Girl Scouts of Middle Tennessee, Inc.

| | Approved Budget | | | |
|---|-----------------|-----------------------------------|----------------|--|
| | | FY 07-08 | | |
| | | | Variance From | |
| Description | % of Total | Amount | YE Projections | |
| Annual Giving | | | | |
| 1 General campaign | 15.48% | \$777,088 | 8% | |
| 2 United Way Designations | 0.80% | 40,000 | 0% | |
| 3 Grants | 0.50% | 25,000 | -1% | |
| 4 Family Contributions Campaign | <i>1.99%</i> | 100,000 | 74% | |
| 5 Maury County Luncheon | 1.06% | 53,045 | 21% | |
| 6 Rutherford County Luncheon | 0.65% | 32,465 | | |
| 7 Golf Tournament | 0.00% | 0 | -100% | |
| 8 Gold Community Lunch | 0.00% | 0 | -100% | |
| 9 Subtotal - Annual Giving | 20.47% | \$1,027,598 | 0% | |
| 10 United Way Allocations | 6.21% | \$312,000 | -11% | |
| 11 Camp Fees (gross) | 9.25% | \$464,300 | 9% | |
| 12 Program Fees (gross) | 1.33% | 67,010 | -7% | |
| 13 Interest Income | 0.50% | 25,000 | 0% | |
| 14 Retail Sales (net) | 1.39% | 69,612 | 12% | |
| 15 Subtotal - Operating Income | 39.15% | \$1,965,520 | 0% | |
| 16 Plus Girl Generated Inc Supplement | | | | |
| 17 Fall Sale | 1.93% | \$97,000 | 5% | |
| 18 Cookie Sale | 58.92% | 2,958,111 | 15% | |
| 19 Total Girl Generated Supplement | 60.85% | \$3,055,111 | 15% | |
| 20 Total Operating Income | 100.00% | \$5,020,631 | 9% | |
| 21 Summary of Cookie Sale Usage | | | | |
| 22 Gross Cookie Sale | | \$2,991,786 | 3% | |
| 23 Amount needed for operations | | , <i>2,991,780</i> (2,958,111) | 57 | |
| 24 Net Surplus or Deficit | | \$33,675 | | |
| 25 Capital Budget | | | | |
| 26 Inc/Dec to Camping & Special Projects Fund | | \$33,675 | | |