High Hopes Inc.
Total Operating Budget
2006-2007

	2006-2007
Revenues	
Education Revenue	$504,027
Clinical Revenue	$432,512
Total Revenue	**$936,539**
Expenses	
Education Expenses	$496,264
Clinical Expenses	$290,119
Administration Expenses	$342,242
Total Expenses	**$1,128,625**
Projected Income/Loss	**($192,086)**

High Hopes Inc.
Education Budget
2006-2007

	2006-2007	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Comments
Revenues														
Firefly	94,956	7,913	7,913	7,913	7,913	7,913	7,913	7,913	7,913	7,913	7,913	7,913	7,913	Based on enrollment 10/13/2006
Dragonfly	87,764	7,092	7,092	7,358	7,358	7,358	7,358	7,358	7,358	7,358	7,358	7,358	7,358	
Butterfly	68,947	5,237	5,237	5,237	5,237	5,689	5,689	5,916	6,141	6,141	6,141	6,141	6,141	
Caterpillar	69,990	5,730	5,730	5,730	5,730	5,730	5,730	5,730	5,976	5,976	5,976	5,976	5,976	
Inchworm	59,040	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	
Bumblebees	59,040	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	4,920	
Ladybug	60,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	
Extra Days	360	30	30	30	30	30	30	30	30	30	30	30	30	
TEIS	12,096	1,792	1,792	1,568	1,568	1,120	1,120	896	448	448	448	448	448	
Employee Discounts	(20,820)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	(1,735)	
Sibiling Discounts	(11,496)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	(958)	
Registration Fees	4,950	50	100	100	100	200	50	50	50	250	1,750	1,750	500	assume 80 students avg. with 10 student turnover
Supply Fees	19,200	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	assume 80 students avg.
Total Education Revenue	**504,027**	**41,591**	**41,641**	**41,683**	**41,683**	**41,787**	**41,637**	**41,640**	**41,663**	**41,863**	**43,363**	**43,363**	**42,113**	
Expenses														
Full-Time Salaries	401,963	30,920	30,920	30,920	46,381	30,920	30,920	30,920	30,920	30,920	46,382	30,920	30,920	See Employee Cost
Benefits	42,551	3,546	3,546	3,546	3,546	3,546	3,546	3,546	3,546	3,546	3,546	3,546	3,546	See Employee Cost
Payroll Taxes	33,270	2,560	2,560	2,560	3,835	2,560	2,560	2,560	2,560	2,560	3,835	2,560	2,560	See Employee Cost
Classroom Supplies	7,200	600	600	600	600	600	600	600	600	600	600	600	600	estimate based on PY
Milk	4,800	400	400	400	400	400	400	400	400	400	400	400	400	based on 80 students $5 per month
Training & Education	480	40	40	40	40	40	40	40	40	40	40	40	40	estimate
Contract Labor	6,000	500	500	500	500	500	500	500	500	500	500	500	500	
Total Education Expenses	**496,264**	**38,566**	**38,566**	**38,566**	**55,302**	**38,566**	**38,566**	**38,566**	**38,566**	**38,566**	**55,303**	**38,566**	**38,566**	
Projected Income/Loss	**7,763**	**3,025**	**3,075**	**3,117**	**(13,619)**	**3,221**	**3,071**	**3,074**	**3,097**	**3,297**	**(11,940)**	**4,797**	**3,547**	

High Hopes Inc.
Clinical Budget
2006-2007

	2006-2007	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Comments
Clinical Revenues														Assume each therapist at 70% capacity and 48 weeks of Therapy
Speech Therapy	148,800	12,400	12,400	12,400	12,400	12,400	12,400	12,400	12,400	12,400	12,400	12,400	12,400	
Occupational Therapy	254,016	21,168	21,168	21,168	21,168	21,168	21,168	21,168	21,168	21,168	21,168	21,168	21,168	
Physical Therapy	229,824	19,152	19,152	19,152	19,152	19,152	19,152	19,152	19,152	19,152	19,152	19,152	19,152	
Contractual Adjustments	(221,424)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	(18,452)	
Listening Therapy	4,800	400	400	400	400	400	400	400	400	400	400	400	400	assume 1 new student a month + rental for 5
Orthotics	13,800	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	1,150	PY + 10%
IFP Meetings	216	18	18	18	18	18	18	18	18	18	18	18	18	Based on 1 mtg a month
Listening Rentals	2,480	120	140	180	200	200	200	240	240	240	240	240	240	
Total Clinical Revenue	**432,512**	**35,956**	**35,976**	**36,016**	**36,036**	**36,036**	**36,036**	**36,076**	**36,076**	**36,076**	**36,076**	**36,076**	**36,076**	
Clinical Expenses														
Salary Employed	209,635	16,124	16,124	16,124	24,197	16,124	16,124	16,124	16,124	16,124	24,198	16,124	16,124	
Salary Contract	44,160	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	3,680	
Benefits	7,294	608	608	608	608	608	608	608	608	608	608	608	608	
Payroll Taxes	16,790	1,292	1,292	1,292	1,938	1,292	1,292	1,292	1,292	1,292	1,038	1,292	1,292	
Training & Education	600	50	50	50	50	50	50	50	50	50	50	50	50	
Casting Expense	8,400	700	700	700	700	700	700	700	700	700	700	700	700	
Supplies Expense	600	50	50	50	50	50	50	50	50	50	50	50	50	
Listening Expenses	2,640	280	280	280	280	190	190	190	190	190	190	190	190	Budget for 1 headphone and 3 or 1 new CD a month
Total Clinical Expenses	**290,119**	**22,784**	**22,784**	**22,784**	**31,603**	**22,694**	**22,694**	**22,694**	**22,694**	**22,694**	**31,414**	**22,694**	**22,694**	
Projected Income/Loss	**142,393**	**13,172**	**13,192**	**13,232**	**4,533**	**13,342**	**13,342**	**13,382**	**13,382**	**13,382**	**4,662**	**13,382**	**13,382**	

High Hopes Inc.
Administrative Budget
2006-2007

	2006-2007	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Comments
Total Revenues	0	0	0	0	0	0	0	0	0	0	0	0	0	
Expenses														
Full Time Salaries	119,660	9,204	9,204	9,204	13,810	9,204	9,204	9,204	9,204	9,204	13,810	9,204	9,204	4602 per pay period/
Benefits	12,692	1,058	1,058	1,058	1,058	1,058	1,058	1,058	1,058	1,058	1,058	1,058	1,058	Medical, Dental, Life & Work Comp. Assumes all employees
Payroll Taxes	9,532	734	734	734	1,096	734	734	734	734	734	1,096	734	734	SS, Medicare, FUTA, SUTA
Rent	129,243	10,134	10,134	10,134	10,134	10,134	10,134	10,134	11,661	11,661	11,661	11,661	11,661	Lease agreement
Office Expenses	840	70	70	70	70	70	70	70	70	70	70	70	70	PY
Office Supplies	6,240	520	520	520	520	520	520	520	520	520	520	520	520	PY
Telephone	9,000	750	750	750	750	750	750	750	750	750	750	750	750	PY
Postage	2,100	175	175	175	175	175	175	175	175	175	175	175	175	PY
Copier Rental	3,120	260	260	260	260	260	260	260	260	260	260	260	260	PY
Books and Subscriptions	120	10	10	10	10	10	10	10	10	10	10	10	10	PY
Copies	1,200	100	100	100	100	100	100	100	100	100	100	100	100	Estimate
Equipment & Computer Maint	1,200	100	100	100	100	100	100	100	100	100	100	100	100	PY
Marketing & Advertising	1,800	250	100	100	250	100	100	250	100	100	250	100	100	avg $450 quarter
Dues	600	50	50	50	50	50	50	50	50	50	50	50	50	PY
License & Permits	1,920	160	160	160	160	160	160	160	160	160	160	160	160	PY
Appreciation Gifts	2,050	50	50	50	1,500	50	50	50	50	50	50	50	50	PY
Interest	4,800	400	400	400	400	400	400	400	400	400	400	400	400	PY
Open House	600	300	0	0	0	0	0	0	0	300	0	0	0	1 provider & 1 school
Repairs & Maintenance	8,145	1,275	480	480	480	1,275	480	480	480	1,275	480	480	480	PY+$795 for waxing PY
Insurance Liability	860										860			
Insurance Work Comp	3,720	310	310	310	310	310	310	310	310	310	310	310	310	PY cost + 10% increase
Account/Audit/Paychex fees	16,800	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	2700 pc, 7500 audit, 6600 acct.
Bank, CC & Tuition Express Fee	6,000	500	500	500	500	500	500	500	500	500	500	500	500	PY + Tuition Express Increase
Total Expenses	**342,242**	**27,810**	**26,565**	**26,565**	**33,133**	**27,360**	**26,565**	**26,715**	**28,092**	**29,187**	**34,070**	**28,092**	**28,092**	
Projected Income/Loss	**(342,242)**	**(27,810)**	**(26,565)**	**(26,565)**	**(33,133)**	**(27,360)**	**(26,565)**	**(26,715)**	**(28,092)**	**(29,187)**	**(34,070)**	**(28,092)**	**(28,092)**	