

	Total from Budget '23	Teaching (Full Fee)	Teaching (Discounted)	Assessments	Advocacy	G&A	Fundraising	Total	2022 Actual
Teaching	477,000	323,021	153,979	-	-	-	-	477,000	474,456
Discounts	(105,000)	-	(105,000)	-	-	-	-	(105,000)	(104,377)
Net teaching revenue	372,000	323,021	48,979	-	-	-	-	372,000	370,079
Assessment	190,000	-	-	190,000	-	-	-	190,000	213,450
Less: Free assessments	(5,000)	-	-	(5,000)	-	-	-	(5,000)	-
Advocacy	2,000	-	-	-	2,000	-	-	2,000	1,424
Curriculum fee	3,000	3,000	-	-	-	-	-	3,000	1,700
Grants	67,450	-	-	-	-	-	67,450	67,450	37,450
Contributions	55,000	-	-	-	-	-	55,000	55,000	52,323
Major Event	10,000	-	-	-	-	-	10,000	10,000	-
Interest income	100	-	-	-	-	100	-	100	95
Total Revenue	694,550	326,021	48,979	185,000	2,000	100	132,450	694,550	676,520
for allocations as a % of admin salaries		9%	4%	13%	4%	54%	16%		
for allocation as a % of total salaries		32%	16%	26%	1%	19%	6%		
Salaries	365,800	163,282	81,518	121,000	-	-	-	365,800	308,173
Admin Salaries	192,300	16,427	8,201	24,628	7,037	104,496	31,511	192,300	161,682
Payroll Taxes	42,700	13,800	6,900	11,100	500	8,000	2,400	42,700	34,676
Bank Service Charges	11,000	7,337	3,663	-	-	-	-	11,000	10,661
Dues and Memberships	500	-	-	-	-	500	-	500	350
Disability Insurance	1,000	85	43	128	37	543	164	1,000	473
Accounting Fees	9,750	-	-	-	-	9,750	-	9,750	8,800
Licenses and Permits	300	-	-	-	-	300	-	300	30
Printing	-	-	-	-	-	-	-	-	-
Payroll Services	3,500	-	-	-	-	3,500	-	3,500	2,909
Rent	12,000	1,025	512	1,537	439	6,521	1,966	12,000	10,250
Internal Meetings and Appreciation	1,800	-	-	-	-	1,800	-	1,800	1,533
Contract Services	-	-	-	-	-	-	-	-	-
Background Check Expense	200	200	-	-	-	-	-	200	141
Liability Insurance	5,800	1,868	932	1,513	73	1,087	327	5,800	5,803
Office Supplies	3,400	290	145	435	124	1,849	557	3,400	3,361
Assessment Materials	13,000	-	-	13,000	-	-	-	13,000	11,849
Teaching Material	2,000	1,334	666	-	-	-	-	2,000	2,345
Technology - operating	16,500	5,313	2,653	4,305	208	3,089	932	16,500	11,525
Professional Development	3,500	2,335	1,165	-	-	-	-	3,500	4,856
Marketing Materials	4,500	-	-	-	-	-	4,500	4,500	3,758
Major Event	5,000	-	-	-	-	-	5,000	5,000	1,435
Miscellaneous	-	-	-	-	-	-	-	-	679
Total Expenses	694,550	213,295	106,399	177,646	8,418	141,435	47,357	694,550	585,289
Revenues Over (Under) Exp	\$ -	\$ 112,726	\$ (57,420)	\$ 7,354	\$ (6,418)	\$ (141,335)	\$ 85,093	\$ -	\$ 91,231
Total Expense % by Function		31%	15%	26%	1%	20%	7%		\$ -