

**American Heart Association, Inc.**  
**Fiscal Year 2020-2021 Annual Budget**  
In Thousands

**REVENUE**

PUBLIC SUPPORT	
Special Events	\$ 243,007
Contributions from Individuals	28,024
Other Campaigns (United Ways, Memorials/Tributes)	43,325
Foundations	27,871
Corporate Gifts	46,332
Estate Settlement	80,000
<b>Total Public Support</b>	<b>\$ 468,558</b>
OTHER REVENUE	
Program Fees	99,499
Sales of Educational Materials	188,852
Investment Income	20,000
Other Revenue	41,156
<b>Total Other Revenue</b>	<b>349,507</b>
<b>TOTAL PUBLIC SUPPORT and OTHER REVENUE</b>	<b>\$ 818,065</b>

**EXPENSES**

Salaries and Related Expenses	358,478
Occupancy and Telephone	19,446
Supplies and Rental/Maintenance	45,987
Print/Publications and Postage	104,414
Conferences, Meetings and Travel	19,943
Professional Fees	82,023
Awards and Grants	138,800
Program Awards*	15,641
Depreciation and Other	37,389
<b>TOTAL EXPENSES</b>	<b>\$ 822,120</b>
<b>BUDGETED SURPLUS(DEFICIT)</b>	<b>\$ (4,055)</b>

\* Program Awards are awards/grants other than peer-reviewed consortium research awards.