Boys & Girls Clubs of Middle TN
Profit & Loss Budget Overview
January through December 2023

	TOTAL
	Jan - Dec 23
Ordinary Income/Expense	
Income	
40000 · Contributions	
40100 · Individual Contributions	715,000.00
40200 · Board Contributions	75,605.00
40300 · Corporate Contributions	974,751.00
40400 · Foundation Contributions	755,349.00
Total 40000 · Contributions	2,520,705.00
40500 · United Way	
40510 · United Way Allocation	190,278.00
40520 · United Way Designations	7,500.00
Total 40500 · United Way	197,778.00
42000 · Special Events	
42100 · Golf Tournament	100,000.00
42170 · Great Futures Gala	700,000.00
42300 · Wine Down Main Street	215,000.00
42320 · Steak & Burger Dinner	125,000.00
Total 42000 · Special Events	1,140,000.00
44000 · Grants	
44100 · Government Grants	
44120 · Federal and State Grants	1,837,579.56
44130 · Local Grants	74,035.00
Total 44100 · Government Grants	1,911,614.56
44900 · Grants - Other	425,000.00
Total 44000 · Grants	2,336,614.56
46000 · Program	
46100 · Membership Dues	15,000.00
46200 · Program Service Fees	
46201 · School Year Weekly Fees	222,699.81
46202 · Summer Weekly Fees	62,345.68
46220 · Shirts	1,000.04
46990 · Program Service Fees - Other	1,000.00
Total 46200 · Program Service Fees	287,045.53
Total 46000 · Program	302,045.53
48000 · Miscellaneous Income	
48150 · Facilities Revenue	7,200.00
48990 · Miscellaneous Revenue	250,000.00
Total 48000 · Miscellaneous Income	257,200.00
Total Income	6,754,343.09
Gross Profit	6,754,343.09
Expense	
60000 · Personnel	
60100 · Salaries	
60110 · Professional Salaries	2,622,197.76

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60120 · Part-time Salaries	1,136,284.84
Total 60100 · Salaries	3,758,482.60
60200 · Employee Benefits	
60210 · Medical Insurance	207,500.54
60220 · Pension	71,690.69
60300 · Payroll Taxes	287,523.06
Total 60200 · Employee Benefits	566,714.29
Total 60000 · Personnel	4,325,196.89
60900 · Marketing Expenses	105,000.00
61000 · Professional Fees	
61110 · Audit Expense	22,000.00
61120 · Payroll Processing Fees	14,000.00
61130 · Technology Support	75,500.30
61140 · Pension Administrative Fees	4,000.48
61150 · Contract Labor	69,714.37
61199 · Professional Fees - Other	329,995.52
Total 61000 · Professional Fees	515,210.67
61200 · Supplies	
61210 · Administrative Supplies	179,348.11
61220 · Program Supplies	278,028.00
61230 · Occupancy Supplies	5,841.10
Total 61200 · Supplies	463,217.21
61300 · Communications	
61310 · Telephone Service	9,000.00
61330 · Cellular Service	9,000.00
Total 61300 · Communications	18,000.00
61400 · Postage & Shipping	48,384.00
61500 · Bank Charges	
61520 · CC Processing/ Bank Fees	20,000.00
61600 · Interest Expense	4,000.00
Total 61500 · Bank Charges	24,000.00
62000 · Occupancy	
62100 · Electric Service	45,090.81
62150 · Gas Service	11,218.00
62200 · Water & Sewer	5,219.66
62250 · Alarm / Security Service	9,944.00
62300 · Bldg / Grds Maintenance	33,554.44
62350 · Pest Control	3,335.00
62400 · Housekeeping / Janitorial	127,850.78
62450 · Insurance	58,396.43
62500 · Cable TV	3,506.46
62550 · Rent Expense	68,499.21
Total 62000 · Occupancy	366,614.79
63000 · Equipment Rental & Maintenance	

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63100 · Equipment Rental	7,469.04
63120 · Equipment Maintenance	15,148.17
Total 63000 · Equipment Rental & Maintenance	22,617.21
63300 · Travel / Mileage	25,603.42
63400 · Program Transportation	
63410 · Fuel	26,994.00
63420 · Maintenance & repairs - vehicle	19,919.43
63440 · Drivers	146,443.00
Total 63400 · Program Transportation	193,356.43
63500 · Training / Conferences	
63520 · Travel & Lodging	44,272.01
63530 · Registration Fees	4,128.00
63590 · Training / Conferences - Other	63,000.00
Total 63500 · Training / Conferences	111,400.01
63700 · Dues & Memberships	
63710 · Dues & Membership Fees	37,713.00
63720 · B&GCA National Dues	12,800.00
Total 63700 · Dues & Memberships	50,513.00
63800 · Awards & Grants	7,000.00
64000 · Program Activities	
64010 · Field Trips	65,000.00
64030 · Digital Initiative	200,000.00
64120 · Summer Programing	40,000.00
64160 · Senior Graduations	15,000.00
64180 · College and Career Readiness	60,000.00
64200 · Industry Club	25,000.00
Total 64000 · Program Activities	405,000.00
65000 · Special Events Costs	
65100 · Golf Tournament	25,000.00
65140 · Fundraising Breakfast	20,000.00
65170 · Great Futures Gala	300,000.00
65300 · Wine Down Main Street	65,000.00
65320 · Steak & Burger	25,000.00
Total 65000 · Special Events Costs	435,000.00
Total Expense	7,116,113.63
Net Ordinary Income	-361,770.54
Net Income	**-361,770.54**