

W.O. Smith Music School
Operational Budget - Proposed
7/1/2009-6/30/2010

Income

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributions	0	0	80,000	80,000
Student Fees	5,500	0	0	5,500
Grants	0	0	110,000	110,000
Fundraising Events	0	70,000	0	70,000
W.O. Smith Society	0	55,000	0	55,000
Program Fees (Symphony)	10,000	0	0	10,000
Facility Rentals	0	0	42,000	42,000
Total	\$15,500	\$125,000	\$232,000	\$372,500

Expenses

	Program Services- Music Programs	Fundraising	Management & General	Totals
Full Time Staff Salaries	78,400	39,200	39,200	156,800
Part Time Staff Salaries	12,000	0	0	12,000
Payroll Taxes	6,450	3,225	3,225	12,900
Insurance-Medical	4,500	0	4,500	9,000
Insurance (liab., prop etc.)	10,000		5,300	15,300
Employee Pensions	1,570	790	790	3,150
Bad Debt	0	0	0	0
Chorus Programs	2,000	0	0	2,000
Cultural Events	0	0	0	0
Custodial Maintenance	8,000		4,000	12,000
Dues & Subscriptions	400	0	800	1,200
Endowment Expense	0	250	0	250
Entertainment/Meals	250	0	500	750
Freight & Cartage	250	0	0	250
Fundraising Expenses	0	5,000	0	5,000
Gifts & Flowers	200	0	100	300
Local Van Transport	1,000	0	0	1,000
Merchant Account Services	0	1,000	0	1,000
Musical Supplies	2,500	0	0	2,500
Office Equipment	1,600	500	1,400	3,500
Office Supplies	1,500	500	1,000	3,000
Postage	850	1,250	1,000	3,100
Printing	300	2,000	1,000	3,300
Professional Development	0	0	100	100
Professional Fees	7,000	0	12,000	19,000
Promotion & Publicity	300	500	0	800
Repairs & Maintenance	9,000	0	6,000	15,000
Repairs - Instruments	1,500	0	0	1,500
Scholarships	3,000	0	0	3,000
Student Awards	800	0	0	800
Security System Charges	2,100	0	1,100	3,200
Summer Music Camp	26,000	0	0	26,000
Telephone/Internet	5,000	0	3,000	8,000
Utilities	38,000	0	7,000	45,000
Waste Disposal	450	350	100	900
Web Site	400	500	0	900
Totals	\$225,320	\$55,065	\$92,115	\$372,500

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