

Nashville Zoo, Inc.
2013 Operating Budget

Revenues

Gate Income	3,620,064
Park Income	998,313
Food Sales Commissions	413,876
Catering Commissions	25,545
Gift Shop Commissions	292,728
Membership Income	2,520,786
Special Events Income	638,950
Educational Activity	233,575
Other Income	215,700
Interest Income	<u>2,096</u>

Revenue from Operations	<u>8,961,633</u>
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Operating Expenses

Salaries	5,275,828
Animal Care	570,475
Utilities	607,940
Insurance	613,334
Other Operating Expense	466,593
Maintenance	596,925
Education	57,277
Membership	89,452
Development	118,750
Special Events/Corp Rentals	173,650
Marketing	136,859
Finance / Admin/ HR	52,134
General & Administrative	368,502
Clouded Leopard Consortium	<u>80,004</u>

Total Expenses	<u>9,207,723</u>
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Income(Loss) from Operations	<246,090>
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Individual /Corp Contributions	165,000
Grants and Foundations	27,000
Annual Fund	14,000
Sunset Safari Contributions	89,000
Sponsorships	348,000
Conservation Income	151,000
In-Kind Donations	<u>7,200</u>

Total Contributions	801,200
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Income(Loss) before Depr & Int	555,110
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Depreciation and Amortization	1,911,000
Interest Expense	<u>2,800</u>
Total Depreciation and Interest	1,913,800

Net Loss	<u><1,358,690></u>
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3/20/2013