

**SECOND HARVEST FOOD BANK OF MIDDLE TENNESSEE, INC.**  
**FISCAL YEAR 2021 BUDGET**

<b>Income / Expense</b>	<b>FY21 Budget</b>
Grants and Donations	15,821,795
Project Preserve Sales	37,477,778
Partner Agency Reimbursements	378,530
Other Income	51,056
<b>TOTAL REVENUE</b>	<b>53,729,159</b>
Direct Food Expense	9,400
Personnel Cost	9,648,603
Transportation Cost	2,557,397
Occupancy Expense	2,087,485
Depreciation / Amortization	1,350,579
Communications Expense	656,865
Administration Expense	394,191
Food Distribution Expense	265,462
Professional Fees	375,788
Insurance Expense	351,031
Marketing and Promotion	799,195
<b>TOTAL OPERATING EXPENSES</b>	<b>18,495,996</b>
<b>INTEREST EXPENSE</b>	<b>128,000</b>
<b>COST OF PROJECT PRESERVE SALES</b>	<b>34,239,814</b>
<b>TOTAL EXPENSES</b>	<b>52,863,810</b>
<b>NET INCOME(LOSS) W/O CAPITAL CAMPAIGN</b>	<b>865,349</b>