

## Nashville Zoo, Inc. 2023 Operating Budget

REVENUE		
Operating Revenue		
Gate Income	\$	8,277,162
Park Income		3,451,695
Member Fees		5,234,963
Commissions		2,522,594
Revenue - Sales		1,509,428
Revenue - Special Events		2,528,670
Revenue - Education		479,150
Program Revenue		100,200
Development Events		1,210,000
Revenue - Other		625,050
Total Operating Revenue	\$	25,938,912
Non-operating Revenue		
Contributions	\$	785,922
Contributions In Kind		2,400
Grant Revenue		290,000
Conservation Income		195,260
Investment Income		67,000
Total Non-operating Revenue	\$	1,340,582
TOTAL REVENUE	\$	27,279,494
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OPERATING EXPENSE	•	17 5 / 0 507
Personnel Animal Care Expenses	\$	17,563,597
Animai Care Expenses		1,183,779
		770 050
Conservation		778,958
Conservation Utilities		1,174,509
Conservation Utilities Park Services		1,174,509 85,020
Conservation Utilities Park Services Repairs and Maintenance		1,174,509 85,020 1,797,738
Conservation Utilities Park Services Repairs and Maintenance Insurance		1,174,509 85,020 1,797,738 364,503
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense		1,174,509 85,020 1,797,738 364,503 35,000
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development		1,174,509 85,020 1,797,738 364,503 35,000 16,155
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense	\$	1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative TOTAL OPERATING EXPENSE		1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346 - 2,436,935 <b>27,232,554</b>
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative	- \$ - \$	1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346
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Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative TOTAL OPERATING EXPENSE  TOTAL EBITDA  Non-operating Expense	\$	1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346 - 2,436,935 <b>27,232,554</b>
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative TOTAL OPERATING EXPENSE  TOTAL EBITDA  Non-operating Expense Depreciation	\$	1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346 - 2,436,935 <b>27,232,554</b> <b>46,940</b>
Conservation Utilities Park Services Repairs and Maintenance Insurance Grants Awarded Expense Donor Development Advertising and Promotion Information Technology Investment Fees Bank Fees Bad Debt Expense General & Administrative TOTAL OPERATING EXPENSE  TOTAL EBITDA  Non-operating Expense	\$	1,174,509 85,020 1,797,738 364,503 35,000 16,155 838,801 537,813 2,400 417,346 - 2,436,935 <b>27,232,554</b>

**Total Non-operating Expense** 

**CHANGE IN NET ASSETS** 

\$ 5,960,292

\$ (5,913,352)