

Tennessee Performing Arts Center FY17 BUDGET

REVENUES

Ticket Sales	\$8,407,324
Rental Income	\$676,524
Salary & Wage Reimbursements	\$842,722
Other Reimbursements	\$322,681
F&B Sales	\$1,220,203
Ticketing Service Charges	\$391,983
Other BXO Fees	\$192,348
Ticketing Royalties	\$1,579,139
Consulting Income/Sales Tax Rebate	\$621,825
Sponsorships	\$246,838
Other Earned Income	\$89,153
Subtotal Earned Revenue	\$ 14,590,740

Grant Income	\$283,500
Interest Income	\$0
Fundraising	\$1,200,700
Assn/Orgn Contributions	\$0
In-Kind Contributions	\$784,500
Endowment Earnings	\$820,168
State Maintenance Grant	\$0
Subtotal Contributed Revenue	\$3,088,868

Facility Improvement Fees	\$647,319
---------------------------	-----------

Total Revenue	\$18,326,927
----------------------	---------------------

EXPENSES

Artists fees	\$4,856,947
Contract Labor	\$1,107,772
Presenter/Promoter Profit Sharing	\$111,776
Custodial	\$111,370
Security	\$171,187
Production Miscellaneous	\$315,242
Marketing - Programming	\$981,983
Salaries	\$3,682,921
Wages - Full Time	\$1,222,604
Wages - Part Time	\$843,047
Employee Related Expenses	\$1,136,143
Concessions Supplies	\$321,836
House & Tech Supplies	\$27,300
Uniforms & Alterations	\$8,900
Insurance	\$141,523
Telephone	\$114,773
Professional Consulting	\$374,466
Postage	\$32,255
Repairs & Maintenance	\$539,077
Printing & Reproduction	\$73,545
Equipment Rentals	\$177,249
Office & Computer Supplies	\$18,840
Rent	\$110,500
Fees-Ticketing/Bank/Other	\$20,332
Interest Expense	\$8,844
Meals & Entertainment	\$110,726
Travel - Air/Hotel/Auto	\$89,610
Credit Card Fees	\$356,385
Cash (Over) and Short	\$1,408
Bad Debt Expense	\$3,000
Marketing - Institution	\$757,383
Transportation Grants Expense	\$5,500
Dues and Publications	\$124,850
State Maintenance Expenses	\$0
Miscellaneous Expense	\$220,181
Total Expenses	\$18,179,475

Net Surplus (Deficit) before Depreciation	\$147,452
--	------------------

Depreciation & Amortization	\$652,915
-----------------------------	-----------

Net Surplus (Deficit) after depreciation	(\$505,463)
---	--------------------