

Form **990**Department of the Treasury  
Internal Revenue Service**Return Organization Exempt From Income Tax**Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung  
benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

**2004**Open to Public  
Inspection**A** For the **2004** calendar year, or tax year beginning

and ending

**B** Check if applicable:

- ☐ Address change  
☐ Name change  
☐ Initial return  
☐ Final return  
☐ Amended return  
☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

**C** Name of organizationYOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE

Number and street (or P.O. box if mail is not delivered to street address)

900 CHURCH STREET

Room/suite

City or town, state or country, and ZIP + 4

NASHVILLE, TN 37203

**D** Employer identification number

62-0476243

**E** Telephone number

(615) 259-9622

**F** Accounting method:☐ Cash ☒ Accrual  
☐ Other (specify) ►

• Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).

H and I are not applicable to section 527 organizations.

H(a) Is this a group return for affiliates? ☐ Yes ☒ No

H(b) If "Yes," enter number of affiliates ►

H(c) Are all affiliates included? N/A ☐ Yes ☐ No  
(If "No," attach a list.)H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☒ No

I Group Exemption Number ►

M Check ☐ if the organization is not required to attach Sch. B (Form 990, 990-EZ, or 990-PF).**G** Website: ► WWW.YMCAMIDTN.ORG**J** Organization type (check only one) ☒ 501(c)(3) (insert no.) ☐ 4947(a)(1) or ☐ 527**K** Check here ☐ if the organization's gross receipts are normally not more than \$25,000. The organization need not file a return with the IRS; but if the organization received a Form 990 Package in the mail, it should file a return without financial data. Some states require a complete return.**L** Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ►

63,142,983.

**Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances**

Revenue	1	Contributions, gifts, grants, and similar amounts received:			
	a	Direct public support	1a	11,265,155.	
	b	Indirect public support	1b	149,252.	
	c	Government contributions (grants)	1c	2,729,904.	
	d	Total (add lines 1a through 1c) (cash \$ 14,144,311. noncash \$ )	1d	14,144,311.	
	2	Program service revenue including government fees and contracts (from Part VII, line 93)	2	17,823,302.	
	3	Membership dues and assessments	3	30,465,175.	
	4	Interest on savings and temporary cash investments	4		
	5	Dividends and interest from securities	5	259,776.	
	6a	Gross rents	6a		
	b	Less: rental expenses	6b		
	c	Net rental income or (loss) (subtract line 6b from line 6a)	6c		
Expenses	7	Other investment income (describe )	7		
	8a	Gross amount from sales of assets other than inventory	(A) Securities	8a	(B) Other
	b	Less: cost or other basis and sales expenses	8b		
	c	Gain or (loss) (attach schedule)	8c		
	d	Net gain or (loss) (combine line 8c, columns (A) and (B))	8d		
	9	Special events and activities (attach schedule). If any amount is from gaming, check here <input type="checkbox"/>			
	a	Gross revenue (not including \$ of contributions reported on line 1a)	9a		
	b	Less: direct expenses other than fundraising expenses	9b		
	c	Net income or (loss) from special events (subtract line 9b from line 9a)	9c		
	10a	Gross sales of inventory, less returns and allowances	10a		
	b	Less: cost of goods sold	10b		
	c	Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a)	10c		
Net Assets	11	Other revenue (from Part VII, line 103)	11	450,419.	
	12	Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11)	12	63,142,983.	
	13	Program services (from line 44, column (B))	13	47,790,398.	
	14	Management and general (from line 44, column (C))	14	6,302,564.	
	15	Fundraising (from line 44, column (D))	15	1,033,298.	
	16	Payments to affiliates (attach schedule)	16		
	17	Total expenses (add lines 16 and 44, column (A))	17	55,126,260.	
	18	Excess or (deficit) for the year (subtract line 17 from line 12)	18	8,016,723.	
	19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	47,306,663.	
	20	Other changes in net assets or fund balances (attach explanation) SEE STATEMENT 2	20	916,120.	
	21	Net assets or fund balances at end of year (combine lines 18, 19, and 20)	21	56,239,506.	

423001  
01-13-05

LHA For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

Form 990 (2004)

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE**

62-0476243

**Part II Statement of Functional Expenses**

Organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. Page 2

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (attach schedule) (cash \$ _____ noncash \$ _____)	22			
23	Specific assistance to individuals (attach schedule)	23			
24	Benefits paid to or for members (attach schedule)	24			
25	Compensation of officers, directors, etc.	25 772,089.	671,717.	84,930.	15,442.
26	Other salaries and wages	26 25,816,802.	22,686,282.	2,673,914.	456,606.
27	Pension plan contributions	27 1,864,458.	1,566,145.	223,735.	74,578.
28	Other employee benefits	28 1,327,386.	1,137,256.	146,748.	43,382.
29	Payroll taxes	29 2,012,982.	1,848,366.	136,667.	27,949.
30	Professional fundraising fees	30			
31	Accounting fees	31			
32	Legal fees	32			
33	Supplies	33 3,478,358.	3,164,396.	181,960.	132,002.
34	Telephone	34 704,589.	576,755.	124,259.	3,575.
35	Postage and shipping	35 153,792.	102,847.	49,100.	1,845.
36	Occupancy	36 5,188,498.	4,897,522.	290,976.	
37	Equipment rental and maintenance	37 1,817,202.	1,341,639.	475,161.	402.
38	Printing and publications	38 1,019,001.	379,930.	544,680.	94,391.
39	Travel	39 804,270.	630,021.	154,500.	19,749.
40	Conferences, conventions, and meetings	40 1,019,592.	827,909.	173,758.	17,925.
41	Interest	41			
42	Depreciation, depletion, etc. (attach schedule)	42 3,520,329.	3,520,329.		
43	Other expenses not covered above (itemize):				
a		43a			
b		43b			
c		43c			
d		43d			
e	SEE STATEMENT 3	43e 5,626,912.	4,439,284.	1,042,176.	145,452.
44	Total functional expenses (add lines 22 through 43). Organizations completing columns (B)-(D), carry these totals to lines 13-15.	44 55,126,260.	47,790,398.	6,302,564.	1,033,298.

**Joint Costs.** Check ☐ if you are following SOP 98-2.

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services? ☐ Yes ☒ No

If "Yes," enter (i) the aggregate amount of these joint costs \$ \_\_\_\_\_; (ii) the amount allocated to Program services \$ \_\_\_\_\_;

(iii) the amount allocated to Management and general \$ \_\_\_\_\_; and (iv) the amount allocated to Fundraising \$ \_\_\_\_\_

**Part III Statement of Program Service Accomplishments**

What is the organization's primary exempt purpose? **SEE STATEMENT 4**

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)

**Program Service Expenses**  
(Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)

**a SEE ATTACHED STATEMENT**

(Grants and allocations \$ ) **47,790,398.**

**b**  
(Grants and allocations \$ )

**c**  
(Grants and allocations \$ )

**d**  
(Grants and allocations \$ )

**e Other program services (attach schedule)** (Grants and allocations \$ )

**f Total of Program Service Expenses (should equal line 44, column (B), Program services)** **47,790,398.**

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01-13-05

Form 990 (2004)

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE**

Form 990 (2004)

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**Part IV Balance Sheets**

**Note:** Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.

		(A) Beginning of year		(B) End of year
<b>Assets</b>	45 Cash - non-interest-bearing	1,452,889.	45	790,753.
	46 Savings and temporary cash investments	10,154,041.	46	13,573,140.
	47 a Accounts receivable	265,977.		
	47a			
	b Less: allowance for doubtful accounts		47b	
	47c	406,657.	47c	265,977.
	48 a Pledges receivable	7,208,459.		
	48a			
	b Less: allowance for doubtful accounts	675,000.	48b	
	48c	4,188,530.	48c	6,533,459.
	49 Grants receivable		49	
	50 Receivables from officers, directors, trustees, and key employees		50	
	51 a Other notes and loans receivable		51a	
	51b		51b	
	51c		51c	
52 Inventories for sale or use		52		
53 Prepaid expenses and deferred charges	617,470.	53	957,873.	
54 Investments - securities	<input type="checkbox"/> Cost <input type="checkbox"/> FMV	54		
55 a Investments - land, buildings, and equipment: basis	110,161,695.	55a		
55b	27,794,499.	55b		
55c	81,995,625.	55c	82,367,196.	
56 Investments - other	SEE STATEMENT 5	56	289,915.	
57 a Land, buildings, and equipment: basis		57a		
57b		57b		
57c		57c		
58 Other assets (describe SEE STATEMENT 6)	502,865.	58	475,467.	
59 <b>Total assets</b> (add lines 45 through 58) (must equal line 74)	99,581,905.	59	105,253,780.	
<b>Liabilities</b>	60 Accounts payable and accrued expenses	3,612,058.	60	3,024,775.
	61 Grants payable		61	
	62 Deferred revenue	963,163.	62	1,051,072.
	63 Loans from officers, directors, trustees, and key employees		63	
	64 a Tax-exempt bond liabilities	40,900,000.	64a	38,110,000.
	64b	2,173,572.	64b	3,065,923.
	65 Other liabilities (describe SEE STATEMENT 7)	4,626,449.	65	3,762,504.
66 <b>Total liabilities</b> (add lines 60 through 65)	52,275,242.	66	49,014,274.	
<b>Net Assets or Fund Balances</b>	Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 67 through 69 and lines 73 and 74.			
	67 Unrestricted	41,075,941.	67	44,905,247.
	68 Temporarily restricted	6,230,722.	68	11,334,259.
	69 Permanently restricted		69	
	Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 70 through 74.			
	70 Capital stock, trust principal, or current funds		70	
	71 Paid-in or capital surplus, or land, building, and equipment fund		71	
	72 Retained earnings, endowment, accumulated income, or other funds		72	
	73 <b>Total net assets or fund balances</b> (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	47,306,663.	73	56,239,506.
	74 <b>Total liabilities and net assets / fund balances</b> (add lines 66 and 73)	99,581,905.	74	105,253,780.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE

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**Part IV-A Reconciliation of Revenue per Audited Financial Statements with Revenue per Return**

<b>a</b> Total revenue, gains, and other support per audited financial statements	<b>a</b> 63,169,070.
<b>b</b> Amounts included on line <b>a</b> but not on line 12, Form 990:	
<b>(1)</b> Net unrealized gains on investments \$ 26,087.	
<b>(2)</b> Donated services and use of facilities \$	
<b>(3)</b> Recoveries of prior year grants \$	
<b>(4)</b> Other (specify): \$	
Add amounts on lines <b>(1)</b> through <b>(4)</b>	<b>b</b> 26,087.
<b>c</b> Line <b>a</b> minus line <b>b</b>	<b>c</b> 63,142,983.
<b>d</b> Amounts included on line 12, Form 990 but not on line <b>a</b> :	
<b>(1)</b> Investment expenses not included on line 6b, Form 990 \$	
<b>(2)</b> Other (specify): \$	
Add amounts on lines <b>(1)</b> and <b>(2)</b>	<b>d</b> 0.
<b>e</b> Total revenue per line 12, Form 990 (line <b>c</b> plus line <b>d</b> )	<b>e</b> 63,142,983.

**Part IV-B Reconciliation of Expenses per Audited Financial Statements with Expenses per Return**

<b>a</b> Total expenses and losses per audited financial statements	<b>a</b> 54,236,227.
<b>b</b> Amounts included on line <b>a</b> but not on line 17, Form 990:	
<b>(1)</b> Donated services and use of facilities \$	
<b>(2)</b> Prior year adjustments reported on line 20, Form 990 \$	
<b>(3)</b> Losses reported on line 20, Form 990 \$	
<b>(4)</b> Other (specify): STMT 8 \$ <890,033.>	
Add amounts on lines <b>(1)</b> through <b>(4)</b>	<b>b</b> <890,033.>
<b>c</b> Line <b>a</b> minus line <b>b</b>	<b>c</b> 55,126,260.
<b>d</b> Amounts included on line 17, Form 990 but not on line <b>a</b> :	
<b>(1)</b> Investment expenses not included on line 6b, Form 990 \$	
<b>(2)</b> Other (specify): \$	
Add amounts on lines <b>(1)</b> and <b>(2)</b>	<b>d</b> 0.
<b>e</b> Total expenses per line 17, Form 990 (line <b>c</b> plus line <b>d</b> )	<b>e</b> 55,126,260.

**Part V List of Officers, Directors, Trustees, and Key Employees** (List each one even if not compensated.)

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-)	(D) Contributions to employee benefit plans & deferred compensation	(E) Expense account and other allowances
JOHN MARK JOHNSON 900 CHURCH STREET NASHVILLE, TN 37203	CEO 40 HRS/WEEK	278,965.	32,443.	0.
DAVID BYRD 900 CHURCH STREET NASHVILLE, TN 37203	COO 40 HRS/WEEK	187,750.	28,645.	0.
PETER OLDHAM 900 CHURCH STREET NASHVILLE, TN 37203	SENIOR VICE PRESIDENT 40 HRS/WEEK	155,489.	26,609.	0.
TIMOTHY WEILL 900 CHURCH STREET NASHVILLE, TN 37203	SENIOR VICE PRESIDENT 40 HRS/WEEK	149,885.	24,020.	0.
SEE ATTACHED SCHEDULE OF NONCOMPENSATED BOARD OF DIRECTORS NASHVILLE, TN 37203	5 HRS/MONTH	0.	0.	0.

**75** Did any officer, director, trustee, or key employee receive aggregate compensation of more than \$100,000 from your organization and all related organizations, of which more than \$10,000 was provided by the related organizations? If "Yes," attach schedule. ☐ Yes ☒ No

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE**

Form 990 (2004)

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**Part VI Other Information**

	Yes	No
76 Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each activity	76	X
77 Were any changes made in the organizing or governing documents but not reported to the IRS? If "Yes," attach a conformed copy of the changes.	77	X
78 a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?	78a	X
b If "Yes," has it filed a tax return on Form 990-T for this year? N/A	78b	
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement	79	X
80 a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?	80a	X
b If "Yes," enter the name of the organization and check whether it is <input type="checkbox"/> exempt or <input type="checkbox"/> nonexempt.		
81 a Enter direct or indirect political expenditures. See line 81 instructions 81a 0.	81a	0.
b Did the organization file Form 1120-POL for this year?	81b	X
82 a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	X
b If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.) 82b	82b	
83 a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	X
b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	X
84 a Did the organization solicit any contributions or gifts that were not tax deductible?	84a	X
b If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? N/A	84b	
85 501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members? N/A	85a	
b Did the organization make only in-house lobbying expenditures of \$2,000 or less? N/A	85b	
If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a waiver for proxy tax owed for the prior year.		
c Dues, assessments, and similar amounts from members 85c N/A	85c	N/A
d Section 162(e) lobbying and political expenditures 85d N/A	85d	N/A
e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e N/A	85e	N/A
f Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f N/A	85f	N/A
g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? N/A	85g	
h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year? N/A	85h	
86 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on line 12 86a N/A	86a	N/A
b Gross receipts, included on line 12, for public use of club facilities 86b N/A	86b	N/A
87 501(c)(12) organizations. Enter: a Gross income from members or shareholders 87a N/A	87a	N/A
b Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) 87b N/A	87b	N/A
88 At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88	X
89 a 501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 0.; section 4912 0.; section 4955 0.		
b 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b	X
c Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958		0.
d Enter: Amount of tax on line 89c, above, reimbursed by the organization		0.
90 a List the states with which a copy of this return is filed TENNESSEE		
b Number of employees employed in the pay period that includes March 12, 2004 90b 3216	90b	3216
91 The books are in care of MR. TIM WEILL Telephone no. 615-259-9622		

Located at 900 CHURCH STREET - NASHVILLE, TN 37203

ZIP + 4 37203

92 Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here and enter the amount of tax-exempt interest received or accrued during the tax year 92 N/A

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01-13-05

Form 990 (2004)

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE**

Form 990 (2004)

62-0476243

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**Part VII Analysis of Income-Producing Activities** (See page 33 of the instructions.)

Note: Enter gross amounts unless otherwise indicated.

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	(B) Amount	(C) Exclu- sion code	(D) Amount	
93 Program service revenue:					
a <b>PROGRAM SERVICE REVENUE</b>					17,823,302.
b					
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments					30,465,175.
95 Interest on savings and temporary cash investments					
96 Dividends and interest from securities			14	259,776.	
97 Net rental income or (loss) from real estate:					
a debt-financed property					
b not debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory					
101 Net income or (loss) from special events					
102 Gross profit or (loss) from sales of inventory					
103 Other revenue:					
a <b>MISCELLANEOUS</b>					450,419.
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E))		0.		259,776.	48,738,896.
105 Total (add line 104, columns (B), (D), and (E))					48,998,672.

Note: Line 105 plus line 1c, Part I, should equal the amount on line 12, Part I.

**Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes** (See page 34 of the instructions.)

Line No.	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes).
93A	SEE ATTACHED STATEMENT OF PROGRAM SERVICES
94	YMCA MEMBERSHIP DUES
103A	MISCELLANEOUS EXPENSES RELATED TO EXEMPT PURPOSE

**Part IX Information Regarding Taxable Subsidiaries and Disregarded Entities** (See page 34 of the instructions.)

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	(C) Nature of activities	(D) Total income	(E) End-of-year assets
ST. THOMAS/YMCA, LLC, NASHVILLE, TN - 62-1872028	100%	LEGALLY TERMINATED MARCH 2004	0.	0.

**Part X Information Regarding Transfers Associated with Personal Benefit Contracts** (See page 34 of the instructions.)

- (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? ☐ Yes ☒ No
- (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? ☐ Yes ☒ No

Note: If "Yes" to (b), file Form 8870 and Form 4720 (see instructions).

Please Sign Here: Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer: *Kent Harrell* Date: 06/27/05 Type or print name and title: KRAFT BROS, ESSTMAN, PATTON & HARRELL PLLC

Paid Preparer's Use Only: Preparer's signature: *Kent Harrell* Date: 06/27/05 Check if self-employed: ☒ Preparer's SSN or PTIN: Firm's name (or yours if self-employed), address, and ZIP + 4: 404 JAMES ROBERTSON PARKWAY, STE 1200 NASHVILLE, TN 37219 EIN: Phone no.: 615-242-7351

**SCHEDULE A**  
(Form 990 or 990-EZ)

Department of the Treasury  
Internal Revenue Service

**Organization Exempt Under Section 501(c)(3)**

(Except Private Foundation) and Section 501(e), 501(f), 501(k),  
501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

**Supplementary Information-(See separate instructions.)**

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No. 1545-0047

**2004**

Name of the organization **YOUNG MEN'S CHRISTIAN ASSOCIATION OF  
MIDDLE TENNESSEE** Employer identification number **62 0476243**

**Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees**

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and other allowances
MICHAEL HEILBRONN ----- 900 CHURCH STREET NASHVILLE, TN	GRP V.P. 40/WEEK	125,033.	22,847.	
NANCY REECE ----- 900 CHURCH STREET NASHVILLE, TN	SR VP 40/WEEK	124,112.	20,964.	
DONALD JONES ----- 900 CHURCH STREET NASHVILLE, TN	SR VP 40/WEEK	112,765.	21,261.	
DAVID SNOW ----- 900 CHURCH STREET NASHVILLE, TN	EXE. DIRECTOR 40/WEEK	108,754.	18,581.	
HAKAN DARUD ----- 900 CHURCH STREET NASHVILLE, TN	PRO. DIRECTOR 40/WEEK	107,946.	15,375.	
Total number of other employees paid over \$50,000	37			

**Part II Compensation of the Five Highest Paid Independent Contractors for Professional Services**

(See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than \$50,000	(b) Type of service	(c) Compensation
ST. THOMAS NETWORK ----- P.O. BOX 380 , NASHVILLE, TN 37202	STAFFING SERVICES	272,756.
PRO-CLEAN, LLC ----- NASHVILLE, TN	JANITORIAL SERVICE	116,837.
BASS, BERRY & SIMS PLC ----- 315 DEADERICK ST # 2700, NASHVILLE, TN 37202	LEGAL SERVICES	74,444.
LIGHTHOUSE COUNSEL ----- 228 CIRCLE VIEW DRIVE, FRANKLIN, TN 37067	CONSULTING SERVICES	74,750.
COURIER SYSTEMS CORPORATION ----- 1865 AIR LANE DRIVE, NASHVILLE, TN 37210	COURIER SERVICES	57,868.
Total number of others receiving over \$50,000 for professional services	0	

## YOUNG MEN'S CHRISTIAN ASSOCIATION OF

Schedule A (Form 990 or 990-EZ) 2004 MIDDLE TENNESSEE

62-0476243 Page 2

**Part III** Statements About Activities (See page 2 of the instructions.)

Yes No

1	During the year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities <b>1</b> \$ _____ \$ _____ (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B.) Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations checking "Yes," must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities.			X
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the transactions.) <b>SEE STATEMENT 9</b>			
a	Sale, exchange, or leasing of property? .....	2a		X
b	Lending of money or other extension of credit? .....	2b		X
c	Furnishing of goods, services, or facilities? .....	2c	X	
d	Payment of compensation (or payment or reimbursement of expenses if more than \$1,000)? <b>SEE PART V, FORM 990</b> .....	2d	X	
e	Transfer of any part of its income or assets? .....	2e		X
3 a	Do you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how you determine that recipients qualify to receive payments.) .....	3a		X
b	Do you have a section 403(b) annuity plan for your employees? .....	3b	X	
4 a	Did you maintain any separate account for participating donors where donors have the right to provide advice on the use or distribution of funds? .....	4a		X
b	Do you provide credit counseling, debt management, credit repair, or debt negotiation services? .....	4b		X

**Part IV** Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)The organization is not a private foundation because it is: (Please check only **ONE** applicable box.)

5	<input type="checkbox"/> A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).
6	<input type="checkbox"/> A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)
7	<input type="checkbox"/> A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).
8	<input type="checkbox"/> A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).
9	<input type="checkbox"/> A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state <b>1</b> _____
10	<input type="checkbox"/> An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). (Also complete the <b>Support Schedule</b> in Part IV-A.)
11a	<input checked="" type="checkbox"/> An organization that normally receives a substantial part of its support from a governmental unit or from the general public. Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)
11b	<input type="checkbox"/> A community trust. Section 170(b)(1)(A)(vi). (Also complete the <b>Support Schedule</b> in Part IV-A.)
12	<input type="checkbox"/> An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the <b>Support Schedule</b> in Part IV-A.)
13	<input type="checkbox"/> An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). (See section 509(a)(3).) Provide the following information about the supported organizations. (See page 5 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Line number from above

14 ☐ An organization organized and operated to test for public safety. Section 509(a)(4). (See page 5 of the instructions.)423111  
12-03-04

Schedule A (Form 990 or 990-EZ) 2004



## YOUNG MEN'S CHRISTIAN ASSOCIATION OF

Schedule A (Form 990 or 990-EZ) 2004 MIDDLE TENNESSEE

62-0476243 Page 3

**Part IV A Support Schedule** (Complete only if you checked a box on line 10, 11, or 12.) **Use cash method of accounting.**  
**Note:** You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Calendar year (or fiscal year beginning in) ▶	(a) 2003	(b) 2002	(c) 2001	(d) 2000	(e) Total
<b>15</b> Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	7,559,117.	5,636,996.	10,645,181.	12,512,347.	36,353,641.
<b>16</b> Membership fees received	30,081,849.	29,594,603.	28,171,777.	24,751,656.	112,599,885.
<b>17</b> Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose	16,312,802.	16,107,327.	14,751,338.	13,621,239.	60,792,706.
<b>18</b> Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	216,285.	174,661.	376,011.	807,739.	1,574,696.
<b>19</b> Net income from unrelated business activities not included in line 18					
<b>20</b> Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
<b>21</b> The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge					
<b>22</b> Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets	443,829.	819,726.	SEE STATEMENT 10 1,296,831.	1,413,765.	3,974,151.
<b>23</b> Total of lines 15 through 22	54,613,882.	52,333,313.	55,241,138.	53,106,746.	215,295,079.
<b>24</b> Line 23 minus line 17	38,301,080.	36,225,986.	40,489,800.	39,485,507.	154,502,373.
<b>25</b> Enter 1% of line 23	546,139.	523,333.	552,411.	531,067.	
<b>26 Organizations described on lines 10 or 11:</b> <b>a</b> Enter 2% of amount in column (e), line 24					<b>26a</b> 3,090,047.
<b>b</b> Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a. Do not file this list with your return. Enter the total of all these excess amounts					<b>26b</b> 2,365,956.
<b>c</b> Total support for section 509(a)(1) test: Enter line 24, column (e)					<b>26c</b> 154,502,373.
<b>d</b> Add: Amounts from column (e) for lines: 18 1,574,696. 19 22 3,974,151. 26b 2,365,956.					<b>26d</b> 7,914,803.
<b>e</b> Public support (line 26c minus line 26d total)					<b>26e</b> 146,587,570.
<b>f</b> Public support percentage (line 26e (numerator) divided by line 26c (denominator))					<b>26f</b> 94.8772%
<b>27 Organizations described on line 12:</b> <b>a</b> For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person." Do not file this list with your return. Enter the sum of such amounts for each year: N/A (2003) (2002) (2001) (2000)					
<b>b</b> For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000. (Include in the list organizations described in lines 5 through 11, as well as individuals.) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year: N/A (2003) (2002) (2001) (2000)					
<b>c</b> Add: Amounts from column (e) for lines: 15 16 17 20 21					<b>27c</b> N/A
<b>d</b> Add: Line 27a total and line 27b total					<b>27d</b> N/A
<b>e</b> Public support (line 27c total minus line 27d total)					<b>27e</b> N/A
<b>f</b> Total support for section 509(a)(2) test: Enter amount on line 23, column (e)					<b>27f</b> N/A
<b>g</b> Public support percentage (line 27e (numerator) divided by line 27f (denominator))					<b>27g</b> N/A %
<b>h</b> Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))					<b>27h</b> N/A %

**28 Unusual Grants:** For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15.

423121 12-03-04

NONE

Schedule A (Form 990 or 990-EZ) 2004

**YOUNG MEN'S CHRISTIAN ASSOCIATION OF**

Schedule A (Form 990 or 990-EZ) 2004 **MIDD. TENNESSEE**

**62-0476243** Page **4**

**Part V Private School Questionnaire** (See page 7 of the instructions.)

**N/A**

**(To be completed ONLY by schools that checked the box on line 6 in Part IV)**

	<b>Yes</b>	<b>No</b>
<b>29</b> Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? .....	<b>29</b>	
<b>30</b> Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? .....	<b>30</b>	
<b>31</b> Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? .....	<b>31</b>	
If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.)		
<b>32</b> Does the organization maintain the following:		
<b>a</b> Records indicating the racial composition of the student body, faculty, and administrative staff? .....	<b>32a</b>	
<b>b</b> Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? .....	<b>32b</b>	
<b>c</b> Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? .....	<b>32c</b>	
<b>d</b> Copies of all material used by the organization or on its behalf to solicit contributions? .....	<b>32d</b>	
If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		
<b>33</b> Does the organization discriminate by race in any way with respect to:		
<b>a</b> Students' rights or privileges? .....	<b>33a</b>	
<b>b</b> Admissions policies? .....	<b>33b</b>	
<b>c</b> Employment of faculty or administrative staff? .....	<b>33c</b>	
<b>d</b> Scholarships or other financial assistance? .....	<b>33d</b>	
<b>e</b> Educational policies? .....	<b>33e</b>	
<b>f</b> Use of facilities? .....	<b>33f</b>	
<b>g</b> Athletic programs? .....	<b>33g</b>	
<b>h</b> Other extracurricular activities? .....	<b>33h</b>	
If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		
<b>34 a</b> Does the organization receive any financial aid or assistance from a governmental agency? .....	<b>34a</b>	
<b>b</b> Has the organization's right to such aid ever been revoked or suspended? .....	<b>34b</b>	
If you answered "Yes" to either 34a or b, please explain using an attached statement.		
<b>35</b> Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation .....	<b>35</b>	

Schedule A (Form 990 or 990-EZ) 2004

## YOUNG MEN'S CHRISTIAN ASSOCIATION OF

Schedule A (Form 990 or 990-EZ) 2004 MIDD. TENNESSEE

62-0476243 Page 5

**Part VI-A Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions.)

N/A

(To be completed ONLY by an eligible organization that filed Form 5768)

Check ☒ a ☐ If the organization belongs to an affiliated group. Check ☐ b ☐ if you checked "a" and "limited control" provisions apply.**Limits on Lobbying Expenditures**

(The term "expenditures" means amounts paid or incurred.)

	(a) Affiliated group totals	(b) To be completed for ALL electing organizations
	N/A	
36 Total lobbying expenditures to influence public opinion (grassroots lobbying) .....	36	
37 Total lobbying expenditures to influence a legislative body (direct lobbying) .....	37	
38 Total lobbying expenditures (add lines 36 and 37) .....	38	
39 Other exempt purpose expenditures .....	39	
40 Total exempt purpose expenditures (add lines 38 and 39) .....	40	
41 Lobbying nontaxable amount. Enter the amount from the following table -		
If the amount on line 40 is -		
Not over \$500,000 .....	20% of the amount on line 40 .....	
Over \$500,000 but not over \$1,000,000 .....	\$100,000 plus 15% of the excess over \$500,000 .....	
Over \$1,000,000 but not over \$1,500,000 .....	\$175,000 plus 10% of the excess over \$1,000,000 .....	
Over \$1,500,000 but not over \$17,000,000 .....	\$225,000 plus 5% of the excess over \$1,500,000 .....	
Over \$17,000,000 .....	\$1,000,000 .....	
42 Grassroots nontaxable amount (enter 25% of line 41) .....	42	
43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 .....	43	
44 Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38 .....	44	

Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

	Lobbying Expenditures During 4-Year Averaging Period					N/A
Calendar year (or fiscal year beginning in) ▶	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total	
45 Lobbying nontaxable amount .....					0.	
46 Lobbying ceiling amount (150% of line 45(e)) .....					0.	
47 Total lobbying expenditures .....					0.	
48 Grassroots nontaxable amount .....					0.	
49 Grassroots ceiling amount (150% of line 48(e)) .....					0.	
50 Grassroots lobbying expenditures .....					0.	

**Part VI-B Lobbying Activity by Nonelecting Public Charities**

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

N/A

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:	Yes	No	Amount
a Volunteers .....			
b Paid staff or management (Include compensation in expenses reported on lines c through h.) .....			
c Media advertisements .....			
d Mailings to members, legislators, or the public .....			
e Publications, or published or broadcast statements .....			
f Grants to other organizations for lobbying purposes .....			
g Direct contact with legislators, their staffs, government officials, or a legislative body .....			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means .....			
i Total lobbying expenditures (Add lines c through h.) .....			0.
If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities.			

N/A

	Yes	No
51a(i)		X
a(ii)		X
b(i)		X
b(ii)		X
b(iii)		X
b(iv)		X
b(v)		X
b(vi)		X
c		X

[illegible]

☐ Yes ☒ No

N/A

[illegible]

## FOOTNOTES

STATEMENT 1

LAND, BUILDINGS, EQUIPMENT AND FURNITURE ARE RECORDED AT COST, WHEN PURCHASED, OR AT FAIR MARKET VALUE, WHEN GIFTED TO THE YMCA (FOR ALL ITEMS THAT EXCEED SIGNIFICANT AMOUNTS). DEPRECIATION IS CALCULATED BY THE STRAIGHT-LINE METHOD TO ALLOCATE THE COST OF DEPRECIABLE ASSETS, AS SO DETERMINED, TO OPERATIONS OVER ESTIMATED USEFUL LIVES OF TEN YEARS FOR EQUIPMENT AND FURNITURE, FIFTEEN YEARS FOR LAND IMPROVEMENTS AND FORTY YEARS FOR BUILDINGS.

## PROPERTY, PLANT AND EQUIPMENT:

LAND AND LAND IMPROVEMENTS	9,449,051.
BUILDINGS & IMPROVEMENTS	84,669,232.
EQUIPMENT AND FURNITURE	12,952,598.
SOFTWARE	282,440.
CONSTRUCTION IN PROGRESS	2,808,374.
TOTAL	110,161,695.
LESS ACCUMULATED DEPRECIATION	<27,794,499.>
TOTAL - NET	82,367,196.

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FORM 990	OTHER CHANGES IN NET ASSETS OR FUND BALANCES	STATEMENT	2
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DESCRIPTION	AMOUNT
UNREALIZED GAIN ON INVESTMENTS	26,087.
CHANGE IN DERIVATIVE LIABILITY	890,033.
TOTAL TO FORM 990, PART I, LINE 20	916,120.

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FORM 990	OTHER EXPENSES	STATEMENT	3
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DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING
PURCHASED SERVICES	1,954,071.	1,173,704.	725,011.	55,356.
FINANCING COSTS	2,046,334.	1,826,345.	219,989.	
MEMBERSHIP DUES	282,899.	279,394.		3,505.
INTERCOMPANY GRANTS	73,765.		13,765.	60,000.
INSURANCE	418,289.	408,701.	9,588.	
MISCELLANEOUS EXPENSE	563,554.	489,060.	53,663.	20,831.
WORKER'S COMPENSATION INSURANCE	288,000.	262,080.	20,160.	5,760.
TOTAL TO FM 990, LN 43	5,626,912.	4,439,284.	1,042,176.	145,452.

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FORM 990	STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE PART III	STATEMENT	4
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## EXPLANATION

THE MISSION OF THE YOUNG MEN'S CHRISTIAN ASSOCIATION OF MIDDLE TENNESSEE (THE "YMCA") IS A WORLDWIDE CHARITABLE FELLOWSHIP UNITED BY A COMMON LOYALTY TO JESUS CHRIST FOR THE PURPOSE OF HELPING PERSONS GROW IN SPIRIT, MIND AND BODY. THE YMCA IS WORKING TO BUILD STRONG KIDS, STRONG FAMILIES, AND STRONG COMMUNITIES BY SERVING 194,857 MEMBERS AT TWENTY-THREE CENTERS THROUGHOUT ELEVEN MIDDLE TENNESSEE COUNTIES AND SCOTTSVILLE, KY. YMCA PROGRAMS ENCOMPASS A VARIETY OF AREAS INCLUDING YOUTH AND TEEN PROGRAMS, ADULT AND FAMILY PROGRAMS, OUTREACH AND WELLNESS.

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FORM 990	OTHER INVESTMENTS	STATEMENT	5
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DESCRIPTION	VALUATION METHOD	AMOUNT
INVESTMENTS	MARKET VALUE	289,915.
TOTAL TO FORM 990, PART IV, LINE 56, COLUMN B		289,915.

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FORM 990	OTHER ASSETS	STATEMENT	6
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DESCRIPTION	AMOUNT
BOND ISSUE COSTS	383,572.
OTHER ASSETS	91,895.
TOTAL TO FORM 990, PART IV, LINE 58, COLUMN B	475,467.

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FORM 990	OTHER LIABILITIES	STATEMENT	7
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DESCRIPTION	AMOUNT
DERIVATIVE LIABILITY - INTEREST RATE SWAP	3,472,589.
DEFERRED COMPENSATION OBLIGATION	289,915.
TOTAL TO FORM 990, PART IV, LINE 65, COLUMN B	3,762,504.

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FORM 990	OTHER EXPENSES NOT INCLUDED ON FORM 990	STATEMENT	8
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DESCRIPTION	AMOUNT
CHANGE IN DERIVATIVE LIABILITY	<890,033.>
TOTAL TO FORM 990, PART IV-B	<890,033.>

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SCHEDULE A	STATEMENT REGARDING ACTIVITIES WITH SUBSTANTIAL CONTRIBUTORS, TRUSTEES, DIRECTORS, CREATORS, KEY EMPLOYEES, ETC., PART III, LINE 2	STATEMENT 9
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PART III, QUESTION 2(C): DURING THE YEAR, YMCA NEGOTIATED CONTRACTS FOR MARKETING, LEGAL, MAILING, AND CONSTRUCTION SERVICES WITH TAXABLE ORGANIZATIONS IN WHICH AN OFFICER OR KEY EMPLOYEE OF THE TAXABLE ORGANIZATION WAS ALSO A BOARD MEMBER OF THE YMCA. ALL CONTRACTS WERE SUBJECT TO AN OPEN BID PROCESS, NEGOTIATED AT ARM'S LENGTH, AND AMOUNTS PAID BY YMCA FOR THE SERVICES RECEIVED REPRESENT FAIR MARKET VALUE OR LESS. THE TOTAL AMOUNT PAID IN RELATION TO THESE CONTRACTS DURING THE YEAR WAS \$1,407,000.

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SCHEDULE A	OTHER INCOME				STATEMENT 10
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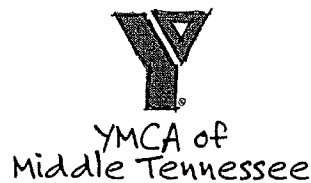
DESCRIPTION	2003 AMOUNT	2002 AMOUNT	2001 AMOUNT	2000 AMOUNT
MISCELLANEOUS	443,829.	819,726.	1,296,831.	1,413,765.
TOTAL TO SCHEDULE A, LINE 22	443,829.	819,726.	1,296,831.	1,413,765.

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We build  
strong **kids**, strong **families**,  
strong **communities**.

## TAX YEAR 2004

### Overview of YMCA Philosophy & Programs

**Our Mission:** A worldwide charitable fellowship united by a common loyalty to Jesus Christ for the purpose of helping persons grow in spirit, mind and body.

**Our Commitment:** We build strong kids, strong families and strong communities.

**Our Values:** Caring, Honesty, Respect, Responsibility

**Our Vision:** To be a source of strength to our community by providing an environment where people of all ages, faiths, races, backgrounds and abilities work toward achieving their God-given fullest potential, build friendships, and experience the joy of helping others. We will fulfill this vision by:

**Increasing Availability to All.** The YMCA is for everyone, no matter where they live or their ability to pay. Through the generosity of YMCA friends, our goal is to have sufficient funds to ensure that our YMCA remains available to all. By 2020, we will serve 1 in 5 people in our community and have a facility or program center within 15 minutes of every person in Middle Tennessee.

**Developing Youth and Teens.** Our YMCA is a safe place where youth and teens can dream, learn, grow and achieve their fullest potential. By 2020, we will reach 1 in 4 youth and teens through programs that transform their lives and produce positive outcomes.

**Inspiring Healthier Lifestyles.** Our YMCA helps people to live healthier lives. Since our founding in 1875, health and wellness programs have been integral to our mission of building spirit, mind and body. By 2020, we will influence 1 in 8 people to live a healthier life through YMCA membership.

**Deepening Member and Community Involvement.** Through the creation of small, caring communities, our YMCA will build long-term relationships among members and staff that foster a sense of belonging, service to others, and the joy of giving. By 2020, our goal is to have 50% of members engaged in building stronger communities through sharing their time, talents or treasure.

**Ensuring Our Legacy.** By developing strong staff and volunteer leadership, and a sound financial base, our YMCA will continue to make a positive difference for future generations. By 2020, 100% of staff and volunteers will consider the Y a

fulfilling place to invest time and energy to improve the lives of others. By 2020, we have an endowment fund equal to our operating budget to ensure the future of our YMCA.

## Facts & Figures:

The following is a listing of the YMCA's accomplishments for the year 2004:

- ◆ Lived our mission by reaching **194,857 lives—1 in 8 people—at 23 centers and 323** program locations in **11** counties, through membership, programs, volunteerism, philanthropy and staff involvement.
- ◆ Extended hands of help in the form of charitable subsidy and financial assistance totaling **\$8,809,620**.
- ◆ Served all income levels, with **26%** of members receiving financial assistance through the **Open Doors** program.
- ◆ Kept the Y **available to all**, raising \$3.9 million through We Build People, 12.5% higher than 2003, thanks to 1,108 volunteers and **9,942 generous givers—436** more donors than the previous year!
- ◆ Surpassed the \$6 million threshold and broke ground on the **North Rutherford YMCA-Ronald Reagan Family Center**, scheduled to open in the fall of 2005.
- ◆ Thanks to an incredible **\$5 million gift** from **Frank & Linda Burkholder**, moved closer to an expanded, renovated Downtown YMCA to serve the heart of Nashville.
- ◆ Multiplied relationships with community leaders and made progress toward the dream of a YMCA to serve the **Bellevue** community, in partnership with Senior Citizens Inc.

## Developing Youth & Teens

- ◆ Provided a safe, caring place for **86,024 children and teens** to dream, learn, grow and work toward achieving their fullest potential.
- ◆ Instilled values, confidence and athletic skills in 20,359 children through **youth sports**.
- ◆ Taught **swimming** to 8,022 people, 81% of them children, at 37 pools.
- ◆ Planted seeds of Christian character and positive values in 2,699 campers at **Camp Widjiwagan**—voted “**Best Day Camp**” for the 7<sup>th</sup> consecutive year by *Nashville Parent* readers!
- ◆ Enriched 7,632 **school-aged children** at 144 Fun Company sites, in partnership with local schools.
- ◆ Provided learning, laughter and love for 532 children in **preschool** programs.
- ◆ Built character and confidence into 4,548 children and families through **Youth Development Center** and Y-CAP outreach programs, including **Warren's House** home for boys.
- ◆ Ensured a positive, constructive learning environment for 391 youth and teens at the **Preston Taylor Boys & Girls Club/YMCA Youth Development Center**, a partnership between the Y, Boys & Girls Clubs, Metro Nashville Public Schools and United Way.

- ◆ Strengthened 150 boys and girls spiritually, mentally and physically through our year-round **Urban Services School of Academics & Athletics (USSAA)** program.
- ◆ Through the nation's 2<sup>nd</sup>-largest **Youth in Government** program, provided 2,521 Tennessee middle- and high-school students at **81 schools** with civic-engagement education and leadership development.

## Inspiring Healthier Lifestyles

- ◆ Helped **119,652** members representing **47,469** households to live healthier, more active lives.
- ◆ As a pilot association for the **Gulick/Total Health** project under YMCA of the USA's "Activate America" initiative, explored innovative solutions to the nation's lifestyle-health crisis.
- ◆ Launched a pilot project to **counter the childhood-obesity epidemic** by engaging parents, teachers and students to develop healthy solutions at Bellshire Elementary School, as part of Fun Company.
- ◆ Inspired healthy living through **53,111** total **group fitness** and **aquatics** classes.
- ◆ Guided **12,310** people toward **improved overall health** through a range of personalized services, including wellness orientations, coaching and nutrition guidance.
- ◆ Strengthened **6,747** active-older-adult members through **life-enriching senior programs**.
- ◆ Through **Restore Ministries**, reached out with hands of hope and healing to help **400** men and women overcome life-controlling issues.

## Deepening Member & Community Involvement

- ◆ Engaged **4,780** volunteers in building strong kids, strong families and strong communities.
- ◆ Joined hands with **496** churches, schools, businesses and other **community partners**.
- ◆ Connected with **1,915** **youth-sports coaches** to strengthen children and their families.
- ◆ Reached out to **2,406** men and women with support, encouragement and wellness guidance through **outreach programs** including LupuStrong, DiabeteSmart and ABC (After Breast Cancer).
- ◆ Deepened **international friendships** at **13** YMCAs in **9** nations, including Israel, Germany, Venezuela and Zambia, led by Adrian Moody and **112** volunteers, staff and friends throughout the world.

## Ensuring Our Legacy

- ◆ Approved plans for our Vision 2020 Campaign thanks to a task force co-chaired by **Bill DeLoache** and **Billy Frist**. Blessed to have **Lee Barfield** and **Bill Turner** co-chairing the campaign.
- ◆ Continued a legacy of outstanding volunteer leadership, with Board Chair **Rich Ford** (and **Cal Turner Jr.** agreeing to follow Rich); and with Foundation Board Chair **Lee Barfield** (and **Jimmy Webb** agreeing to follow Lee).

- ◆ Presented **Anne E. Ragsdale** with our highest volunteer honor, the Order of the Red Triangle.
- ◆ Took big steps toward the dream of a year-round, overnight **resident camp** at the Joe C. Davis YMCA Outdoor Center, thanks to a challenge grant of \$4.5 million from the **Joe C. Davis Foundation**.
- ◆ Provided a range of innovative development and training programs to ensure a continuing legacy of **mission-focused leadership** for 3,789 full- and part-time staff.
- ◆ Received the **National Diversity and Inclusion Leadership Award** from YMCA of the USA for our recently developed and implemented diversity initiative.
- ◆ Moved beyond the \$4.6 million mark in assets of the **YMCA Foundation of Middle Tennessee**.
- ◆ Topped off the annual **Heritage Club** dinner (391 members strong and growing!) by honoring **Marshall “Shag” Polk** with the H.G. Hill Jr. Philanthropic Award, thanking him for his dedication to the YMCA Foundation and his longtime service and generosity to the Y.
- ◆ Invested \$2.2 million through a long-term deferred maintenance plan to ensure **high-quality facilities**.
- ◆ Balanced a **\$63,206,491** budget, growing 4% over 2003, with reserves fully funded.

The YMCA of Middle Tennessee has a surplus of operating funds that are designated for the building and repair of facilities. Any surplus goes back into the community or is used to start new programs or purchase new equipment.

**YMCA Philosophy:** The YMCA lives its mission each and every day. We are committed to strengthening our role as a leader in the nurturing and healthy development of children, teens, adults, seniors, families and communities. The YMCA brings communities together. It's a place where everyone belongs regardless of age, faith, race, background, income or ability. The YMCA, through its Open Doors financial assistance program, ensures that everyone who wants to participate in Y programs has the opportunity. One in four members receives some level of financial assistance. The ability to break through boundaries that often separate communities is inherent to the YMCA. We create opportunities for interaction that result in new friendships, new possibilities for personal growth and a strengthened community. Diverse groups find common ground by playing, learning and working together.

The YMCA of Middle Tennessee has adopted four character development initiatives as a basis for all operations, staff development and program development. The following initiatives guide the YMCA and are at the heart of everything we do:

**Caring**  
**Respect**  
**Honesty**  
**Responsibility**

The YMCA continues to be a leader in community-based health and wellness, childcare, camping, aquatics, youth sports, volunteerism, community development, outreach and international partnerships.

**Operating Characteristics:** The YMCA of Middle Tennessee believes it is essential to operate in a manner consistent with its Christian principles. The Y believes in the healthy development of all people and operates with the following set of characteristics:

- Driven by the YMCA mission.
- Adherence to the character development initiatives of caring, respect, honesty and responsibility.
- Governed by caring, committed and well-informed volunteers.
- Operated so that membership and programs are accessible and affordable to all people.
- Managed by a well-trained, competent and diverse staff.
- Operated so that all staff and members are treated with dignity and respect.
- Operated so that each person feels he/she belongs, can contribute and succeed.
- Fiscally sound and supported through earned income and a growing percentage of contributed support.
- Operated so that the highest levels of quality and safety are assured for all.
- Committed to responding rapidly to the changing needs of the community through program development.
- Managed with a focus on continuous improvement of structure, programs and delivery systems.

The YMCA of Middle Tennessee offers programs that build strong kids, strong families and strong communities. The following is a listing of YMCA programs during 2004:

## STRONG KIDS

### YOUTH PROGRAMMING

Character building and practicing Christian principles are the heart and soul of the YMCA. At the Y, children learn the following values:

**CARING**—Be kind and show concern for others. Express gratitude. Forgive others. Help people in need. Be compassionate.

**HONESTY**—Don't cheat, steal or deceive. Keep your promises. Be reliable. Have the courage to do the right thing. Build a good reputation. Be loyal to your family, friends and country.

**RESPECT**—Live by the Golden Rule. Value the abilities and characteristics of others. Use good manners. Be considerate of the feelings of others. Honor others' dignity, privacy and freedom. Be courteous and polite.

**RESPONSIBILITY**—Do what you are supposed to do. Finish what you start. Always do your best. Be accountable for your choices. Exercise self-control. Be good stewards of the earth.

The YMCA offers a wide variety of programs and activities for children. Two of our most popular are youth sports and day camp.

## **YOUTH SPORTS**

Sports keep children active while teaching them important values, sportsmanship and teamwork. At the YMCA, everybody gets the chance to play. In 2004, **20,359** Middle Tennessee children learned the fundamentals of basketball, soccer, T-ball, gymnastics and other sports at the Y, led by **1,915** volunteer coaches.

## **DAY CAMP**

The YMCA believes all children should experience the joy and adventure of camp. In 2004, the Y served 8,559 campers, with 25% of them receiving financial assistance. Camp Widjiwagan at the Joe C. Davis YMCA Outdoor Center helped 2,699 kids grow in Christian character and positive values with activities including horseback riding, swimming, canoeing, kayaking and climbing the Alpine Tower, along with sports like soccer, street hockey, basketball and tennis.

## **TEEN FOCUS**

YMCA teen programs focus on:

- Leadership and service-learning
- Education, career and life skills
- Health, safety and well-being

Examples of YMCA teen programs:

- YMCA Leaders Club
- YMCA Earth Service Corps
- Youth In Government
- Black Achievers
- Hispanic Achievers
- The BRIDGE
- Time to Rise
- USSAA Boot Camp
- Youth Sports
- Teen Centers
- Skate Parks

Signature YMCA Teen Programs

### **Hispanic & Black Achievers**

The YMCA's Black Achievers and Minority Achievers programs have made a significant impact on Middle Tennessee young people. The success of these programs, coupled with the region's rapidly growing Hispanic population, prompted the YMCA to begin a Hispanic Achievers program. In 2004, the program had grown to involve several hundred youth, parents, mentors and volunteers. The mission of Hispanic Achievers is to empower youth to make and achieve positive social, educational, career and personal goals by placing them in

mentoring relationships with Hispanic adult achievers who provide knowledge, encouragement and motivation. In addition, Hispanic Achievers offers ACT preparation courses, college-campus tours and scholarship programs. It is the YMCA's hope that **100%** of participating students will graduate from high school and that a high percentage will go on to college.

### **The BRIDGE**

Mary Jane and Gilbert Smith started The BRIDGE in 1993 to help youth navigate the challenging transition of adolescence. Inspired by a national program called Summerbridge, the BRIDGE aims to get older kids into teaching and younger kids into learning. Each summer, rising 7<sup>th</sup>-10<sup>th</sup> graders spend five weeks doing intensive academic projects created by collegiate student-teachers. BRIDGE students commit themselves to three years, and many come back to teach after graduation and pursue careers in education.

### **Urban Services School of Athletics and Academics (USSAA)**

The YMCA's popular USSAA program is designed to help young men and women, ages 7 to 17, work with others toward a common goal of love and respect. USSAA participants take part in an overnight, summer "boot camp" style program that involves academics, athletics, a disciplined schedule, and sessions aimed at dealing with violence, teamwork and community service. In 2004, thanks to generous contributions, the YMCA expanded USSAA into a year-round program.

## **STRONG FAMILIES**

### **CHILDCARE**

The YMCA of Middle Tennessee cared for **8,164** children in 2004 through its daycare and preschool programs.

### **FUN COMPANY**

When it comes to school-aged children, the Y believes no child should go home to an empty house. That's why in 1983 it developed Fun Company, a before-and-after school childcare program. Recognizing that many families struggle to afford quality childcare, the Y offers financial assistance to ensure that no one is turned away because of an inability to pay. For example, in 2004 the Middle Tennessee Y enriched the lives of **7,632** children at **144** Fun Company sites and provided assistance to **19%** of participating families. Fun Company provides family-centered, values-based, comprehensive programs for children, before and after school and during the summer. The focus is on developing the whole child—not only academically but also socially and emotionally. The Y incorporates service-learning projects into the Fun Company curriculum, teaching new skills while emphasizing the importance of giving back to the community.

### **FAMILY PROGRAMMING**

With so many influences vying for families' time and attention, it's often difficult to find a fun, wholesome atmosphere where parents and children can become healthier together. That's why family programming is such a high priority at the YMCA.

### **Family Nights & Picnics**

The YMCA sets aside special nights for families to come to the YMCA and enjoy games, food and fellowship. Pool parties, cookouts, daddy-daughter dances, teen lock-ins, family fun-runs and carnivals are all part of the YMCA's service to families in Middle Tennessee communities.

### **Y-Guides and Y-Princesses**

Y-Guides was developed to support parents' vital role as teachers, counselors and friends to their children. The purpose of Y-Guides is to foster companionship between father and child and to support the child's growth. The father observes his child's relationship in the group and sees his child's strengths and needs. The child sees his dad in action with other dads and children, providing a very important adult model. The theme of the program involves American Indian culture. Y-Guides is for fathers and sons, while Y Princesses is a father-daughter program. The Y also offers a Papoose program for fathers and their preschoolers (sons or daughters). Meetings involve quality time together with crafts, games, stories, rituals and refreshments.

## **STRONG COMMUNITIES**

### **HEALTH & WELLNESS**

Physical fitness and recreation have always been central to the YMCA's not-for-profit, charitable mission. The Y views physical activity as an integral component of building character and encouraging healthy, balanced living. YMCAs offer a full range of health-and-wellness services for people of all ages, faiths, incomes, backgrounds and abilities.

**Luther Gulick Project.** Studies show that the United States faces a lifestyle-health crisis; we are the least healthy of the world's developed nations. Inadequate physical activity and poor nutrition are raising levels of obesity and leading to increased rates of heart disease, diabetes, cancer and psychosocial problems. Only about **15%** of Americans exercise regularly. Low-income and minority groups tend to be the hardest hit. In response, the YMCA of the USA has launched the Luther Gulick Project to seek innovative ways of reaching and serving less-active Americans. The YMCA of Middle Tennessee is serving as one of 20 pilot YMCAs for the project. The Y has—and will continue to have—an important role in addressing the lifestyle-health crisis through their wellness services.

### **Y-CAP (COMMUNITY ACTION PROJECT)**

We see it on the news every day: Many children are not getting the love and support they need from parents, schools or society at large. As a result, they're looking for love and acceptance in ways that often cause them harm and tear at the fabric of family and community. The YMCA has created a program that *really works* because it doesn't just scratch the surface—it digs deep to break the destructive cycle.

Y-CAP (YMCA Community Action Project) is changing lives in Middle Tennessee. Established in 1985, Y-CAP is an intensive intervention program for youth ages 10-14. Most youth are referred through juvenile courts and school systems. Y-CAP creates a plan for



each child and family that addresses spiritual, mental and social needs. The goal is to turn tragedy into triumph one child, one family at a time.

In 2004, Y-CAP programs reached **550** youth and their families.

### **Y-CAP Services**

- Tutoring
- Mentoring
- Recreation
- Y-CAP Academy
- Individual and Group Counseling
- Values Education
- Spiritual Counseling
- Daily School Attendance Monitoring
- In-Home Family Intervention
- Group Home for Boys
- Family Assistance (food, clothes, job search, referrals, etc.)
- Family Sponsorship at Christmas

“Y-CAP distinguishes itself in the range of services it provides, the comprehensiveness of its approach to families at risk, and the dedication, energy and effectiveness of staff and volunteers. Early and effective intervention, of the type Y-CAP has pioneered in this community, is essential if we are to reduce delinquency and crime.”

**Judge Andrew J. Shookhoff, Metropolitan Juvenile Court of Davidson County**

“I know of no other early-intervention program that is as effective as Y-CAP.”

**Frank Drowota III, Chief Justice, Tennessee Supreme Court**

## **COLLABORATIONS**

YMCAs know that they can't solve community problems alone. Y's develop strategic partnerships with other organizations to provide innovative programs and services. For example, the Y partners with area schools for its Fun Company before-and-after-school program and with businesses to provide summer jobs for teens in Youth Development programs. Throughout Middle Tennessee, the YMCA partners with **496** schools, businesses, churches, housing developments and service organizations.

## **CONCLUSION**

For any organization to stand the test of time it must be able to keep up with the world around it. Through all of its 129 years, the YMCA of Middle Tennessee has been a place where people can find hope, fellowship and healing. The YMCA has always stayed true to its mission of helping persons grow in spirit, mind and body. The YMCA of Middle Tennessee is helping to build strong kids, strong families and strong communities.

**YMCA of Middle Tennessee  
2005 Board of Directors**

6/13/2005

	A	B	C	D	E	F	G
1	FNAME	LNAME	COMPANY	STREET	CITY	ST	ZIP
2	Nelson	Andrews	Brookside Properties, Inc.	900 Church St	Nashville	TN	37203
3	DeVan	Ard, Jr.		900 Church St	Nashville	TN	37203
4	H. Lee	Barfield II	Bass, Berry & Sims	900 Church St	Nashville	TN	37203
5	Sam	Bartholomew	Stokes & Bartholomew	900 Church St	Nashville	TN	37203
6	Leilani	Boulware	Meharry Medical College	900 Church St	Nashville	TN	37203
7	Dr. Elbert	Brooks		900 Church St	Nashville	TN	37203
8	Dr. Mark	Bryan		900 Church St	Nashville	TN	37203
9	Wood	Caldwell	Southeast Venture LLC	900 Church St	Nashville	TN	37203
10	George H.	Cate	Cate and Setzer	900 Church St	Nashville	TN	37203
11	Pat	Clark		900 Church St	Nashville	TN	37203
12	Joyce	Cook	International CyberTrans	900 Church St	Nashville	TN	37203
13	Robin Grindstaff	Costa	Maddox Foundation	900 Church St	Nashville	TN	37203
14	Florence	Davis		900 Church St	Nashville	TN	37203
15	James	Davis		900 Church St	Nashville	TN	37203
16	Bill	DeLoache	Dapco Investments, Inc.	900 Church St	Nashville	TN	37203
17	Marty	Dickens	BellSouth	900 Church St	Nashville	TN	37203
18	Jack	Diller	Nashville Predators	900 Church St	Nashville	TN	37203
19	Frank	Drowota	Tennessee Supreme Court	900 Church St	Nashville	TN	37203
20	Jack	Elisar	Deloitte & Touche	900 Church St	Nashville	TN	37203
21	Jack	Fahey		900 Church St	Nashville	TN	37203
22	Farsheed	Ferdowsi	PayMaxx, Inc.	900 Church St	Nashville	TN	37203
23	Robert C.	Fisher, Ph.D.	Belmont University	900 Church St	Nashville	TN	37203
24	Rich	Ford	The Sage Group	900 Church St	Nashville	TN	37203
25	J. P.	Foster		900 Church St	Nashville	TN	37203
26	Billy	Frist	Frist Capital	900 Church St	Nashville	TN	37203
27	Sandra	Fulton		900 Church St	Nashville	TN	37203
28	Pedro	Garcia, Ed.D.	Metropolitan Nashville Public Schools	900 Church St	Nashville	TN	37203
29	Homer B.	Gibbs, Jr.		900 Church St	Nashville	TN	37203
30	Ken	Goforth		900 Church St	Nashville	TN	37203
31	James W.	Granbery	H. G. Hill Realty Company	900 Church St	Nashville	TN	37203
32	Roupen M.	Gulbenk		900 Church St	Nashville	TN	37203
33	Gerry	Helper	Nashville Predators	900 Church St	Nashville	TN	37203
34	Bill	Henderson		900 Church St	Nashville	TN	37203
35	Sen. Douglas	Henry		900 Church St	Nashville	TN	37203
36	Ken	Homer	Columbia State Community College	900 Church St	Nashville	TN	37203
37	Bill	Hudson	Bill Hudson & Associates	900 Church St	Nashville	TN	37203
38	Mary Phil	Illges		900 Church St	Nashville	TN	37203
39	Karen	Johnson	Caterpillar Financial Services	900 Church St	Nashville	TN	37203
40	Sydney F.	Keeble, Jr.		900 Church St	Nashville	TN	37203
41	Joe	Kelley		900 Church St	Nashville	TN	37203
42	Randy	Kelley	Gateway Health System	900 Church St	Nashville	TN	37203
43	Janet	Kleinfelter		900 Church St	Nashville	TN	37203
44	Bill	Knestrick	Knestrick Contractor	900 Church St	Nashville	TN	37203
45	Walter	Knestrick	Knestrick Contractor	900 Church St	Nashville	TN	37203
46	Ronald F.	Knox, Jr.	Northwestern Mutual	900 Church St	Nashville	TN	37203
47	Joe	Lancaster		900 Church St	Nashville	TN	37203
48	Marc	McKerley	105 Continental Place	900 Church St	Nashville	TN	37203
49	Clayton	McWhorter	Clayton Associates	900 Church St	Nashville	TN	37203
50	John	Mifflin	The Mifflin Real Estate Co.	900 Church St	Nashville	TN	37203
51	John Ed	Miller		900 Church St	Nashville	TN	37203
52	Diane	Nichols		900 Church St	Nashville	TN	37203
53	Dortch	Oldham	One Whitehall	900 Church St	Nashville	TN	37203
54	James M.	Patterson, Jr.	Ogletree Deakins	900 Church St	Nashville	TN	37203
55	David	Perdue	Dollar General Corporation	900 Church St	Nashville	TN	37203
56	Phil	Pfeffer		900 Church St	Nashville	TN	37203
57	Brian	Pitts		900 Church St	Nashville	TN	37203
58	Marshall	Polk	Synaxis-Polk and Sullivan	900 Church St	Nashville	TN	37203
59	Bill	Rawnsley		900 Church St	Nashville	TN	37203
60	Monica	Restrepo Galyon		900 Church St	Nashville	TN	37203
61	Dan	Ryan	Smith Seckman Reid	900 Church St	Nashville	TN	37203
62	Rita	Sowell		900 Church St	Nashville	TN	37203
63	Rev. Bob	Spain		900 Church St	Nashville	TN	37203
64	Mike	Tidwell		900 Church St	Nashville	TN	37203
65	Carter	Todd	Gaylord Entertainment	900 Church St	Nashville	TN	37203
66	Claire	Tucker	FirstBank Nashville	900 Church St	Nashville	TN	37203
67	Cal	Turner	Turner Family Foundation	900 Church St	Nashville	TN	37203
68	William E.	Turner, Jr.	Merrill-Lynch	900 Church St	Nashville	TN	37203

**YMCA of Middle Tennessee  
2005 Board of Directors**

6/13/2005

	A	B	C	D	E	F	G
1	FNAME	LNAME	COMPANY	STREET	CITY	ST	ZIP
69	Gwanyca	Vaden	Gwanyca's Hair Salon	900 Church St	Nashville	TN	37203
70	William B.	Wadlington, MD		900 Church St	Nashville	TN	37203
71	James M.	Ward		900 Church St	Nashville	TN	37203
72	James A.	Webb III	Freeman-Webb Company	900 Church St	Nashville	TN	37203
73	Bernard	Werthan	Werthan Industries	900 Church St	Nashville	TN	37203
74	Olin	West III		900 Church St	Nashville	TN	37203
75	David	Williams II	Vanderbilt University	900 Church St	Nashville	TN	37203
76	W. Ridley	Wills II		900 Church St	Nashville	TN	37203
77	William M.	Wilson	Cherokee Equities	900 Church St	Nashville	TN	37203
78	Fleming	Wilt	Christie Cookie Co.	900 Church St	Nashville	TN	37203
79	Stuart	Young	605 Elaine Drive	900 Church St	Nashville	TN	37203