

**SECOND HARVEST FOOD BANK OF MIDDLE TENNESSEE, INC.****FISCAL YEAR 2017 BUDGET**

<b>REVENUE</b>	<b>FY17 Budget</b>
GRANTS AND DONATIONS	10,283,867
PROJECT PRESERVE SALES	32,897,666
PARTNER AGENCY REIMBURSEMENTS	814,632
MISCELLANEOUS INCOME	10,800
CULINARY ARTS CENTER INCOME	238,484
<b>TOTAL REVENUE</b>	<b>44,245,449</b>
<b>EXPENSES</b>	
PERSONNEL COST	7,832,872
TRANSPORTATION COST	2,234,911
OCCUPANCY	1,087,841
DEPRECIATION / AMORTIZATION	585,189
COMMUNICATIONS	549,627
ADMINISTRATION EXPENSE	320,272
MARKETING AND PROMOTION	951,296
PROFESSIONAL FEES	340,007
INSURANCE EXPENSE	217,619
FOOD DISTRIBUTION EXPENSE	77,980
<b>TOTAL OPERATING EXPENSES</b>	<b>14,197,614</b>
<b>INTEREST EXPENSE</b>	<b>30,000</b>
<b>COST OF PROJECT PRESERVE</b>	<b>29,982,270</b>
<b>TOTAL EXPENSES</b>	<b>44,209,884</b>
<b>NET INCOME (LOSS) excl. Capital Campaign</b>	<b>35,565</b>