

Tennessee Youth Symphony

PROFIT AND LOSS

July 2014 - June 2015

	TOTAL
INCOME	
DONATIONS	
Corporate Donations	1,296.50
Individual donations	1,497.25
Rebates donated for General Use	2,345.99
Total DONATIONS	5,139.74
FUNDRAISING	
Ad Sales in Program Booklet	1,180.00
Auction Sales	3,441.13
Auction Expense	-356.27
Total Auction Sales	3,084.86
T-Shirt Sales	985.25
T-Shirt Expense	-1,308.50
Total T-Shirt Sales	-323.25
Total FUNDRAISING	3,941.61
GRANT REVENUE - CORPORATE	
Corporate and Business Grants	5,000.00
Foundation and Trust Grants	8,100.00
Total GRANT REVENUE - CORPORATE	13,100.00
TUITION	
Audition Fees (deleted)	34.00
Jazz Ensembles	1,755.00
Orchestra (deleted)	50,132.76
Total TUITION	51,921.76
TUITION DISCOUNTS	
Bad Debt Expense	-520.00
Early Payment Discount (deleted)	-1,700.00
Refunds Given	-261.00
Reseat credit (deleted)	-995.00
Sibling Discounts	-467.50
Tuition Assistance	-601.40
Total TUITION DISCOUNTS	-4,544.90
Uncategorized Income	0.00
Total Income	\$69,558.21
GROSS PROFIT	\$69,558.21
EXPENSES	
ADMINISTRATIVE EXPENSES	
Bank Fees	130.83
Dues & Membership	195.00
Fines, Penalties, Judgments	0.00
Gifts	62.00
Meals & Entertainment (deleted)	116.81

	TOTAL
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	500.00
Website Expense Ongoing	293.78
Total MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	793.78
Office Supplies	1,251.54
Postage & Shipping	0.00
Printing and Copying-Administrative	35.68
QuickBooks Payments Fees (deleted)	63.95
Software Expense	381.90
Total ADMINISTRATIVE EXPENSES	3,031.49
PROGRAM EXPENSES	
CONTRACT SERVICES	
Accounting Services	2,575.33
Asst Conductor Services	765.00
CONDUCTOR SERVICES	
Conductor Base Services - Orchestras only	25,368.66
Conductor Services - All-State/Mid State	800.00
Conductor Services - Concerts	2,650.00
Conductor Services - Enrichment	550.00
Conductor Services - Other	1,725.00
Conductor Services - Sectionals	1,150.00
Conductor services - Substitutes	75.00
Total CONDUCTOR SERVICES	32,318.66
Grant Writing Services	4,481.79
Professional Musicians Services	262.50
TECHNICIAN SERVICES	557.50
Total CONTRACT SERVICES	40,960.78
EVENTS	
Concerts YO (see report by class for indiv concert) (deleted)	0.00
Parent Meeting	123.26
Sr Banquet	922.28
Total EVENTS	1,045.54
INSURANCE	
Insurance - Liability, D and O	3,709.00
Total INSURANCE	3,709.00
OTHER PROGRAM EXPENSES	
Equip Rental and Maintenance (deleted)	424.18
Meals & Entertainment	35.00
MUSIC FOR PROGRAMS	554.80
Postage & Shipping (deleted)	0.00
Printing & Copying MUSIC only	620.44
Printing & Copying-Program	3,328.84
Program Booklet Design	2,328.47
Supplies - program related	647.96
Total OTHER PROGRAM EXPENSES	7,939.69
RENT	
Rent - Event Venue	2,919.01
Rent - Storage	1,889.00
Rent - UPS Box	342.00

	TOTAL
Rent - Venues for Rehearsals	6,175.00
Total RENT	11,325.01
Total PROGRAM EXPENSES	64,980.02
Total Expenses	\$68,011.51
NET OPERATING INCOME	\$1,546.70
OTHER INCOME	
IN-KIND INCOME	
In-Kind Rent Income	16,961.67
In-Kind Rent Expense	-16,961.67
Total In-Kind Rent Income	0.00
Total IN-KIND INCOME	0.00
Interest Income	7.91
REBATE PASS THRU	
Kroger Community Rewards	1,053.15
Kroger Rebate applied (deleted)	-1,053.15
Total Kroger Community Rewards	0.00
Post Card Sales (deleted)	231.50
Post Card Expense (deleted)	-210.00
Total Post Card Sales (deleted)	21.50
Scrip Rebate (deleted)	312.56
Scrip Rebate applied (deleted)	-494.46
Total Scrip Rebate (deleted)	-181.90
Total REBATE PASS THRU	-160.40
Total Other Income	\$ -152.49
OTHER EXPENSES	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	946.76
Depreciation Expense - Music	751.38
Uncategorized Expense	0.00
Total OTHER MISCELLANEOUS EXPENSE	1,698.14
Total Other Expenses	\$1,698.14
NET OTHER INCOME	\$ -1,850.63
NET INCOME	\$ -303.93