

Member of American Institute of Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Salvus Center, Inc.

I have audited the accompanying statements of assets, liabilities and net assets – modified cash basis of Salvus Center, Inc. (a nonprofit corporation) as of June 30, 2009 and 2008, and the related statements of support, revenue, expenses and changes in net assets – modified cash basis, functional expenses – modified cash basis and cash flows – modified cash basis for the years then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

As described in Note 1, these financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

In my opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the assets, liabilities and net assets of Salvus Center, Inc. as of June 30, 2009 and 2008, and its support, revenues, expenses and changes in net assets and its cash flows for the years then ended, on the basis of accounting described in Note 1.

White House, Tennessee

October 22, 2009

# Statements of Assets, Liabilities and Net Assets -**Modified Cash Basis** June 30, 2009 and 2008

	2009	2008
ASSETS		
Current assets		
Cash	\$ 585,474	\$ 572,913
Investments	24,564	40,926
Other receivable	374	374
Total current assets	610,412	614,213
Property and equipment		
Assets not placed in service - Hendersonville clinic	-	9,168
Construction in progress - Hendersonville clinic	-	3,534
Medical and office equipment, furniture and fixtures	44,639	29,730
Software	18,080	18,080
Leasehold improvements	14,276	1,775
1	76,995	62,287
Less accumulated depreciation	(40,455)	(25,246)
Property and equipment, net	36,540	37,041
Total assets	\$ 646,952	\$ 651,254
LIABILITIES AND NET AS	SSETS	
Total liabilities	\$ -	\$ -
Net assets		
Unrestricted	646,952	629,754
Temporarily restricted		21,500

Total liabilities and net assets

Total net assets

651,254

\$ 651,254

646,952

\$ 646,952

# Statements of Support, Revenue, Expenses and Changes in Net Assets -**Modified Cash Basis**

# Voors Ended June 20, 2000 and 2009

2008

48,019 21,327

35,000

57,134

6,077

2,925

2,598

53,735

25,695

4,215

45,563

21,763

4,940

15,774

(12,343)

595,375

288,808

67,366

57,147

413,321

182,054

21,500

21,500

203,554

447,700

651,254

\$

142

120,101

142,710

49,293

54,940

2,250

2,000

77,257

28,580

2,000

33,100

2,445

2,528

11,813

(17.014)

21,500

629,226

478,118

74,508

59,402

612,028

17,198

(21,500)(21,500)

(4,302)

651,254

\$ 646,952

20

218,292

Years Ended June	e 30, 2009 and 2008		
		2009	
Unrestricted net assets			
Public support and revenues			
Patient fees	\$	71,465	\$
Fees for service contracts		43,965	
Affiliate fees - Pathfinders		24,792	

Total unrestricted public support, revenues and reclassifications

(Decrease) increase in temporarily restricted net assets

The accompanying notes are an integral part of these statements.

3

Contributions from faith communities

Government grants and reimbursements

Net unrealized (losses) gains on investments

Contributions from individuals Contributions from corporations

Foundation and trust grants

Donated use of facilities

Miscellaneous income

Donated property and equipment

Net assets released from restrictions

Increase in unrestricted net assets

Net assets released from restrictions

Total (decrease) increase in net assets

Interest and dividend income

Other contributions

Non-profit grants

Donated services

Program services

**Fundraising** 

Management and general

Temporarily restricted net assets

Foundation and trust grants

Net assets at beginning of year

Net assets at end of year

Total expenses

**Expenses** 

Special event Holiday card event

## SALVIIS CENTED INC

**Fundraising** 

5,250

405

456

100

92

746

50

300

11,571

59,402

1,432

39,000

**Total** 

\$ 290,167

23,824

24,679

38,933

1,275

15,209

39,000

26,801

8,356

6,410

3,460

1.165

1,333

6,616

2,029

3,422

6,728

2,065

11.571

76,337

6,084

7,631

3,934

\$ 612,028

4

953

789

765

709

382

913

273

215

2008 **Supporting Services** 

**Fundraising** 

5,240

570

512

440

425

126

30

42

770

75

784

2,657

12,061

250

35

97

57,147

\$

33,033

Total

\$ 190,149

15,531

6,155

1,320

16,873

11,135

33,033

23,259

4,818

3,150

1,387

2,653

522

615

630

908

5,177

1,530

4,606

10,190

12,061

4,265

53,019

5.619

3,801

\$ 413,321

238

670

Management

& General

41,923

2,620

569

440

853

2,156

800

730

531

1,269

22

86

200

763

15

20

6,964

1,068

67,366

\$

6.330

Program

Services

\$ 142,986

14,392

3,023

16,873

9,857

4,818

20,977

2,320

2,653

657

522

42

608

747

546

1,186

3,860

4,250

46,020

5,619

2,636

\$ 288,808

238

400

3,138

440

SALVOS CENTER, INC.
Statements of Functional Expenses
Modified Cash Basis
Years Ended June 30, 2009 and 20
2009

Services

\$ 242,917

19,786

20,525

38,933

14,013

8,356

5,620

3,460

1,165

379

47

944

1,504

1,115

590

400

71,939

6,084

5,614

3,934

\$ 478,118

The accompanying notes are an integral part of these statements.

5,898

403

24,277

215

Salaries and wages

Employee benefits

Contract medical services

Fundraising consultant

Janitorial services

Medical supplies

Membership dues

Miscellaneous

Office supplies

Professional fees

Special event

Telephone

Travel

Utilities

Staff development

Technical support

Total expenses

State taxes and fees

Postage

Printing

Hospital patient assistance

Meals and entertainment

Medical waste disposal

Payroll processing fees

Public relations/marketing

Recognition appreciation

Rent and other occupancy

Depreciation and amortization

Payroll taxes

Advertising

Conferences

Contributions

Insurance

	5112.05 021.12.2.7
	Statements of Functional Expenses
	Modified Cash Basis
	Years Ended June 30, 2009 and 20
	2009
	Supporting Services
Program	Management

& General

42,000

3,633

4,154

1,275

2,424

790

510

382

954

626

662

339

486

900

653

199

365

4,398

2,017

74,508

\$

\$

6,728

740

273

# Statements of Cash Flows -Modified Cash Basis

# Years Ended June 30, 2009 and 2008

	2009	2008	
Cash flows from operating activities  (Decrease) increase in net assets  Adjustments to reconcile (decrease) increase in net assets	\$ (4,302)	\$ 203,554	
to net cash provided by operating activities:  Depreciation and amortization  Contributions of property and equipment  Donated securities included in contributions  Net unrealized losses on investments	15,209 (2,445) - 17,014	11,135 (21,763) (39,256) 12,343	
Net cash provided by operating activities	25,476	166,013	
Cash flows from investing activities  Dividends reinvested to purchase investments  Purchase of property and equipment	(652) (12,263)	(409) (3,534)	
Net cash used by investing activities	(12,915)	(3,943)	
Net increase in cash	12,561	162,070	
Cash, beginning of year	572,913	410,843	
Cash, end of year	\$ 585,474	\$ 572,913	
Supplemental disclosure of non-cash investing activities			
Contributions of property and equipment	\$ 2,445	\$ 21,763	
Donated marketable securities	\$	\$ 39,256	

# SALVUS CENTER, INC. Notes to Financial Statements Years Ended June 30, 2009 and 2008

## Note 1. Nature of Activities and Significant Accounting Policies

# A. Organization and Nature of Activities

Inspired by the Biblical mandate to care for the sick and the needy, a diverse group of Sumner County's leading citizens came together in fall 2004 to found Salvus Clinic, a faith-based nonprofit organization dedicated to providing healthcare for the working uninsured in Sumner County, Tennessee. In February 2005, the charter was amended to change the name to the Salvus Center, Inc. (the "Center"). The Center is chartered and incorporated under the laws of Tennessee as a nonprofit corporation. The Center opened its first health care clinic in Gallatin, Tennessee in March 2006 for residents of the county who work but do not have health insurance. A second health care clinic was opened in July 2008 in Hendersonville, Tennessee. Patients are seen, treated and pay fees according to a sliding scale. Contributions received from foundations, faith communities, individuals and business located in the Middle Tennessee region are the Center's primary sources of support.

## B. Basis of Accounting

The accompanying financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Under the modified cash basis of accounting, revenues are recognized when collected and expenses are recognized when paid. The donated use of facilities, donated professional services and property and equipment purchased and received as contributions are recognized in these financial statements.

## C. Financial Statement Presentation

The net assets of the Center and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> - Net assets that are not subject to donor-imposed restrictions.

<u>Temporarily Restricted Net Assets</u> - Net assets subject to donor-imposed restrictions that may or will be met, either by actions of the Organization and/or the passage of time.

#### D. Fair Value Measurements

Effective July 1, 2008, the Center adopted SFAS No. 157, Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS No. 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various other accounting pronouncements. The adoption of SFAS No.157 did not have an impact on the Center's statement of assets, liabilities and net assets – modified cash basis or the related statements of support, revenue, expenses and changes in net assets, functional expenses and cash flows – all on the modified cash basis of accounting.

# Notes to Financial Statements - Continued Years Ended June 30, 2009 and 2008

# Note 1. Summary of Significant Accounting Policies - Continued

# D. Fair Value Measurements - Continued

Assets and liabilities measured at fair value are recorded in accordance with SFAS No. 157, which clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, SFAS No. 157 establishes a three-tier value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

<u>Level 1 Inputs</u> – Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets and liabilities.

<u>Level 2 Inputs</u> – Inputs other than quoted prices in active markets that are observable either directly or indirectly.

<u>Level 3 Inputs</u> – Unobservable inputs in which there is little or no market data, which requires management to develop their assumptions.

#### E. Estimates

The accompanying financial statements contain estimates and assumptions by management that affects certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## F. Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes bank demand deposit accounts, money market accounts, certificates of deposit and cash on hand. The Center had no cash equivalents for the years ended June 30, 2009 and 2008.

#### G. Investments

Investments in equity securities with readily determinable fair values are measured at market value in the statement of financial position. The fair values for the equity securities are based on quoted market prices.

Gains and losses on dispositions of investments are accounted for on a specific identification basis. There were no dispositions of investments for the years ended June 30, 2009 and 2008. Net realized and unrealized gains and losses are included in the statement of activities.

# H. Property and Equipment

The Center capitalizes property and equipment acquisitions in excess of \$1,000 with an estimated useful life in excess of one year. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Property and equipment are

# Notes to Financial Statements - Continued Years Ended June 30, 2009 and 2008

# Note 1. Nature of Activities and Significant Accounting Policies - Continued

## H. Property and Equipment - Continued

depreciated using the 200% declining balance method over their estimated useful lives, which range from 5 to 7 years. Software is amortized using the straight-line method over their estimated useful lives of 3 years. Leasehold improvements are depreciated over the lease term of 39 months for the Hendersonville clinic.

#### I. Donated Services

Donated services are recognized as contributions in accordance with SFAS No. 116, Accounting for Contributions Received and Contributions Made, if the services (a) create or enhance non-financial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Center. Volunteers also provided program and fund-raising services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria under SFAS No. 116 were not met.

The value of donated services included in the financial statements for the years ended June 30, 2009 and 2008 are \$2,528 and \$4,940, respectively. These amounts are recorded as professional fees in the financial statements.

## J. Functional Expenses

The costs of providing the program and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program, supporting services benefited and fundraising efforts by the Center.

#### K. Income Taxes

The Center is a nonprofit organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

# L. Advertising

The Center expenses advertising costs as they are incurred. Advertising expenses are \$273 and \$1,320 for the years ended June 30, 2009 and 2008, respectively.

#### M. Reclassifications

Certain reclassifications have been made to the financial statements as of and for the year ended June 30, 2008 to conform to 2009 presentation.

# Notes to Financial Statements - Continued Years Ended June 30, 2009 and 2008

#### Note 2. Investments

Investments as of June 30, 2009 and 2008 are summarized as follows:

	2009		2008		
	Fai	r Value	Basis	Fair Value	Basis
Mutual Funds Stocks	\$	13,893 10,671	\$ 21,023 33,028	\$ 18,152 22,774	\$ 20,752 32,891
Totals	\$	24,564	\$ 54,051	\$ 40,926	\$ 53,643

#### Note 3. Fair Value Measurements

The following assets carried at fair value are reviewed and adjusted on a recurring basis:

	Quoted Prices in Active Markets for
Asset	Fair Value Identical Assets June 30, 2009 (Level 1)
Investments	\$ 24,564 \$ 24,564

## Note 4. Property and Equipment

Depreciation and amortization expense for the years ended June 30, 2009 and 2008 are \$15,209 and \$11,135, respectively. Donated property and equipment for the years ended June 30, 2009 and 2008 are \$2,445 and \$21,763, respectively.

Assets not placed in service in the amount of \$9,168 and construction in progress in the amount of \$3,534 at June 30, 2008 are for the Hendersonville clinic that opened on July 28, 2008.

# Note 5. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following at June 30, 2009 and 2008.

	2009	 2008	-
Grant time restriction \$	S	\$ 21,500	=

Temporarily restricted net assets were released from donor restrictions for the years ended June 30, 2009 and 2008 as follows:

	2	2009	 2008
Time restricted satisfied	\$	<u>-</u>	\$ 21,500

# Notes to Financial Statements - Continued Years Ended June 30, 2009 and 2008

#### Note 6. Related Party Transactions

The Center receives in-kind and cash contributions from Board members. It is not cost beneficial to identify the total amounts of these transactions.

The Center leases the clinic in Gallatin, Tennessee as a sublease as discussed in Note 7. An equity owner of the building that is leased to Sumner Regional Health Systems is also an employee and board member of the Center.

## Note 7. Operating Lease Commitments

The Center has an operating sublease for its Gallatin clinic with Sumner Regional Health Systems, Inc. The clinic is located at 556 Hartsville Pike, Suite #200, in Gallatin, Tennessee. The leased space consists of 2,045 rentable square feet. The lease was dated February 17, 2006 with a lease term beginning on March 1, 2006 and ending on January 31, 2010. An amendment to the sublease was entered into on February 1, 2009. The new term of the lease begins on March 1, 2009 and ends on January 31, 2010. The Center had negotiated the lease for annual payments of \$0 on the original lease. The fair market value of the office space is a base of \$19.16 per square foot for the first three years of the lease with the amount increasing to \$20.17 the fourth year. The fair market value of the office space also includes amounts for common area maintenance, insurance and taxes at \$3.03 per square foot for the first year and this amount will be adjusted in subsequent years. This amount did increase to \$3.12 per square foot effective March 1, 2007 and to \$3.21 per square foot effective March 1, 2008. The fair market value of the donated rent for the years ended June 30, 2009 and 2008 are \$30,406 and \$45,563, respectively. These amounts have been recognized in the accompanying financial statements as donated use of facilities and rent expense. The lease payments on the amended sublease are payable in monthly payments of \$3,268 which includes taxes and insurance. The total rent paid for the year ended June 30, 2009 on the amended sublease is \$13,071.

The Center has an operating sublease for its Hendersonville clinic with Andrew S. Boskind. The lease was dated April 10, 2008 with a lease term beginning on May 15, 2008 and ending on January 15, 2009. The Hendersonville clinic is located at 107 Imperial Boulevard, Suite #3, Hendersonville, Tennessee. The leased space consists of 2,020 rentable square feet. The Center has negotiated the lease for monthly payments of \$2,694. A new lease agreement was entered into on January 23, 2009 with JBE, LLC for the Hendersonville clinic. The term of the lease is thirty nine months beginning on January 15, 2009 and ending on April 14, 2012. There is no rent due for the first, fourteenth and twenty seventh months. The total rent expense paid during the years ended June 30, 2009 and 2008 is \$29,634 and \$5,388, respectively for the Hendersonville clinic. The first month of the lease dated January 23, 2009 was recorded in the accompanying financial statements as donated use of facilities and rent expense in the amount of \$2,694.

# SALVUS CENTER, INC. Notes to Financial Statements - Continued Years Ended June 30, 2009 and 2008

# Note 7. Operating Lease Commitments - Continued

The future minimum lease payments on the Hendersonville lease dated 1.23.09 are as follows:

Years		
Ending		
June 30,	A	Amount_
2010	\$	29,634
2011		29,634
2012	_	24,246
Total	\$	83,514

# Note 8. Concentration of Credit Risk

Financial instruments that potentially subject the Center to concentrations of credit risk consist principally of cash accounts with financial institutions. Cash deposits exceeding federally insured limits totaled \$0 and \$290,353 at June 30, 2009 and 2008, respectively. The Center has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk.

#### Note 9. Concentrations

The Center received approximately 53% and 66% of its total support and revenues from donors who contributed cash, in-kind property and professional services for the years ended June 30, 2009 and 2008, respectively. During the year ended June 30, 2009, there were five donors that contributed 61% of the cash contributions. During the year ended June 30, 2008, there were two donors that contributed 27% of the cash contributions.

# Note 10. Subsequent Events

The Center has evaluated events and transactions for subsequent events that would impact the financial statements for the year ended June 30, 2009 through October 22, 2009, the date the financial statements were available to be issued. There were no subsequent events that require recognition or disclosure in the financial statements.