

	2023 Budget	2022 Actuals	\$ Var	% Var
<b>Revenue</b>				
Corporate Donations	262,045	252,577	9,469	3.7%
Individual Donations (including Board)	137,829	137,829	1	0.0%
Other Donations	13,200	23,932	(10,732)	-44.8%
Event Revenue	20,000	13,180	6,820	51.7%
Book Bus Revenue	-	124,000	(124,000)	-100.0%
<b>Total Revenue</b>	433,074	551,517	(118,443)	-21.5%
<b>Expenses</b>				
Salaries, Wages, Benefits	213,028	222,116	9,088	4.1%
Professional Fees	16,709	9,509	(7,200)	-75.7%
Book Purchases	103,061	71,882	(31,180)	-43.4%
Space Expense	29,311	27,091	(2,220)	-8.2%
Insurance	7,447	6,457	(990)	-15.3%
Special Project Expense	10,000	-	(10,000)	0.0%
Book Bus	63,530	4,837	(58,693)	-1213.4%
Other Expenses	53,222	47,752	(5,470)	-11.5%
<b>Total Expenses</b>	496,308	389,644	(106,665)	-27.4%
<b>Operating Revenue</b>	(63,235)	161,873	(225,108)	-139.1%
Interest Income	1,682	1,154	528	45.8%
<b>Net Revenue</b>	(61,553)	163,027	(224,580)	-137.8%

\$ 53,222 47,752

without Book Bus Expenses

	2023 Budget	2022 Actuals	\$ Var	% Var
<b>Revenue</b>				
Corporate Donations	262,045	252,577	9,469	3.7%
Individual Donations (including Board)	137,829	137,829	1	0.0%
Other Donations	13,200	13,932	(732)	-5.3%
Event Revenue	20,000	13,180	6,820	51.7%
<b>Total Revenue</b>	433,074	417,517	15,557	3.7%
<b>Expenses</b>				
Salaries, Wages, Benefits	213,028	222,116	9,088	4.1%
Professional Fees	16,709	9,509	(7,200)	-75.7%
Book Purchases	103,061	71,882	(31,180)	-43.4%
Space Expense	29,311	27,091	(2,220)	-8.2%

Insurance	7,447	6,457	(990)	-15.3%
Special Project Expense	10,000	-	(10,000)	0.0%
Other Expenses	53,222	47,752	(5,470)	-11.5%
<b>Total Expenses</b>	<b>432,778</b>	<b>384,807</b>	<b>(47,972)</b>	<b>-12.5%</b>
<b>Operating Revenue</b>	<b>295</b>	<b>32,710</b>	<b>(32,415)</b>	<b>-99.1%</b>
Interest Income	1,682	1,154	528	45.8%
<b>Net Revenue</b>	<b>1,977</b>	<b>33,864</b>	<b>(31,887)</b>	<b>-94.2%</b>

#### 2022 Book Bus Donations

Feb

5000 Parnassus

March

25000 Frist Foundation

May

20000 Predators/Joe C Davis

June

50000 HCA