Junior League of Nashville Profit & Loss Budget Overview

June 2019 through May 2020

Junior League of Nashville 2019-2020 Budget

| | TOTAL |
|---|------------------|
| | Jun '19 - May 20 |
| Ordinary Income/Expense | |
| Income | |
| 4000 · Direct Contributions Revenue | |
| 4010 · Individual Contributions | 65,900.00 |
| 4020 · Corporate Contributions | 61,250.00 |
| Total 4000 · Direct Contributions Revenue | 127,150.00 |
| 4600 · Donated Goods & Services Rev | |
| 4640 · Gifts In Kind | 95,000.00 |
| Total 4600 · Donated Goods & Services Rev | 95,000.00 |
| 5100 · Dues Revenue | |
| 5110 · Active Dues | 140,000.00 |
| 5120 · Provisional Dues | 45,000.00 |
| 5130 · Sustainer Dues | 63,000.00 |
| 5140 · Fees (late,transfer,reinstate) | 500.00 |
| Total 5100 · Dues Revenue | 248,500.00 |
| 5200 · Events Revenue | |
| 5210 · Fundraising Revenue | 62,300.00 |
| 5230 · Auction - DO NOT USE | 28,200.00 |
| 5250 · Sponsorship Revenue | 2,500.00 |
| 5260 · Event Meals | 2,500.00 |
| Total 5200 · Events Revenue | 95,500.00 |
| 5400 · Facilities Use Revenue | |
| 5410 · Facility Rental Income | 15,000.00 |
| Total 5400 · Facilities Use Revenue | 15,000.00 |
| Total Income | 581,150.00 |
| Gross Profit | 581,150.00 |
| Expense | |
| 7100 · Grants & Community Support | |
| 7130 · Marketing Sponsorships | 3,000.00 |
| 7150 · Community Gifts | 9,900.00 |
| Total 7100 · Grants & Community Support | 12,900.00 |
| 7200 · Training & Education Exp | |
| 7210 · Leadership Training | 22,092.00 |
| 7220 · Leadership Training - Meals | 4,700.00 |
| Total 7200 · Training & Education Exp | 26,792.00 |
| 7300 · Event Expense | |
| 7310 · Event Expense - Food & Beverage | 60,765.00 |
| 7320 · Event Expense - Supplies | 3,570.00 |
| 7330 · Entertainment - DO NOT USE | 5,000.00 |
| 7340 · Rental - DO NOT USE | 5,000.00 |
| 7350 · Security - DO NOT USE | 150.00 |
| 7360 · Parking & Shuttle - DO NOT USE | 1,500.00 |
| 7370 · Decorations - DO NOT USE | 2,150.00 |
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| - · · · · · · · · · · · · · · · · · · · | TOTAL |
|---|------------------|
| | Jun '19 - May 20 |
| 7390 · Event Expense - Other | 10,565.00 |
| Total 7300 · Event Expense | 88,700.00 |
| 7400 · Membership Dues Expense | |
| 7450 · AJLI Dues | 61,000.00 |
| Total 7400 · Membership Dues Expense | 61,000.00 |
| 7500 · Bank/Investment Expense | |
| 7520 · Bank Service Fees | 8,000.00 |
| Total 7500 · Bank/Investment Expense | 8,000.00 |
| 7600 · Donated Goods & Services Exp | |
| 7640 · Gifts in Kind | 95,000.00 |
| Total 7600 · Donated Goods & Services Exp | 95,000.00 |
| 8000 · Salaries & Related Expenses | |
| 8010 · Salaries | 136,286.84 |
| 8030 · Employee Benefits | 15,498.58 |
| 8040 · Pension Plan Contributions | 4,059.36 |
| 8050 · Payroll Taxes | 10,221.51 |
| 8060 · Payroll Fees | 863.20 |
| Total 8000 · Salaries & Related Expenses | 166,929.49 |
| 8100 · Administrative Expenses | |
| 8110 · Supplies | 8,099.37 |
| 8120 · Telephone - DO NOT USE | 7,767.96 |
| 8130 · Postage & Shipping | 3,605.00 |
| 8150 · Printing & Copying | 14,710.00 |
| Total 8100 · Administrative Expenses | 34,182.33 |
| 8200 · Facilities & Equipment | |
| 8220 · Utilities | 16,880.00 |
| 8230 · Cleaning - DO NOT USE | 11,330.00 |
| 8250 · Repairs & Maintenance | 8,000.00 |
| 8260 · Landscaping - DO NOT USE | 3,700.00 |
| 8270 · Waste Disposal - DO NOT USE | 2,500.00 |
| 8280 · Security - DO NOT USE | 1,700.00 |
| Total 8200 · Facilities & Equipment | 44,110.00 |
| 8300 · Technology | |
| 8310 · Technology & Software | 11,109.60 |
| 8330 · Maintenance - DO NOT USE | 2,135.00 |
| 8340 · Support - DO NOT USE | 14,154.00 |
| Total 8300 · Technology | 27,398.60 |
| 8400 · Contract Services | |
| 8420 · Accounting & Legal | 28,000.00 |
| 8430 · Professional Services | 23,950.00 |
| 8460 - Photography - DO NOT USE | 1,000.00 |
| Total 8400 · Contract Services | 52,950.00 |
| 8500 · Other Expenses | |

2:56 PM 06/12/19 Accrual Basis

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| | TOTAL |
|---------------------------------|------------------|
| | Jun '19 - May 20 |
| 8510 · Insurance | 30,256.00 |
| 8520 · Licenses & Permits | 960.00 |
| 8530 · Leadership Discretionary | 7,540.00 |
| 8550 · Marketing & Advertising | 13,800.00 |
| Total 8500 · Other Expenses | 52,556.00 |
| Total Expense | 670,518.42 |
| Net Ordinary Income | -89,368.42 |
| Net Income | -89,368.42 |