

Tennessee Center for Performance Excellence
Budget Overview
January through December 2017

					2017 Budget
	Income				
		TTU CEU revenue			\$200.00
		Interest Income			\$50.00
		Conference			
		Pre-conference workshops			40,800.00
		Sponsorship			\$100,000.00
		Registration			45,237.00
		Total Conference			186,037.00
		Workshops			35,000.00
		Membership Dues			\$215,000.00
		Criteria			25,000.00
		Examiner Training Fees			\$47,000.00
		Intent to Apply			10,500.00
		Application Fees			88,800.00
		Baldrige Express revenue			\$5,000.00
		Site Visit Fees			77,400.00
		Banquet Fees			29,700.00
		Miscellaneous Revenue			2,000.00
		Total Income			721,687.00
	Expense				
		Registration Fees			\$200.00
		Baldrige Express cost			\$2,000.00
		WORKSHOP EXPENSE			10,000.00
		CREDIT CARD CHARGES			\$0.00
		Credit Card Usage Fee			12,000.00
		Visa Finance Charge			\$0.00
		Total CREDIT CARD CHARGES			\$12,000.00
		PANEL OF JUDGES			
		Food & Accommodations			\$2,000.00
		Total PANEL OF JUDGES			2,000.00
		DUES & SUBSCRIPTIONS			3,000.00
		BOD EXPENSES			\$3,000.00

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		TQA			
			OPERATIONS		
			Criteria cost	14,500.00	
			Investment Account Fees	2,000.00	
			Insurance	1,300.00	
			Training	2,000.00	
			Phone	4,800.00	
			Postage	5,000.00	
			Printing	2,500.00	
			Office Supplies	5,000.00	
			Office equipment/maint.	\$15,000.00	
			Legal/Accounting	\$6,000.00	
			Operations - other	\$0.00	
			Total OPERATIONS	\$58,100.00	
			STAFFING		
			Contract staffing	30,000.00	
			Benefits	37,000.00	
			Salaries	278,750.00	
			Administration Fee	2,800.00	
			Part-time Clerical Support	\$0.00	
			Total STAFFING	\$348,550.00	
			TRAVEL		
			Travel - CEO	10,000.00	
			Travel - staff	\$3,000.00	
			Total TRAVEL	\$13,000.00	
			EXAMINER SELECTION/TRAININ	32,000.00	
			ASSESSMENT/FEEDBACK		
			BOE per diem	17,500.00	
			ASSESSMENT/FEEDBACK -	1,200.00	
			Total ASSESSMENT/FEEDBACK	18,700.00	
			MARKETING		
			Newlsetter	\$500.00	
			MARKETING-Other	\$17,000.00	
			Total MARKETING	\$17,500.00	

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			RECOGNITION		
			Recognition - general		1,500.00
			Recognition - BOE		\$3,500.00
			Total RECOGNITION		5,000.00
			BANQUET		
			Recognition		\$4,000.00
			Food & Beverage - Banquet		\$36,900.00
			Audio/Visual - Banquet		\$2,500.00
			Invitations - Banquet		\$2,225.00
			Programs - Banquet		1,000.00
			BANQUET - Other		1,500.00
			Total BANQUET		48,125.00
			Total TQA		540,975.00
			CONFERENCE EXPENSE		
			Speaker Dinner		\$0.00
			Speaker Travel expenses		\$5,000.00
			Recognition		\$500.00
			Audio/Visual rental		10,500.00
			Conference Brochure		2,600.00
			Conference Proceedings		1,700.00
			Food & Beverage		38,500.00
			Postcards		1,000.00
			Speaker Fees		6,000.00
			Other		5,000.00
			Total CONFERENCE EXPENSE		70,800.00
			MISCELLANEOUS EXPENSE		1,000.00
	Total Expense				644,975.00
Net Income					76,712.00