

W.O. Smith Music School
Operational Budget
7/1/2022-6/30/2023

Income

	Program Services-		Management &	
	Music Programs	Fundraising	General	Totals
Contributions	0	0	155,000	155,000
Student Fees	4,000	0	0	4,000
Grants	0	0	160,000	160,000
Fundraising	0	140,000	0	140,000
W.O. Smith Society	0	80,000	0	80,000
Facility Rentals	0	0	67,000	67,000
Total	\$4,000	\$220,000	\$382,000	\$606,000

Expenses

	Program Services-		Management &	
	Music Programs	Fundraising	General	Totals
Full Time Staff Salaries	\$ 109,500	\$ 25,500	\$ 92,000	\$ 227,000
Part Time Staff Salaries	\$ 19,680	\$ -	\$ -	\$ 19,680
Payroll Taxes	\$ 11,315	\$ 2,835	\$ 4,720	\$ 18,870
Insurance-Medical	\$ 33,800	\$ 8,500	\$ 14,100	\$ 56,400
Insurance (liab., prop etc.)	\$ 13,200	\$ -	\$ 3,000	\$ 16,200
Employee Pensions	\$ 6,810	\$ 1,700	\$ 2,840	\$ 11,350
Employee HSA's	\$ 9,600	\$ 1,200	\$ 3,600	\$ 14,400
Alumni Association	\$ 500	\$ -	\$ -	\$ 500
Bank Fees	\$ -	\$ -	\$ 100	\$ 100
Background Screening Services	\$ 2,500	\$ -	\$ -	\$ 2,500
Building Supplies	\$ 2,000	\$ 500	\$ 200	\$ 2,700
Chorus Programs	\$ 250	\$ -	\$ -	\$ 250
Contact Resource Management	\$ -	\$ 600	\$ 1,800	\$ 2,400
Cultural Events	\$ 250	\$ -	\$ -	\$ 250
Custodial Maintenance	\$ 15,960	\$ -	\$ 6,840	\$ 22,800
Dues & Subscriptions	\$ 500	\$ -	\$ 1,000	\$ 1,500
Entertainment/Meals	\$ 500	\$ -	\$ -	\$ 500
Event Management	\$ -	\$ -	\$ 4,500	\$ 4,500
Freight & Cartage	\$ 400	\$ -	\$ -	\$ 400
Fundraising Expenses	\$ -	\$ 30,000	\$ -	\$ 30,000
Gifts & Flowers	\$ 2,000	\$ -	\$ -	\$ 2,000
Local Van Transport	\$ 2,000	\$ -	\$ -	\$ 2,000
Merchant Account Services	\$ 500	\$ 2,500	\$ -	\$ 3,000
Musical Supplies	\$ 9,000	\$ -	\$ -	\$ 9,000
Office Equipment	\$ 3,600	\$ -	\$ 1,500	\$ 5,100
Office Supplies	\$ 1,500	\$ -	\$ 500	\$ 2,000
Postage	\$ 200	\$ 100	\$ 200	\$ 500
Printing	\$ -	\$ 200	\$ -	\$ 200
Professional Development	\$ 1,000	\$ -	\$ -	\$ 1,000
Professional Fees	\$ 3,000	\$ -	\$ 13,000	\$ 16,000
Promotion & Publicity	\$ -	\$ 300	\$ -	\$ 300
Repairs & Maintenance (grounds)	\$ 5,300	\$ -	\$ 700	\$ 6,000
Repairs & Maintenance (building)	\$ 14,000	\$ -	\$ -	\$ 14,000
Repairs - Instruments	\$ 3,500	\$ -	\$ -	\$ 3,500
Scholarships	\$ 15,000	\$ -	\$ -	\$ 15,000
Student Awards	\$ -	\$ -	\$ -	\$ -
Security System Charges	\$ 2,000	\$ -	\$ 1,000	\$ 3,000
Summer Music Camps	\$ 40,000	\$ -	\$ -	\$ 40,000
Telephone	\$ 3,200	\$ -	\$ 1,000	\$ 4,200
Utilities	\$ 37,000	\$ 2,000	\$ 3,000	\$ 42,000
Volunteer Continuing Education	\$ 500	\$ -	\$ -	\$ 500
Waste Disposal	\$ 1,000	\$ 1,200	\$ 200	\$ 2,400
Web Site/Internet	\$ 1,500	\$ -	\$ 500	\$ 2,000
Totals	\$ 372,565	\$ 77,135	\$ 156,300	\$ 606,000