

Nashville Film Festival													
BUDGET OVERVIEW: FY_2019 - FY19 P&L CLASSES													
January - December 2019													
	ADMINISTRATION	DEVELOPMENT	PROGRAMS	EDUCATION	LIVIN REEL	WORKSHOP SERIES	TOTAL EDUCATION	FESTIVAL 2019	CREATOR'S CONFERENCE	FESTIVAL	TOTAL FESTIVAL 2019	TOTAL PROGRAMS	TOTAL
Income													
4000 Individual Contributions		22,000.00											\$22,000.00
4100 Corporate Sponsorship										280,000.00	280,000.00	280,000.00	\$280,000.00
4200 Foundation Contributions		42,500.00											\$42,500.00
4300 Government Grants													\$0.00
4310 Local Government Grants		107,500.00											\$107,500.00
4315 State Grants		23,000.00											\$23,000.00
<b>Total 4300 Government Grants</b>		<b>130,500.00</b>											<b>\$130,500.00</b>
4500 Admissions										110,000.00	110,000.00	110,000.00	\$110,000.00
4600 Entry Fees									8,200.00	191,500.00	199,700.00	199,700.00	\$199,700.00
4800 Memberships										35,000.00	35,000.00	35,000.00	\$35,000.00
4900 Merchandise Sales										5,000.00	5,000.00	5,000.00	\$5,000.00
5300 Special Events Income													\$0.00
5305 Special Events Contributions		40,000.00											\$40,000.00
<b>Total 5300 Special Events Income</b>		<b>40,000.00</b>											<b>\$40,000.00</b>
5400 Workshop Income						20,000.00	20,000.00					20,000.00	\$20,000.00
<b>Total Income</b>	<b>\$0.00</b>	<b>\$235,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$20,000.00</b>	<b>\$20,000.00</b>	<b>\$0.00</b>	<b>\$8,200.00</b>	<b>\$621,500.00</b>	<b>\$629,700.00</b>	<b>\$649,700.00</b>	<b>\$884,700.00</b>
GROSS PROFIT	<b>\$0.00</b>	<b>\$235,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$20,000.00</b>	<b>\$20,000.00</b>	<b>\$0.00</b>	<b>\$8,200.00</b>	<b>\$621,500.00</b>	<b>\$629,700.00</b>	<b>\$649,700.00</b>	<b>\$884,700.00</b>
Expenses													
6000 Salaries & Wages													\$0.00
6100 Salaries	266,000.00												\$266,000.00
6150 Payroll Tax Expense	27,930.00												\$27,930.00
6175 Payroll Expense	2,000.00												\$2,000.00
6200 Employee Benefits													\$0.00
6205 Health Insurance	15,048.00												\$15,048.00
<b>Total 6200 Employee Benefits</b>	<b>15,048.00</b>												<b>\$15,048.00</b>
<b>Total 6000 Salaries &amp; Wages</b>	<b>310,978.00</b>												<b>\$310,978.00</b>
7000 Awards Expense													\$0.00
7005 Film Awards										25,000.00	25,000.00	25,000.00	\$25,000.00
7010 Screenwriting Awards										10,000.00	10,000.00	10,000.00	\$10,000.00
<b>Total 7000 Awards Expense</b>										<b>35,000.00</b>	<b>35,000.00</b>	<b>35,000.00</b>	<b>\$35,000.00</b>
7030 Bank Fees	1,000.00												\$1,000.00
7040 Credit Card Fees										7,500.00	7,500.00	7,500.00	\$7,500.00
7050 Communications	3,600.00												\$3,600.00
7060 Contract Services		10,000.00			6,500.00	3,000.00	9,500.00			84,000.00	84,000.00	93,500.00	\$103,500.00
7075 Dues & Subsriptions	14,500.00												\$14,500.00
7080 Equipment & Furniture Rental		1,500.00								44,000.00	44,000.00	44,000.00	\$45,500.00
7090 Film Rental		6,000.00								15,000.00	15,000.00	15,000.00	\$21,000.00
7100 Gift Expense	300.00									1,000.00	1,000.00	1,000.00	\$1,300.00
7130 Insurance Expense													\$0.00
7133 General Liability	8,000.00												\$8,000.00
<b>Total 7130 Insurance Expense</b>	<b>8,000.00</b>												<b>\$8,000.00</b>
7140 Interest Expense	3,200.00												\$3,200.00
7160 Licenses & Fees										1,000.00	1,000.00	1,000.00	\$1,000.00
7170 Marketing & Promotion										55,000.00	55,000.00	55,000.00	\$55,000.00
7180 Meals & Entertainment	8,200.00					1,500.00	1,500.00			36,500.00	36,500.00	38,000.00	\$46,200.00
7190 Merchandise Expense										5,000.00	5,000.00	5,000.00	\$5,000.00
7210 Postage	500.00									7,500.00	7,500.00	7,500.00	\$8,000.00
7220 Printing										10,000.00	10,000.00	10,000.00	\$10,000.00
7230 Professional Services													\$0.00
7235 Accounting Fees	4,800.00												\$4,800.00
7240 Development										1,500.00	1,500.00	1,500.00	\$1,500.00
<b>Total 7230 Professional Services</b>	<b>4,800.00</b>									<b>1,500.00</b>	<b>1,500.00</b>	<b>1,500.00</b>	<b>\$6,300.00</b>
7250 Rent													\$0.00
7255 Event Space		2,500.00				2,000.00	2,000.00			51,000.00	51,000.00	53,000.00	\$55,500.00
7260 Office Space	20,000.00												\$20,000.00
<b>Total 7250 Rent</b>	<b>20,000.00</b>	<b>2,500.00</b>				<b>2,000.00</b>	<b>2,000.00</b>			<b>51,000.00</b>	<b>51,000.00</b>	<b>53,000.00</b>	<b>\$75,500.00</b>
7290 Supplies	7,000.00					1,500.00	1,500.00			27,500.00	27,500.00	29,000.00	\$36,000.00
7300 Ticketing System										9,500.00	9,500.00	9,500.00	\$9,500.00
7310 Travel Expenses													\$0.00
7315 Guest Travel						2,000.00	2,000.00			50,000.00	50,000.00	52,000.00	\$52,000.00
7320 Staff Travel	15,000.00												\$15,000.00
<b>Total 7310 Travel Expenses</b>	<b>15,000.00</b>					<b>2,000.00</b>	<b>2,000.00</b>			<b>50,000.00</b>	<b>50,000.00</b>	<b>52,000.00</b>	<b>\$67,000.00</b>
7350 Website Expense	15,000.00												\$15,000.00
<b>Total Expenses</b>	<b>\$412,078.00</b>	<b>\$20,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$6,500.00</b>	<b>\$10,000.00</b>	<b>\$16,500.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$441,000.00</b>	<b>\$441,000.00</b>	<b>\$457,500.00</b>	<b>\$889,578.00</b>
NET OPERATING INCOME	<b>\$ -412,078.00</b>	<b>\$215,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -6,500.00</b>	<b>\$10,000.00</b>	<b>\$3,500.00</b>	<b>\$0.00</b>	<b>\$8,200.00</b>	<b>\$180,500.00</b>	<b>\$188,700.00</b>	<b>\$192,200.00</b>	<b>\$ -4,878.00</b>
NET INCOME	<b>\$ -412,078.00</b>	<b>\$215,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -6,500.00</b>	<b>\$10,000.00</b>	<b>\$3,500.00</b>	<b>\$0.00</b>	<b>\$8,200.00</b>	<b>\$180,500.00</b>	<b>\$188,700.00</b>	<b>\$192,200.00</b>	<b>\$ -4,878.00</b>