VOLUNTEERS OF AMERICA MID-STATES, INC.
Summary of All Units
BOARD BUDGET ANALYSIS REPORT
Fiscal Year Ending June 30, 2021

	FY 2021 BUDGET	FY 2020 FORECAST	FAVOR+ UNFAV-	FY 2019 ACTUAL
REVENUES FROM OPERATIONS				
Contributions	1,905,614	2,379,031	(473,417)	3,006,613
Capital & Bequests	17,158	78,743	(61,585)	56,879
Contributions In-Kind				269,494
Special Events	656,516	234,290	422,226	150,521
United Way Allocations	62,909	75,078	(12,169)	84,066
Vol of America Awards & Grants	255,600	171,293	84,307	137,872
Total Public Support	**2,897,797**	**2,938,436**	**(40,639)**	**3,705,445**
Revenue and Grants From Governmental Agencies	**26,436,086**	**24,949,680**	**1,486,406**	**23,442,965**
Other Revenue				
Program Service Fees	725,207	681,536	43,671	726,853
Administrative Income	3,180,973	2,907,447	273,526	2,865,614
Miscellaneous Revenue	1,790,135	1,669,009	121,127	1,809,569
Total Other Revenue	**5,696,315**	**5,257,992**	**438,323**	**5,402,036**
Total Revenues From Operations	**35,030,198**	**33,146,107**	**1,884,091**	**32,550,446**
EXPENSES				
Salaries and Benefits	19,980,893	18,417,351	(1,563,543)	18,284,572
Professional Fees	1,481,743	1,654,004	172,261	1,757,348
Supplies	1,473,024	1,255,151	(217,874)	1,265,665
Telecommunications	276,914	278,808	1,894	309,677
Occupancy Expense	1,587,995	1,585,352	(2,643)	1,619,496
Interest Expense	57,180	170,749	113,569	172,935
Insurance Expense	463,504	375,072	(88,433)	366,309
Printing and Publications	124,253	116,213	(8,040)	314,079
Travel and Transportation	949,078	829,932	(119,146)	909,907
Conferences and Meetings	229,566	201,209	(28,356)	265,115
Specific Assistance to Individuals	2,894,285	3,150,037	255,752	2,845,109
Other Expense	943,445	809,082	(134,363)	573,112
Administrative Expense	3,180,975	2,913,669	(267,306)	2,883,696
Depreciation and Amortization Expense	654,128	652,164	(1,964)	663,986
Affiliate Fees	612,000	603,562	(8,438)	671,130
Risk Pool	42,048	43,190	1,142	44,134
TOTAL EXPENSES	34,951,031	33,055,544	(1,895,487)	32,946,270
TOTAL CHANGE IN NET ASSETS	79,167	90,563	(11,396)	(395,824)

VOLUNTEERS OF AMERICA MID-STATES
Financial Summary
FY21 Budget

		FY21 Budget	FY20 Forecast	Variance	FY19
TOTAL AGENCY					
Revenue		**35,030**	**33,146**	**1,884**	**32,550**
Net income/(loss)		**79**	**91**	**(12)**	**(396)**
OPERATIONS					
Program Revenue		**32,626**	**30,492**	**2,134**	**29,303**
Agency net income/(loss)		**(1,608)**	**(1,644)**	**36**	**(2,344)**
Clinical, Housing & Veterans	**Revenue**	**14,399**	**12,751**	**1,648**	**11,692**
	Net	**(1,104)**	**(1,131)**	**27**	**(1,729)**
Justice	Revenue	365	0	365	0
	Net	(6)	0	(6)	0
Housing	Revenue	1,527	1,679	(152)	1,597
	Net	(191)	(262)	71	(300)
Prevention	Revenue	902	833	69	827
	Net	(72)	(53)	(19)	(6)
Addiction Recovery Services	Revenue	4,756	4,011	745	3,130
	Net	(682)	(664)	(18)	(1,344)
Veterans	Revenue	6,849	6,228	621	6,138
	Net	(153)	(152)	(1)	(79)
Developmental Disabilities	**Revenue**	**13,654**	**13,569**	**85**	**13,619**
	Net	**773**	**518**	**255**	**440**
Middle TN	Revenue	4,048	3,984	64	3,936
	Net	300	221	79	118
West TN	Revenue	3,679	3,808	(129)	3,986
	Net	296	280	16	194
Indiana	Revenue	3,635	3,518	117	3,414
	Net	(27)	(74)	47	(9)
NKY	Revenue	2,292	2,259	33	2,283
	Net	204	91	113	137
External Relations	**Revenue**	**2,404**	**2,654**	**(250)**	**3,247**
	Net	**1,687**	**1,735**	**(48)**	**1,948**
Admin	**Net**	**(722)**	**(841)**	**119**	**(717)**
Property Corp	**Net**	**(311)**	**(186)**	**(125)**	**(321)**
NKY HUDs	**Net**	**14**	**23**	**(9)**	**18**