

Operation FINALLY HOME

Profit & Loss Budget Overview

January through December 2021

	Jan - Dec 21
Ordinary Income/Expense	
Income	
Donations	
Blitz Email Donations	80,000.00
Business Donations	758,000.00
HSP Donations	2,482,860.00
Donations - Other	1,175,000.00
Total Donations	4,495,860.00
Event Income	
Southern Living Showcase of Hom	4,000.00
Total Event Income	4,000.00
Fundraiser Income	
5K Race - WI	6,000.00
Equity Big Shot Event	20,000.00
Golf Tournament	50,000.00
OFH Clay Shoot	70,000.00
Fundraiser Income - Other	24,000.00
Total Fundraiser Income	170,000.00
Grants	
Lowes Grant	360,000.00
Texas Veterans Grant	245,000.00
VA Grants	201,792.00
Grants - Other	76,033.89
Total Grants	882,825.89
Total Income	5,552,685.89
Gross Profit	5,552,685.89
Expense	
Advertising and Promotion	
Advertising/Inventory	5,800.00
Advertising and Promotion - Other	230,500.00
Total Advertising and Promotion	236,300.00
Automobile Expense	
Auto Repairs	600.00
Tolls & Parking	2,481.45
Automobile Expense - Other	36,708.95
Total Automobile Expense	39,790.40
Bank Service Charges	
PayPal Fees	60.00
Rev Blitz Fee	9,000.00
Bank Service Charges - Other	2,460.00
Total Bank Service Charges	11,520.00
Builder/Veteran Show Expenses	88,833.44
Building Costs (COGS)	
Blueprints & Design/Licensing	
In Kind Donations - Blueprints	-1,026.39
Blueprints & Design/Licensing - Other	16,789.92
Total Blueprints & Design/Licensing	15,763.53
Closing Costs	14,347.79

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Home Furnishings/Appliances	
In Kind Don. - Home Furnishings	-94,463.76
Home Furnishings/Appliances - Other	186,223.53
Total Home Furnishings/Appliances	91,759.77
Home Owners Association Fee	3,016.82
Land Purchase	
In Kind Donations - Land	-150,774.65
Land Purchase - Other	372,216.94
Total Land Purchase	221,442.29
Landscaping Expenses	
In-Kind Donations - Landscaping	-5,102.36
Landscaping Expenses - Other	30,262.08
Total Landscaping Expenses	25,159.72
Materials	
In Kind Donations - Materials	-270,050.84
Materials - Other	879,847.71
Total Materials	609,796.87
Other Cost of Goods	
In Kind Donations - Other COGS	-18,627.44
Other Cost of Goods - Other	43,935.03
Total Other Cost of Goods	25,307.59
Property Taxes	11,307.88
Remodel Costs	
In Kind Donations - Remodel Cos	-1,871.31
Remodel Costs - Other	451,582.66
Total Remodel Costs	449,711.35
Subcontractors Expense	
In Kind Donations - Subs Exp	-129,714.67
Subcontractors Expense - Other	629,758.61
Total Subcontractors Expense	500,043.94
Utilities	8,479.95
Total Building Costs (COGS)	1,976,137.50
Credit Card Charges	4,100.00
Depreciation Expense	40,000.00
Dues and Subscriptions	47,527.58
Fundraising Expense	
Golf Tournament Exp	37,174.69
OFH Clay Shoot Event	22,500.00
Fundraising Expense - Other	388.90
Total Fundraising Expense	60,063.59
HSP direct mailing charges	1,843,823.00

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Insurance Expense	
Auto Insurance	5,500.00
Insurance Expense - Other	6,500.00
Total Insurance Expense	12,000.00
Meals & Entertainment	12,799.35
Office Supplies	10,732.72
Payroll Taxes	171,373.01
Postage and Delivery	8,320.85
Professional Fees	
Accounting Fees	16,000.00
Donor Support	32,000.00
Marketing Management Fees	182,102.27
Total Professional Fees	230,102.27
Rent Expense	18,250.00
Salaries & Wages	621,861.34
Storage Expense	2,300.00
Telephone Expense	
Fax Line	119.88
Telephone Expense - Other	8,700.00
Total Telephone Expense	8,819.88
Travel Expense	
Flights	26,691.06
Hotels	28,371.93
Rental Car/Cab Service	5,415.99
Total Travel Expense	60,478.98
Total Expense	5,505,133.91
Net Ordinary Income	47,551.98
Other Income/Expense	
Other Income	
Interest Income	
Chase Money Market Interest	12,000.00
IBC Interest	1,000.00
Money Market Interest	9,000.00
Total Interest Income	22,000.00
Total Other Income	22,000.00
Net Other Income	22,000.00
Net Income	69,551.98