



## GILDA'S CLUB MIDDLE TN - FY21 BUDGET

### EXPENSES

July '21- June '22

	<b>TOTALS</b>
<b>PAYROLL</b>	<b>782,880</b>
Salaries	639,553
Benefits	88,965
Payroll Taxes	54,362
<b>PROGRAM</b>	<b>54,750</b>
Contract - Groups	30,000
Contract - Counseling	0
Workshops	2,500
Outreach	18,500
Distress Screening Tool	3,500
Gifts	250
<b>DEVELOPMENT</b>	<b>97,002</b>
Donor Communications	4,166
Annual Appeals	900
Special Events	91,686
Associate Board/Third Party Events	250
<b>MARKETING</b>	<b>18,544</b>
Comm. & Advertising	14,130
Letterhead/Bus cards	0
Marketing Technology	414
Program Marketing	200
Development Marketing	300
Community Outreach	3,500
Annual Report	0
<b>OPERATIONS</b>	<b>89,910</b>
Audit/990	9,600
Bank Fees	15,000
Computer Repair/Maint.	500
Food & Beverage	2,500
Insurance	24,185
License/Dues/Fees	13,550
Office Supplies	5,000
Professional Dev	4,075
Recurring IT	15,200
Strategic Planning	0
Travel / Mileage	300
<b>FACILITIES &amp; EQUIPMENT</b>	<b>68,100</b>
Maintenance & Supplies	16,000

Computer Equipment	1,000
Phone	10,800
Rent / Parking	0
Utilities	25,300
Truxton Trust Interest Payment	15,000
<b>REVENUE TOTAL</b>	<b>1,099,600</b>
<b>EXPENSE TOTAL</b>	<b>1,111,186</b>
<b>NET</b>	<b>-11,586</b>