

BRYAN SYMPHONY ORCHESTRA	<u>2022-2023</u>	<u>2022-2023</u>	<u>2023-2024</u>	<u>2023-2024</u>
	<u>Budgeted</u>	<u>Actual</u>	<u>Budgeted</u>	<u>Actual</u>
EARNED INCOME				
Season tickets	\$50,000.00	\$38,750.00	\$40,000.00	
Single concert tickets sales	\$10,000.00	\$9,650.00	\$10,000.00	
Program advertising(Mag. Ad Purchases)	\$9,000.00	\$7,100.00	\$9,000.00	
BSOA dues	\$800.00	\$680.00	\$800.00	
Event Income(Socials, Luncheons)	\$3,000.00	\$0.00	\$2,000.00	
Merchandise Sales	\$300.00	\$450.00	\$300.00	
Total	\$73,100.00	\$56,630.00	\$62,100.00	
CONTRIBUTIONS				
Unrestricted	\$38,000.00	\$21,900.00	\$32,000.00	
Individual Concert Sponsors	\$24,000.00	\$26,500.00	\$26,000.00	
Corporate Concert Sponsors	\$8,000.00	\$0.00	\$8,000.00	
Individual sponsor (Glasgow)	\$17,000.00	\$16,500.00	\$17,000.00	
Education Concert Contributions	\$5,000.00	\$1,250.00	\$5,000.00	
Other (Scholarship/Funds)	\$2,000.00	\$0.00	\$2,000.00	
Total	\$94,000.00	\$66,150.00	\$90,000.00	
GRANTS				
TAC-APS	\$4,500.00	\$8,000.00	\$4,500.00	
Community Foundation of MidTenn	\$3,000.00	\$0.00	\$3,000.00	
First Horizon Bank Foundation	\$2,500.00	\$1,000.00	\$2,500.00	
Cookeville Arts Council	\$2,500.00	\$2,500.00	\$2,500.00	
TAC Recovery Funds	\$60,000.00	-	\$60,000.00	
Other	\$0.00	\$1,240.00	\$0.00	
Total	\$72,500.00	\$12,740.00	\$72,500.00	
INTEREST INCOME				
Bank of PC Operating Acct. Interest	\$100.00	\$43.00	\$0.00	
Raymond James Reserve Accts.	\$8,500.00	\$7,810.00	\$7,000.00	
Ayers Scholarship CD Interest	\$500.00	\$480.00	\$750.00	
Total	\$9,100.00	\$8,333.00	\$7,750.00	
FUNDRAISING				
Beers for Brahms	\$6,000.00	\$9,800.00	\$5,000.00	
Special Event Fundraisers	\$3,500.00	\$0.00	\$1,000.00	
Education Concert Campaign	\$0.00	\$0.00	-	
Total	\$9,500.00	\$9,800.00	\$6,000.00	
TOTAL INCOME	\$258,200.00	\$153,653.00	\$238,350.00	
EXPENSES	<u>2022-2023</u>	<u>2022-2023</u>	<u>2023-2024</u>	<u>2023-2024</u>
	<u>Budgeted</u>	<u>Actual</u>	<u>Budgeted</u>	<u>Actual</u>
SUBSCRIPTION CONCERTS				
Musician Contract Pay and Fees	\$46,000.00	\$42,330.00	\$50,000.00	
Musician Expenses (meals)	\$7,500.00	\$6,977.80	\$5,500.00	
Guest artist fees	\$6,000.00	\$5,100.00	\$8,500.00	
Guest artist expenses	\$4,500.00	\$1,790.00	\$4,000.00	
Stage managers-student workers	\$2,500.00	\$2,500.00	\$1,500.00	
Contractor	\$2,800.00	\$2,740.00	\$2,800.00	
Music rental	\$2,500.00	\$1,546.30	\$2,500.00	
Program Inserts	\$500.00	\$540.00	\$600.00	
Total Subscription Concerts	\$72,300.00	\$63,524.10	\$75,400.00	

Came in lower

Waiting

Need to make these happen

Attention

Might come in lower at the end of FY

OPERA				
BSO Contract Musicians	-	-	-	-
Guest Artist Pay	-	-	-	-
Artist Fees	-	-	-	-
Promotion and Marketing	-	-	-	-
Sets and Costumes	-	-	-	-
Total Opera	-	-	-	-
COMMUNITY CONCERT IN THE PARK				
Musicians	\$14,000.00	\$16,645.00	\$16,500.00	
Musician Expenses	\$500.00	\$428.30	\$500.00	
Music rental	\$500.00	\$800.00	\$700.00	
Contractor	\$560.00	\$560.00	\$560.00	
Music director	\$750.00	\$750.00	\$750.00	
Stage & Staff	\$1,000.00	\$416.00	\$800.00	
Misc. Expenses (merch/marketing)	\$1,000.00	\$1,300.00	\$1,200.00	
Total Concert in the Park	\$18,310.00	\$20,899.30	\$21,010.00	
EDUCATIONAL ACTIVITIES				
Musician Pay	\$9,500.00	\$6,900.00	\$9,000.00	
Musician Expenses	\$1,500.00	\$1,450.00	\$1,500.00	
Supplies & Educational Materials	\$2,000.00	\$1,005.00	\$1,000.00	
Buses	\$1,000.00	\$2,560.00	\$1,000.00	
Contractor	\$600.00	\$500.00	\$560.00	
Internship?	\$1,000.00	\$0.00	\$0.00	
Ayers	\$750.00	\$600.00	\$700.00	
Derryberry Competition - match	\$500.00	\$500.00	\$500.00	
Education Endowment Cont.	\$15,000.00	\$0.00	-	
Education Endowment Consult. Fee	\$13,000.00	\$0.00	-	
Total Educational Activities	\$44,850.00	\$13,515.00	\$14,260.00	
OPERATIONS				
Marketing and Promotion	\$9,500.00	\$11,000.00	\$11,500.00	
Postage and Bulk Mail Permit	\$2,500.00	\$3,830.00	\$2,000.00	
Supplies - Office and Library	\$2,000.00	\$470.00	\$1,000.00	
Insurance	\$1,500.00	\$845.00	\$1,200.00	
Rent	\$4,200.00	\$4,200.00	\$4,200.00	
Phone & Internet	\$2,000.00	\$1,660.00	\$1,800.00	
Storage Unit	\$850.00	\$720.00	\$850.00	
Total Operating	\$21,700.00	\$22,725.00	\$22,550.00	
BOARD AND STAFF				
Executive Director Salary	\$40,000.00	\$33,010.00	\$50,000.00	
Dir. Marketing & Patron Rel. Salary	\$28,500.00	\$20,800.00	\$31,000.00	
Payroll Taxes	\$12,400.00	\$16,358.19	\$6,200.00	
Audit & Tax Return	\$9,000.00	\$12,580.00	\$8,500.00	
Subscriptions/Memberships	\$1,500.00	\$1,376.51	\$1,500.00	
Staff Travel/Reimbursement	\$4,000.00	\$3,410.00	\$3,000.00	
Music Director Stipend	\$4,000.00	\$4,000.00	\$4,000.00	
Board Costs (Meetings etc.)	\$2,000.00	\$1,350.00	\$1,500.00	
Total Board and Staff	\$101,400.00	\$92,884.70	\$105,700.00	
TOTAL EXPENSES	\$258,200.00	\$213,548.10	\$238,920.00	
TOTAL REVENUE				

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