

**MOVES & GROOVES, INC.**

**INDEPENDENT AUDITORS' REPORT  
AND FINANCIAL STATEMENTS**

**FOR YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

**MOVES & GROOVES, INC.**

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors of  
Moves & Grooves, Inc.  
2275 Murfreesboro Pike  
Suite 101  
Nashville, TN 37217

We have audited the accompanying financial statements of *Moves & Grooves, Inc.*, (a not-for-profit-organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depends on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

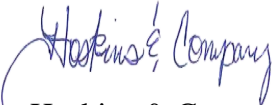
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the *Moves & Grooves, Inc.*, as of December 31, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Summarized Comparative Information**

We have previously audited the *Moves & Grooves, Inc.*'s 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated February 19, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

  
Hoskins & Company  
Nashville, TN  
July 28, 2020

**MOVES & GROOVES, INC.**  
**STATEMENT OF FINANCIAL POSITION**  
**DECEMBER 31, 2019 AND DECEMBER 31, 2018**

	<u>2019</u>	<u>2018</u>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 15,771	\$ 17,353
Grants receivable (Note 2)	26,287	26,888
Security deposits	1,750	1,750
Total current assets	<u>43,808</u>	<u>45,991</u>
<b>Total assets</b>	<u><u>\$ 43,808</u></u>	<u><u>\$ 45,991</u></u>
 <b>Liabilities and net assets</b>		
Current liabilities (Note 5)	<u>\$ 13,219</u>	<u>\$ 16,717</u>
Total current liabilities	<u>13,219</u>	<u>16,717</u>
Net assets		
Without donor restrictions	<u>30,589</u>	<u>29,274</u>
Total net assets	<u>30,589</u>	<u>29,274</u>
<b>Total liabilities and net assets</b>	<u><u>\$ 43,808</u></u>	<u><u>\$ 45,991</u></u>

The accompanying notes are an integral part of these financial statements.

**MOVES & GROOVES, INC.**  
**STATEMENT OF ACTIVITIES**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

	2019	2018
<b>Revenues and support</b>		
Program revenue	\$ 70,385	\$ 79,406
Agency grants	71,307	44,399
Local government grants (Note 3)	98,868	112,284
State grants (Note 3)	147,692	121,354
Fundraising contributions	3,524	7,300
Non-government grants	87,769	50,258
Total revenues and support	<u>479,545</u>	<u>415,001</u>
 <b>Expenses</b>		
Program services	275,950	273,387
Management & general	191,872	143,950
Fundraising	10,408	8,959
Total expenses	<u>478,230</u>	<u>426,296</u>
 Increase (decrease) in net assets	1,315	(11,295)
Net assets at beginning of year	29,274	40,569
Net assets at end of year	<u><u>\$ 30,589</u></u>	<u><u>\$ 29,274</u></u>

The accompanying notes are an integral part of these financial statements.

**MOVES GROOVES, INC.**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

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	<u>2019</u>	<u>2018</u>
<b>Cash flows from operating activities</b>		
Increase (decrease) in net assets	\$ 1,315	\$ (11,295)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Decrease (increase) in grants receivable	601	(2,252)
(Decrease) increase in current liabilities	<u>(3,498)</u>	<u>12,323</u>
Net cash used in operating activities	<u>(1,582)</u>	<u>(1,224)</u>
<b>Cash flows from investing activities</b>	<u>-</u>	<u>-</u>
<b>Cash flows from financing activities</b>	<u>-</u>	<u>-</u>
Net decrease in cash and cash equivalents	(1,582)	(1,224)
Cash and cash equivalents, beginning of year	<u>17,353</u>	<u>18,577</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 15,771</u></u>	<u><u>\$ 17,353</u></u>

The accompanying notes are an integral part of these financial statements.

**MOVES & GROOVES, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2019**

	Program Services	Managemen t & General	Fundraising	Total Expenses
Advertising	\$ 6,848	\$ -	\$ -	\$ 6,848
Contract services	12,864	-	-	12,864
Employee benefits	3,101	2,068	-	5,169
Special events	-	-	10,408	10,408
Information technology	2,788	1,858	-	4,646
Insurance	3,372	2,248	-	5,620
Occupancy	16,628	11,086	-	27,714
Office expenses	11,683	7,788	-	19,471
Other expenses	-	2,236	-	2,236
Payroll taxes	26,287	17,524	-	43,811
Salaries	139,558	93,039	-	232,597
Officer's compensation	13,506	54,025	-	67,531
Supplies & materials	37,732	-	-	37,732
Travel	1,583	-	-	1,583
Total	<u>\$ 275,950</u>	<u>\$ 191,872</u>	<u>\$ 10,408</u>	<u>\$ 478,230</u>

The accompanying notes are an integral part of these financial statements.



**MOVES & GROOVES, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2018**

	Program Services	Management & General	Fundraising	Total Expenses
Accounting fees	\$ -	\$ 5,450	\$ -	\$ 5,450
Advertising	4,497	-	-	4,497
Contract services	1,306	-	-	1,306
Employee benefits	4,200	4,800	-	9,000
Special events	959	-	8,959	9,918
Information technology	2,561	3,239	-	5,800
Insurance	2,650	1,767	-	4,417
Occupancy	14,914	9,943	-	24,857
Office expenses	8,278	5,519	-	13,797
Other Expenses	-	5,447	-	5,447
Payroll taxes	10,460	6,974	-	17,434
Salaries	124,227	54,149	-	178,376
Officer's compensation	11,665	46,662	-	58,327
Supplies & materials	86,418	-	-	86,418
Travel	1,252	-	-	1,252
Total	<u>\$ 273,387</u>	<u>\$ 143,950</u>	<u>\$ 8,959</u>	<u>\$ 426,296</u>

The accompanying notes are an integral part of these financial statements.

**MOVES & GROOVES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

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**NOTE 1---NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Organization

Moves & Grooves, Inc. (“Moves & Grooves”) is a not-for-profit corporation organized in the State of Tennessee on September 26, 2002 with a commitment to enhance the lives of at risk youth and young individuals ranging from ages 5 to 18, living in the Nashville Metropolitan Area. Moves & Grooves provides after school, dance, and summer camp programs that help aid in the ARTS, academics, character, fitness and nutrition of the youth.

Basis of Presentation

The financial statements have been prepared on the accrual basis of accounting and accordingly revenue is recognized when earned, support and promises to give are recognized when received and expenses are recorded when incurred.

The financial statement presentation follows the recommendations of the Financial Accounting Standard Board’s Accounting Standard Codification 958 (FASB ASC 958) financial statements of not-for-profit Organizations. Under FASB ASC 958, Moves & Grooves is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Financial position and activities are classified based on the existence or absence of donor restrictions as follows:

Net Assets without donor restrictions — Net assets that are not restricted by purpose or time either temporarily or perpetually by explicit donor stipulations or by law. Board designation does not constitute a donor restriction.

Net Assets with donor restrictions — Net assets that are restricted by purpose or time either temporarily or perpetually by explicit donor stipulations or by law.

As of December 31, 2019 and December 31, 2018, Moves & Grooves had no net assets with donor restrictions.

Income Taxes

Moves and Grooves is qualified as a tax-exempt organization as defined under Section 501(c) (3) of the Internal Revenue Code. Accordingly, no provisions for income taxes are applicable.

**MOVES & GROOVES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

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**NOTE 1---NATURE OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Functional Expenses

Management allocates expenses on a functional basis among its various programs including support services. Expenses and support services that can be identified with a specific program are allocated directly to their natural expenditure classification. Other expenses that are common to several programs are allocated based on various relationships.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and savings accounts. At year-end and throughout the year, the Moves & Grooves cash balances were deposited in two banks.

Accounts/Grants Receivable

Moves & Grooves records accounts receivable and grants receivable at their estimated net realizable value and consist primarily of fee-based revenues earned and billed to clients but not yet paid. An allowance for doubtful accounts is recorded based upon management's estimate of uncollectible accounts determined by analysis of specific balances and a general reserve based upon aging of outstanding balances. Past due balances are charged against the allowance when they are determined to be uncollectible.

Revenue, Support, and Expenses

Contributions and grants received are recorded as with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions.

All donor-restricted contributions and grants are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising Costs

Moves & Grooves incurred and recorded advertising expense during the fiscal year 2019 to announce program activities available and to make the public aware of its programs. None of the expense is considered direct-response advertising costs.

**MOVES & GROOVES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND DECEMBER 31, 2018**

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**NOTE 2--- GRANTS RECEIVABLE**

Grants receivables for December 31, 2019 and December 31, 2018 were \$26,287 and \$26,888 respectively, which consists of reimbursements requests submitted under the Nashville After Zone Alliance grant. No allowance is deemed necessary as grantor has no history of default.

**NOTE 3---CONCENTRATION OF REVENUE**

Approximately 52% of Moves & Grooves' revenue is derived from a grant from the Tennessee Department of Education and Nashville After Zone Alliance. The current level of Moves & Grooves' operations and services may be impacted or discontinued if the funding is not renewed.

**NOTE 4---LEASE AGREEMENT**

On February 1, 2017, Moves & Grooves entered into a lease agreement for offices, for a term of three years at a rate of \$1,745 per month. The total rent expense under these leases for December 31, 2019 and December 31, 2018 were \$20,957 and \$20,691, respectively.

The future minimum lease payments are as follows:

2020	<u>7,440</u>
Total	<u>\$ 7,440</u>

**NOTE 5---CURRENT LIABILITIES**

Moves and Grooves had the following current liabilities as shown below:

	<u>2019</u>	<u>2018</u>
Credit card	\$ 6,063	\$ 7,664
Accounts payable	960	240
Accrued payroll	<u>6,196</u>	<u>8,813</u>
Total	<u>\$ 13,219</u>	<u>\$ 16,717</u>

**NOTE 6---SUBSEQUENT EVENTS**

There were no subsequent events requiring disclosure as of July 28, 2020, the date management evaluated such events. July 28, 2020 is the date the financial statements were available to be issued.