease in Net Assets to Net Cash Used by Operating Activities

Net Increase in Net Assets \$ (9,341.94) Less: Interest Income (9,070.73) Increase in Accounts Receivable (3,337.00) Decrease in Deferred Revenue (3,745.00)

Net Adjustment \$ (25,494.67)

See Accountant's Compilation Report

The accompanying notes are an integral part of the financial statements.