

Family & Children's Service
Agency Budget
Fiscal Year 2024

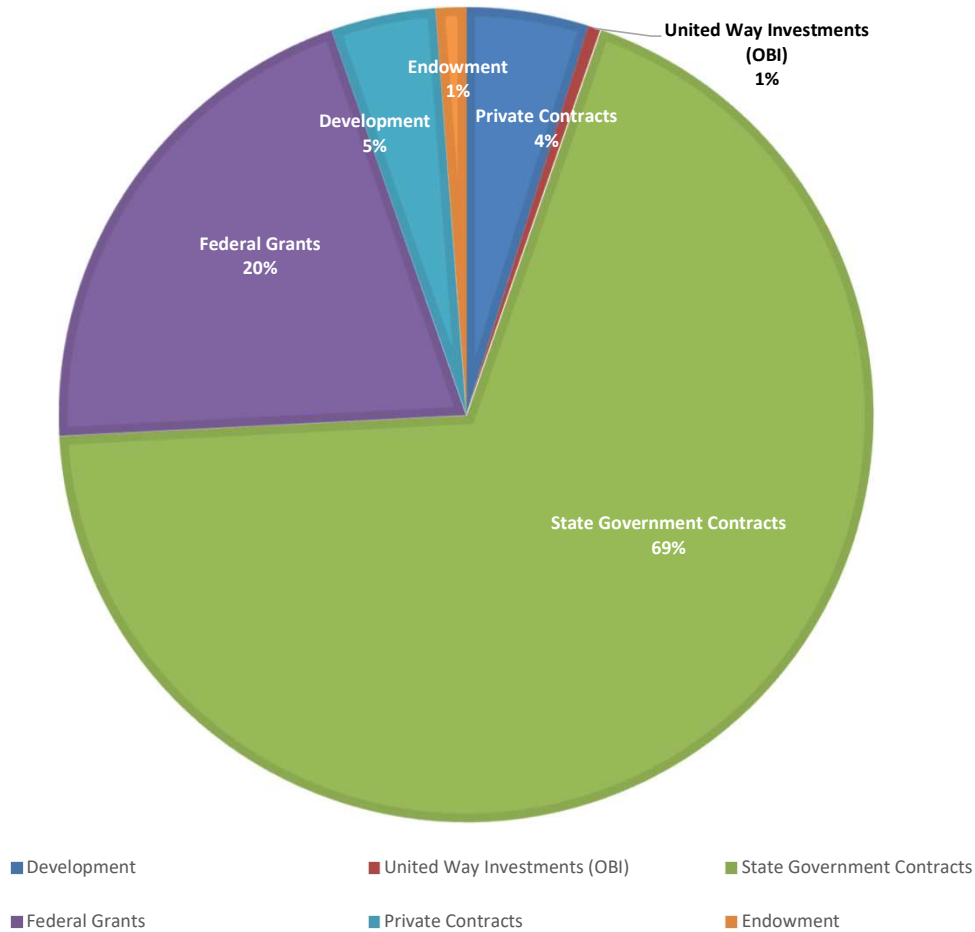
CONSOLIDATED	
ANNUAL GIVING	240,000
SPECIAL EVENTS	135,000
CONGREGATION	-
PRIVATE GRANTS	433,000
UW Metro	81,100
GOV CONTRACT	14,838,750
CONTRACTS	692,502
ENDOWMENT	198,309
RESERVES TRANSFER	-
Total REVENUE	16,618,661
SALARIES	8,743,346
FRINGE BENEFITS	1,751,072
PROFESSIONAL FEES	4,234,220
SPECIAL EVENTS	45,000
SUPPLIES	320,042
TELEPHONE	211,708
ADVERTISING	249,000
POSTAGE	5,650
OCCUPANCY	207,801
EQUIP MAINT	24,538
PRINTING	10,500
TRAVEL	157,398
CONFERENCES	66,450
FINANCIAL AID	388,720
DUES	950
INSURANCE	73,116
INTEREST	129,150
ADM ALLOCATION	-
Total EXPENDITURES	16,618,661
NET REVENUE /EXPENSE	-

Family & Children's Service
Consolidated Budget Comparison
Fiscal Year 2023-24

Account	Projected Actuals FY'23	Proposed Budget FY'24	Variance	
ANNUAL GIVING	252,661	240,000	(12,661)	
SPECIAL EVENTS	144,750	135,000	(9,750)	
CONGREGATION	12,940	-	(12,940)	
PRIVATE GRANTS	509,954	433,000	(76,954)	1
UW METRO	81,100	81,100	0	
GOV CONTRACT	9,163,527	14,838,750	5,675,222	2
CONTRACTS	711,380	692,502	(18,878)	
MISC. INCOME	-	-	-	
ENDOWMENT	199,748	198,309	(1,439)	
RESERVES TRANSFER	132,065	-	(132,065)	3
TOTAL REVENUES	11,208,125	16,618,661	5,410,535	
SALARIES	7,093,152	8,743,346	1,650,194	2, 5
FRINGE BENEFITS	1,106,828	1,751,072	644,244	2, 5
PROF FEES	1,305,904	4,234,220	2,928,316	4
SPECIAL EVENTS	69,932	45,000	(24,932)	
SUPPLIES	332,872	320,042	(12,830)	
TELEPHONE	176,034	211,708	35,674	5
ADVERTISING	321,394	249,000	(72,394)	6
POSTAGE	5,000	5,650	650	
OCCUPANCY	190,056	207,801	17,745	
EQUIP MAINT	19,538	24,538	5,000	
PRINTING	9,688	10,500	812	
TRAVEL	97,331	157,398	60,067	5
CONFERENCES	30,784	66,450	35,666	5
FINANCIAL AID	325,000	388,720	63,720	7
MEMBERSHIP DUES	12,589	950	(11,639)	
INSURANCE	69,363	73,116	3,753	
INTEREST	50,572	129,150	78,578	8
ADM ALLOCATION	0	0	(0)	
Total EXPENDITURES	11,216,036	16,618,661	5,402,624	
NET REVENUE /EXPENSE	(\$7,911)	\$0		

- 1 Decrease in Private Grant revenue due to reduction of Conexion partnership funding. **(-\$75K)**.
- 2 Increase in Government contracts due to full year budgeted impact of Connecting Forward Initiative **(+\$4.8M)**; additional funding in ACA, 988 Crisis, Mental Health Assistance, and Family Focus Program ~ **(+\$650K)**. Includes 2% salary adjustments for staff along with FTE expansion related to awarded contracts.
- 3 Reserve transfers from restricted funds not needed for FY 23-24.
- 4 Antipated Increase due to full year impact of Connecting Forward contracted partner expenses
- 5 In line with FTE expansion related to awarded contracts.
- 6 Decrease in earmarked funding for ACA Outreach & Marketing
- 7 Additional financial assistance related to Connected forward and RCP programs.
- 8 Full year impact of interest incurred on Line of Credit (avg balance \$2.1M @ 6%).

Family & Children's Service
Consolidated Budget - Revenue Distribution
Fiscal Year 2023-24



Revenue Distribution

Development	808,000
United Way Investments (OBI)	81,100
State Government Contracts	11,440,021.50
Federal Grants	3,398,728
Private Contracts	692,502
Endowment	198,309
\$	<u>16,618,661</u>

**Family & Children's Service
Consolidated Budget
Fiscal Year 2023-24**

	PROGRAMS										ADMINISTRATION						Proposed
Account	CRISIS	COUNS	FRC	CBS	WWK	HA	ACA	MHAT	TANF	FFS	DAT	HR	BLDG	FIN	ADV	MGM	Total
ANNUAL GIVING	-	-	-	-	-	-	-	-	-	-	-	-	-	-	240,000	-	240,000
SPECIAL EVENTS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	135,000	-	135,000
CONGREGATION	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
PRIVATE GRANTS	140,000	17,500	-	11,500	-	175,000	-	-	-	-	-	-	-	-	89,000	-	433,000
UW METRO	-	75,000	-	-	-	-	-	-	-	-	-	-	-	-	6,100	-	81,100
GOV CONTRACTS	490,906	401,647	1,962,669	1,620,082	-	82,063	3,277,199	121,529	5,834,243	1,048,412	-	-	-	-	-	-	14,838,750
CONTRACTS	85,000	72,000	-	10,720	150,000	315,250	-	-	-	-	59,532	-	-	-	-	-	692,502
ENDOWMENT	-	-	-	-	-	-	-	-	-	-	-	-	-	-	198,309	-	198,309
RESERVES TRANSFER	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL REVENUES	715,906	566,147	1,962,669	1,642,302	150,000	572,313	3,277,199	121,529	5,834,243	1,048,412	59,532	-	-	-	668,409	-	16,618,661
SALARIES	546,036	676,054	1,638,210	851,392	104,262	226,136	1,319,734	58,136	1,379,102	656,844	179,778	190,516	67,626	233,490	323,960	292,070	8,743,346
FRINGE BENEFITS	109,746	129,478	375,918	164,420	20,538	44,842	273,148	11,794	285,168	128,040	30,538	33,688	11,732	36,676	52,808	42,538	1,751,072
PROF FEES	21,268	21,354	55,074	27,525	3,392	207,248	463,928	1,931	3,196,508	59,135	95,314	10,767	2,031	51,577	9,302	7,866	4,234,220
SPECIAL EVENTS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	45,000	-	45,000
SUPPLIES	29,502	16,971	16,358	19,686	3,059	5,594	37,781	1,105	59,016	17,872	21,676	13,368	16,000	13,833	30,719	17,502	320,042
TELEPHONE	23,088	22,902	28,156	31,074	1,868	4,415	40,710	1,109	23,963	22,278	1,411	1,241	685	2,450	3,698	2,660	211,708
ADVERTISING	3,000	-	-	-	-	-	241,000	-	-	-	-	-	-	-	5,000	-	249,000
POSTAGE	300	100	300	-	-	500	500	-	500	500	-	250	-	-	2,200	500	5,650
OCCUPANCY	-	-	-	-	-	-	36,000	-	-	-	-	-	171,801	-	-	-	207,801
EQUIP MAINT	2,009	1,407	4,132	1,909	238	563	2,858	142	3,058	1,369	295	342	5,118	313	472	313	24,538
PRINTING	2,500	1,000	1,000	-	-	-	-	-	-	-	-	-	-	-	6,000	-	10,500
TRAVEL	1,200	1,200	18,592	36,250	9,956	7,000	30,000	3,600	35,000	10,000	100	1,500	-	500	1,500	1,000	157,398
CONFERENCES	3,000	3,000	500	2,000	2,000	1,000	13,000	12,000	12,000	5,000	1,000	2,050	400	2,000	2,500	5,000	66,450
FINANCIAL AID	-	-	-	263,220	-	-	-	-	112,000	13,500	-	-	-	-	-	-	388,720
MEMBERSHIP DUES	-	225	225	-	-	-	-	-	-	-	-	-	-	-	500	-	950
INSURANCE	7,519	5,265	15,462	7,144	892	2,109	10,696	530	11,445	5,122	1,104	1,280	442	1,170	1,766	1,170	73,116
INTEREST	-	-	-	-	-	-	-	-	-	-	-	-	-	129,150	-	-	129,150
ADM ALLOCATION	248,722	174,177	511,459	236,307	29,510	69,750	353,805	17,533	378,565	169,428	(331,216)	(255,002)	(275,835)	(471,159)	(485,425)	(370,619)	-
Total EXPENDITURES	997,890	1,053,133	2,665,386	1,640,927	175,715	569,157	2,823,160	107,880	5,496,325	1,089,088	-	-	-	-	-	-	16,618,661
NET REVENUE /EXP	(\$281,984)	(\$486,986)	(\$702,717)	\$1,375	(\$25,715)	\$3,156	\$454,039	\$13,649	\$337,919	(\$40,676)	\$59,532	\$0	\$0	\$0	\$668,409	\$0	\$0
% of Program funded with contracts or dedicated grants/gifts (not including unrestricted development dollars)	72%	54%	74%	100%	85%	101%	116%	113%	106%	96%							

Family & Children's Service	
Program Key	
Program	Contract/Initiative
CRISIS	988 Quality
COUNS	OCJP, ARP
FRC	Community Schools
COMMUNITY BASED SERVICE	RCP; TCCY
WWK	WWK
HEALTH ASSIST	ACCESS TN; Language Services
GET COVERED	ACA
MENTAL HEALTH AWARENESS TRAINING	MHAT
CONNECTING FORWARD	TANF
FAMILY FOCUSED SOLUTIONS	FFS