CURREY INGRAM ACADEMY FINANCIAL STATEMENTS

June 30, 2017 and 2016

CURREY INGRAM ACADEMY

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Currey Ingram Academy Brentwood, Tennessee

We have audited the accompanying financial statements of Currey Ingram Academy (the "Academy") (a not-for-profit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Currey Ingram Academy as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Inosier, Doon + Housed, Peter

November 3, 2017

CURREY INGRAM ACADEMY STATEMENTS OF FINANCIAL POSITION June 30, 2017 and 2016

| | 2017 | 2016 |
|--|---|--|
| Assets | | |
| Current assets: Cash and cash equivalents Investments Inventory Accounts receivable, net of allowance of \$523,888 | \$ 3,189,538 4,906,122 63,292 | \$ 4,055,831 4,424,646 50,551 |
| and \$625,839, respectively Current pledges receivable, net of allowance of \$6,898 and \$298,357, respectively | 482,350 34,818 | 235,632 72,757 |
| Prepaid expenses | 86,328 | 100,475 |
| Total current assets | 8,762,448 | 8,939,892 |
| Pledges receivable, net of discount | - | 8,633 |
| Property and equipment, net of accumulated depreciation of \$19,380,154 and \$17,889,717, respectively | 31,960,922 | 33,367,556 |
| Other assets, net | 60,436 | 69,855 |
| | <u> </u> | |
| Total assets | \$ 40,783,806 | \$ 42,385,936 |
| Liabilities and Net A | assets | |
| Current liabilities: Accounts payable and accrued expenses Deferred revenues Current installments of bonds payable Current portion of capital lease Interest rate swap | \$ 257,079 1,184,020 1,724,063 - 25,324 | \$ 187,517 2,620,578 400,000 146,610 126,472 |
| Total current liabilities | 3,190,486 | 3,481,177 |
| Note payable Bonds payable, net of current installments | 2,775,000 | 585,876 4,714,063 |
| Total liabilities | 5,965,486 | 8,781,116 |
| Net assets: Unrestricted Temporarily restricted Permanently restricted | 31,726,055 45,821 3,046,444 | 30,487,966 88,390 3,028,464 |
| Total net assets | 34,818,320 | 33,604,820 |
| Total liabilities and net assets | \$ 40,783,806 | \$ 42,385,936 |

CURREY INGRAM ACADEMY STATEMENT OF ACTIVITIES Year Ended June 30, 2017

| | Unrestricted | nporarily estricted | Permanently Restricted | | Total | |
|---|--------------|------------------------|---------------------------|-----------|--------------|--|
| Public support: Contributions | \$ 1,724,437 | \$ 11,003 | \$ | 17,980 | \$ 1,753,420 | |
| Revenue: | | | | | | |
| Tuition, net of financial aid of | | | | | | |
| \$1,779,110 | 11,280,954 | - | | - | 11,280,954 | |
| Diagnostic center | 423,645 | - | | - | 423,645 | |
| Child development center | 396,853 | - | | - | 396,853 | |
| Student fees | 231,501 | - | | - | 231,501 | |
| Tuition refund income | 230,302 | - | | - | 230,302 | |
| Student activities income | 182,407 | - | | - | 182,407 | |
| Aftercare income | 152,920 | - | | - | 152,920 | |
| Application and enrollment fees | 136,050 | - | | - | 136,050 | |
| Other Investment interest | 118,642 | - | | - | 118,642 | |
| and dividends | 68,391 | | | | 68,391 | |
| Finance charge income | 45,179 | _ | | _ | 45,179 | |
| Gain on sale of assets | 37,761 | <u>-</u> | | _ | 37,761 | |
| Facility rental | 31,965 | _ | | _ | 31,965 | |
| In-kind income | 16,382 | _ | | _ | 16,382 | |
| Net assets released | 10,502 | | | | 10,302 | |
| from restrictions | 53,572 | (53,572) | | | | |
| Total revenue | 13,406,524 | (53,572) | | | 13,352,952 | |
| Unrealized gain on investments | 529,748 | | | | 529,748 | |
| Total public support, revenue and investment gain | 15,660,709 | (42,569) | | 17,980 | 15,636,120 | |
| - | 13,000,707 | (72,307) | | 17,700 | 15,050,120 | |
| Expenses: Program services | 13,256,560 | | | | 13,256,560 | |
| Supporting services: | | | | | | |
| Management and general | 953,256 | - | | - | 953,256 | |
| Fundraising | 212,804 | - | | - | 212,804 | |
| Total supporting services | 1,166,060 | - | | - | 1,166,060 | |
| Total expenses | 14,422,620 | | | | 14,422,620 | |
| Change in net assets | 1,238,089 | (42,569) | | 17,980 | 1,213,500 | |
| Net assets at beginning of year | 30,487,966 | 88,390 | 3 | 3,028,464 | 33,604,820 | |
| Net assets at end of year | \$31,726,055 | \$ 45,821 | \$ 3 | 3,046,444 | \$34,818,320 | |

CURREY INGRAM ACADEMY STATEMENT OF ACTIVITIES Year Ended June 30, 2016

| | Unrestricted | • • | | | manently estricted | Total |
|---|----------------------|-----|-----------|------|--------------------|----------------------|
| Public support: Contributions | \$ 1,686,536 | \$ | 7,000 | \$ | 40,055 | \$ 1,733,591 |
| Revenue: | | | | | | |
| Tuition, net of financial aid of | | | | | | |
| \$1,611,422 | 10,480,083 | | - | | - | 10,480,083 |
| Diagnostic center | 417,590 | | - | | - | 417,590 |
| Child development center | 342,788 | | - | | - | 342,788 |
| Student activities income | 231,981 | | - | | - | 231,981 |
| Other | 216,042 | | - | | - | 216,042 |
| Tuition refund income | 215,700 | | - | | - | 215,700 |
| Student fees | 200,019 | | - | | - | 200,019 |
| Aftercare income | 138,747 | | - | | - | 138,747 |
| Application and enrollment fees Investment interest | 135,100 | | - | | - | 135,100 |
| and dividends | 80,382 | | - | | - | 80,382 |
| Finance charge income | 42,221 | | - | | - | 42,221 |
| In-kind income | 26,756 | | - | | - | 26,756 |
| Gain on sale of assets | 5,363 | | - | | - | 5,363 |
| Net assets released | | | | | | |
| from restrictions | 851,292 | | (851,292) | | - | |
| Total revenue | 13,384,064 | | (851,292) | | | 12,532,772 |
| Unrealized loss on investments | (96,945) | | | | | (96,945) |
| Total public support, revenue and investment loss | 14,973,655 | | (844,292) | | 40,055 | 14,169,418 |
| Expenses: Program services | 13,081,322 | | | | | 13,081,322 |
| Supporting services: Management and general Fundraising | 1,260,302 246,036 | | - - | | - - | 1,260,302 246,036 |
| Total supporting services | 1,506,338 | | | | | 1,506,338 |
| Total expenses | 14,587,660 | | | | | 14,587,660 |
| Change in net assets | 385,995 | | (844,292) | | 40,055 | (418,242) |
| Net assets at beginning of year | 30,101,971 | | 932,682 | 2 | 2,988,409 | 34,023,062 |
| Net assets at end of year | \$30,487,966 | \$ | 88,390 | \$ 3 | 3,028,464 | \$33,604,820 |

CURREY INGRAM ACADEMY STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2017

| | | Supportin | | | |
|----------------------------------|---------------|------------|--------------------|---------------|--|
| | | Management | | | |
| | Program | and | | | |
| | Services | General | Fundraising | Total | |
| Salaries | \$ 6,760,255 | \$ 453,929 | \$ 105,050 | \$ 7,319,234 | |
| Contract services | 1,494,334 | 192,784 | 9,870 | 1,696,988 | |
| Payroll taxes and employee | | | | | |
| benefits | 1,260,584 | 75,918 | 15,920 | 1,352,422 | |
| Utilities | 378,063 | - | - | 378,063 | |
| Student contract discount | 238,158 | - | - | 238,158 | |
| Materials and supplies | 210,118 | 21,862 | 1,999 | 233,979 | |
| Investment and debt fees | 202,977 | 3,850 | - | 206,827 | |
| Student activities | 164,646 | - | 8,020 | 172,666 | |
| Advertising and public relations | 136,999 | - | 29,020 | 166,019 | |
| Miscellaneous | 77,204 | 45,115 | 34,544 | 156,863 | |
| Tuition refund program | 111,707 | - | - | 111,707 | |
| Insurance | 84,897 | 24,284 | - | 109,181 | |
| Bad debt | 102,633 | - | - | 102,633 | |
| Professional development | 67,004 | 9,162 | 522 | 76,688 | |
| Copier rent expense | 75,213 | - - | - | 75,213 | |
| Equipment | 11,108 | 54,015 | - | 65,123 | |
| Technology | 47,774 | 12,213 | - | 59,987 | |
| Athletic | 44,727 | - - | - | 44,727 | |
| Membership, subscriptions, | | | | | |
| books, and dues | 34,250 | 2,113 | 628 | 36,991 | |
| Audit | - - | 30,500 | - | 30,500 | |
| Entertainment and hospitality | 4,665 | 12,830 | 3,916 | 21,411 | |
| Legal fees | - - | 11,432 | - | 11,432 | |
| Postage | 3,319 | 1,325 | 3,315 | 7,959 | |
| Permits and licenses | 4,402 | 1,924 | <u> </u> | 6,326 | |
| | 11,515,037 | 953,256 | 212,804 | 12,681,097 | |
| Depreciation and amortization | 1,741,523 | | | 1,741,523 | |
| | \$ 13,256,560 | \$ 953,256 | \$ 212,804 | \$ 14,422,620 | |

CURREY INGRAM ACADEMY STATEMENT OF FUNCTIONAL EXPENSES Year Ended June 30, 2016

| | | Supportin | | |
|----------------------------------|---------------|----------------|--------------------|------------------|
| | | Management | | |
| | Program | and | | |
| | Services | <u>General</u> | Fundraising | Total |
| Salaries | \$ 6,407,443 | \$ 632,344 | \$ 98,606 | \$ 7,138,393 |
| Contract services | 1,352,359 | 306,146 | 10,944 | 1,669,449 |
| Payroll taxes and employee | | | | |
| benefits | 1,217,406 | 64,666 | 15,133 | 1,297,205 |
| Utilities | 375,862 | - | - | 375,862 |
| Investment and debt fees | 283,641 | 41,461 | - | 325,102 |
| Materials and supplies | 197,139 | 98,447 | 6,662 | 302,248 |
| Student contract discount | 206,724 | - | - | 206,724 |
| Advertising and public relations | 134,002 | - | 67,281 | 201,283 |
| Student activities | 176,077 | 1,300 | 10,723 | 188,100 |
| Miscellaneous | 128,384 | 7,997 | 26,756 | 163,137 |
| Insurance | 132,068 | - | - - | |
| Tuition refund program | 101,117 | _ | | |
| Copier rent expense | 87,541 | - | | |
| Bad debt | 57,762 | _ | - | 87,541 57,762 |
| Professional development | 47,741 | 8,105 | 1,369 | 57,215 |
| Equipment | 12,388 | 39,653 | - | 52,041 |
| Technology | 45,294 | 673 | - | 45,967 |
| Legal fees | 10,354 | 23,277 | - | 33,631 |
| Membership, subscriptions, | | | | |
| books, and dues | 26,953 | 2,272 | 2,891 | 32,116 |
| Audit | - | 29,400 | - - | 29,400 |
| Athletic | 24,925 | _ | - | 24,925 |
| Entertainment and hospitality | 17,348 | 1,037 | 3,129 | 21,514 |
| Postage | 3,601 | 2,212 | 2,542 | 8,355 |
| Permits and licenses | 1,990 | 1,312 | | 3,302 |
| | 11,048,119 | 1,260,302 | 246,036 | 12,554,457 |
| Depreciation and amortization | 2,033,203 | | | 2,033,203 |
| | \$ 13,081,322 | \$ 1,260,302 | \$ 246,036 | \$ 14,587,660 |

CURREY INGRAM ACADEMY STATEMENTS OF CASH FLOWS **Years Ended June 30, 2017 and 2016**

| | 2017 | 2016 |
|---|--------------|--------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 1,213,500 | \$ (418,242) |
| Adjustments to reconcile change in net assets | | |
| to net cash provided by operating activities: | | |
| Depreciation | 1,732,104 | 2,023,785 |
| Amortization | 9,419 | 9,418 |
| Unrealized (gain) loss on investments | (529,748) | 96,945 |
| Contributions restricted for long-term purposes | (17,840) | (13,238) |
| Gain on sale of equipment | (37,761) | (5,363) |
| Allowance for bad debts | 8,541 | 10,223 |
| Changes in operating assets and liabilities: | | |
| Inventory | (12,741) | (15,265) |
| Accounts receivable | (246,718) | (24,836) |
| Pledges receivable | 37,811 | (16,600) |
| Prepaid expenses | 14,147 | 93,034 |
| Accounts payable and accrued expenses | 69,562 | (149,599) |
| Deferred revenues | (1,436,558) | (382,106) |
| Change in estimated fair value of interest | | |
| rate swap agreement | (101,148) | (87,669) |
| Net cash provided by operating activities | 702,570 | 1,120,487 |
| Cash flows from investing activities: | | |
| Purchase of investments | (93,579) | (91,992) |
| Proceeds from sale of investments | 141,851 | 143,530 |
| Purchases of equipment | (325,470) | (222,179) |
| Proceeds from sale of equipment | 37,761 | 5,363 |
| Net cash used in investing activities | (239,437) | (165,278) |
| Cash flows from financing activities: | | |
| Proceeds from contributions restricted for long-term purposes | 18,060 | 881,130 |
| Payments of bonds payable | (615,000) | (1,248,666) |
| Payments on note payable | (585,876) | - |
| Payments on capital lease | (146,610) | (144,045) |
| Net cash used in financing activities | (1,329,426) | (511,581) |
| Net (decrease) increase in cash and cash equivalents | (866,293) | 443,628 |
| Cash and cash equivalents at beginning of year | 4,055,831 | 3,612,203 |
| Cash and cash equivalents at end of year | \$ 3,189,538 | \$ 4,055,831 |

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Currey Ingram Academy ("the Academy") is a not-for-profit kindergarten through twelfth grade college preparatory school for students with average to above average intelligence who have learning differences. The Academy's major sources of funding are tuition payments and contributions from donors.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Academy and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Contributions which are restricted for specific programs are reflected as unrestricted revenue if these funds are received and spent during the same fiscal year.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed restrictions that they be maintained permanently by the Academy. Generally, the donors of these assets permit the Academy to use all or part of the income earned for unrestricted purposes.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Academy considers all cash funds, cash bank accounts and highly liquid debt instruments with an original maturity when purchased of three months or less to be cash and cash equivalents. As of June 30, 2016 cash and cash equivalents included a debt service reserve of \$250,000 which was maintained in accordance with a bond agreement. During the year ended June 30, 2017, funds from this reserve were used to pay the outstanding note payable balance (see Note 7).

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

The Academy accounts for investments under Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") guidance for accounting for investments by not-for-profit organizations. Under this guidance, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. See Note 2 for additional information on fair value measurements.

Accounts Receivable

Accounts receivable are reviewed periodically as to their collectability. Uncollectible accounts are written off in the period in which they are determined to be uncollectible. At June 30, 2017 and 2016, an allowance for bad debts of \$523,888 and \$625,839 has been estimated and recorded, respectively.

Pledges Receivable

Contributions are recognized when the donor makes a promise to give to the Academy that is, in substance, unconditional. Unconditional promises to give are recorded when the promises are made. Donor restricted contributions are reported as increases to temporarily or permanently restricted net assets. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Unconditional promises to give due in the next year are reflected as current pledges receivable and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term pledges receivable and are recorded at present value using interest rates applicable to the years in which the pledges are received.

The Academy uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. At June 30, 2017 and 2016, the allowance totaled \$6,898 and \$298,357, respectively.

Property and Equipment

Property and equipment are recorded at cost if purchased or fair value if contributed. Expenditures for ordinary maintenance and repairs are charged to operations. Renewals and betterments that materially extend the life of the asset are capitalized. Depreciation is provided in amounts necessary

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property and Equipment (Continued)

to allocate the cost of the various classes of assets over their estimated useful lives. Estimated useful lives of all major classes of assets are as follows:

Equipment, vehicles, furniture and fixtures 3-5 years Building and building improvements 10-30 years

Deferred Revenues

Deferred revenues represent advance tuition, fee payments, and deposits for the upcoming academic year. Such amounts are recognized as revenue in the year to which they apply.

Derivative Instruments and Hedging Activities

The Academy follows FASB ASC guidance for accounting for derivatives. The guidance establishes accounting and reporting standards requiring that every derivative instrument be recorded in the statements of financial position as either an asset or as a liability measured at its estimated fair value. The guidance also requires that changes in the derivative's fair value be recognized currently in the statements of activities. See Note 9 for detail of the Academy's interest rate swap agreement, which is considered to be a derivative.

Restricted Endowment Funds

The Uniform Prudent Management of Institutional Funds Act ("UPMIFA") was enacted in Tennessee effective July 1, 2007. The FASB ASC provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of UPMIFA. The guidance requires that the amount of permanently restricted net assets cannot be reduced by losses on investments of the funds or by an organization's expenditures from the fund unless the donor required the gift to be held in specific investments.

FASB ASC guidance also requires disclosure of a description of the governing board's interpretation of the law that underlies the organization's net asset classification of donor-restricted endowment funds, a description of the organization's policies for the appropriation of endowment assets for expenditures (its endowment spending policies), a description of the organization's endowment investment policies, and additional disclosures. See Note 13 for additional information regarding permanently restricted endowment funds.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Expense Allocation

For purposes of the statements of functional expenses, certain expenses have been allocated between program and supporting services based on estimates made by management.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expense totaled \$166,019 and \$201,283 for the years ended June 30, 2017 and 2016, respectively.

Donated Materials, Services and Assets

Donated materials and equipment, if any, are reflected as contributions in the accompanying statements at their estimated values at date of receipt.

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Additionally, a number of unpaid volunteers have made significant contributions of their time to assist in fund-raising and special projects. However, these services do not meet the requirements above and have not been recorded.

Donations of property and equipment are recorded as support at their estimated fair value at date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Academy reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Academy reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

The Academy is a not-for-profit organization and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation. Accordingly, no provision for income taxes is included in the accompanying financial statements.

The Academy follows FASB ASC guidance clarifying the accounting for uncertainty in income taxes recognized in an entity's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being recognized upon ultimate settlement. The Academy has no tax penalties or interest reported in the accompanying financial statements.

Subsequent Events

The Academy has evaluated events and transactions that occurred through November 3, 2017, the date the financial statements were available to be issued. Except for the item described in Note 9, the Academy is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to the filing of this report that would have a material impact on the financial statements.

NOTE 2 – INVESTMENTS AND FAIR VALUE MEASUREMENT

The Academy follows the provisions of the Fair Value Measurement Topic of the FASB ASC. This guidance establishes a framework for measuring fair value for financial assets and financial liabilities. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below.

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Academy has the ability to access.

NOTE 2 – INVESTMENTS AND FAIR VALUE MEASUREMENT (Continued)

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by the observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There have been no changes in the methodologies used at June 30, 2017 and 2016. A description of the valuation methodologies used for assets and liabilities measured at fair value is described below.

<u>Investments in Commonfund</u> – equity funds represent units of ownership in certain fund shares rather than individual securities. The Academy values these investments as level 2 because the specific units held do not have quoted prices and are not traded on an active market. However, the underlying assets of the fund are actively traded.

<u>Mutual funds</u> – the fair value of bond funds and trusts held by third parties (level 1) were determined by obtaining quoted market prices in active markets.

The fair value of the interest rate swap (level 2) was determined based on valuation models that provide a market to market estimate.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Academy believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The general investment strategy of the Academy is to diversify investments among both equity and fixed income securities so as to enhance total return while avoiding undue risk concentration in any investment class.

NOTE 2 – INVESTMENTS AND FAIR VALUE MEASUREMENT (Continued)

The following table sets forth by level, within the fair value hierarchy, the Academy's assets and liabilities at fair value as of June 30, 2017:

| | Level 1 | Level 2 | Level 3 | Total |
|--|-----------------------------|--------------------|----------------|-------------------------------------|
| Investments: Commonfund – equity funds Mutual funds – bond funds Money market | \$ - 1,411,679 44,434 | \$ 3,450,009 | \$ - - - | \$ 3,450,009 1,411,679 44,434 |
| Total investments at fair value | <u>\$ 1,456,113</u> | \$ 3,450,009 | <u>\$</u> | \$ 4,906,122 |
| Interest rate swap liability | <u>\$</u> | <u>\$ (25,324)</u> | <u>\$</u> | <u>\$ (25,324)</u> |

The following table sets forth by level, within the fair value hierarchy, the Academy's assets and liabilities at fair value as of June 30, 2016:

| | Level 1 | Level 2 | Level 3 | Total |
|--|-----------------------------|---------------------|----------------|-------------------------------------|
| Investments: Commonfund – equity funds Mutual funds – bond funds Money market | \$ - 1,361,481 44,405 | \$ 3,018,760 | \$ - - - | \$ 3,018,760 1,361,481 44,405 |
| Total investments at fair value | <u>\$ 1,405,886</u> | \$ 3,018,760 | \$ - | \$ 4,424,646 |
| Interest rate swap liability | <u>\$</u> - | <u>\$ (126,472)</u> | <u>\$</u> | <u>\$ (126,472)</u> |

The following schedule summarizes the investment return at June 30:

| | 2017 | | | 2016 | | |
|---|-----------|-------------------|----|--------------------|--|--|
| Investment interest and dividends Unrealized gain (loss) | \$ | 68,391 529,748 | \$ | 80,382 (96,945) | | |
| Net investment gain (loss) | <u>\$</u> | 598,139 | \$ | (16,563) | | |

NOTE 3 – PLEDGES RECEIVABLE

The Academy has received pledges for contributions for the construction of new buildings, scholarships, endowment, and the unrestricted annual fund. The discount rate used to determine the present value of pledges receivable was 2.17% at June 30, 2017 and 2.39% at June 30, 2016.

NOTE 3 – PLEDGES RECEIVABLE (Continued)

The following are the future maturities of pledges receivable at June 30, 2017:

| \$ 41,593 |
|--------------|
| 1,000 |
| 42,593 |
| (877) |
| (6,898) |
| \$ 34,818 |
| \$ |

Pledges receivable are scheduled to be received as follows:

| | | 2017 | | 2016 |
|---|-----------|--------|-----------|-----------------|
| Receivable in less than one year, net Receivable in one to five years, net | \$ | 34,818 | \$ | 72,757 8,633 |
| | <u>\$</u> | 34,818 | <u>\$</u> | 81,390 |

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

| | 2017 | 2016 |
|-------------------------------|---------------|----------------------|
| Buildings | \$ 41,946,065 | \$ 41,936,675 |
| Furniture and equipment | 5,128,082 | 5,036,977 |
| Land | 2,986,766 | 2,986,766 |
| Building improvements | 576,898 | 574,558 |
| Land improvements | 482,222 | 471,776 |
| Vehicles | 124,917 | 155,777 |
| Grounds equipment | 84,399 | 82,296 |
| Construction in progress | 11,727 | 12,448 |
| | 51,341,076 | 51,257,273 |
| Less accumulated depreciation | (19,380,154) | (17,889,717) |
| | \$ 31,960,922 | <u>\$ 33,367,556</u> |

NOTE 4 – PROPERTY AND EQUIPMENT (Continued)

At June 30, 2017 and 2016, construction in progress primarily consists of architect and engineering fees incurred related to the construction of a sports pavilion and improvement costs for the student center and the student athletic center.

For the years ended June 30, 2017 and 2016, the Academy had depreciation expense of \$1,732,104 and \$2,023,785 respectively.

NOTE 5 – OTHER ASSETS

Other assets consists of the following at June 30:

| | | 2016 | | |
|--|------|-------------------|----|----------|
| Bond issuance costs | \$ 1 | 133,695 | \$ | 133,695 |
| Accumulated amortization on bond costs | | (84,724) | | (77,092) |
| Underwriters' discount | | 37,500 | | 37,500 |
| Accumulated amortization on discount | | (26,03 <u>5</u>) | | (24,248) |
| Total | \$ | 60,436 | \$ | 69,855 |

For the years ended June 30, 2017 and 2016, amortization expense totaled \$9,419 and \$9,418, respectively.

NOTE 6 – BONDS PAYABLE

On March 15, 2003, the Academy issued \$7,500,000 of Debenture Adjustable Rate Demand Development Revenue Bonds through a financial institution. The bonds required interest at a fixed rate in accordance with the swap agreement (described in Note 9) plus a variable rate. The variable interest rate was adjusted weekly based upon LIBOR plus an agreed upon factor. Interest was due monthly on the last business day of each month.

Effective October 20, 2009, the bonds payable were refinanced through an agreement with the Industrial Development Board of Williamson County, Tennessee ("IDB"). Under this agreement, the IDB issued \$6,105,000 in Educational Facilities Revenue Refunding Bonds, and loaned the proceeds of this bond issuance to the Academy through a loan agreement with a financial institution. Principal payments are due annually with monthly interest payments at a variable rate based on LIBOR (2.38% at June 30, 2017). The maturity date of the agreement is December 1, 2023. Amounts outstanding at June 30, 2017 and 2016 are \$3,190,000 and \$3,590,000, respectively.

NOTE 6 – BONDS PAYABLE (Continued)

On May 3, 2013, the IDB issued an additional \$4,100,000 in Educational Facilities Revenue Bonds and loaned the proceeds of the bond issuance to the Academy through a loan agreement with a financial institution. Advances were disbursed to the Academy on a line of credit basis, as construction progressed. At June 30, 2017 and 2016, amounts outstanding under the agreement are \$1,309,063 and \$1,524,063, respectively. Interest is due monthly under the agreement at a variable rate based on LIBOR (2.52% at June 30, 2017). The principal is due upon maturity on March 30, 2018.

Maturities of bonds payable are as follows:

| | Annual |
|-----------------|---------------------|
| Year ending | Principal |
| <u>June 30,</u> | Amount |
| | |
| 2018 | \$ 1,724,063 |
| 2019 | 425,000 |
| 2020 | 440,000 |
| 2021 | 455,000 |
| 2022 | 470,000 |
| Thereafter | 985,000 |
| | |
| | <u>\$ 4,499,063</u> |

The Academy is required to meet certain financial and nonfinancial covenants as specified in the bond documents. For the years ended June 30, 2017 and 2016, the Academy was in compliance with all covenants.

NOTE 7 – NOTE PAYABLE

Effective September 24, 2008, the IDB issued \$7,000,000 of revenue bonds to a financial institution to fund the Academy's Upper School construction project and the future expansion of gym facilities. Effective November 20, 2008, the financial institution entered into a loan agreement with the Academy, allowing borrowings up to \$7,000,000 to fund construction projects. In September 2009, the loan agreement was amended to provide for a principal amount up to \$5,500,000 and a change in the interest rate. The balance outstanding at June 30, 2016 was \$585,876. During fiscal 2017, interest accrued on the outstanding principal balance at a variable rate based on LIBOR. All principal amounts and accrued interest outstanding under the agreement were paid in full upon maturity at November 1, 2016.

NOTE 7 – NOTE PAYABLE (Continued)

The Academy was required to meet certain financial and nonfinancial covenants as specified in the loan agreement. For the year ended June 30, 2016, the Academy was in compliance with all covenants.

NOTE 8 – LINE OF CREDIT

In June 2014, the Academy entered into a \$500,000 line of credit agreement with a financial institution. The line matured April 28, 2017 and was extended through January 31, 2018 under the same terms. The line of credit has a variable interest rate based upon LIBOR plus 2.00% and requires the Academy to maintain a zero balance outstanding on the line for at least one thirty consecutive day period. There were no amounts outstanding on the line of credit at June 30, 2017 and 2016.

NOTE 9 – INTEREST RATE SWAP AGREEMENT

During 2008, the Academy entered into an interest rate swap transaction in connection with the bonds payable issued in 2003 to hedge against future changes in interest rates. The interest rate swap agreement swapped a variable rate for a fixed rate of 3.49%. The notional amount on the swap was \$4,740,000 with a termination date of October 1, 2015.

During October 2013, this swap agreement was terminated and replaced by a new interest rate swap agreement. Details of the new agreement are as follows:

| | Effective | Termination | Notional | | |
|--|-----------------|------------------|---------------|--|--|
| Description | Date | Date | Amount | | |
| Interest rate swap agreement swapping a | | | | | |
| variable rate for a fixed rate of 3.14%. | October 9, 2013 | November 1, 2023 | \$4,740,000 | | |

The Academy accounted for these interest rate swap agreements in accordance with FASB ASC guidance on accounting for derivative instruments, which requires that the fair value of the liability be presented in the accompanying statements of financial position. The statements of activities for the years ended June 30, 2017 and 2016 include \$101,148 and \$87,669, respectively, of change in the valuation of the interest rate swap agreements. The notional amount of the agreement is \$3,190,000 and \$3,590,000 at June 30, 2017 and 2016, respectively. The estimated fair values at June 30, 2017 and 2016 are \$(25,324) and \$(126,472), respectively.

NOTE 9 – INTEREST RATE SWAP AGREEMENT (Continued)

Subsequent to June 30, 2017, this swap agreement was terminated and replaced by a new interest rate swap agreement. Details of the new agreement are as follows:

| | Effective | Termination | Notional | |
|--|------------------|--------------------|-------------|--|
| Description | Date | Date | Amount | |
| Interest rate swap agreement swapping a | | | | |
| variable rate for a fixed rate of 1.77%. | October 1, 2017 | December 1, 2023 | \$3,190,000 | |

NOTE 10 – UNRESTRICTED NET ASSETS

The Board of Trustees has placed voluntary designations on certain unrestricted net assets. A summary of unrestricted net assets is as follows at June 30:

| | <u> 2017 </u> | <u>2016</u> |
|------------------------|----------------------|----------------------|
| Board designated: | | |
| Scholarship endowment | \$ 1,745,326 | \$ 1,417,703 |
| Deferred maintenance | 519,618 | 519,618 |
| Tuition refund program | 231,506 | 114,583 |
| Fundraising consultant | 215,000 | - |
| Retirement of debt | 215,000 | - |
| Wage increases | 200,000 | - |
| Financial Aid | 70,000 | |
| Total board designated | 3,196,450 | 2,051,904 |
| Undesignated | 28,529,605 | 28,436,062 |
| | <u>\$ 31,726,055</u> | <u>\$ 30,487,966</u> |

NOTE 11 – TEMPORARILY RESTRICTED NET ASSETS

The Academy has received contributions from donors with the stipulation that such contributions are to be used for specified purposes.

Temporarily restricted net assets are available as follows at June 30:

| | | 2017 | 2016 | | |
|--------------------------------------|-----------|--------|-----------|--------|--|
| Pledges receivable – time restricted | \$ | 34,818 | \$ | 81,390 | |
| Scholarships | | 7,000 | | 7,000 | |
| Miscellaneous | | 4,003 | | | |
| | <u>\$</u> | 45,821 | <u>\$</u> | 88,390 | |

NOTE 12 – TEMPORARILY RESTRICTED CONTRIBUTIONS AND RELATED EXPENSES

Temporarily restricted contributions and related expenses consist of the following for the years ended June 30:

| | 201 | 17 | 2016 | | | |
|--------------------------------------|------------------|-----------|---------------|------------|--|--|
| | | Expenses/ | | Expenses/ | | |
| | Contributions | Releases | Contributions | Releases | | |
| Scholarships | \$ 7,000 | \$ - | \$ 7,000 | \$ - | | |
| Pledges receivable – time restricted | - | 53,572 | - | 851,292 | | |
| Miscellaneous | 4,003 | | | | | |
| Total | <u>\$ 11,003</u> | \$ 53,572 | \$ 7,000 | \$ 851,292 | | |

NOTE 13 – ENDOWMENT

Permanently restricted net assets consist of the following endowment funds at June 30:

| | 2017 | 2016 |
|-----------------------|--------------|--------------|
| Scholarship and other | \$ 3,046,444 | \$ 3,028,464 |

The dividend and interest income earned on permanently restricted net assets is available to the Academy to provide scholarships and financial assistance. The Academy's endowment consists of board designated and donor restricted gifts held in cash and investment accounts. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Trustees of the Academy has interpreted the UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Academy classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Academy in a manner consistent with the standard of prudence prescribed by UPMIFA.

NOTE 13 – ENDOWMENT (Continued)

Endowment Net Asset Composition by Type of Fund as of June 30, 2017:

| Donor restricted | <u>Unre</u> | <u>estricted</u> | | porarily tricted | | ermanently Restricted | Total |
|----------------------------------|-------------|------------------|-----------|---------------------|-----------|--------------------------|-----------------|
| endowment funds Board designated | \$ | - | \$ | - | \$ | 3,046,444 | \$ 3,046,444 |
| endowment funds | 1 | ,745,326 | | | | | 1,745,326 |
| Total funds | <u>\$ 1</u> | ,745,326 | <u>\$</u> | | <u>\$</u> | 3,046,444 | \$ 4,791,770 |

Changes in Endowment Net Assets for the Year Ended June 30, 2017:

| | <u>Unrestricted</u> | Temporarily <u>Restricted</u> | Permanently Restricted | <u>Total</u> | | |
|---|---------------------|----------------------------------|---------------------------|---------------------|--|--|
| Endowment net assets, beginning of year | \$ 1,417,703 | \$ - | \$ 3,028,464 | \$ 4,446,167 | | |
| Investment activity: | | | | | | |
| Interest and dividends | 68,391 | - | - | 68,391 | | |
| Net appreciation | 529,748 | _ | _ | 529,748 | | |
| Investment fees | (13,014) | | | (13,014) | | |
| Total investment activity | 585,125 | | | <u>585,125</u> | | |
| Contributions | | | 17,980 | 17,980 | | |
| Appropriations | (257,502) | | | (257,502) | | |
| Endowment net assets, end of year | \$ 1,745,326 | \$ - | \$ 3,046,444 | <u>\$ 4,791,770</u> | | |

Endowment Net Asset Composition by Type of Fund as of June 30, 2016:

| | <u>Unre</u> | estricted | | porarily stricted | ermanently Restricted | Total |
|----------------------------------|-------------|-----------|-----------|----------------------|--------------------------|-----------------|
| Donor restricted endowment funds | \$ | - | \$ | - | \$ 3,028,464 | \$ 3,028,464 |
| Board designated endowment funds | 1 | ,417,703 | | | | 1,417,703 |
| Total funds | <u>\$ 1</u> | ,417.703 | <u>\$</u> | | \$ 3,028,464 | \$ 4,446,167 |

NOTE 13 – ENDOWMENT (Continued)

Changes in Endowment Net Assets for the Year Ended June 30, 2016:

| | <u>Unrestricted</u> | Temporarily Restricted | Permanently Restricted | Total |
|---|---------------------|------------------------|---------------------------|---------------------|
| Endowment net assets, beginning of year | \$ 1,620,475 | \$ - | \$ 2,988,409 | \$ 4,608,884 |
| Investment activity: | | | | |
| Interest and dividends | 80,382 | - | - | 80,382 |
| Net depreciation | (96,945) | - | - | (96,945) |
| Investment fees | (12,291) | | | (12,291) |
| Total investment activity | (28,854) | | | (28,854) |
| Contributions | | | 40,055 | 40,055 |
| Appropriations | (173,918) | | | (173,918) |
| Endowment net assets, end of year | <u>\$ 1,417,703</u> | <u>\$</u> | \$ 3,028,464 | <u>\$ 4,446,167</u> |

Endowment Investment Policy and Risk Parameters

The Academy has adopted investment and spending policies for endowment assets to support the Academy and its mission over the long term, through the preservation of cash and reserves, while producing market-level income. Endowment assets include those assets of donor-restricted funds that the Academy must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Trustees, the general policy is to diversify investments among both equity and fixed income securities so as to enhance total return while avoiding undue risk concentration in any investment class. The endowment assets are to be allocated among certain pre-specified asset classes, including domestic equity, domestic fixed income, international equity, international fixed income, real estate, venture capital, and private equity. Investments of a single issuer may not exceed 5% of the total market value of the endowment, with the exception of U.S. government holdings.

Strategies Employed for Achieving Investment Objectives

To satisfy its long term objectives, the Academy relies on a strategy meant to preserve the principal of operating cash and reserves while producing market-level income. The objective is for the endowment to realize absolute rate-of-return of 5%, to realize rates of return commensurate with relative capital market measures, such as securities indices, and to achieve a total rate of return that is above median performance of similarly managed funds over a time period.

NOTE 13 – ENDOWMENT (Continued)

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Academy has a policy of appropriating annual distributions up to 4% of the three year historical average of the endowment fund for scholarships and financial assistance.

NOTE 14 – LETTERS OF CREDIT

At June 30, 2017 and 2016, the Academy maintained two letters of credit issued by a local financial institution totaling \$165,000. These letters of credit will be available in the event of noncompliance with certain performance bonds as required by Williamson County, Tennessee and the State of Tennessee.

NOTE 15 – DEFERRED COMPENSATION PLANS

The Academy has a 403(b) tax deferred annuity plan covering substantially all employees. The employer matches eligible employee voluntary contributions up to 5% of the employee's gross salary. The Academy also has a 457(f) deferred compensation plan for a key employee.

During the years ended June 30, 2017 and 2016, total employer contributions to the plans were \$301,620 and \$294,937, respectively.

NOTE 16 – LEASE COMMITMENTS

The Academy has leased copiers under lease arrangements classified as operating leases. Total rent expense for the years ended June 30, 2017 and 2016 was \$75,213 and \$87,541, respectively. The leases are payable in monthly payments and expire at various times through fiscal year 2018.

During June 2014, the Academy entered into a noncancelable computer lease classified as a capital lease. The computers under this capital lease were recorded as equipment purchases totaling \$439,874, which was the present value of the required lease payments upon inception. The lease agreement period approximated the economic life of the assets and expired in September 2016. The lease agreement was not renewed upon expiration.

NOTE 17 - VANDERBILT SCHOLARSHIP GIFT AGREEMENT

In 2004, one benefactor donated funds to the Vanderbilt University Endowment Fund under an agreement which states that any income, up to 4.5%, generated from this gift is to be given to the Currey Ingram Academy Scholarship Fund (the "Fund"). Qualified recipients of this scholarship were children of full-time employees of Vanderbilt University. During April 2016, the Fund

NOTE 17 – VANDERBILT SCHOLARSHIP GIFT AGREEMENT (Continued)

employees of Vanderbilt University and Vanderbilt University Medical Center. Contributions from Vanderbilt University Endowment Fund to the Academy during the years ended June 30, 2017 and 2016 totaled \$288,429 and \$303,300, respectively.

NOTE 18 – CONCENTRATIONS

The Academy's cash account balances at June 30, 2017 and 2016 exceeded Federal Deposit Insurance Corporation insurance limits. The Academy has not experienced any losses in such accounts and management believes the Academy is not exposed to any significant credit risk related to cash.

At June 30, 2017, 58% of the pledges receivable were due to the Academy from two donors. At June 30, 2016, 79% of the pledges receivable was due to the Academy from one donor. For the years ended June 30, 2017 and 2016, contributions from two donors represented approximately 74% and 77%, respectively, of total contributions received by the Academy. A significant reduction in the level of support from these donors could have an adverse effect on the operations of the Academy.

NOTE 19 – RELATED PARTY TRANSACTIONS

The Academy occasionally purchases goods or services at commercially reasonable rates from companies or organizations that are affiliated with or owned, directly or indirectly, by members of the Board of Trustees. All such purchases are reviewed and approved in accordance with the Academy's purchasing policy. For the years ended June 30, 2017 and 2016, the Academy incurred legal expenses totaling \$4,392 and \$20,798, respectively, from a law firm affiliated with a member of the Board of Trustees.

NOTE 20 – SUPPLEMENTAL CASH FLOW INFORMATION

The following is supplemental cash flow information required by accounting principles generally accepted in the United States of America.

Supplemental Cash Flow Information

| | 2017 | 2016 | |
|--|-------------------|-------------------|--|
| Cash paid during the year for interest | <u>\$ 205,175</u> | <u>\$ 245,001</u> | |