

Williamson County Youth Orchestra

Profit and Loss Budget

July 2015 - June 2016

	<u>TOTAL</u>
Income	
DONATIONS	
Corporate Donations	1,300.00
Individual donations	1,400.00
Rebates donated for General Use	850.00
Total Individual donations	<u>\$ 2,250.00</u>
Total DONATIONS	<u>\$ 3,550.00</u>
FUNDRAISING	
Ad Sales in Annual Booklet	1,180.00
Auction Sales	3,400.00
Auction Expense	-400.00
Total Auction Sales	<u>\$ 4,180.00</u>
T-Shirt Sales	1,000.00
T-Shirt Expense	-1,000.00
Total T-Shirt Sales	<u>\$ -</u>
Total FUNDRAISING	<u>\$ 4,180.00</u>
GRANT REVENUE - Corporate	
Corporate and Business Grants	5,000.00
Foundation and Trust Grants	8,100.00
Total GRANT REVENUE - Corporate	<u>\$ 13,100.00</u>
TUITION	
Audition Fees	0.00
Orchestra	52,400.00
Small Ensembles	1,675.00
Total TUITION	<u>\$ 54,075.00</u>
TUITION Discounts	
Bad Debt Expense	-520.00
Early Payment Discount	0.00
Refunds Given	-250.00
Reseat credit	0.00
Scholarships	-592.00
Sibling Discounts	-460.00
Total TUITION Discounts	<u>\$ (1,822.00)</u>
Total Income	<u>\$ 73,083.00</u>

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EXPENSES:

ADMINISTRATIVE Expenses

Advertising Expenses	\$	500.00
Bank Fees		150.00
Dues & Membership		195.00
Fines, Penalties, Judgments		0.00
Gifts		50.00
Meals & Entertainment		114.00
Office Supplies		1,240.00
Postage & Shipping		0.00
Printing and Copying-Administrative		2,245.00
QuickBooks Payments Fees		60.00
Software Expense		380.00
Website Expense		290.00
Total ADMINISTRATIVE Expenses	\$	<u>5,224.00</u>

PROGRAM Expenses

Contract Services

Accounting Services	2,500.00
Asst Conductor Services	765.00
Conductor Base Services	22,720.82
Conductor Bonus	750.00
Conductor Services- Concerts	1,500.00
Conductor Services-Enrichment	550.00
Conductor Services-Mid State	400.00
Conductor Services-Other	387.50
Conductor Services-Sectionals	650.00
Conductor services-Substitutes	75.00
Grant Writing Services	3,700.00
Professional Musicians Services	275.00
Technician Services	560.00
Total Contract Services	\$ <u>34,833.32</u>

Events

Concerts YO (see report by class for indiv concert)	0.00
Parent Meeting	120.00
Sr Banquet	1,500.00
Total Events	\$ <u>1,620.00</u>

Insurance

Insurance - Liability, D and O	3,700.00
Total Insurance	\$ <u>3,700.00</u>

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Other Program Expense

Equip Rental and Maintenance	425.00
Meals & Entertainment	35.00
Music for Programs	580.00
Postage & Shipping	0.00
Printing & Copying MUSIC only	640.00
Printing & Copying-Program	1,730.00
Program Booklet Design	1,025.00
Supplies - program related	925.00

Total Other Program Expense	\$ 5,360.00
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RENT

Rent - Event Venue	7,400.00
Rent - Storage	2,508.00
Rent - UPS Box	342.00
Rent - Venues for Rehearsals	5,500.00

Total RENT	\$ 15,750.00
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Total PROGRAM Expenses	\$ 61,263.32
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Total Expenses	\$ 66,487.32
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Net Operating Income	\$ 6,595.68
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Other Income

In-Kind Income

In-Kind-rent income	16,925.00
In-kind rent expense	-16,925.00
Total In-Kind-rent income	\$ -
Total In-Kind Income	\$ -

Interest Income	8.00
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Rebate Pass Thru

Kroger Rebate	1,900.00
Kroger Rebate applied	-1,900.00
Total Kroger Rebate	\$ -
Post Card Sales	0.00
Post Card Expense	0.00
Total Post Card Sales	\$ -
Scrip Rebate	500.00
Scrip Rebate applied	-500.00
Total Scrip Rebate	\$ -
Total Rebate Pass Thru	\$ -

Total Other Income	\$ 8.00
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Other Expenses

Depreciation - Instruments	951.00
Depreciation Expense - Music	750.00
Uncategorized Expense	0.00
Total Other Expenses	\$ 1,701.00

Net Other Income	\$ (1,693.00)
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Net Income	\$ 4,902.68
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