



**Nashville Zoo, Inc.
2023 Operating Budget**

REVENUE

Operating Revenue

Gate Income	\$ 8,277,162
Park Income	3,451,695
Member Fees	5,234,963
Commissions	2,522,594
Revenue - Sales	1,509,428
Revenue - Special Events	2,528,670
Revenue - Education	479,150
Program Revenue	100,200
Development Events	1,210,000
Revenue - Other	625,050

Total Operating Revenue \$ 25,938,912

Non-operating Revenue

Contributions	\$ 785,922
Contributions In Kind	2,400
Grant Revenue	290,000
Conservation Income	195,260
Investment Income	67,000

Total Non-operating Revenue \$ 1,340,582

TOTAL REVENUE **\$ 27,279,494**

OPERATING EXPENSE

Personnel	\$ 17,563,597
Animal Care Expenses	1,183,779
Conservation	778,958
Utilities	1,174,509
Park Services	85,020
Repairs and Maintenance	1,797,738
Insurance	364,503
Grants Awarded Expense	35,000
Donor Development	16,155
Advertising and Promotion	838,801
Information Technology	537,813
Investment Fees	2,400
Bank Fees	417,346
Bad Debt Expense	-
General & Administrative	2,436,935

TOTAL OPERATING EXPENSE **\$ 27,232,554**

TOTAL EBITDA **\$ 46,940**

Non-operating Expense

Depreciation	\$ 5,940,292
Taxes	\$ 20,000
Interest Expense	\$ -

Total Non-operating Expense **\$ 5,960,292**

CHANGE IN NET ASSETS **\$ (5,913,352)**