			** PUBLIC DISCLOSURE COPY			OMB No. 1545-0047
Forr	" <b>9</b>	90	Return of Organization Exempt Fron Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code			2018
Depa	tment	of the Treasury	Do not enter social security numbers on this form as it m	ay be made public.		Open to Public
		nue Service	Go to www.irs.gov/Form990 for instructions and the la			Inspection
AF	or th	e 2018 calend	ar year, or tax year beginning $ { m JUL}1,2018$ and ending	<u>JUN 30, 20</u>	19	
	heck if pplicab	le: C Name of	forganization	D Employer ide	ntificatio	on number
	Addre] chang Name		EDUCATION TRUST		100	0000
	chang Initial	ge Doing b	usiness as		-198	2223
	_returr Final returr	1250	and street (or P.0. box if mail is not delivered to street address)Room/sH STREET, NW700	uite E Telephone nu 20	2-29	3-1217
	termii ated	<sup>1-</sup> City or t	own, state or province, country, and ZIP or foreign postal code	<b>G</b> Gross receipts \$		22,841,744.
	Amer returr	WASH	INGTON, DC 20005-5935	H(a) Is this a gro	up returr	า
	Appli dion		nd address of principal officer: JOHN B KING JR	for subordir	ates?	Yes X No
	pendi	1250	H STREET, NW, WASHINGTON, DC 20005	H(b) Are all subordin	ates include	ed? Yes No
			X 501(c)(3) 501(c) ( )◀ (insert no.) 4947(a)(1) or	527 If "No," atta	ch a list.	(see instructions)
			EDTRUST.ORG	H(c) Group exem		
<u>K</u> F	orm o		X Corporation Trust Association Other ► L	Year of formation: 199	6 M Sta	ate of legal domicile: DC
Pa	rt I	Summary				
	1	Briefly describ	e the organization's mission or most significant activities: TO PROMC	TE HIGH ACA	DEMI	<u> </u>
nce		ACHIEVE	MENT FOR ALL STUDENTS AT ALL LEVELS: 1	PRE-K THROUG	H CO	LLEGE.
Governance	2	Check this bo	$x \mathrel{\blacktriangleright}$ if the organization discontinued its operations or disposed of n	nore than 25% of its ne	t assets.	
ove	3	Number of vot	ting members of the governing body (Part VI, line 1a)		3	8
Ğ	4	Number of inc	4	8		
Activities &	5	Total number	of individuals employed in calendar year 2018 (Part V, line 2a)		5	124
∕itie	6	Total number	of volunteers (estimate if necessary)		6	8
cti	7 a				7a	0.
4	b	Net unrelated	business taxable income from Form 990-T, line 38		7b	0.
				Prior Year		Current Year
Ð	8	Contributions	and grants (Part VIII, line 1h)	19,780,55		21,974,499.
ňu	9	Program servi	ce revenue (Part VIII, line 2g)	385,91	0.	648,909.
Revenue	10	Investment ind	come (Part VIII, column (A), lines 3, 4, and 7d)	60,11		148,483.
ж	11	Other revenue	(Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	16,53		69,853.
	12	Total revenue	- add lines 8 through 11 (must equal Part VIII, column (A), line 12)	20,243,11		22,841,744.
	13	Grants and sir	nilar amounts paid (Part IX, column (A), lines 1-3)	563,65		1,050,364.
	14	Benefits paid	to or for members (Part IX, column (A), line 4)		0.	0.
ŝ	15	Salaries, other	r compensation, employee benefits (Part IX, column (A), lines 5-10)	11,533,73	8.	12,390,640.
nse	16a	Professional f	undraising fees (Part IX, column (A), line 11e)		0.	0.
Expenses			ing expenses (Part IX, column (D), line 25)  472, 188.			
ĥ	17	Other expense	es (Part IX, column (A), lines 11a-11d, 11f-24e)	6,110,80		6,897,225.
	18	Total expense	s. Add lines 13-17 (must equal Part IX, column (A), line 25)	18,208,19	6.	20,338,229.
	19		expenses. Subtract line 18 from line 12	2,034,92	2.	2,503,515.
or				Beginning of Current Y	ear	End of Year
sets ulang	20	Total assets (F	Part X, line 16)	23,610,47		26,781,444.
Net Assets or -und Balances	21	Total liabilities	(Part X, line 26)	2,007,49		2,605,403.
	22		fund balances. Subtract line 21 from line 20	21,602,97		24,176,041.
Pa	rt II	Signature				
Unde	er pen	alties of perjury,	I declare that I have examined this return, including accompanying schedules and sta	tements, and to the best	of my kno	wledge and belief, it is
			Declaration of preparer (other than officer) is based on all information of which prep		-	- *
,			· · · · · · · · · · · · · · · · · · ·			

Sign	Signature of officer	Date										
Here	JOHN B KING JR, PRESII	DENT										
	Type or print name and title	· / .										
	Print/Type preparer's name	Preparer's signature	Date	Check PTIN								
Paid	GREGORY M. PLOTTS, CPA	flory flort	7/9/20	self-employed P01255941								
Preparer	Firm's name 🕒 ARONSON LLC		Firm	's EIN ▶ 37-1611326								
Use Only	Firm's address 🖌 111 ROCKVILLE PI	IKE, SUITE 600										
	ROCKVILLE, MD 20	)850	Pho	ne no. 301 - 231 - 6200								
May the If	RS discuss this return with the preparer shown ab	ove? (see instructions)		X Yes No								
832001 12-3	B32001 12-31-18 LHA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2018)											

	rt III Statement of Program Service Accomplishments	
	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	
	SEE SCHEDULE O	
2	Did the organization undertake any significant program services during the year which were not l	isted on the
	prior Form 990 or 990-EZ?	
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any prog	gram services?
,	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest progra	m sonvices, as measured by expenses
•	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allo	
		Sations to others, the total expenses, and
	revenue, if any, for each program service reported.	57.) (Revenue \$ 474,366.
<del>1</del> a		
	OUR PROGRAM AND POLICY TEAMS CONDUCT RESEARCH AND	
	· · · · · · · · · · · · · · · · · · ·	MS TO DEEPEN OUR
	UNDERSTANDING OF THE FACTORS THAT CONTRIBUTE TO A	
	FROM AND EXTEND THE BEST WORK IN THE FIELD, AND I	
	SUPPORTING EVIDENCE TO ADVANCE THE ORGANIZATION'S	
	MORE SPECIFICALLY, THE WORK FOCUSES ON ADVANCING	
	TEACHING, ENSURING ACCOUNTABILITY AND SUPPORT FOR	-
	MONITORING ACHIEVEMENT PATTERNS IN PREK-12 AND H	GHER EDUCATION, AND
	FOSTERING BEST PRACTICES TO HELP SCHOOLS ALIGN TH	IEIR CURRICULA WITH
	STATE STANDARDS.	
	ADVOCATES, AND ALLIED POLICYMAKERS AT THE LOCAL, LEVELS TO ADVANCE SPECIFIC EDUCATION POLICY OBJEC	
łc	THE EDUCATION TRUST HAS THREE STATE OFFICES, THE	-
łc	THE EDUCATION TRUST HAS THREE STATE OFFICES, THE THE EDUCATION TRUST-MIDWEST, AND THE EDUCATION TH	EDUCATION TRUST-WEST, RUST-NEW YORK. THE
łc	THE EDUCATION TRUST HAS THREE STATE OFFICES, THE THE EDUCATION TRUST-MIDWEST, AND THE EDUCATION THE STATE OFFICES WORK IN THEIR STATES FOR THE HIGH 2	EDUCATION TRUST-WEST, RUST-NEW YORK. THE ACADEMIC ACHIEVEMENT OF
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 Form 990 (2018)
 THE
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 Part IV
 Checklist of Required Schedules
 Checklist
 Checklist

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		<u> </u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		X X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
_	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
_	Schedule D, Part III	8		<u>x</u>
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			v
	If "Yes," complete Schedule D, Part IV	9		<u>x</u>
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			v
	endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		v	
	Part VI	11a	Х	<u> </u>
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total		х	
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total	110		x
А	assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in	11c		- 23
u		11d		x
•	Part X, line 16? <i>If</i> "Yes," <i>complete Schedule D, Part IX</i> Did the organization report an amount for other liabilities in Part X, line 25? <i>If</i> "Yes," <i>complete Schedule D, Part X</i>	11e	Х	- 23
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			<u> </u>
'	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
12u		12a	х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?	124		
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		x
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		<b> </b>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I. Parts I and II	21	Х	

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 Form 990 (2018)
 THE EDUCATION TRUST

 Part IV
 Checklist of Required Schedules (continued)

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
с	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			
	complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		x
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		Х
с	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		x
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		x
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		x
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note. All Form 990 filers are required to complete Schedule O	38	х	
Par				
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>	<u></u>	
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 79		_	
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
с	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c		
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	4			. ,

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Form	<u>990 (2018)</u> THE EDUCATION TRUST 52–1982	223	Р	<sub>age</sub> 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 124			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		x
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
с	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		x
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
с	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
	organization is licensed to issue qualified health plans			
с	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		X
	If "Yes," see instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	If "Yes," complete Form 4720, Schedule O.			

Form **990** (2018)

832005 12-31-18

Form 990	(2018)
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# THE EDUCATION TRUST

 Part VI
 Governance, Management, and Disclosure
 For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

 Check if Schedule O contains a response or note to any line in this Part VI
 X

Check if Schedule O contains a response or note to any line in this Part VI	
Section A. Governing Body and Management	

1a	Enter the number of voting members of the governing body at the end of the tax year 1a										
		-									
	If there are material differences in voting rights among members of the governing body, or if the governing										
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.										
b	Enter the number of voting members included in line 1a, above, who are independent 1b										
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other										
	officer, director, trustee, or key employee?										
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision										
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X							
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X							
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X							
6	6 Did the organization have members or stockholders?										
7a	7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or										
	more members of the governing body?										
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or										
	persons other than the governing body?	7b		X							
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:										
а	The governing body?	8a	Х								
b	Each committee with authority to act on behalf of the governing body?	8b	Х								
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the										
	organization's mailing address? If "Yes." provide the names and addresses in Schedule O	9		X							
<u>Sec</u>	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)										
			Yes	No							
10a	Did the organization have local chapters, branches, or affiliates?	10a		X							
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,										
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b									
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х								
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		x								
12a	2a Did the organization have a written conflict of interest policy? If "No," go to line 13										
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х								
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe										
	in Schedule O how this was done	12c	Х								
13	Did the organization have a written whistleblower policy?	13	Х								
14	Did the organization have a written document retention and destruction policy?	14	Х								
15	Did the process for determining compensation of the following persons include a review and approval by independent										
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?										
	The organization's CEO, Executive Director, or top management official	15a	Х								
b	Other officers or key employees of the organization	15b		X							
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).										
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a										
	taxable entity during the year?	16a		X							
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation										
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's										
0	exempt status with respect to such arrangements?	16b									
	tion C. Disclosure										
17	List the states with which a copy of this Form 990 is required to be filed $\blacktriangleright$ CA, MI, AR, WA, NY										
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)	s only) a	availat	ble							
	for public inspection. Indicate how you made these available. Check all that apply.										
40	Own website Another's website X Upon request Other (explain in Schedule O)	c.									
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	tinanc	al								
~	statements available to the public during the tax year.										
20	State the name, address, and telephone number of the person who possesses the organization's books and records										
	<u>MARIA DARIE - 202-293-1217</u> 1250 H STREET, STE 700, NW, WASHINGTON, DC 20005-5935										
		<b>F</b> z	000	(0040)							
	6 12-31-18	Form	1 2 20	(2018)							

2018.06000 THE EDUCATION TRUST

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Form 990 (2018)	THE EDUCATION TRUST	52-1982223	Page 7						
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated									
Employees, and Independent Contractors									
Check if S	Schedule O contains a response or note to any line in this Part VII								
Section A. Officers,	, Directors, Trustees, Key Employees, and Highest Compensated Empl	oyees							

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. • List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A)	(B)	(C)						(D)	(E)	(F)
Name and Title	Average	verage				1		Reportable	Reportable	Estimated
	hours per	box	(do not check more than one box, unless person is both an officer and a director/trustee)					compensation	compensation	amount of
	week	-	cer ar I	id a d	irecto	r/trust	tee)	from	from related	other
	(list any	Individual trustee or director						the	organizations	compensation
	hours for related	e or d	tee			sated		organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the organization
	organizations	truste	Institutional trustee		yee	mpen		(** 2/ 1000 10100)		and related
	below	idual 1	ution	5	Key employee	est co oyee	er			organizations
	line)	Indiv	Instit	Officer	Keye	Highest compensated employee	Former			
(1) DAVID V BRITT	2.00									
BOARD CHAIR		Х		Х				0.	0.	0.
(2) ARTURO PACHECO	1.00									
BOARD VICE CHAIR		Х		Х				0.	0.	0.
(3) YOLIE FLORES	1.00									
BOARD MEMBER		Х						0.	0.	0.
(4) JAMES FORMAN JR	1.00									
BOARD MEMBER		Х						0.	0.	0.
(5) PETER GROFF	1.00									
BOARD MEMBER		Х						0.	0.	0.
(6) JOSE L CRUZ	1.00									
BOARD MEMBER		Х						0.	0.	0.
(7) RUSSLYN ALI	1.00									
BOARD MEMBER		х						0.	0.	0.
(8) JOHN B KING JR	37.50									
PRESIDENT & CEO		Х		Х				492,347.	0.	38,680.
(9) CATHY DANIELS	37.50									
VP OPER & STRATEGIC LEADER				х				264,764.	0.	30,296.
(10) DARIA HALL	37.50									
VP PARTNERSHIPS & ENGAGEME					X			269,863.	0.	34,848.
(11) IAN ROSENBLUM	37.50							001 005		4 - 44 -
EXECUTIVE DIRECTOR ETNY					X			201,365.	0.	15,413.
(12) RYAN SMITH THRU 9/28/18	37.50							101 000		01 000
EXECUTIVE DIRECTOR ETW					X			191,239.	0.	21,898.
(13) AMBER ARELLANO	37.50							175 067	0	12 145
EXECUTIVE DIRECTOR ETM	27 50				Х			175,267.	0.	13,145.
(14) LILLIAN LOWERY THRU 8/30/18 VP P12 POLICY & PRACTICE	37.50				x			107 720	0.	20 000
	37.50				A			187,730.	0.	20,809.
(15) CAROLINE HAHNEL INTERIM CO-EXECUTIVE DIRECTOR ETW	37.50				x			173,261.	0.	22 176
(16) TAKIRRA WINFIELD DIXON	37.50		-					1/3,201.	0.	23,476.
(16) TAKIRRA WINFIELD DIXON VP STRATGIC COMMUNICATIONS	- 57.50	•			x			157,305.	0.	27 221
(17) WILFREDO DEL PILAR	37.50	-	-					, <u>,,,,,,,</u>	0.	27,224.
VP HIGHER EDUCATION	57.50	1			x			255,366.	0.	29,273.
	1			l	Δ			255,500.	0.	Form <b>990</b> (2018)
832007 12-31-18				-	-					F0111 <b>000</b> (2018)

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Form 990 (2018) THE EDUCA	ATION TR	ເບຣ	т						52-198	2223	Pa	age <b>8</b>
Part VII Section A. Officers, Directors, Trus	tees, Key Emp	oloy	ees,	and	Hig	ghes	t C	ompensated Employee	s (continued)			
(A) Name and title	<b>(B)</b> Average hours per week (list any	B) (( rage Pos (do not check box, unless pe officer and a c				than o s both	one an	(D) Reportable compensation from the	(E) Reportable compensation from related	othe		of
	hours for related organizations below line)	Individual trustee or director	In stitutional trustee	Officer	Key employee	Highest compensated employee	Former	(W-2/1099-MISC)	organizations (W-2/1099-MISC)	fr org and	om the anizati d relate	e ion ed
(18) ANDREW NICHOLS SR DIR HIGHER ED RES & DATA ANALYTIC	37.50					x		159,258.	0	2	2,69	90
(19) ROBIN HARRIS	37.50							10072001	Ũ		<u> </u>	<u> </u>
MANAGING EDITOR						х		151,221.	0	. 1	9,20	06.
(20) BRIAN RIVAS	37.50										-	
DIR POLICY AND GOVERNMENT RELATIONS						Х		149,602.	0	. 1	9,39	97.
(21) ABJA MIDHA	37.50							145 000	0		<u> </u>	<b>.</b>
DEPUTY DIRECTOR ETNY					_	Х		145,996.	0	• <u> </u>	2,33	33.
(22) ELISHA SMITH ARRILLAGA INTERIM CO-EXECUTIVE DIRECTOR ETW	37.50					x		145,009.	0	. 3	0,54	<u> 18.</u>
1b Sub-total								3,119,593.	0		9,23	
c Total from continuation sheets to Part VI								0.	0		<u> </u>	$\frac{0}{2}$
d Total (add lines 1b and 1c)								3,119,593.	0	35	9,23	36.
2 Total number of individuals (including but n compensation from the organization ►	ot limited to th	ose	liste	a abo	ove)	) who	o re	ceived more than \$100,	UUU of reportable			15
											Yes	No
<b>3</b> Did the organization list any <b>former</b> officer,	director, or tru	ustee	e, ke	y em	ploy	yee,	or l	nighest compensated en	nployee on			
line 1a? If "Yes," complete Schedule J for s	uch individual									3		X
4 For any individual listed on line 1a, is the su	m of reportabl	e co	mpe	ensati	ion	and	oth	er compensation from th	ne organization			
and related organizations greater than \$150	,									4	X	
5 Did any person listed on line 1a receive or a										-		v
rendered to the organization? <i>If "Yes," com</i> Section B. Independent Contractors	plete Schedule	e J f	or sı	<u>ich p</u>	erso	<u>on</u> .				5		X
1 Complete this table for your five highest con	mpensated ind	lepe	ndei	nt coi	ntra	actor	s th	nat received more than \$	100,000 of compens	ation fro	m	
the organization. Report compensation for t	the calendar ye	ear e	endir	ng wit	th o	or wit	hin	the organization's tax ye	ear.			
(A)	addraaa							(B)	onvisoo	<b>(C</b>		~
Name and business			C	<u> </u>	וחי		_	Description of s	ervices	Compe	Isation	<u> </u>
109, SAN FRANCISCO, CA 94	107							CONSULTING		12	8,70	00.
PENN HILL GROUP LLC, 777 500, WASHINGTON, DC 20001		EE	T :	NW	S	ΓE		CONSULTING		10	108,000.	
							-					
2 Total number of independent contractors (ir	ncluding but no	ot lir	nited	to th	hos	e list	ted	above) who received mo	ore than			

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ► 2

Form 990 (2018)

832008 12-31-18

		Check if Schedule O conta		500158		(A)	(B)	(C)	(D)
						Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
2 1	а	Federated campaigns		1a					
		Membership dues		1b					
		Fundraising events		1c					
5		Related organizations		1d					
		Government grants (contributi		1e					
5		All other contributions, gifts, grant							
D		similar amounts not included abov		1f	21,974,499.				
5	g	Noncash contributions included in lines							
		Total. Add lines 1a-1f				21,974,499.			
					Business Code				
2	а	CONTRACTS			541900	404,513.	404,513.		
	b	PROGRAM SERVICE FEES			541900	173,417.	173,417.		
2	с	REGISTRATION FEES			541900	70,979.	70,979.		
	d								
	е								
	f	All other program service reve	nue						
		Total. Add lines 2a-2f				648,909.			
3		Investment income (including							
		other similar amounts)				148,483.			148,483
4		Income from investment of tax							
5		Royalties							
				leal	(ii) Personal				
6	а	Gross rents							
		Less: rental expenses							
		Rental income or (loss)	1						
		Net rental income or (loss)	-						
7		Gross amount from sales of		urities	(ii) Other				
	-	assets other than inventory			(				
	b	Less: cost or other basis							
	-	and sales expenses							
	с	Gain or (loss)							
		Net gain or (loss)							
8		Gross income from fundraising							
Ŭ		including \$							
		contributions reported on line							
		Part IV, line 18	,						
		Less: direct expenses							
		Net income or (loss) from fund			►				
9		Gross income from gaming ac	0						
Ū		Part IV, line 19							
	h	Less: direct expenses							
		Net income or (loss) from gam							
10		Gross sales of inventory, less	°.						
10	u	and allowances		a					
	h	Less: cost of goods sold							
		Net income or (loss) from sales							
	U	Miscellaneous Revenue		1101y	Business Code				
44	2	OTHER INCOME	C		541900	69,853.	69,853.		
1	b								+
									_
	c					I	I		
	d	All other revenue				69,853.			

THE EDUCATION TRUST

832009 12-31-18

Form 990 (2018)

9

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52-1982223 Page 9

۰ <i>م</i> ר	Check if Schedule O contains a respon not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations	1 050 264	1 050 264		
	and domestic governments. See Part IV, line 21	1,050,364.	1,050,364.		
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	0 010 500	0 100 000	100 005	
	trustees, and key employees	2,313,580.	2,138,803.	130,235.	44,542
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	8,042,842.	7,435,255.	452,744.	154,843
В	Pension plan accruals and contributions (include	400 005	456 050		o 10
	section 401(k) and 403(b) employer contributions)	493,327.	456,059.	27,770.	9,49
9	Other employee benefits	846,997.	783,011.	47,678.	16,308
C	Payroll taxes	693,894.	641,475.	39,062.	13,35
1	Fees for services (non-employees):				
а	Management				
b	Legal	17,006.	14,905.	1,002.	<u>1,09</u> 8,34
с	Accounting	129,194.	113,233.	7,614.	8,34
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
	column (A) amount, list line 11g expenses on Sch 0.)	2,732,278.	2,394,711.	161,033.	176,534
2	Advertising and promotion				
3	Office expenses	444,321.	402,685.	36,653.	4,983
4	Information technology				
5	Royalties				
6	Occupancy	1,560,403.	1,404,514.	136,044.	19,845
7	Travel	1,407,006.	1,326,196.	73,196.	7,614
8	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials				
9	Conferences, conventions, and meetings				
0	Interest				
1	Payments to affiliates				
2	Depreciation, depletion, and amortization	335,195.	296,819.	32,865.	5,513
3	Insurance	53,460.	48,460.	4,244.	75
4	Other expenses. Itemize expenses not covered				
	above. (List miscellaneous expenses in line 24e. If line				
	24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	TEMPORARY SERVICES	116,178.	101,825.	6,847.	7,50
b	STAFF DEVELOPMENT	48,487.	43,952.	3,849.	686
č	MISCELLANEOUS	45,412.	41,165.	3,605.	642
d	UBI TAX	8,285.	7,510.	658.	11
	All other expenses	.,	.,		
5	Total functional expenses. Add lines 1 through 24e	20,338,229.	18,700,942.	1,165,099.	472,18
, ;	Joint costs. Complete this line only if the organization	, ,		_,	_,_,_0
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	ouuoalionai oampaigii anu tumutaisiity sullutatiuli.				

### 832010 12-31-18

10

Form 990 (2018)

THE EDUCATION TRUST Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Paid-in or capital surplus, or land, building, or equipment fund

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

Loans and other receivables from other disgualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L 6 Notes and loans receivable, net 7 8 Inventories for sale or use 331,663. 360,527. 9 Prepaid expenses and deferred charges **10a** Land, buildings, and equipment: cost or other 2,294,810. basis. Complete Part VI of Schedule D ..... 10a 1,688,063. 714,306. 606,747. b Less: accumulated depreciation \_\_\_\_\_ 10b 10c 1,046,057. 1,723,013. 11 Investments - publicly traded securities Investments - other securities. See Part IV, line 11 4,510,960. 5,526,531. 12 Investments - program-related. See Part IV, line 11 13 Intangible assets 14 175,325. 131,117. Other assets. See Part IV, line 11 15 Total assets. Add lines 1 through 15 (must equal line 34) 23,610,474. 16 26,781,444. 1,347,288. 17 2,167,537. Accounts payable and accrued expenses 18 Grants payable Deferred revenue 19 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 660,211. 437,866. 25 Schedule D 2,007,499. 2,605,403. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here 🕨 and complete lines 27 through 29, and lines 33 and 34. 4,814,345. 6,334,934. 27 Unrestricted net assets 16,788,630. 17,841,107. 28 Temporarily restricted net assets Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here 🕨 and complete lines 30 through 34. 30 Capital stock or trust principal, or current funds

THE EDUCATION TRUST

Check if Schedule O contains a response or note to any line in this Part X

Cash - non-interest-bearing

Savings and temporary cash investments

Pledges and grants receivable, net

Accounts receivable, net

Part II of Schedule L

Loans and other receivables from current and former officers, directors,

trustees, key employees, and highest compensated employees. Complete

24,176,041. 26,781,444.

Form 990 (2018)

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21,602,975.

23,610,474.

31

32

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34

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**(B)** End of year

4,995,090.

244,617.

13,826,550.

(A) Beginning of year

5,128,811.

99,839.

10,970,765.

Form 990 (			
Part X	Ba	ance	Sheet

1

2

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31 32

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Liabilities

Net Assets or Fund Balances

Assets

	990 (2018) THE EDUCATION TRUST	52-1	982223	Pa	<sub>ge</sub> 12
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI		<u></u>		
1	Total revenue (must equal Part VIII, column (A), line 12)	1	22,84		
2	Total expenses (must equal Part IX, column (A), line 25)	2	20,33		
3	Revenue less expenses. Subtract line 2 from line 1	3	2,50		
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	21,60		
5	Net unrealized gains (losses) on investments	5	6	9,5	51.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,				
	column (B))	10	24,17	5,0	<u>41.</u>
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	0.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis Consolidated basis X Both consolidated and separate basis				
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain in Sche	dule O.			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			1
	Act and OMB Circular A-133?		3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	red audit			1
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits				
			-		

Form **990** (2018)

SCHEDULE A	١
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Department of the Treasury

(Form 990 or 990-EZ)

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047
2018
Open to Public

ntern	al Reve	enue Service		Go to www.irs.go	v/Form990 for instruction	ons and th	ne latest ir	nformation.		Inspection
Nam	ne of	the organizati	on						Employer	identification numbe
				EDUCATION					5	2-1982223
Pa	rt I	Reason	for Public (	Charity Status	All organizations must co	omplete th	is part.) Se	e instruction	S.	
The	orgar	nization is not a	a private found	ation because it is: (	For lines 1 through 12, c	heck only	one box.)			
1		A church, cor	nvention of ch	urches, or associatio	on of churches described	l in <b>sectio</b>	on 170(b)(1	I)(A)(i).		
2		A school des	cribed in <b>sect</b> i	ion 170(b)(1)(A)(ii).	(Attach Schedule E (Forn	n 990 or 99	90-EZ).)			
3		A hospital or	a cooperative	hospital service org	anization described in <b>s</b> e	ection 170	)(b)(1)(A)(ii	ii).		
4		A medical res	search organiz	ation operated in co	njunction with a hospital	described	l in sectio	n 170(b)(1)(A	.)(iii). Enter	the hospital's name,
		city, and state								
5		An organizati	on operated fo	or the benefit of a co	llege or university owned	l or operat	ed by a go	overnmental u	nit describe	ed in
		section 170	( <b>b)(1)(A)(iv).</b> (C	Complete Part II.)						
6		A federal, sta	te, or local gov	vernment or governr	mental unit described in	section 17	70(b)(1)(A)	(v).		
7	X	An organizati	on that norma	lly receives a substa	intial part of its support fi	rom a gove	ernmental	unit or from tl	ne general	oublic described in
		-		omplete Part II.)						
8		A community	r trust describe	ed in section 170(b)	(1)(A)(vi). (Complete Par	t II.)				
9		An agricultura	al research org	anization described	in section 170(b)(1)(A)(	ix) operate	ed in conju	inction with a	land-grant	college
		or university of	or a non-land-g	rant college of agric	culture (see instructions).	Enter the	name, city	, and state of	the college	e or
		university:								
10		-		•	e than 33 1/3% of its sup				-	
					ct to certain exceptions,					-
					(less section 511 tax) fro	om busines	sses acqui	red by the or	ganization a	after June 30, 1975.
				mplete Part III.)						
11	Щ	-	-	-	ively to test for public sa	•				
12		-	-	-	ively for the benefit of, to	-			•	
				-	ed in section 509(a)(1) o					Check the box in
	_	_	•	•••	of supporting organization		-		-	
а				-	supervised, or controlled	• • • •	-		••••••	
			-		gularly appoint or elect a	majority c	of the direc	tors or truste	es of the su	ipporting
				complete Part IV, Se						
b				-	d or controlled in connect			-		-
			-		anization vested in the sa	ame perso	ns that co	ntrol or mana	ge the supp	Dorted
_				t complete Part IV,		in connoct	tion with a	and functions	lly into avoto	
с			-		ng organization operated				lly integrate	a with,
			0		s). You must complete l				itad araanii	ration(a)
d			-		porting organization oper				-	
			-		zation generally must sat mplete Part IV, Sections	-		-	an allenin	/eness
е		- ·		,	written determination fro					
e			•		nally integrated supporti			турет, туре	п, туре п	
f	Ent	er the number								
י מ				about the supporte	ed organization(s)					
9		(i) Name of supp	0	(ii) EIN	(iii) Type of organization	(iv) Is the org	anization listed ing document?	(v) Amount o	f monetary	(vi) Amount of other
		organization	ı		(described on lines 1-10 above (see instructions))	Yes	No	support (see i	nstructions)	support (see instructions
					above (see instructions)					
Tota	1									

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. 832021 10-11-18 Schedule A (Form 990 or 990-EZ) 2018

## Schedule A (Form 990 or 990-EZ) 2018 THE EDUCATION TRUST

52-1982223 Page 2

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization

fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	11304194.	12749208.	7735044.	6594062.	21984562.	60367070.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	11304194.	12749208.	7735044.	6594062.	21984562.	60367070.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						32728667.
	Public support. Subtract line 5 from line 4.						27638403.
Sec	ction B. Total Support					1	
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
7	Amounts from line 4	11304194.	12749208.	7735044.	6594062.	21984562.	60367070.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources $\dots$	8,679.	71,697.	40,468.	60,119.	148,483.	329,446.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital				16		4.0- 0.00
	assets (Explain in Part VI.)	67,338.	8,465.	33,196.	16,537.		195,389.
11	Total support. Add lines 7 through 10						60891905.
12			,			12	710,607.
13	First five years. If the Form 990 is for	-			-		. —
Sec	organization, check this box and stor ction C. Computation of Public	o here	centage				
				alumana (fi)			45.39 %
	Public support percentage for 2018 (I		•			14	~ ~ ~ ~ ~
	Public support percentage from 2017 33 1/3% support test - 2018. If the o						
104	stop here. The organization qualifies						N 37
h	<b>33 1/3% support test - 2017.</b> If the o		J. J			or more, check th	
	and stop here. The organization qual						
17a	10% -facts-and-circumstances test						
170	and if the organization meets the "fac						
	meets the "facts-and-circumstances"			-	-	-	
h	10% -facts-and-circumstances test	-		• • • •			
~	more, and if the organization meets th	-					
	organization meets the "facts-and-circ						►
18	Private foundation. If the organization		•				s
				,,, <del>.</del>			or 990-EZ) 2018

# Schedule A (Form 990 or 990-EZ) 2018 THE EDUCATION TRUST

# Part III Support Schedule for Organizations Described in Section 509(a)(2)

52-1982223 Page 3

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support						
Calendar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and						
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
<b>3</b> Gross receipts from activities that are not an unrelated trade or bus-						
iness under section 513						
4 Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5						
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disgualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
<b>c</b> Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support						
Calendar year (or fiscal year beginning in) 🕨	(a) 2014	<b>(b)</b> 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6						
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
acquired after June 30, 1975						
<b>c</b> Add lines 10a and 10b						
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
<b>13</b> Total support. (Add lines 9, 10c, 11, and 12.)						
14 First five years. If the Form 990 is for	the organization's	s first, second, thi	rd, fourth, or fifth t	ax year as a sectio	n 501(c)(3) orga	inization,
check this box and stop here	- 	<u></u>	<u></u>		····· •	
Section C. Computation of Publi	c Support Per	rcentage				
15 Public support percentage for 2018 (I	ine 8, column (f), d	livided by line 13,	column (f))		15	%
16 Public support percentage from 2017	Schedule A, Part	III, line 15			16	%
Section D. Computation of Inves						
17 Investment income percentage for 20	)18 (line 10c, colur	mn (f), divided by I	ine 13, column (f))		17	%
18 Investment income percentage from					18	%
19a 33 1/3% support tests - 2018. If the					33 1/3%, and lir	
more than 33 1/3%, check this box ar	-					
b 33 1/3% support tests - 2017. If the	-	•	•	•••		%, and
line 18 is not more than 33 1/3%, che						
20 Private foundation. If the organization						
832023 10-11-18						990 or 990-EZ) 2018
		15	5			-

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1

Yes No

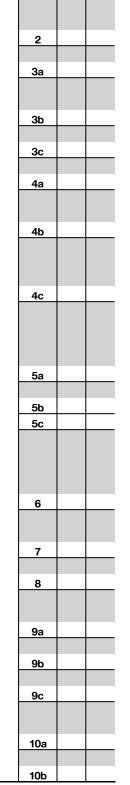
# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," *and if you checked 12a or 12b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If* "Yes." *complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in* **Part VI.**
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
- **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

832024 10-11-18



Schedule A (Form 990 or 990-EZ) 2018

16

			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
с	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions	).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete</i> <b>line 3</b> <i>below</i> .			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins	tructions	)	
2	Activities Test. Answer (a) and (b) below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		L
832025	5 10-11-18 Schedule A (Form S	990 or 99	90-EZ)	2018

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17

# Schedule A (Form 990 or 990-EZ) 2018 THE EDUCATION TRUST Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1

Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI.) See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sect	on A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	on B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in <b>Part VI</b> ):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	on C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functional	lv integrate	d Type III supporting orga	nization (see

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2018

832026 10-11-18

# Schedule A (Form 990 or 990 EZ) 2018 THE EDUCATION TRUST

Part V Type III Non-Functionally In			nizations (continued)	
Section D - Distributions			·····	Current Year
1 Amounts paid to supported organizations to	o accomplish exer	npt purposes		
2 Amounts paid to perform activity that direct	ly furthers exemp	t purposes of supported		
organizations, in excess of income from act	ivity			
3 Administrative expenses paid to accomplish	n exempt purpose	s of supported organization	S	
4 Amounts paid to acquire exempt-use assets	6			
5 Qualified set-aside amounts (prior IRS appro	oval required)			
6 Other distributions (describe in Part VI). Se	e instructions.			
7 Total annual distributions. Add lines 1 thr	ough 6.			
8 Distributions to attentive supported organiz	ations to which th	e organization is responsive	•	
(provide details in Part VI). See instructions				
9 Distributable amount for 2018 from Section	C, line 6			
10 Line 8 amount divided by line 9 amount				
		(i)	(ii)	(iii)
Section E - Distribution Allocations (see instruc	ctions)	Excess Distributions	Underdistributions Pre-2018	Distributable Amount for 2018
1 Distributable amount for 2018 from Section	C, line 6			
2 Underdistributions, if any, for years prior to	2018 (reason-			
able cause required- explain in Part VI). See	e instructions.			
3 Excess distributions carryover, if any, to 20	18			
a From 2013				
<b>b</b> From 2014				
c From 2015				
d From 2016				
e From 2017				
f Total of lines 3a through e				
g Applied to underdistributions of prior years				
h Applied to 2018 distributable amount				
i Carryover from 2013 not applied (see instru	ctions)			
j Remainder. Subtract lines 3g, 3h, and 3i fro	om 3f.			
4 Distributions for 2018 from Section D,				
line 7: \$				
a Applied to underdistributions of prior years				
<b>b</b> Applied to 2018 distributable amount				
c Remainder. Subtract lines 4a and 4b from 4	ŀ.			
5 Remaining underdistributions for years prio	r to 2018, if			
any. Subtract lines 3g and 4a from line 2. F	or result greater			
than zero, explain in Part VI. See instruction	ns.			
6 Remaining underdistributions for 2018. Sub	otract lines 3h			
and 4b from line 1. For result greater than z	ero, explain in			
Part VI. See instructions.				
7 Excess distributions carryover to 2019. A	Add lines 3j			
and 4c.				
8 Breakdown of line 7:				
a Excess from 2014				
b Excess from 2015				
c Excess from 2016				
d Excess from 2017				
e Excess from 2018				

Schedule A (Form 990 or 990-EZ) 2018

832027 10-11-18

# Schedule A (Form 990 or 990 EZ) 2018 THE EDUCATION TRUST

Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section I; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)	on C, Part V,
832028 10-11-1	1-18 Schedule A (Form 990 or 99 20	0-EZ) 2018

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# Schedule B

(Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service

Name of the organization

Organization type (check one):

# \*\* PUBLIC DISCLOSURE COPY \*\*

# Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Employer identification number

52-1982223

THE	EDUCATION	TRUST

Filers of:	Section:
Form 990 or 990-EZ	$\fbox$ 501(c)( 3 ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. **Note:** Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

# General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

### **Special Rules**

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an *exclusively* set is the set in the parts when the parts unless the **General Rule** applies to this organization because it received *nonexclusively* set is the set in the parts unless totaling \$5,000 or more during the year for an *exclusively* set is the set in the parts unless to the parts unless the set is organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for a set is the s

**Caution:** An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

 $\label{eq:LHA} \ \ \mbox{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

#### Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

THE EDUCATION TRUST

Name of organization

Page 2

52-1982223

#### Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (d) (b) (c) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 1 X Person Payroll 650,000. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Type of contribution No. Name, address, and ZIP + 4 **Total contributions** 2 X Person Payroll 2,000,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. 3 X Person Payroll 3,973,333. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 4 X Person Payroll 500,000. Noncash \$ (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 5 X Person Payroll 750,000. Noncash \$ (Complete Part II for noncash contributions.) (b) (c) (d) (a) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution 6 X Person Payroll 600,000. Noncash \$ (Complete Part II for noncash contributions.) 823452 11-08-18 Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

23

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2018.06000 THE EDUCATION TRUST

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## Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization

Page **2** Employer identification number

THE EDUCATION TRUST

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52-1982223

Part I	<b>Contributors</b> (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a)	(b)	(c)	(d)
<u>No.</u>	Name, address, and ZIP + 4	Total contributions           \$550,000.	Type of contribution         Person       X         Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8		\$600,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9_		\$ <u>2,500,000.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10		\$ <u>700,000.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$600,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
12		\$ <u>1,350,000.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
823452 11-08	-18	Schedule B (Form	990, 990-EZ, or 990-PF) (2018)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

# Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

THE EDUCATION TRUST

Name of organization

52-1982223

Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	al space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
13		\$765,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
14_		\$500,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a)	(b)	(c) Tatal contributions	(d) Turne of contribution
No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
		\$900,000.	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

2018.06000 THE EDUCATION TRUST

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Name of organization

Page 3
Employer identification number

52-1982223

# THE EDUCATION TRUST

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
 		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
 		\$	 
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

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2018.06000 THE EDUCATION TRUST

26

Page 4

from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations       S	lame of orga	anization			Employer identification number				
Part III       Exclusively religious, chartable, etc., contributions to complications described in section 50 (k/2), (B), or (10) that tot all more than 51,000 for the year considering furth (indo the total exclusively indox), for any and the total more than 51,000 for the year considering furth (indo the total exclusively indox), and (a) (b) (C) (C) (C) (C) (C) (C) (C) (C) (C) (C	HE EDI	JCATION TRUST			52-1982223				
comparing furth under the state of exclusion, exclusion ed. 81,000 or fees to the spec. [startilis ints one] > S	Part III	Exclusively religious, charitable, etc., contributio	through (e) and the following line ent	ry For organizations	that total more than \$1,000 for the yea				
(a) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (a) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (a) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (a) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (a) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (c) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (e) Transfer of gift     (c) Use of gift     (d) Description of how gift is held       (f) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held       (g) No. Parti     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held		completing Part III, enter the total of exclusively religious, ch	naritable, etc., contributions of \$1,000 or I	ess for the year. (Enter this info. or	nce.) ► \$				
Part i       Cripter of gitt         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the set         Ciper Control of the set       Ciper Control of the s	(a) No.								
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from Part 1     (c) Use of gift     (d) Description of how gift is held	-								
from Part 1     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held	-								
Part 1     (c) Purpose of gift     (c) Purpose of gift       (e) Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee       (a) No.     (b) Purpose of gift     (c) Use of gift       (d) Description of how gift is held       (e) Transferee's name, address, and ZIP + 4       (for the form Part 1       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held       (e) Transfer of gift       (form Part 1)       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held       (e) Transfer of gift       (form Part 1)       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held       (e) Transfer of gift       (for the form Part 1)       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held       (e) Transfer of gift       (e) Transfer of gift	(a) No.								
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(a) No. from Part1       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (a) No. From       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (e) Transfer of gift       (e) Transfer of gift       (e) Transfer of gift         (a) No. from       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (a) No. from       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (a) No. from       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (a) No. from       (b) Purpose of gift       (c) Use of gift       (d) Description of how gift is held         (e) Transfer of gift       (e) Transfer of gift       (e) Transfer of gift       (f) Description for how gift is held		Transferee's name, address, and	1 <b>ZI</b> P + 4	Relationship of transferor to transferee					
from Part I     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held									
from Part I     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held	-								
from Part I     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held	-								
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Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee									
Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee       (a) No.     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held	-								
Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee       (a) No.     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held	-								
Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee       (a) No.     (b) Purpose of gift     (c) Use of gift     (d) Description of how gift is held			/ \ <b>-</b> / · · · · ·						
(a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift (f) Transfer of gift		(e) Transfer of gift							
Part I         Image: Constraint of the constraint o	L	Transferee's name, address, and	d <b>ZI</b> P + 4	Relationship of tra	ansferor to transferee				
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Part I         Image: Constraint of the constraint o									
Part I         Image: Constraint of the constraint o	(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Des	cription of how gift is held				
	Part I								
	⊢		(a) Transfor of sife						
Transferee's name, address, and ZIP + 4     Relationship of transferor to transferee			(e) transfer of gift						
	L	Transferee's name, address, and	d <b>ZIP</b> + 4	Relationship of tra	ansferor to transferee				
	-		[						
	-		[						
	-								

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# SCHEDULE C

## (Form 990 or 990-EZ)

# Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.
 Attach to Form 990 or Form 990-EZ.
 Go to www.irs.gov/Form990 for instructions and the latest information.

2018 Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

• Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.

• Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.

• Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

• Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.

• Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Nan	ne of organization				Employ	yer identificatio	on number
	THE EDU	JCATION TRUST				52-19822	223
Pa	rt I-A Complete if the or	ganization is exempt under	section 501(c) or	r is a section 52	27 orga	anization.	
1	Provide a description of the organ	ization's direct and indirect political	campaign activities in I	Part IV.			
2	Political campaign activity expend	itures			▶\$_		
3	Volunteer hours for political campa	aign activities			· _		
Pa	rt I-B Complete if the or	ganization is exempt under	section 501(c)(3)	•			
1	Enter the amount of any excise tax	k incurred by the organization under	section 4955		► \$ _		
2	Enter the amount of any excise tax	incurred by organization managers	under section 4955		► \$ _		
3	If the organization incurred a secti	on 4955 tax, did it file Form 4720 fo	r this year?			. Yes	No No
4a	Was a correction made?					Yes	🗌 No
	If "Ves " describe in Part IV						
Pa	rt I-C Complete if the or	ganization is exempt under	section 501(c), e	xcept section 5	501(c)(	3).	
1	Enter the amount directly expende	ed by the filing organization for section	on 527 exempt functio	n activities	. ► \$ _		
2	Enter the amount of the filing orga	nization's funds contributed to othe	r organizations for sect	tion 527			
	exempt function activities				▶\$_		
3	Total exempt function expenditure	s. Add lines 1 and 2. Enter here and	I on Form 1120-POL,				
	line 17b				▶\$_		
4		n 1120-POL for this year?				Yes	No No
5	Enter the names, addresses and e	mployer identification number (EIN)	of all section 527 politi	cal organizations to	which t	he filing organiz	ation
	made payments. For each organiz	ation listed, enter the amount paid f	rom the filing organizat	tion's funds. Also er	nter the a	amount of polition	cal
	contributions received that were p	romptly and directly delivered to a s	eparate political organ	ization, such as a se	eparate	segregated fund	d or a
	political action committee (PAC). I	f additional space is needed, provide	e information in Part IV				
	<b>(a)</b> Name	(b) Address	(c) EIN	(d) Amount paid		(e) Amount of	
				filing organizatio		contributions re	

(a) Name	(b) Address	(C) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

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Schedule C (Form 990 or 990-EZ) 2018

832041 11-08-18

Schedule C (Form 990 or 990-EZ) 2018	THE E	DUCATI	ON TRUST		52-1	982223 Page 2
Part II-A Complete if the org	anizatio	on is exem	npt under section	501(c)(3) and file	ed Form 5768 (ele	ction under
section 501(h)).						
				Part IV each affiliated	group member's name	e, address, EIN,
expenses, and shar		, .	. ,			
B Check ▶ if the filing organiza	tion check	ed box A an	d "limited control" pro	visions apply.	<u> </u>	
		bying Exper leans amou	nditures nts paid or incurred.)		<b>(a)</b> Filing organization's totals	<b>(b)</b> Affiliated group totals
1a Total lobbying expenditures to influ	lence pub	lic opinion (g	rass roots lobbying)			
<b>b</b> Total lobbying expenditures to influ	uence a leg	gislative bod	y (direct lobbying)		154,900.	
c Total lobbying expenditures (add li					154,900.	
d Other exempt purpose expenditure					20,183,329.	
e Total exempt purpose expenditure	s (add line	s 1c and 1d)			20,338,229.	
f _Lobbying nontaxable amount. Ente	er the amo	unt from the	following table in both	n columns.	1,000,000.	
If the amount on line 1e, column (a) o	r (b) is:	The lob	bying nontaxable amo	ount is:		
Not over \$500,000		20% of t	he amount on line 1e.			
Over \$500,000 but not over \$1,000	0,000	\$100,00	0 plus 15% of the exce	ess over \$500,000.		
Over \$1,000,000 but not over \$1,5	00,000	\$175,00	0 plus 10% of the exce	ess over \$1,000,000.		
Over \$1,500,000 but not over \$17,	000,000	\$225,00	0 plus 5% of the exces	ss over \$1,500,000.		
Over \$17,000,000		\$1,000,0	000.			
g Grassroots nontaxable amount (en	ter 25% of	line 1f)			250,000.	
h Subtract line 1g from line 1a. If zero	o or less, e	enter -0			0.	
i Subtract line 1f from line 1c. If zero	or less, e	nter -0			0.	
j If there is an amount other than zer	ro on eithe	er line 1h or l	ine 1i, did the organiza	tion file Form 4720	_	
reporting section 4911 tax for this	year?	<u></u>				Yes No
(Some organizations th		a section 50	raging Period Under )1(h) election do not h ate instructions for lin	nave to complete all o	of the five columns be	low.
	Lobl	bying Exper	ditures During 4-Yea	r Averaging Period		
Calendar year (or fiscal year beginning in)	(a)	2015	<b>(b)</b> 2016	<b>(c)</b> 2017	<b>(d)</b> 2018	<b>(e)</b> Total
2a Lobbying nontaxable amount	81	9,511.	900,406.	1,000,000.	1,000,000.	3,719,917.
<ul> <li>b Lobbying ceiling amount (150% of line 2a, column(e))</li> </ul>						5,579,876.
<b>c</b> Total lobbying expenditures	8	5,951.	83,556.	75,940.	154,900.	400,347.
d Grassroots nontaxable amount	20	4,878.	225,102.	250,000.	250,000.	929,980.
e Grassroots ceiling amount		_, _,				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(150% of line 2d, column (e))						1,394,970.
f Grassroots lobbying expenditures		810.	22.			832.

Schedule C (Form 990 or 990-EZ) 2018

832042 11-08-18

# 52-1982223 Page 3

# Schedule C (Form 990 or 990-EZ) 2018 THE EDUCATION TRUST 52-19822 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For e	ach "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description	(a)		(b	)
	lobbying activity.	Yes	No	Amo	ount
1 a b	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
	Media advertisements?				
d	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
	Direct contact with legislators, their staffs, government officials, or a legislative body?				
j	Total. Add lines 1c through 1i				
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(6).	n 501(c)(5)	), or sec	tion	
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the		3		
Par	t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered '				e 3, is
	answered "Yes."				
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic	al			
-	expenses for which the section 527(f) tax was paid).		20		
	Current year				
	Carryover from last year				
3	Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exce		5		
-	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and po				
	expenditure next year?		4		
5	Taxable amount of lobbying and political expenditures (see instructions)		5		
Par		<u></u>			
Provi	de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group	list): Part II-A	. lines 1 a	nd 2 (see	
	ictions); and Part II-B, line 1. Also, complete this part for any additional information.	,,	,		

Schedule C (Form 990 or 990-EZ) 2018

SCHEDULE [	C
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Supplemental Financial Statements ► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.



Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information	<b>i</b> .

Name	e of the organization THE EDUCATION TRUST			Employer identification number 52-1982223
Par		unds or Other Sim	ilar Funds or A	
	organization answered "Yes" on Form 990, Part IV, line 6.			
	-	(a) Donor advised f	unds	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in writin	g that the assets held i	n donor advised fun	lds
	are the organization's property, subject to the organization's exclu	usive legal control?		Yes No
6	Did the organization inform all grantees, donors, and donor adviso			
	for charitable purposes and not for the benefit of the donor or don	nor advisor, or for any o	ther purpose confer	ring
	impermissible private benefit?			Yes 🗌 No
Par	t II Conservation Easements. Complete if the organiz	ation answered "Yes" o	on Form 990, Part IV	/, line 7.
1	Purpose(s) of conservation easements held by the organization (cl	heck all that apply).		
	Preservation of land for public use (e.g., recreation or educa	ation) 📃 Preserv	ation of a historicall	y important land area
	Protection of natural habitat	Preserv	ation of a certified h	iistoric structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualified c	onservation contributio	on in the form of a co	preservation easement on the last
	day of the tax year.			Held at the End of the Tax Yea
а	Total number of conservation easements			2a
b	Total acreage restricted by conservation easements			2b
с	Number of conservation easements on a certified historic structur	e included in (a)		2c
d	Number of conservation easements included in (c) acquired after 7	7/25/06, and not on a h	nistoric structure	
	listed in the National Register			2d
3	Number of conservation easements modified, transferred, released			ization during the tax
	year ▶			
4	Number of states where property subject to conservation easement	nt is located 🕨		
5	Does the organization have a written policy regarding the periodic	monitoring, inspection	, handling of	
	violations, and enforcement of the conservation easements it hold	ls?		Yes 🗌 No
6	Staff and volunteer hours devoted to monitoring, inspecting, hand	lling of violations, and e	enforcing conservation	on easements during the year
	▶			
7	Amount of expenses incurred in monitoring, inspecting, handling of	of violations, and enfore	cing conservation ea	asements during the year
	\$			
8	Does each conservation easement reported on line 2(d) above sat	isfy the requirements o	f section 170(h)(4)(B	i)(i)
	and section 170(h)(4)(B)(ii)?			Yes No
9	In Part XIII, describe how the organization reports conservation ea	asements in its revenue	and expense staten	nent, and balance sheet, and
	include, if applicable, the text of the footnote to the organization's	financial statements th	nat describes the org	ganization's accounting for
_	conservation easements.	<u></u>		
Par	t III Organizations Maintaining Collections of Art		ures, or Other S	Similar Assets.
	Complete if the organization answered "Yes" on Form 990,	, Part IV, line 8.		
1a	If the organization elected, as permitted under SFAS 116 (ASC 95	i8), not to report in its re	evenue statement ar	nd balance sheet works of art,
	historical treasures, or other similar assets held for public exhibition	on, education, or resear	rch in furtherance of	public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describes t	hese items.		
b	If the organization elected, as permitted under SFAS 116 (ASC 95	i8), to report in its rever	nue statement and b	alance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, educat	tion, or research in furth	nerance of public ser	rvice, provide the following amounts
	relating to these items:			
	(i) Revenue included on Form 990, Part VIII, line 1			. 🕨 \$
	(ii) Assets included in Form 990, Part X			
2	If the organization received or held works of art, historical treasure	es, or other similar asse	ts for financial gain,	provide
	the following amounts required to be reported under SFAS 116 (A	SC 958) relating to the	se items:	
а	Revenue included on Form 990, Part VIII, line 1			. 🕨 \$
b	Assets included in Form 990, Part X			

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832051 10-29-18

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

31 2018.06000 THE EDUCATION TRUST

Schedule D (Form 990) 2018

Sche		CATION TRUS	-						82223		age <b>2</b>
Par	t III Organizations Maintaining C	ollections of Art	t, Hist	torical Tre	easures, or	r Other	Similar A	ssets	(contin	ued)	
3	Using the organization's acquisition, accession	on, and other records	s, chec	k any of the	following that	are a sigr	nificant use	of its co	ollection	tems	
	(check all that apply):										
а	Public exhibition	d		Loan or exc	hange progra	ams					
b	Scholarly research	е		Other							
с	Preservation for future generations										
4	Provide a description of the organization's co	llections and explain	how tl	hey further th	he organizatio	n's exem	pt purpose i	in Part 2	XIII.		
5	During the year, did the organization solicit or	receive donations o	of art, h	istorical trea	sures, or othe	er similar a	issets				
	to be sold to raise funds rather than to be ma								Yes		No
Par	t IV Escrow and Custodial Arrang		ete if th	e organizatio	on answered "	'Yes" on F	<sup>-</sup> orm 990, P	art IV, I	ine 9, or		
	reported an amount on Form 990, Par	t X, line 21.									
1a	Is the organization an agent, trustee, custodia								-		_
	on Form 990, Part X?							L	Yes		No
b	If "Yes," explain the arrangement in Part XIII a	and complete the foll	lowing	table:							
									Amount		
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance						1f				
	Did the organization include an amount on Fo						y?	∟	Yes		No
	If "Yes," explain the arrangement in Part XIII.										
Par	T V Endowment Funds. Complete in										
		(a) Current year	(b)	Prior year	(c) Two year	rs back (	d) Three year	's back	(e) Four	years	back
1a	Beginning of year balance										
b	Contributions										
c	Net investment earnings, gains, and losses										
d	Grants or scholarships										
е	Other expenditures for facilities										
-	and programs										
	Administrative expenses										
g	End of year balance	I	<i>(</i> ); <i>d</i>								
2	Provide the estimated percentage of the curr	•	e (line 1	g, column (a	i)) held as:						
a	Board designated or quasi-endowment		_%								
b	Permanent endowment	%									
С	Temporarily restricted endowment	%									
20	The percentages on lines 2a, 2b, and 2c should be there and automatic fundament in the percent		tion the	ot are hold a	nd administar	ad far tha	orgonizatio	~			
38	Are there endowment funds not in the posses	ssion of the organiza	lion ina	at are neio ai	nu auminister	ed for the	organizatio	)r i	Г	Yes	No
	by: (i) unrelated organizations								3a(i)	165	INU
	() · · · · · · · · · · · · · · · · · · ·								3a(ii)		
h	If "Yes" on line 3a(ii), are the related organizations	tions listed as require							3b		
4	Describe in Part XIII the intended uses of the								30		
Par	t VI Land, Buildings, and Equipm		MILICIA	Turius.							
	Complete if the organization answered		. Part l'	V. line 11a. S	See Form 990	. Part X. li	ne 10.				
	Description of property	(a) Cost or of			t or other		cumulated		(d) Book	valu	e
		basis (investm			(other)	• •	reciation		(u) 2001	, vara	•
<b>1</b> a	Land										
b	Buildings										
	Leasehold improvements			1,40	6,326.	1.1	41,738		264	.,5	88.
d	Equipment				8,484.		46,325		342	1	59.
	Other				· , = - <b>-</b> ·		.,			,	
	. Add lines 1a through 1e. (Column (d) must ed		X colu	mn (R) line 1	0c)			•	606	5,7	47.
					<u></u>		Sc	hedule	D (Form		

Schedule D (Form 9	990) 2018	THE	EDUCATION	TRUST

Part VII	Investments	- Other S	Securities

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A) CORPORATE FIXED INCOME	21,171.	END-OF-YEAR MARKET VALUE
(B) CERTIFICATES OF DEPOSITS	5,505,360.	END-OF-YEAR MARKET VALUE
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) 🕨	5,526,531.	
	5,526,531.	

### Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total, (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		

# Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990. Part X. col. (B) line 15.)	

#### Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability
------------------------------

(1) Federal income taxes	
(2) DEFERRED RENT	437,866.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total, (Column (b) must equal Form 990, Part X, col. (B) line 25.)	▶ 437,866.

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2018

832053 10-29-18

1.

(b) Book value

Sche	dule D (Form 990) 2018 THE EDUCATION TRUST			52-	1982223 Page 4
Pa	t XI Reconciliation of Revenue per Audited Financial Stat	ements With R			
	Complete if the organization answered "Yes" on Form 990, Part IV, line	e 12a.			
1	Total revenue, gains, and other support per audited financial statements			1	22,921,358.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
а	Net unrealized gains (losses) on investments	2a	69,551.		
b	Donated services and use of facilities	2b	10,063.		
с	Recoveries of prior year grants				
d	Other (Describe in Part XIII.)	2d			
е	Add lines 2a through 2d			2e	79,614.
3	Subtract line 2e from line 1			3	79,614. 22,841,744.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
с	Add lines 4a and 4b			4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	22,841,744.
Pa	rt XII Reconciliation of Expenses per Audited Financial Sta	tements With	Expenses per F	letur	n.
	Complete if the organization answered "Yes" on Form 990, Part IV, line	e 12a.			
1	Total expenses and losses per audited financial statements			1	20,348,292.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:				
а	Donated services and use of facilities	2a	10 063		
b			10,063.		
	Prior year adjustments		10,005.		
С	Prior year adjustments Other losses	2b	10,005.		
c d		2b 2c	10,003.		
c d e	Other losses	2b 2c 2d		2e	10,063.
c d e 3	Other losses	2b 2c 2d		2e 3	<u>10,063.</u> 20,338,229.
	Other losses Other (Describe in Part XIII.)	2b 2c 2d			10,063. 20,338,229.
3	Other losses Other (Describe in Part XIII.) Add lines <b>2a</b> through <b>2d</b> Subtract line <b>2e</b> from line <b>1</b>	2b 2c 2d			10,063. 20,338,229.
3 4	Other losses Other (Describe in Part XIII.) Add lines <b>2a</b> through <b>2d</b> Subtract line <b>2e</b> from line <b>1</b> Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b	2b 2c 2d 4a			<u>10,063.</u> 20,338,229.
3 4 a	Other losses Other (Describe in Part XIII.) Add lines <b>2a</b> through <b>2d</b> Subtract line <b>2e</b> from line <b>1</b> Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b	2b 2c 2d 4a 4b			20,338,229.
3 4 a b c 5	Other losses Other (Describe in Part XIII.) Add lines <b>2a</b> through <b>2d</b> Subtract line <b>2e</b> from line <b>1</b> Amounts included on Form 990, Part IX, line 25, but not on line 1: Investment expenses not included on Form 990, Part VIII, line 7b Other (Describe in Part XIII.)	2b 2c 2d 2d 4a 4b		3	20,338,229.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

FINANCIAL FOOTNOTE IN REGARD TO FIN 48 (ASC 740)

THE EDUCATION TRUST EVALUATES UNCERTAINTY IN INCOME TAX POSITIONS BASED ON

A MORE-LIKELY-THAN-NOT RECOGNITION STANDARD. IF THAT THRESHOLD IS MET, THE

TAX POSITION IS THEN MEASURED AT THE LARGEST AMOUNT THAT IS GREATER THAN

50% LIKELY OF BEING REALIZED UPON ULTIMATE SETTLEMENT. AS OF JUNE 30, 2019

AND 2018, THERE ARE NO ACCRUALS FOR UNCERTAIN TAX POSTIONS. IF APPLICABLE,

THE EDUCATION TRUST RECORDS INTEREST AND PENALTIES AS A COMPONENT OF

INCOME TAX EXPENSE. TAX YEARS 2016 THROUGH THE CURRENT YEAR REMAIN OPEN

FOR EXAMINATION BY TAX AUTHORITIES.

832054 10-29-18

(continuea)	
	Schedule D (Form 990) 2018
	Schedule D (FULIII 330) 2010

832055 10-29-18

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SCHEDULE I	G	arants and Oth	er Assistan	ce to Organ	izations.		OMB No. 1545-0047
(Form 990)	Go	vernments, an ete if the organizatio	d Individual	s in the Ŭni	ted States		2018
Department of the Treasury	Comp		Attach to For				Open to Public
Internal Revenue Service		Go to www.ir	s.gov/Form990 fo	r the latest inform	nation.		Inspection
Name of the organization THE EDUCA	TION TRUS	Т					Employer identification number 52-1982223
Part I General Information on Grants a							
1 Does the organization maintain records t	o substantiate the	amount of the grants	or assistance, the	grantees' eligibility	for the grants or assis	stance, and the selecti	on
criteria used to award the grants or assis							X Yes No
2 Describe in Part IV the organization's pro	cedures for monit	oring the use of grant	funds in the United	States.			
Part II Grants and Other Assistance to I	Domestic Organiz	ations and Domestic	Governments. C	complete if the orga	anization answered "Y	es" on Form 990, Parl	IV, line 21, for any
recipient that received more than	5,000. Part II can	be duplicated if additi	onal space is need	ed.	(f) Mathead of	1	1
<b>1 (a)</b> Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ADVOCATES FOR CHILDREN OF NEW YORK							
151 WEST 30TH ST 5TH FLOOR							
NEW YORK, NY 10001	11-2247307	501(C)(3)	11,250.	0.			SUPPORT
ALLIANCE FOR A BETTER COMMUNITY 1541 WILSHIRE BLVD STE 430 LOS ANGELES, CA 90017	31-1760082	501(C)(3)	20,000.	0.			SUPPORT
BARRIO LOGAN COLLEGE INSTITUTE 1625 NEWTON AVE SAN DIEGO, CA 92113	33-0771222	501(C)(3)	13,333.	0.			SUPPORT
BLU EDUCATIONAL FOUNDATION PO BOX 704 SAN BERNARDINO, CA 92411	59-3823989	501(C)(3)	21,000.	0.			SUPPORT
BUFFALO CENTER FOR ARTS AND TECHNOLOGY - 1221 MAIN STREET - BUFFALO, NY 14209	45-5213027	501(C)(3)	6,000.	0.			SUPPORT
BUFFALO URBAN LEAGUE, INC. 15 GENESEE ST BUFFALO, NY 14203	16-0743940	501(C)(3)	20,000.	0.			SUPPORT
2 Enter total number of section 501(c)(3) and	nd government org	ganizations listed in the	e line 1 table				▶38.
3 Enter total number of other organizations	s listed in the line 1	I table					

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

0.		SUPPORT

Schedule I (Form 990)

#### THE EDUCATION TRUST Schedule I (Form 990)

(a) Name and address of	(b) EIN	(c) IRC section	(d) Amount of	(e) Amount of	(f) Method of	(g) Description of	(h) Purpose of grant
organization or government		if applicable	cash grant	non-cash assistance	valuation (book, FMV, appraisal, other)	non-cash assistance	or assistance
CALIFORNIA STATE STUDENT							
ASSOCIATION - 401 GOLDEN SHORE -							
LONG BEACH, CA 90802	94-2311940	501(C)(3)	43,333.	0.			SUPPORT
			, -				
CANAL ALLIANCE							
91 LARKSPUR STREET							
SAN RAFAEL, CA 94901	94-2832648	501(C)(3)	22,000.	0.			SUPPORT
CHILD AND FAMILY SERVICES OF ERIE							
COUNTY - 330 DELAWARE AVENUE -							
BUFFALO, NY 14202	16-1004825	501(C)(3)	6,000.	0.			SUPPORT
COMMITTEE FOR HISPANIC CHILDREN &							
FAMILIES, INC - 75 BROAD STREET,	11.000000		07 500				
6TH FLOOR - NEW YORK, NY 10004	11-2622003	501(C)(3)	27,500.	0.			SUPPORT
COMMUNITY ACTION ORG. OF ERIE							
COUNTY, INC - 1423 FILLMORE AVE - BUFFALO, NY 14211	16-0911473	501(C)(3)	20,000.	0.			SUPPORT
CONGREGATIONS ORGANIZED FOR	10-0911473	501(0)(3)	20,000.	0.			SUFFORI
PROPHETIC ENGAGEMENT - 1505 W.							
HIGHLAND AVE, - SAN BERNARDINO, CA							
92411	33-0938212	501(C)(3)	43,333.	0.			SUPPORT
			,	- •			
DETROIT PARENT NETWORK							
726 LOTHROP							
DETROIT, MI 48202	33-1054423	501(C)(3)	15,000.	0.			SUPPORT
DOCS FOR TOTS							
225 BRYANT AVENUE							
ROSLYN, NY 11576	56-2330690	501(C)(3)	11,250.	0.			SUPPORT
EDUCATION RESOURCE STRATEGIES INC							
480 PLEASANT STREET SUTE C-200				-			
WATERTOWN, MA 02472	20-1978102	501(C)(3)	178,557.	0.			SUPPORT

37

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

52-1982223

Schedule I (Form 990)

52-1982223	Page 1
50 1900005	rayer

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
FUTURE LEADERS OF AMERICA							
PO BOX 51637							
OXNARD, CA 93013	77-0071036	501(C)(3)	22,000.	0.			SUPPORT
HISPANIC FEDERATION, INC.							
55 EXCHANGE PLACE 5TH FLR							
NEW YORK, NY 10005	13-3573852	501(C)(3)	6,000.	0.			SUPPORT
IBERO-AMERICAN ACTION LEAGUE INC							
817 EAST MAIN STREET							
ROCHESTER, NY 14605	16-0954745	501(C)(3)	6,000.	0.			SUPPORT
INCLUDENYC							
116 EAST 16TH STREET 5TH FLR							
NEW YORK, NY 10003	11-2594790	501(C)(3)	6,000.	0.			SUPPORT
LONG ISLAND ADVOCACY CENTER							
999 HERRICKS ROAD							
NEW HYDE PARK, NY 11040	11-2578154	501(C)(3)	6,000.	0.			SUPPORT
	11 2370134	501(0)(5)	0,000.	••			
MASA-MEXED, INC.							
2770 THIRD AVE, 1ST FLR							
BRONX, NY 10455	11-3640210	501(C)(3)	6,000.	0.			SUPPORT
AT AGTON OR ADMANDA							
MISSION GRADUATES							
3040 16TH STREET	00 71 70000	E01(0)(2)		•			
SAN FRANCISCO, CA 94103	23-7172909	DUT(C)(3)	22,000.	0.			SUPPORT
NEW YORK URBAN LEAGUE INC							
204 WEST 136TH STREET							
NEW YORK, NY 10030	13-1671035	501(C)(3)	20,000.	0.			SUPPORT
PARENT ORGANIZATION NETWORK							
1145 WILSHIRE BLVD 2ND FLR		501(2)(2)		_			
LOS ANGELES, CA 90017	47-2190788	5UI(C)(3)	22,000.	Ο.		1	SUPPORT

38

# 832241 04-01-18

,000.	0.	

Schedule	l (Form 990)
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(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PREVENT CHILD ABUSE NEW YORK INC 4 GLOBAL VIEW							
TROY, NY 12180	14-1730897	501(C)(3)	18,750.	0.			SUPPORT
RESTORATIVE JUSTICE LEAGUE 909 18TH ST							
MERCED, CA 95340	83-2394455	501(C)(3)	10,000.	0.			SUPPORT
SCHUYLER CENTER FOR ANALYSIS AND ADVOCACY - 540 BROADWAY - ALBANY,							
NY 12207	13-5562357	501(C)(3)	50,000.	0.			SUPPORT
THE BUSINESS COUNCIL OF NEW YORK STATE, INC 12 CORPORATE WOODS BLVD NO 17 - ALBANY, NY 12211	14-1401680	501(C)(3)	18,750.	0.			SUPPORT
THE CHILDREN'S AGENDA, INC 1 SOUTH WASHINGTON ST STE 120							
ROCHESTER, NY 14614	20-1547478	501(C)(3)	50,000.	0.			SUPPORT
THE LOS ANGELES UNITED METHODIST URBAN FOUNDATION - 714 W OLYMPIC BLVD NO 922 - LOS ANGELES, CA 90015	95-3888111	501(C)(3)	43,333.	0.			SUPPORT
THE NEW YORK IMMAGRATION COALITION INC 131 WEST 33RD ST, SUITE 610							
- NEW YORK, NY 10001	13-3573409	501(C)(3)	21,000.	0.			SUPPORT
TIDES CENTER 1014 TORNEY AVE							
SAN FRANCISCO, CA 94129	94-3213100	501(C)(3)	13,333.	0.			SUPPORT
TIDES CENTER PO BOX 29907							
SAN FRANCISCO, CA 94129	94-3213100	501(C)(3)	30,000.	٥.			SUPPORT

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)

### THE EDUCATION TRUST Schedule I (Form 990)

### 832241 04-01-18

40

Schedule I (Form 990)

URBAN LEAGUE OF WESTCHESTER COUNTY					
61 MITCHELL PLACE					
WHITE PLAINS, NY 10601	13-1740054	501(C)(3)	20,000.	٥.	

					appraisal, other)
UNITED WAY OF BUFFALO & ERIE					
COUNTY - 742 DELAWARE AVENUE -					
BUFFALO, NY 14209	16-0743969	501(C)(3)	18,750.	0.	
UNITED WAY OF NEW YORK CITY					
205 EAST 42ND STREET					
NEW YORK, NY 10017	13-2617681	501(C)(3)	31,250.	0.	

(c) IRC section

if applicable

(d) Amount of

cash grant

6,000,

20,000

(e) Amount of

non-cash

assistance

Ο.

Ο.

(f) Method of

valuation

(book, FMV,

(g) Description of

non-cash assistance

Schedul	e I (Form 990)	THE	EDUCATION	TRUST		
Part II	Continuation o	f Grants a	and Other Assistan	ce to Governments and Org	ganizations in the United States	(Schedule I (Form 990), Part II.)

(b) EIN

23-7423001 501(C)(3)

16-0906150 501(C)(3)

(a) Name and address of

organization or government

URBAN LEAGUE OF LONG ISLAND INC

URBAN LEAGUE OF ROCHESTER, NY, INC

100 TERMINAL DRIVE PLAINVIEW, NY 11803

265 CLINTON AVE NORTH ROCHESTER, NY 14605

52-1982223 Page 1

(h) Purpose of grant

or assistance

SUPPORT

SUPPORT

SUPPORT

SUPPORT

SUPPORT

Part III

# Schedule I (Form 990) (2018) THE EDUCATION TRUST

Part III can be duplicated if additional space is needed.

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

52-1982223

Page 2

SCHEDULE J	Compensation Information		OMB No. 1	545-004	47
(Form 990)	For certain Officers, Directors, Trustees, Key Employees, and Highest		20	10	)
	Compensated Employees ► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.		20	10	)
Department of the Treasury	Attach to Form 990.		Open to Public		ic
Internal Revenue Service	Go to www.irs.gov/Form990 for instructions and the latest information.		Inspection		
Name of the organization			identificatio		nber
Dout L Oucotion	THE EDUCATION TRUST	52-1	198222	3	
Part I Question	s Regarding Compensation				
	inte la sub-station de la companya d	000		Yes	No
	iate box(es) if the organization provided any of the following to or for a person listed on Form line 1a. Complete Part III to provide any relevant information regarding these items.	990,			
First-class or					
Travel for cor	• · · ·				
	cation and gross-up payments Health or social club dues or initiation fee				
	spending account Personal services (such as maid, chauffel				
		,,			
<b>b</b> If any of the boxes	on line 1a are checked, did the organization follow a written policy regarding payment or				
•	provision of all of the expenses described above? If "No," complete Part III to explain		1b		
	n require substantiation prior to reimbursing or allowing expenses incurred by all directors,				
	ers, including the CEO/Executive Director, regarding the items checked on line 1a?		2		
3 Indicate which, if a	ny, of the following the filing organization used to establish the compensation of the organiza	tion's			
CEO/Executive Dir	ector. Check all that apply. Do not check any boxes for methods used by a related organization	on to			
establish compens	ation of the CEO/Executive Director, but explain in Part III.				
Compensatio					
· · ·	compensation consultant				
<b>X</b> Form 990 of 0	other organizations <b>X</b> Approval by the board or compensation of	ommittee			
	d any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing				
-	elated organization:		10		x
	ce payment or change-of-control payment?				X
	eceive payment from, an equity-based compensation arrangement?				X
	nes 4a-c, list the persons and provide the applicable amounts for each item in Part III.				
Only section 501(	c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.				
	on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatio	n			
contingent on the					
a The organization?			5a		X
<b>b</b> Any related organi	zation?		5b		X
	or 5b, describe in Part III.				
6 For persons listed	on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensatic	n			
contingent on the	-				
					X
	zation?		<u>6b</u>		x
	or 6b, describe in Part III.				
	on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments		_		v
	nes 5 and 6? If "Yes," describe in Part III		7		X
	reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the		8		x
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III				
	did the organization also follow the rebuttable presumption procedure described in		9		
	n 53.4958-6(c)? Reduction Act Notice, see the Instructions for Form 990.		ule J (Forn	000	2019
		Schet		1 330)	2010

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### 52-1982223

### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns	(F) Compensation
(A) Name and Title	-	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denents	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) JOHN B KING JR	(i)	492,347.	0.	0.	19,250.	19,430.	531,027.	0.
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) CATHY DANIELS	(i)	254,764.	10,000.	0.	18,628.	11,668.	295,060.	0.
VP OPER & STRATEGIC LEADER	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) DARIA HALL	(i)	259,863.	10,000.	0.	18,932.	15,916.	304,711.	0.
VP PARTNERSHIPS & ENGAGEME	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) IAN ROSENBLUM	(i)	201,365.	0.	0.	14,525.	888.	216,778.	0.
EXECUTIVE DIRECTOR ETNY	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) RYAN SMITH THRU 9/28/18	(i)	191,239.	0.	0.	13,381.	8,517.	213,137.	0.
EXECUTIVE DIRECTOR ETW	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) AMBER ARELLANO	(i)	175,267.	0.	0.	12,257.	888.	188,412.	0.
EXECUTIVE DIRECTOR ETM	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) LILLIAN LOWERY THRU 8/30/18	(i)	187,730.	0.	0.	13,238.	7,571.	208,539.	0.
VP P12 POLICY & PRACTICE	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) CAROLINE HAHNEL	(i)	173,261.	0.	0.	12,120.	11,356.	196,737.	0.
INTERIM CO-EXECUTIVE DIRECTOR ETW	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) TAKIRRA WINFIELD DIXON	(i)	157,305.	0.	0.	11,308.	15,916.	184,529.	0.
VP STRATGIC COMMUNICATIONS	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) WILFREDO DEL PILAR	(i)	255,366.	0.	0.	17,917.	11,356.	284,639.	0.
VP HIGHER EDUCATION	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) ANDREW NICHOLS	(i)	159,258.	0.	0.	11,336.	11,354.	181,948.	0.
SR DIR HIGHER ED RES & DATA ANALYTIC	(ii)	0.	0.	0.	0.	0.	0.	0.
(12) ROBIN HARRIS	(i)	151,221.	0.	0.	10,594.	8,612.	170,427.	0.
MANAGING EDITOR	(ii)	0.	0.	0.	0.	0.	0.	0.
(13) BRIAN RIVAS	(i)	149,602.	0.	0.	10,524.	8,873.	168,999.	0.
DIR POLICY AND GOVERNMENT RELATIONS	(ii)	0.	0.	0.	0.	0.	0.	0.
(14) ABJA MIDHA	(i)	145,996.	0.	0.	10,500.	1,833.	158,329.	0.
DEPUTY DIRECTOR ETNY	(ii)	0.	0.	0.	0.	0.	0.	0.
(15) ELISHA SMITH ARRILLAGA	(i)	145,009.	0.	0.	11,118.	19,430.	175,557.	0.
INTERIM CO-EXECUTIVE DIRECTOR ETW	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							

Schedule J (Form 990) 2018

### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2018

SCHEDULE O

(Form 990 or 990-EZ)

Name of the organization

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ. Go to www.irs.gov/Form990 for the latest information.



THE EDUCATION TRUST

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

THE EDUCATION TRUST PROMOTES HIGH ACADEMIC ACHIEVEMENT FOR ALL STUDENTS

AT ALL LEVELS-PRE-KINDERGARTEN THROUGH COLLEGE. OUR GOAL IS TO CLOSE

THE GAPS IN OPPORTUNITY AND ACHIEVEMENT THAT CONSIGN FAR TOO MANY YOUNG

PEOPLE-ESPECIALLY THOSE FROM LOW-INCOME FAMILIES OR WHO ARE BLACK,

LATINO, OR AMERICAN INDIAN-TO LIVES ON THE MARGINS OF THE AMERICAN

MAINSTREAM.

FORM 990, PART VI, SECTION B, LINE 11B:

**REVIEW OF FORM 990** 

THE FORM 990 IS PREPARED BY AN INDEPENDENT ACCOUNTANT. THE BOARD'S AUDIT COMMITTEE MEETS WITH THE PREPARER TO FULLY REVIEW THE FORM, AND ADDRESS ALL RELATED QUESTIONS AND CONCERNS. THE AUDIT COMMITTEE REPORTS ON THE 990 TO THE ENTIRE BOARD AND RECOMMENDS IT FOR APPROVAL.

FORM 990, PART VI, SECTION B, LINE 12C:

CONFLICTS OF INTEREST POLICY

THE ORGANIZATION'S CONFLICT OF INTEREST POLICY IS ADMINISTERED ON AN

ONGOING BASIS. ALL CONFLICTS THAT ARISE ARE ADDRESSED EXPEDITIOUSLY.

FORM 990, PART VI, SECTION B, LINE 15A:

DURING FISCAL YEAR 2017 THE ORGANIZATION'S BOARD ENGAGED A SEARCH,

RECRUITED AND HIRED A PRESIDENT & CEO. THE COMPENSATION FOR THE PRESIDENT

& CEO WAS ESTABLISHED BY THE BOARD OF EDUCATION TRUST THROUGH A COMPARATIVE

ANALYSIS OF THE SALARIES AND EXPERIENCE LEVELS OF SIMILAR POSITIONS IN THE

INDUSTRY. THE COMPENSATION OF OTHER OFFICERS AND KEY EMPLOYEES IS

 LHA
 For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
 Schedule O (Form 990 or 990-EZ) (2018)

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THE EDUCATION TRUST	52-1982223
ESTABLISHED BY THE PRESIDENT & CEO WITH THE GUIDELINES OF	THE
BOARD-APPROVED BUDGET.	
FORM 990, PART VI, SECTION C, LINE 19:	
AVAILABILITY OF CERTAIN DOCUMENTS	
GOVERNING DOCUMENTS, FINANCIAL STATEMENTS AND THE CONFLIC	I OF INTEREST
POLICY ARE ROUTINELY REQUESTED AS PART OF THE GRANT PROCU	REMENT PROCESS.
THEREAFTER, A GRANTOR IS PROVIDED WITH ANNUAL AUDITED FINA	ANCIAL STATEMENTS
AS THEY BECOME AVAILABLE.	
FORM 990, PART IX, LINE 11G, OTHER FEES:	
CONSULTANTS AND FACILITATORS:	
PROGRAM SERVICE EXPENSES	2,394,711.
MANAGEMENT AND GENERAL EXPENSES	161,033.
FUNDRAISING EXPENSES	176,534.
TOTAL EXPENSES	2,732,278.
TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A	2,732,278.
FORM 990, PART XII, LINE 2C:	

THE EDUCATION TRUST HAS NOT CHANGED ITS PROCESS FROM THE PRIOR YEAR.

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Schedule O (Form 990 or 990-EZ) (2018)

Name of the organization

Schedule O (Form 990 or 990-EZ) (2018)

Page 2

Employer identification number

# **Related Organizations and Unrelated Partnerships**

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury Internal Revenue Service Name of the organization

### THE EDUCATION TRUST

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

<b>(a)</b> Name, address, and EIN (if applicable) of disregarded entity	<b>(b)</b> Primary activity	<b>(c)</b> Legal domicile (state or foreign country)	<b>(d)</b> Total income	<b>(e)</b> End-of-year assets	<b>(f)</b> Direct controlling entity

### Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt Part II organizations during the tax year.

(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	<b>(e)</b> Public charity status (if section	(f) Direct controlling entity	cont	<b>g)</b> 512(b)(13) rolled ity?
				501(c)(3))		Yes	No
US EDUCATION DELIVERY INSTITUTE INC 30-0041047, PO BOX 206, OAKTON, VA 22124	EDUCATIONAL	DISTRICT OF COLUMBIA	501(C)(3)	LINE 12A, I	N/A	x	
EDINNOVATIONS INC 27-3195260							
1250 H STREET, STE 700, NW							
WASHINGTON, DC 20005	EDUCATIONAL	DISTRICT OF COLUMBIA	501(C)(3)	LINE 12A, I	N/A	X	
DATA QUALITY CAMPAIGN INC 27-4566795							
1341 G STREET, #700, NW							
WASHINGTON, DC 20005	EDUCATIONAL	DISTRICT OF COLUMBIA	501(C)(3)	LINE 12A, I	N/A	X	
	_						

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

OMB No. 1545-0047

2018 Open to Public Inspection

Employer	identification	number
52-1	982223	

Schedule R (Form 990) 2018

### Schedule R (Form 990) 2018 THE EDUCATION TRUST

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

		-	6.0		(2)						
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(I	n)	(i)	(j)	
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total income	Share of end-of-year assets		ortionate tions?	Code V-UBI amount in box 20 of Schedule	Genera manag partne	or Percentage ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes	io

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

<b>(a)</b> Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(C) Legal domicile (state or foreign	<b>(d)</b> Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	<b>(f)</b> Share of total income	<b>(g)</b> Share of end-of-year assets	<b>(h)</b> Percentage ownership	contr	i) tion o)(13) rolled ity?
		country)						Yes	No

## Schedule R (Form 990) 2018 THE EDUCATION TRUST

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

ing the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? eipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity , grant, or capital contribution to related organization(s) , grant, or capital contribution from related organization(s) ns or loan guarantees to or for related organization(s) ns or loan guarantees by related organization(s)	1a 1b 1c 1d		X X
, grant, or capital contribution to related organization(s) , grant, or capital contribution from related organization(s) ns or loan guarantees to or for related organization(s)	1b 1c		Х
, grant, or capital contribution to related organization(s) , grant, or capital contribution from related organization(s) ns or loan guarantees to or for related organization(s)	1c		
, grant, or capital contribution from related organization(s) ns or loan guarantees to or for related organization(s)			37
ns or loan guarantees to or for related organization(s)	14		Х
	Iu		Х
$\mathbf{J}$	1e		Х
dends from related organization(s)	1f		Х
e of assets to related organization(s)	1g		Х
chase of assets from related organization(s)	1h		Х
	1i		Х
se of facilities, equipment, or other assets to related organization(s)	1j		Х
se of facilities, equipment, or other assets from related organization(s)	1k		Х
formance of services or membership or fundraising solicitations for related organization(s)	11		Х
	1m		Х
ring of facilities, equipment, mailing lists, or other assets with related organization(s)	1n		Х
ring of paid employees with related organization(s)	10		Х
nbursement paid to related organization(s) for expenses	1p		Х
nbursement paid by related organization(s) for expenses	1q		Х
er transfer of cash or property to related organization(s)	1r		Х
er transfer of cash or property from related organization(s)	1s		Х
e c h s f c f c f c ir ir r r r e	of assets to related organization(s)	of assets to related organization(s)       1g         whase of assets from related organization(s)       1h         nange of assets with related organization(s)       1i         ie of facilities, equipment, or other assets to related organization(s)       1j         ie of facilities, equipment, or other assets from related organization(s)       1i         permance of services or membership or fundraising solicitations for related organization(s)       1k         pormance of services or membership or fundraising solicitations by related organization(s)       11         ing of facilities, equipment, mailing lists, or other assets with related organization(s)       1m         ing of paid employees with related organization(s)       1m         onbursement paid to related organization(s) for expenses       1p         nbursement paid by related organization(s) for expenses       1q         rtransfer of cash or property to related organization(s)       1r	of assets to related organization(s)       1g         thase of assets from related organization(s)       1h         anage of assets with related organization(s)       1i         ie of facilities, equipment, or other assets to related organization(s)       1j         ie of facilities, equipment, or other assets from related organization(s)       1k         ing of paid employees with related organization(s)       1m         ing of paid employees with related organization(s)       1m         ing of paid employees with related organization(s)       1m         ing of paid employees with related organization(s)       10         ing of paid employees with related organization(s) for expenses       10         inbursement paid to related organization(s) for expenses       10         inbursement paid by related organization(s)       11         ind       11       11         ind       11       11         ind       11       11         ing of paid

(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved
(1) NO DISCLOSURE REQUIRED		0.	
<u>(2)</u>			
<u>(3)</u>			
<u>(4)</u>			
<u>(5)</u>			
(6)			

### Schedule R (Form 990) 2018 THE EDUCATION TRUST

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	<b>(b)</b> Primary activity	(c)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(e) Are all partners se 501(c)(3 orgs.? Yes No	<b>(g)</b> Share of end-of-year assets	(ř Dispr tior alloca <b>Yes</b>	opor- nate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General o managin partner? Yes No	(k) r Percentage ownership

Schedule R (Form 990) 2018

## THE EDUCATION TRUST

## Part VII Supplemental Information.

Provide additional information for responses to questions on Schedule R. See instructions.

Schedule R (Form 990) 2018

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