

Nashville Ballet
Statement of Revenues and Expenditures

FY20 Operating Budget

Revenues

Season Tickets	309,467
Single & Group Tickets	1,464,834
Rentals, Touring, Other	43,000
Outreach Fees	35,000
School Tuition	1,759,745
Government Grants	216,574
Individual Giving	908,400
Corporate/Foundation Giving	804,198
Ballet Ball	565,808
Friends of Nashville Ballet	12,340
Community Foundation	201,000
Investment Income	65,693
Miscellaneous Income	<u>102,500</u>
Total Revenues	<u>6,488,559</u>

Expenses

Personnel	3,372,427
Artist Fees, Licenses, Royalties	739,138
Theatre & Production	507,467
Student Programs	200,532
Professional & Contract Svcs	98,431
Advertising	347,408
Communications	11,330
Occupancy & Housing	180,527
Equipment & Supplies	144,285
Events	7,100
Ballet Ball	235,808
Travel	151,896
Insurance	48,485
Staff Devel & Community Involvement	21,323
Bank & Ticket Fees, Permits	213,164
Debt Service	185,016
Capital Expenses	<u>24,222</u>
Total Expenses	<u>6,488,559</u>