

**BENCHMARK Adventure Ministries, Inc.**150 39th Ave N  
Nashville, TN 37209**2017  
Budget****Income****Contributions & Donations**

Individual	\$36,000.00
Church	\$900.00
Corporate	~
Trusts	\$9,000.00
Foundation	\$60.00
Chaplains Partnership Initiative	~
<b>Total Contributions &amp;</b>	<b>\$45,960.00</b>

**Program Events**

Seminars, Speaking, Teaching	\$150.00
Retreats, Climb/Rappel	
Wilderness Trips	\$500.00
<b>Total Program Events</b>	<b>\$130,351.00</b>

**Sales**

Shirts & T Shirts	\$200.00
Misc. Sales: Books, Coffee Mug	
<b>Total Sales</b>	<b>\$200.00</b>

**Misc. Income**

<b>Total Income</b>	<b>\$176,511.00</b>
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**Cost of Sales**

Shirts & T Shirts	\$2,016.00
Misc: Books, Coffee Mugs	
<b>Total Cost of Sales</b>	<b>\$1,008.00</b>

<b>Gross Profit</b>	<b>\$175,503.00</b>
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**Expenses****Personnel****Salary & Wages**

Executive Director	\$33,000.00
Part-Time Staff Person	\$10,800.00
Other Staff	\$6,000.00
Employer Expenses	\$4,020.00
<b>Total Personnel</b>	<b>\$53,820.00</b>

	<b>2017 Budget</b>
<b>Mission Awareness</b>	
<b>Promotion / Marketing</b>	
Postage - General	\$600.00
General Brochures & Stationary	\$600.00
Promo (Personal) Coffee, Lunch	\$840.00
Direct & Grant Appeal Expense	\$120.00
Exhibit Expenses	\$0.00
Travel, Mileage & Meals	\$9,000.00
Marketing ~ Web, Email, Kindful	\$1,380.00
Backpacks' for BAM	\$1,000.00
<b>Total Promotion</b>	<b>\$13,540.00</b>
Appalachian Trail Outreach	\$1,000.00
Fund Raising / Mission Awareness Events - Annual	\$1,200.00
<b>Total Mission Awareness</b>	<b>\$15,740.00</b>
<b>Seminars, Camps</b>	
Seminar Supplies & Resources	\$0.00
Seminars, Camp Meals	\$0.00
<b>Total Seminars, Camps</b>	<b>\$0.00</b>
<b>Retreats, Climb/Rappel</b>	
Retreat Supplies/Resources	\$1,200.00
Retreats Travel / Lodging	\$21,600.00
Retreats, Climb/Rappel Meals	\$15,000.00
Retreats & Climb Equipment	\$4,200.00
Retreat Admin & Logistics	\$0.00
<b>Total Retreats, Climb/Rappel</b>	<b>\$42,000.00</b>
<b>Wilderness Trips</b>	
Wilderness Supplies/Resources	
Wilderness Travel	\$100.00
Wilderness Meals	\$12.00
Wilderness Equipment	
Wilderness Trip Food	\$60.00
<b>Total Wilderness Trips</b>	<b>\$172.00</b>
<b>Insurance</b>	
Excess Medical: Participant	\$432.64
General Liability, Hired & Employee Medical	\$4,079.00
Worker's Comprehensive	\$1,546.60
Directors & Officers Insurance	\$1,105.00
<b>Total Insurance</b>	<b>\$7,163.24</b>
<b>Professional Expenses</b>	
Membership Fees	\$420.00
Staff Development	\$1,200.00
Certifications	\$85.00
CPA, etc.	
<b>Total Professional Expenses</b>	<b>\$1,705.00</b>

	2017 Budget
<b>Board of Directors</b>	
Board Meals & Meeting Space	\$0.00
Board Printing/Postage	\$0.00
Board Misc. Expenses	\$0.00
<b>Total Board of Directors</b>	<b>\$180.00</b>
<b>Administration</b>	
<b>General Office Expenses</b>	
Computer Equipment & Supplies	\$1,800.00
Office Furniture/ Equipment	\$0.00
Misc Office Supplies	\$240.00
<b>Total General Office Expenses</b>	<b>\$2,040.00</b>
<b>Communication</b>	
Cellular, Long Distance & Data	\$900.00
Internet / DSL	\$720.00
<b>Total Communication</b>	<b>\$1,620.00</b>
<b>Corporation Expenses</b>	
Banking / PayPal / InTuit Fees	\$900.00
State Corporation Fees	\$140.47
Permits / Access	\$150.00
<b>Corporation Expenses</b>	<b>\$1,190.47</b>
<b>Total Administration</b>	<b>\$4,850.47</b>
<b>Total Expenses</b>	<b>\$125,630.71</b>
<b>Operating Net Profit/(Loss)</b>	<b>\$49,872.29</b>
<b>Cash Reserves</b>	
Operating Expenses	\$83,278.71
<b>Progress: 1 month for 2015</b>	<b>\$6,939.89</b>
<b>Progress: 2 months for 2015</b>	<b>\$13,879.79</b>
<b>Progress: 3 months</b>	<b>\$20,819.68</b>
Board goal (9.17.14) 10% cash	\$8,327.87