

Tennessee Youth Symphony

BUDGET OVERVIEW: BUDGET 2019-2020 TYS - FY20 P&L MEMBERS

July 2019 - June 2020

	(NO CUSTOMER) (DELETED)	TOTAL
Revenue		
DONATIONS		\$0.00
Individual donations	1,000.00	\$1,000.00
United Way, CFC Contributions	500.00	\$500.00
Total DONATIONS	1,500.00	\$1,500.00
FUNDRAISING	500.00	\$500.00
Ad Sales in Program Booklet	1,200.00	\$1,200.00
Concert Ticket Sales	750.00	\$750.00
Other Fundraising	500.00	\$500.00
T-Shirt Sales	1,000.00	\$1,000.00
Total FUNDRAISING	3,950.00	\$3,950.00
GRANT REVENUE - CORPORATE		\$0.00
Foundation and Trust Grants	2,700.00	\$2,700.00
Total GRANT REVENUE - CORPORATE	2,700.00	\$2,700.00
TUITION		\$0.00
Audition Fees non-refundable	600.00	\$600.00
Jazz Ensembles	1,200.00	\$1,200.00
Orchestra-Prelude Orchestra	12,000.00	\$12,000.00
Orchestra-Youth Orchestra	29,000.00	\$29,000.00
Total TUITION	42,800.00	\$42,800.00
TUITION DISCOUNTS		\$0.00
Accelerando Discount	150.00	\$150.00
Bad Debt Expense	-500.00	\$ -500.00
Refunds Given	-500.00	\$ -500.00
Sibling Discounts	-600.00	\$ -600.00
Tuition Assistance	-2,500.00	\$ -2,500.00
Total TUITION DISCOUNTS	-3,950.00	\$ -3,950.00
Total Revenue	\$47,000.00	\$47,000.00
GROSS PROFIT	\$47,000.00	\$47,000.00
Expenditures		
ADMINISTRATIVE EXPENSES		\$0.00
Background Checks	45.00	\$45.00
Business Registration Fees	60.00	\$60.00
Conferences & Meetings-Administrative	25.00	\$25.00
Dues & Membership	100.00	\$100.00
Gifts	600.00	\$600.00
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS		\$0.00
Advertising Expenses	500.00	\$500.00
Digital Media Production	100.00	\$100.00
Printed Materials/Pamphlets	150.00	\$150.00
Website Development	75.00	\$75.00
Total MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	825.00	\$825.00

	(NO CUSTOMER) (DELETED)	TOTAL
Office Supplies	120.00	\$120.00
Postage & Shipping	100.00	\$100.00
Printing and Copying-Administrative	50.00	\$50.00
QuickBooks Fees	400.00	\$400.00
Total ADMINISTRATIVE EXPENSES	2,325.00	\$2,325.00
PROGRAM EXPENSES		\$0.00
CONTRACT SERVICES		\$0.00
Accounting Services	6,000.00	\$6,000.00
CONDUCTOR SERVICES		\$0.00
Conductor Base Services - Jazz/Rock Band only	3,000.00	\$3,000.00
Conductor Base Services - Orchestras only	16,325.00	\$16,325.00
Conductor Services - Additional Audition Hours	250.00	\$250.00
Conductor Services - Additional Rehearsals	150.00	\$150.00
Conductor Services - All-State/Mid State	500.00	\$500.00
Conductor Services - Concerts	1,750.80	\$1,750.80
Conductor Services - Other	500.00	\$500.00
Conductor Services - Recording Session	400.00	\$400.00
Conductor Services - Sectionals	2,000.00	\$2,000.00
Conductor Services - Small Ensembles	250.00	\$250.00
Conductor services - Substitutes	300.00	\$300.00
Total CONDUCTOR SERVICES	25,425.80	\$25,425.80
Guest Instructors - Sectionals, Technical Skills, & Other	2,460.00	\$2,460.00
Professional Musicians Services	400.00	\$400.00
TECHNICIAN SERVICES		\$0.00
Jazz Ensemble	300.00	\$300.00
YO & Prelude Orchestras	200.00	\$200.00
Total TECHNICIAN SERVICES	500.00	\$500.00
Total CONTRACT SERVICES	34,785.80	\$34,785.80
EVENTS		\$0.00
Parent Meeting	40.00	\$40.00
Recording Studios (restored)	250.00	\$250.00
Sr Banquet	600.00	\$600.00
Total EVENTS	890.00	\$890.00
INSURANCE		\$0.00
Broker Fee	100.00	\$100.00
Insurance - Liability, D and O	1,000.00	\$1,000.00
Property Insurance	2,400.00	\$2,400.00
Total INSURANCE	3,500.00	\$3,500.00
OTHER PROGRAM EXPENSES		\$0.00
Conferences & Meetings-Program		\$0.00
Mid-State/All-State Conference	350.00	\$350.00
Mid-State/All-State INCOME to defray expenses	-200.00	\$ -200.00
Total Conferences & Meetings-Program	150.00	\$150.00
Dues & Memberships	200.00	\$200.00
Fee to receive Electronic Payments	600.00	\$600.00
MUSIC FOR PROGRAMS		\$0.00
Jazz	200.00	\$200.00
Prelude	600.00	\$600.00
YO	1,000.00	\$1,000.00

	(NO CUSTOMER) (DELETED)	TOTAL
Total MUSIC FOR PROGRAMS	1,800.00	\$1,800.00
Printing & Copying MUSIC only	750.00	\$750.00
Printing & Copying-Program	1,400.00	\$1,400.00
Program Small Equipment	300.00	\$300.00
Supplies - program related	300.00	\$300.00
Total OTHER PROGRAM EXPENSES	5,500.00	\$5,500.00
RENT		\$0.00
Rent - Event Venue	4,000.00	\$4,000.00
Rent - Storage	1,820.00	\$1,820.00
Rent - UPS Box	460.00	\$460.00
Rent - Venues for Rehearsals	5,500.00	\$5,500.00
Total RENT	11,780.00	\$11,780.00
Total PROGRAM EXPENSES	56,455.80	\$56,455.80
Total Expenditures	\$58,780.80	\$58,780.80
NET OPERATING REVENUE	\$ -11,780.80	\$ -11,780.80
Other Revenue		
REBATE PASS THRU		\$0.00
Amazon Smiles	100.00	\$100.00
Kroger Community Rewards	275.00	\$275.00
Total REBATE PASS THRU	375.00	\$375.00
SNACKS PASS THRU		\$0.00
Snack Donations from Members	1,500.00	\$1,500.00
Snack Purchases	1,500.00	\$1,500.00
Total SNACKS PASS THRU	3,000.00	\$3,000.00
Total Other Revenue	\$3,375.00	\$3,375.00
Other Expenditures		
OTHER MISCELLANEOUS EXPENSE		\$0.00
Depreciation - Instruments	1,390.68	\$1,390.68
Total OTHER MISCELLANEOUS EXPENSE	1,390.68	\$1,390.68
Total Other Expenditures	\$1,390.68	\$1,390.68
NET OTHER REVENUE	\$1,984.32	\$1,984.32
NET REVENUE	\$ -9,796.48	\$ -9,796.48