# The Jason Foundation, Inc.

Financial Statements For the Years Ended December 31, 2022 and 2021

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Financial Statements

For the Years Ended December 31, 2022 and 2021

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#### **Independent Auditor's Report**

Board of Directors The Jason Foundation, Inc.

#### Opinion

We have audited the financial statements of The Jason Foundation, Inc. (the Foundation), which comprise the statements of financial position as of December 31, 2022 and 2021, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Blankenship CPA Group, Puc

Blankenship CPA Group, PLLC Goodlettsville, Tennessee March 27, 2023



# The Jason Foundation, Inc.

Statements of Financial Position

December 31, 2022 and 2021

		2022		2021
Assets				
Current assets				
Cash	\$	1,507,139	\$	3,616,642
Investments		1,006,155		-
Reimbursements receivable		53,130		35,770
Grants receivable		224,500		78,751
Prepaid expenses		9,564		6,244
Total current assets		2,800,488		3,737,407
Fixed assets				
Land		285,411		285,411
Building		1,217,436		1,217,436
Improvements		5,250		5,250
Furniture and fixtures		8,347		8,347
Equipment		131,934		131,934
Vehicles		15,562		15,562
Less: accumulated depreciation		(679,465 <u>)</u>		(624,478)
Total fixed assets		984,475		1,039,462
Investments, non-current		997,285		-
Operating lease right-of-use assets	<u> </u>	5,296		-
Total assets	\$	4,787,544	\$	4,776,869
Liabilities and Net Assets				
Current liabilities				
Accounts payable	\$	22,488	\$	32,797
Operating lease liabilities, current portion		4,235		-
Payroll and payroll taxes payable		4,353		3,862
Total current liabilities		31,076		36,659
Operating lease liabilities, net of current portion		1,061		-
PPP loan		-		192,160
Deferred employee benefits		215,902		206,861
Total liabilities		248,039		435,680
Net assets				
Without donor restrictions				
Board-designated		200,000		200,000
Undesignated		3,752,816		3,793,858
Total net assets without donor restrictions		3,952,816		3,993,858
With donor restrictions		586,689		347,331
Total net assets		4,539,505	-	4,341,189
Total liabilities and net assets	\$	4,787,544	\$	4,776,869

## **The Jason Foundation, Inc.** Statement of Activities

# For the Year Ended December 31, 2022

	Without donor restrictions	With donor restrictions	Total
Support and Revenues			
Contributions of cash and other financial assets	\$ 548,572	\$ -	\$ 548,572
Contributions of nonfinancial assets	8,502,011	-	8,502,011
Grants	602,978	440,000	1,042,978
Special events	241,872	-	241,872
Reimbursement revenues	880,191	-	880,191
Interest income	15,302	-	15,302
Net assets released from restrictions	200,642	(200,642)	
Total support and revenues	10,991,568	239,358	11,230,926
Expenses			
Program services	10,746,735	-	10,746,735
Supporting services			
Management and general	161,928	-	161,928
Cost of direct benefit to donors	24,515	-	24,515
Fundraising	99,432		99,432
Total supporting services	285,875		285,875
Total expenses	11,032,610	-	11,032,610
Change in net assets	(41,042)	239,358	198,316
Net assets, beginning of year	3,993,858	347,331	4,341,189
Net assets, end of year	\$ 3,952,816	\$ 586,689	\$ 4,539,505

## **The Jason Foundation, Inc.** Statement of Activities

# For the Year Ended December 31, 2021

	Without donor restrictions	With donor restrictions	Total
Support and Revenues			
Contributions of cash and other financial assets	\$ 462,815	\$ -	\$ 462,815
Contributions of nonfinancial assets	8,178,127	-	8,178,127
Grants	577,992	341,351	919,343
Special events	296,662	-	296,662
Reimbursement revenues	907,083	-	907,083
Interest income	6,497	-	6,497
Net assets released from restrictions	34,020	(34,020)	
Total support and revenues	10,463,196	307,331	10,770,527
Expenses			
Program services	9,746,324	-	9,746,324
Supporting services			
Management and general	141,413	-	141,413
Cost of direct benefit to donors	23,095	-	23,095
Fundraising	93,827		93,827
Total supporting services	258,335		258,335
Total expenses	10,004,659	-	10,004,659
Change in net assets	458,537	307,331	765,868
Net assets, beginning of year	3,535,321	40,000	3,575,321
Net assets, end of year	\$ 3,993,858	\$ 347,331	\$ 4,341,189

**The Jason Foundation, Inc.** Statement of Functional Expenses For the Year Ended December 31, 2022

			Supporting services					
		Program	Ma	nagement				
		services	an	d general	Fu	ndraising		Total
Donated services and facilities	\$	8,468,261	\$	_	\$	_	\$	8,468,261
Salaries	+	1,013,478	т	78,826	Ŧ	33,783	т	1,126,087
Payroll taxes		75,455		5,869		2,515		83,839
Employee benefits		29,524		2,296		984		32,804
Retirement		24,211		1,883		807		26,901
Mileage reimbursement		2,497		-		-		2,497
Advertising		50		-		-		50
Board of directors expenses		-		3,047		62		3,109
Conference and seminars		579		-		-		579
Depreciation		49,488		3,849		1,650		54,987
Dues and subscriptions		3,718		289		124		4,131
Educational programs		771,616		-		-		771,616
Equipment and maintenance		-		28,576		-		28,576
Insurance		19,273		1,499		642		21,414
Postage and shipping		16,617		5,252		-		21,869
Printing and publications		2,270		5,026		-		7,296
Professional fees		12,925		-		-		12,925
Public relations		-		4,312		-		4,312
Special events expense		-		-		48,836		48,836
Special events in kind		-		-		33,750		33,750
Supplies		76,113		798		200		77,111
Taxes and licenses		-		5,869		-		5,869
Technical and support services		5,135		-		-		5,135
Telephone and internet		16,890		711		178		17,779
Travel		21,551		3,714		-		25,265
Utilities		12,474		970		416		13,860
Website and virtual programs		124,610		-		-		124,610
Bank charges		-		2,224		-		2,224
Miscellaneous		-		6,918		-		6,918
	\$	10,746,735	\$	161,928	\$	123,947	\$	11,032,610

**The Jason Foundation, Inc.** Statement of Functional Expenses For the Year Ended December 31, 2021

			Supporting services					
		Program	Management					
		services	and	d general	Fu	ndraising		Total
Dependence and facilities	¢	0 1 20 000	¢		¢		¢	0 120 000
Donated services and facilities Salaries	\$	8,138,006 905,114	\$	-	\$	-	\$	8,138,006
				70,398		30,170		1,005,682
Payroll taxes		67,931 10.044		5,284		2,264 635		75,479
Employee benefits		19,044		1,481				21,160
Retirement		20,566		1,600		686		22,852
Mileage reimbursement		819		-		-		819
Advertising		125		-		-		125
Board of directors expenses		-		3,534		72		3,606
Conference and seminars		6,702		-		-		6,702
Depreciation		44,690		3,476		1,490		49,656
Dues and subscriptions		3,475		270		116		3,861
Educational programs		292,667		-		-		292,667
Equipment and maintenance		-		29,447		-		29,447
Insurance		14,232		1,107		474		15,813
Postage and shipping		17,510		482		-		17,992
Printing and publications		-		4,734		-		4,734
Professional fees		12,075		-		-		12,075
Public relations		-		4,993		-		4,993
Special events expense		-		-		40,163		40,163
Special events in kind		-		-		40,121		40,121
Supplies		18,008		758		190		18,956
Taxes and licenses		-		5,016		-		5,016
Technical and support services		7,039		-		-		7,039
Telephone and internet		17,192		724		181		18,097
Travel		18,354		-		-		18,354
Utilities		10,791		839		360		11,990
Website and virtual programs		131,984		-		-		131,984
Bank charges		_		1,927		-		1,927
Miscellaneous		-		5,343		-		5,343
	\$	9,746,324	\$	141,413	\$	116,922	\$	10,004,659

# The Jason Foundation, Inc.

### Statements of Cash Flows For the Years Ended December 31, 2022 and 2021

	2022	2021
Cash, beginning of year	\$ 3,616,642	\$ 2,836,460
Cash flows from operating activities		
Change in net assets	198,316	765,868
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	54,987	49,656
Forgiveness of PPP loan Change in:	(192,160)	(192,161)
Reimbursements receivable	(17,360)	42,802
Grants receivable	(145,749)	(48,751)
Prepaid expenses	(3,320)	(1,251)
Accounts payable	(10,309)	17,864
Payroll and payroll taxes payable	491	(9,797)
Deferred employee benefits	 9,041	 (7,421)
Net cash provided (used) by operating activities	(106,063)	616,809
Cash flows from investing activities		
Purchase of fixed assets	-	(28,787)
Purchases of held-to-maturity debt securities	 (2,003,440)	 -
Net cash provided (used) by investing activities	(2,003,440)	(28,787)
Cash flows from financing activities		
Proceeds from PPP loan	-	192,160
Net change in cash	 (2,109,503)	 780,182
Cash, end of year	\$ 1,507,139	\$ 3,616,642

#### **Nature of Activities**

The Jason Foundation, Inc. (the Foundation) is a not-for-profit corporation, incorporated in the state of Tennessee, dedicated to the prevention of the "Silent Epidemic" of youth suicide through educational and awareness programs to equip young people, educators/youth workers, and parents with the tools and resources to help identify and assist at-risk youth.

#### **Basis of Presentation**

The financial statements of the Foundation have been prepared in accordance with accounting principles generally accepted in the United States of America (US GAAP), which requires the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of the Foundation's management and the board of directors.

Net assets with donor restrictions – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

#### **Measure of Operations**

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consist of those items attributable to the Foundation's ongoing support services and interest and dividends earned on investments. Non-operating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or non-recurring nature.

#### **Use of Estimates**

The preparation of the financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

For purposes of the statements of cash flows, cash includes cash on hand, demand deposits, and certificates of deposit. The Foundation has no cash equivalents.

#### Investments

Investments are comprised of debt securities. Management determines the appropriate classification of the securities at the time they are acquired and evaluates the appropriateness of such classifications at each balance sheet date. The classification of those securities and the related accounting policies are as follows:

*Trading Securities* – Trading securities are held for resale in anticipation of short-term (generally 90 days or less) fluctuations in market prices. Trading securities, consisting primarily of actively traded equity and debt securities, are stated at fair value. Realized and unrealized gains and losses are included in income.

#### Investments

#### Held-to-maturity and Available-for-sale Debt Securities

*Held-to-maturity securities* consist solely of debt securities that the Foundation has the positive intent and ability to hold to maturity and are stated at amortized cost.

Available-for-sale debt securities consist of debt securities not classified as trading or held-to-maturity. Availablefor-sale securities are stated at fair value, and unrealized holding gains and losses are reported as a separate component of net assets.

*Premiums and discounts on investments in debt securities* are amortized over the contractual lives of those securities. The method of amortization results in a constant effective yield on those securities (the interest method). Interest on debt securities is recognized in income as earned. Realized gains and losses, including losses from declines in value of specific securities determined by management to be other-than-temporary, are included in income. Realized gains and losses are determined on the basis of the average cost of the securities sold.

Transfers of debt securities into the held-to-maturity classification from the available-for-sale classification are made at fair value on the date of transfer. The unrealized holding gain or loss on the date of transfer is retained in the separate component of net assets and in the carrying value of the held-to-maturity securities. Such amounts are amortized over the remaining contractual lives of the securities by the interest method.

The Foundation evaluates securities for other-than-temporary impairment at least on an annual basis, and more frequently when economic or market concerns warrant such evaluation. The Foundation employs a systematic methodology that considers available evidence in evaluating potential impairment of its investments. In the event that the cost of an investment exceeds its fair value, the Foundation evaluates, among other factors, the magnitude and duration of the decline in fair value; the expected cash flows of the securities; the financial health of and business outlook for the issuer; the performance of the underlying assets for interests in securitized assets; and the Foundation's intent and ability to hold the investment. The Foundation assesses whether it intends to sell or it is more likely than not that it will be required to sell a security before recovery of its amortized cost basis. For debt securities that are considered other-than-temporarily impaired and that the Foundation separates the amount of the impairment into the amount that is credit related (credit loss component) and the amount due to all other factors. The credit loss component is recognized in earnings and is the difference between the security's amortized cost basis and the present value of its expected future cash flows discounted at the security's effective yield.

#### **Fixed Assets**

Fixed assets with a cost of \$7,000 or more and an estimated useful life of greater than one year are carried at cost if purchased or estimated fair market value if donated. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets, excluding land, which are 5 to 30 years.

#### PPP Loan

On January 30, 2020, the World Health Foundation declared the COVID-19 outbreak a "Public Health Emergency of International Concern" and, on March 11, 2020, declared it to be a pandemic. The Foundation received two draws on its loan in accordance with the Paycheck Protection Program (PPP) section of the Coronavirus Aid, Relief, and Economic Security Act (the CARES Act). US GAAP provides foundations with two alternatives for reporting a loan and any future forgiveness: 1) proceeds can be treated as *debt* and future forgiveness recognized as income when the loan or any portion thereof is formally discharged; or 2) proceeds can be treated as a *conditional contribution* where they recognize a refundable advance and derecognize the liability, and recognize income, as the conditions for forgiveness are substantially met or explicitly waived. The Foundation has elected to treat the PPP loans as *debt*.

#### **Accrued Compensated Absences**

Employees at the Foundation earn paid time off (PTO) each month according to their number of years of service. Employees are allowed to carry over 8 days of PTO into a PTO bank until they reach 30 days. Once employees have 30 days in their PTO bank, they are eligible for a payout of 100% of leftover days up to 10 days and the remainder is forfeited. Upon leaving the Foundation, employees may be paid any PTO accrued during the current year and up to 30 days of PTO bank time. Accrued compensated absences are reported with deferred employee benefits in the Statements of Financial Position.

#### **Revenue Recognition**

#### Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. Conditional promises to give are not included as support until the conditions are substantially met. The allowance for doubtful accounts is reserved by management based on historical trends and current information. As of December 31, 2022 and 2021, no allowance has been recorded. There were no promises to give as of December 31, 2022 or 2021.

#### Contributions of Cash and Other Financial Assets

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction is satisfied in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### **Revenue Recognition**

#### Contributions of Nonfinancial Assets – Contributed Fixed Assets

Contributed fixed assets are recorded at estimated fair market value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as support with donor restrictions. In the absence of such stipulations, contributions of fixed assets are recorded as support without donor restrictions.

#### Contributions of Nonfinancial Assets - Contributed Services

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their estimated fair values in the period received. The Foundation receives contributed services for the staffing of suicide prevention resource lines and satellite offices. The Foundation also has several volunteers whose services do not meet the requirements for recognition in the financial statements and have not been recorded or reflected in the accompanying financial statements.

#### Reimbursement Revenue

Reimbursement revenue represents amounts received from affiliates for supplies, stipends, and monthly costs. The Foundation recognizes reimbursement revenue in accordance with the terms of the underlying agreements.

#### **Income Taxes**

The Foundation is a not-for-profit corporation that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### **Functional Expenses**

The costs of providing the various programs have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited based on the following:

Salaries and benefits Board of directors expenses Dues and subscriptions Supplies Telephone and internet Utilities Depreciation Method of allocation

Time and effort Time and effort

**Advertising** Advertising costs are expensed as incurred.

#### Leases (New Accounting Standard Adopted in 2022)

In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASC) Topic 842, *Leases*, to increase transparency and comparability among organizations related to their leasing arrangements. The update requires lessees to recognize most leases on their balance sheets as a right-of-use (ROU) asset representing the right to use an underlying asset and a lease liability representing the obligation to make lease payments over the lease term, measured on a discounted basis. Topic 842 also requires additional disclosure of key quantitative and qualitative information for leasing arrangements. Similar to the previous lease guidance, the update retains a distinction between finance leases (similar to capital leases in Topic 840, *Leases*) and operating leases, with classification affecting the pattern of expense recognition in the income statement. The Foundation adopted Topic 842 on January 1, 2022, using the optional transition method to the modified retrospective approach, which eliminates the requirement to restate the prior-period financial statements. Under this transition provision, the Foundation has applied Topic 842 to reporting periods beginning on January 1, 2022, while prior periods continue to be reported and disclosed in accordance with the Foundation's historical accounting treatment under ASC Topic 840, *Leases*.

The Foundation elected the "package of practical expedients" under the transition guidance within Topic 842, in which the Entity does not reassess (1) the historical lease classification, (2) whether any existing contracts at transition are or contain leases, or (3) the initial direct costs for any existing leases. The Foundation has not elected to adopt the "hindsight" practical expedient, and therefore will measure the ROU asset and lease liability using the remaining portion of the lease term upon adoption of ASC 842 on January 1, 2022.

The Foundation determines if an arrangement is or contains a lease at inception, which is the date on which the terms of the contract are agreed to, and the agreement creates enforceable rights and obligations. A contract is or contains a lease when (i) explicitly or implicitly identified assets have been deployed in the contract and (ii) the Foundation obtains substantially all of the economic benefits from the use of that underlying asset and directs how and for what purpose the asset is used during the term of the contract. The Foundation also considers whether its service arrangements include the right to control the use of an asset.

The Foundation made an accounting policy election available under Topic 842 not to recognize ROU assets and lease liabilities for leases with a term of 12 months or less. For all other leases, ROU assets and lease liabilities are measured based on the present value of future lease payments over the lease term at the commencement date of the lease (or January 1, 2022, for existing leases upon the adoption of Topic 842). The ROU assets also include any initial direct costs incurred and lease payments made at or before the commencement date and are reduced by any lease incentives. To determine the present value of lease payments, the Foundation made an accounting policy election available to non-public companies to utilize a risk-free borrowing rate, which is aligned with the lease term at the lease term at the lease commencement date (or remaining term for leases existing upon the adoption of Topic 842).

Future lease payments may include fixed rent escalation clauses or payments that depend on an index (such as the consumer price index), which is initially measured using the index or rate at lease commencement. Subsequent changes of an index and other periodic market-rate adjustments to base rent are recorded in variable lease expense in the period incurred. Residual value guarantees or payments for terminating the lease are included in the lease payments only when it is probable they will be incurred.

#### Leases

The Foundation has made an accounting policy election to account for lease and non-lease components in its contracts as a single lease component. The non-lease components typically represent additional services transferred to the Foundation which are variable in nature and recorded in variable lease expense in the period incurred.

The Foundation has made an accounting policy election to use the risk-free rate as the discount rate if the rate implicit in the lease is not readily determinable. The risk-free rate is the rate of a zero coupon US Treasury instrument for the same period of time as the lease term.

Adoption of Topic 842 resulted in the recording of additional ROU assets and lease liabilities related to the Entity's operating leases of \$9,097 at January 1, 2022. The adoption of the new lease standard did not materially impact change in net assets or cash flows and did not result in a cumulative-effect adjustment to the opening balance of net assets.

#### **Printing and Production Costs of Program Materials**

Program materials are developed, modified, and produced as needed. Printing and production costs of program materials are expensed as incurred. Program materials costs for the years ended December 31, 2022 and 2021 were \$280,882 and \$60,573, respectively.

#### **Other Recently Issued Accounting Pronouncements**

In September 2020, the FASB issued Accounting standards Update (ASU) 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which requires a not-for-profit entity to present contributed nonfinancial assets in the statement of activities as a line item that is separate from contributions of cash or other financial assets. ASU 2020-07 also requires additional qualitative and quantitative disclosures about contributed nonfinancial assets received, disaggregated by category. This ASU is effective for the Foundation beginning on January 1, 2022. The adoption of ASU 2020-07 did not have a significant impact on the Foundation's financial statements.

### Note 2. Availability and Liquidity

The following represents the Foundation's financial assets:

	2022	2021
Financial assets		
Cash	\$ 1,507,139	\$ 3,616,642
Investments	2,003,440	-
Reimbursements receivable	53,130	35,770
Grants receivable	 224,500	 <u>78,751</u>
Total financial assets at year-end	3,788,209	3,731,163
Less: amounts not available to be used within one year		
Investments, long-term	(997,285)	-
Net assets with donor restrictions	(586,689)	(347,331)
Board designations		
Amounts set aside for operating reserves	 (200,000)	 (200,000)
Financial assets available to meet cash needs for general		
expenditures within one year	\$ 2,004,235	\$ 3,183,832

The Foundation's goal is to maintain financial assets to meet 90 days of operating expenses, which is estimated by the Foundation to be \$632,650. As part of its liquidity plan, excess cash is invested in money market accounts, certificates of deposit, and debt securities. The Foundation has a \$200,000 line of credit available to meet cash flow needs, if required. Additionally, the Foundation has implemented a bond ladder approach as it relates to their debt securities to help with liquidity. A bond ladder is a portfolio of bonds that mature on different dates. This provides current income while minimizing exposure to interest rate fluctuations.

#### Note 3. Investment in Debt Securities

The following is a summary of the Foundation's investment in held-to-maturity debt securities as of December 31, 2022:

	Amortized Cost		Gross Unrealized Losses		Fair Value	
US government obligations	\$	2,003,440	\$ (16,453)	9	1,986,987	

#### Note 3. Investment in Debt Securities

The amortized cost and fair value of debt securities classified as held-to-maturity, by contractual maturity, as of December 31, 2022, are as follows:

	Amortized Cost			Fair Value		
Due within one year Due after one year through five years	\$	1,006,155 997,285	\$	999,652 987, <u>335</u>		
Total	\$	2,003,440	\$	1,986,987		

#### **US Government Obligations**

The unrealized losses on the Foundation's investments in U.S. Treasury obligations were caused by interest rate increases. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Foundation does not intend to sell the investments and it is not likely that the Foundation will be required to sell the investments before recovery of their amortized costs bases, which may be maturity, the Foundation does not consider these investments to be other-than-temporarily impaired at December 31, 2022.

#### Note 4. Affiliations

The Foundation has several affiliations as part of a diversification plan. Each affiliation arrangement provides a combination of contributed services, contributed facilities, cash contributions, and/or reimbursements for direct expenses. Each donated facility is considered a satellite office of the Foundation. As such, each office would require cash expenditures by the Foundation if the services were not donated. The Foundation has recognized contributed services and supplies from satellite offices totaling \$8,468,261 in 2022 and \$8,138,176 in 2021. As of December 31, 2022 and 2021, affiliates owed the Foundation \$53,130 and \$35,770 for unreimbursed expenses. As of December 31, 2022 and 2021, there were 173 and 161 affiliate offices, respectively. The number of offices varies from month to month.

#### Note 5. Concentrations

The Foundation relies on contributions and special events to fund operations. For the years ended December 31, 2022 and 2021, two donors accounted for 63% and five donors accounted for 82% of total support, including contributions of nonfinancial assets, respectively.

The Foundation has cash deposits in financial institutions in excess of the amount insured by the Federal Deposit Insurance Corporation in the amount of \$457,590 and \$433,284 at December 31, 2022 and 2021, respectively.

#### Note 6. Contributed Nonfinancial Assets

The following represents contributed nonfinancial assets:

	2022	2021
Suicide prevention services	\$ 7,100,261	\$ 6,866,003
Suicide prevention facilities	1,368,000	1,272,002
Special events services	21,800	23,901
Special events supplies	2,500	8,100
Special events food and beverage	 9,450	 8,120
	\$ 8,502,011	\$ 8,178,127

Unless otherwise noted, the Foundation did not recognize any contributions of nonfinancial assets with donor-imposed restrictions.

Contributed facilities is an estimate of what it would cost to rent space at each of the affiliates. Based on a study performed, it was determined that the cost per square foot to lease space would be approximately \$15.15. The Foundation estimates that they use approximately 44 square feet at each affiliate office for an approximate annual donated rent in the amount of \$8,000 per affiliate office.

Contributed services are valued and reported at their estimated fair value in the financial statement based on current rates for similar professional services.

Contributed supplies, food, and beverages are valued at their estimated fair value based on what it would cost the Foundation to purchase the items from a retailer. The contributed items were used to execute fundraising events for the Foundation.

#### Note 7. Net Assets

Net assets with donor restrictions were as follows:

	2022		
Specific purpose			
Support services, Guard Your Buddy	\$ -	\$	5,980
Project TN	146,689		151,247
Project IL	-		190,104
TN Won't Be Silent	400,000		-
Passage of time	 40,000		-
Total net assets with donor restrictions	\$ 586,689	\$	347,331

Net assets without donor restrictions for the years ended December 31, 2022 and 2021 include a board designation of \$200,000 for operating reserves.

#### Note 8. Line of Credit

The Foundation has available an unsecured line of credit in the amount of \$200,000 which matured December 31, 2022. As of December 31, 2022 and 2021, there was no outstanding balance. Interest is payable monthly at a rate of 0.5% above index. The interest rates at December 31, 2022 and 2021 was 8.00% and 3.75%, respectively.

#### Note 9. PPP Loan

On April 22, 2020, the Foundation received a loan in the amount of \$192,161 in accordance with the PPP section of the CARES Act. The Foundation received notification of full forgiveness on February 1, 2021.

On February 10, 2021, the Foundation received a second draw on this loan in the amount of \$192,160. The Foundation received notification of full forgiveness on February 2, 2022.

#### Note 10. Leases

The Foundation leases a copier under an operating lease agreement that has an initial term of 3 years. The Foundation's operating lease does not contain any material restrictive covenants or residual value guarantees.

Operating lease cost is recognized on a straight-line basis over the lease term. Operating lease cost was \$4,245 for the year ended December 31, 2022.

Total rent expense for operating lease was \$4,734 for the year ended December 31, 2021.

Supplemental cash flow information related to the lease is as follows for the year ended December 31, 2022:

Cash paid for amounts included in measurement of lease liabilities: Operating cash outflows – payments on operating leases	\$ 4,245
Right-of-use assets obtained in exchange for new lease obligations: Operating lease	\$ 9,097

The lease has a remaining lease term of approximately 1.25 years and a discount rate of 4.22%.

Future undiscounted cash flows for the next five years and thereafter and a reconciliation to the lease liabilities recognized on the statement of financial position are as follows as of December 31, 2022:

Years ending December 31:	•	Operating Lease	
2023	\$	4,245	
2024		1,061	
Total lease payments		5,306	
Less imputed interest		(10)	
Total present value of lease liabilities	\$	5,296	

#### Note 11. Retirement Plan

The Foundation maintains a SIMPLE IRA retirement plan with a 408(p) salary reduction feature. The plan allows for Foundation contributions up to a 3% match of employee contributions.

#### Note 12. Deferred Compensation

The Foundation has individual deferred compensation agreements with five members of management. The separate agreements provide for individuals to earn additional compensation over a defined service period. Payments and vesting vary among the agreements. The Foundation has accrued the present value of the most likely estimated future benefit payments over the period from the date of the agreements until the first date of eligible payment. The deferred compensation arrangements are unfunded; therefore, benefits will be paid from net assets of the Foundation. The discount rate for the present value is based on the Foundation's average investment rate of return.

#### Note 13. Subsequent Events

Management has evaluated subsequent events through March 27, 2023, the date on which the financial statements were available for issuance.