| TEA 2024 (c3) | Jan 2024 | Feb 2024 | Mar 2024 | Apr 2024 | May 2024 | Jun 2024 | Jul 2024 | Aug 2024 | Sep 2024 | Oct 2024 | Nov 2024 Dec 2024 | Total |
|---------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|
| Monthly Beginning Balance | \$3,000,000 | \$3,016,542 | \$2,956,584 | \$3,122,201 | \$2,999,993 | \$2,872,484 | \$3,173,492 | \$3,128,049 | \$3,116,557 | \$3,244,915 | \$3,138,624 \$3,027,282 | \$3,223,240 |

| 2024 Income | | | | | | | | | | | | | |
|---------------|-----------|----------|-----------|----------|----------|-----------|-----------|-----------|-----------|----------|----------|-----------|-------------|
| Contributions | \$58,333 | \$58,333 | \$118,333 | \$58,333 | \$78,333 | \$568,333 | \$158,333 | \$58,333 | \$118,333 | \$58,333 | \$58,333 | \$125,333 | \$1,517,000 |
| Grants | \$85,000 | \$0 | \$255,000 | \$0 | \$0 | \$50,000 | \$0 | \$150,000 | \$200,000 | \$0 | \$0 | \$252,000 | \$992,000 |
| Other Revenue | \$0 | \$0 | \$2,500 | \$0 | \$0 | \$2,500 | \$26,048 | \$0 | \$2,500 | \$0 | \$0 | \$2,500 | \$36,048 |
| Total Income | \$143,333 | \$58,333 | \$375,833 | \$58,333 | \$78,333 | \$620,833 | \$184,381 | \$208,333 | \$320,833 | \$58,333 | \$58,333 | \$379,833 | \$2,545,048 |
| Gross Profit | \$143,333 | \$58,333 | \$375,833 | \$58,333 | \$78,333 | \$620,833 | \$184,381 | \$208,333 | \$320,833 | \$58,333 | \$58,333 | \$379,833 | \$2,545,048 |

| 2024 Expenses | | | | | | | | | | | | | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------------|
| Total Staff Expenses | \$79,586 | \$79,586 | \$92,711 | \$107,337 | \$107,337 | \$97,337 | \$97,337 | \$97,337 | \$97,337 | \$97,337 | \$97,337 | \$82,337 | \$1,132,912 |
| - Benefits & Insurance | \$7,104 | \$7,104 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$7,604 | \$90,248 |
| - HR/Payroll Services & Consulting | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$2,000 | \$24,000 |
| - Payroll Taxes | \$3,232 | \$3,232 | \$3,774 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$4,316 | \$49,081 |
| - Salary & Wages | \$42,250 | \$42,250 | \$49,333 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$56,417 | \$641,583 |
| - Contractors | \$25,000 | \$25,000 | \$30,000 | \$37,000 | \$37,000 | \$27,000 | \$27,000 | \$27,000 | \$27,000 | \$27,000 | \$27,000 | \$12,000 | \$328,000 |
| Core Operating Expenses | \$20,175 | \$19,675 | \$84,675 | \$19,675 | \$19,675 | \$54,675 | \$19,675 | \$22,175 | \$54,675 | \$19,675 | \$19,675 | \$54,675 | \$409,100 |
| - Taxes, Legal, & Accounting | \$1,342 | \$842 | \$30,842 | \$842 | \$842 | \$842 | \$842 | \$3,342 | \$842 | \$842 | \$842 | \$842 | \$43,100 |
| - Rent, Lease, Insurance | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$6,000 | \$72,000 |
| - Office Supplies | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$12,000 |
| - Printing, Postage & Shipment | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$2,500 | \$30,000 |
| - Travel | \$0 | \$0 | \$20,000 | \$0 | \$0 | \$20,000 | \$0 | \$0 | \$20,000 | \$0 | \$0 | \$20,000 | \$80,000 |
| - Meetings & Registrations | \$0 | \$0 | \$5,000 | \$0 | \$0 | \$5,000 | \$0 | \$0 | \$5,000 | \$0 | \$0 | \$5,000 | \$20,000 |
| - Computer Software/ Technology Subscriptions | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$3,000 | \$36,000 |
| - Community Sponsorships & Donations | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$1,000 | \$12,000 |
| - Membership & Professional Dues | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$1,167 | \$14,000 |
| - Executive Expense Account | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$4,167 | \$50,000 |
| - Merch/Swag | \$0 | \$0 | \$10,000 | \$0 | \$0 | \$10,000 | \$0 | \$0 | \$10,000 | \$0 | \$0 | \$10,000 | \$40,000 |
| Program | \$27,030 | \$19,030 | \$32,830 | \$53,530 | \$78,830 | \$167,814 | \$112,814 | \$100,314 | \$40,464 | \$47,614 | \$52,664 | \$46,864 | \$779,796 |
| - Training & Leadership | \$10,500 | \$2,500 | \$2,500 | \$7,500 | \$9,050 | \$7,500 | \$2,500 | \$14,050 | \$7,500 | \$2,500 | \$24,050 | \$17,500 | \$107,650 |
| - Communications | \$100 | \$100 | \$1,100 | \$2,200 | \$700 | \$20,700 | \$14,700 | \$2,700 | \$700 | \$1,300 | \$700 | \$1,100 | \$46,100 |
| - Power Building | \$16,330 | \$16,330 | \$29,130 | \$42,730 | \$67,980 | \$48,514 | \$45,314 | \$33,264 | \$31,964 | \$38,514 | \$27,614 | \$26,464 | \$424,146 |
| - Development | \$100 | \$100 | \$100 | \$1,100 | \$1,100 | \$91,100 | \$50,300 | \$50,300 | \$300 | \$5,300 | \$300 | \$1,800 | \$201,900 |
| Total Expenses | \$126,791 | \$118,291 | \$210,217 | \$180,542 | \$205,842 | \$319,825 | \$229,825 | \$219,825 | \$192,475 | \$164,625 | \$169,675 | \$183,875 | \$2,321,808 |

| Net Operating Income | \$16,542 | -\$59,958 | \$165,617 | -\$122,208 | -\$127,508 | \$301,008 | -\$45,444 | -\$11,492 | \$128,358 | -\$106,292 | -\$111,342 | \$195,958 | \$223,240 |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-----------|
| Net Income | \$3,016,542 | \$2,956,584 | \$3,122,201 | \$2,999,993 | \$2,872,484 | \$3,173,492 | \$3,128,049 | \$3,116,557 | \$3,244,915 | \$3,138,624 | \$3,027,282 | \$3,223,240 | |