

CURREY INGRAM ACADEMY

FINANCIAL STATEMENTS

As of and for the Years Ended June 30, 2019 and 2018

And Report of Independent Auditor

CURREY INGRAM ACADEMY
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Report of Independent Auditor

To the Board of Trustees
Currey Ingram Academy
Brentwood, Tennessee

We have audited the accompanying financial statements of Currey Ingram Academy (the "Academy") (a not-for-profit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Currey Ingram Academy as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Adoption of New Accounting Pronouncement

As discussed in Note 1 to the financial statements, Currey Ingram Academy adopted Accounting Standards Update ("ASU") 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements for Not-for-Profit Entities*. The ASU has been applied retrospectively to all period presented. Our opinion is not modified with respect to this matter.



Nashville, Tennessee
December 13, 2019

CURREY INGRAM ACADEMY
STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2019 AND 2018

| | 2019 | 2018 |
|---|----------------------|----------------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 6,522,528 | \$ 4,586,789 |
| Investments | 8,275,542 | 5,551,016 |
| Inventory | 47,605 | 66,986 |
| Accounts receivable, net of allowance of \$504,041 and \$538,381, respectively | 694,542 | 520,794 |
| Current pledges receivable, net of allowance of \$250,816 and \$135,534, respectively | 1,421,516 | 2,964,034 |
| Prepaid expenses | 85,819 | 117,122 |
| Interest rate swap | - | 14,137 |
| Total Current Assets | 17,047,552 | 13,820,878 |
| Pledges receivable, net of discount and allowance of \$929,493 and \$311,113 respectively | 7,323,422 | 761,887 |
| Property and equipment, net of accumulated depreciation of \$22,651,838 and \$20,983,601, respectively | 29,695,306 | 30,561,635 |
| Other assets, net | 41,598 | 51,017 |
| Total Assets | \$ 54,107,878 | \$ 45,195,417 |
| LIABILITIES AND NET ASSETS | | |
| Current Liabilities: | | |
| Accounts payable and accrued expenses | \$ 494,971 | \$ 197,257 |
| Deferred revenues | 1,505,535 | 1,370,822 |
| Current installments of bonds payable | 440,000 | 675,000 |
| Interest rate swap | 147 | - |
| Total Current Liabilities | 2,440,653 | 2,243,079 |
| Bonds payable, net of current installments | 1,910,000 | 3,409,063 |
| Total Liabilities | 4,350,653 | 5,652,142 |
| Net Assets: | | |
| Without Donor Restriction: | | |
| Unrestricted | 30,315,144 | 28,570,600 |
| Board designated | 3,340,756 | 2,974,266 |
| Total Net Assets Without Donor Restriction | 33,655,900 | 31,544,866 |
| With Donor Restriction: | | |
| Purpose restriction | 8,689,204 | 767,018 |
| Time restriction | 295,984 | 773,250 |
| Held in perpetuity | 7,116,137 | 6,458,141 |
| Total Net Assets With Donor Restriction | 16,101,325 | 7,998,409 |
| Total Net Assets | 49,757,225 | 39,543,275 |
| Total Liabilities and Net Assets | \$ 54,107,878 | \$ 45,195,417 |

The accompanying notes to the financial statements are an integral part of these statements.

CURREY INGRAM ACADEMY
STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2019

| | Without Donor Restriction | With Donor Restriction | Total |
|--|--------------------------------------|-----------------------------------|----------------------|
| Public Support: | | | |
| Contributions | <u>\$ 2,957,911</u> | <u>\$ 9,006,935</u> | <u>\$ 11,964,846</u> |
| Revenue: | | | |
| Tuition, net of financial aid of \$1,999,563 | 10,396,252 | - | 10,396,252 |
| Child development center | 568,253 | - | 568,253 |
| Diagnostic center | 457,310 | - | 457,310 |
| Investment interest and dividends | 355,311 | - | 355,311 |
| Tuition refund income | 225,033 | - | 225,033 |
| Student fees | 214,644 | - | 214,644 |
| Application and enrollment fees | 120,025 | - | 120,025 |
| Aftercare income | 110,778 | - | 110,778 |
| Student activities income | 66,937 | - | 66,937 |
| Facility rental | 42,874 | - | 42,874 |
| Other | 23,832 | - | 23,832 |
| Finance charge income | 22,771 | - | 22,771 |
| Gain on sale of assets | 21,819 | - | 21,819 |
| In-kind income | 3,867 | - | 3,867 |
| Net assets released from restrictions | <u>904,019</u> | <u>(904,019)</u> | <u>-</u> |
| Total Revenue | <u>13,533,725</u> | <u>(904,019)</u> | <u>12,629,706</u> |
| Unrealized gain on investments | <u>42,285</u> | <u>-</u> | <u>42,285</u> |
| Total Public Support, Revenue and Investment Gain | <u>16,533,921</u> | <u>8,102,916</u> | <u>24,636,837</u> |
| Expenses: | | | |
| Program services | <u>13,077,175</u> | <u>-</u> | <u>13,077,175</u> |
| Supporting Services: | | | |
| Management and general | 964,144 | - | 964,144 |
| Fundraising | <u>381,568</u> | <u>-</u> | <u>381,568</u> |
| Total Supporting Services | <u>1,345,712</u> | <u>-</u> | <u>1,345,712</u> |
| Total Expenses | <u>14,422,887</u> | <u>-</u> | <u>14,422,887</u> |
| Change in net assets | 2,111,034 | 8,102,916 | 10,213,950 |
| Net assets, beginning of year | <u>31,544,866</u> | <u>7,998,409</u> | <u>39,543,275</u> |
| Net assets, end of year | <u>\$ 33,655,900</u> | <u>\$ 16,101,325</u> | <u>\$ 49,757,225</u> |

CURREY INGRAM ACADEMY
STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2018

| | Without Donor Restriction | With Donor Restriction | Total |
|--|--------------------------------------|-----------------------------------|---------------|
| Public Support: | | | |
| Contributions | \$ 1,188,898 | \$ 4,913,247 | \$ 6,102,145 |
| Revenue: | | | |
| Tuition, net of financial aid of \$1,907,463 | 10,986,110 | - | 10,986,110 |
| Child development center | 547,907 | - | 547,907 |
| Diagnostic center | 389,962 | - | 389,962 |
| Tuition refund income | 243,155 | - | 243,155 |
| Student fees | 205,196 | - | 205,196 |
| Application and enrollment fees | 133,650 | - | 133,650 |
| Student activities income | 132,166 | - | 132,166 |
| Aftercare income | 120,435 | - | 120,435 |
| Other | 57,446 | - | 57,446 |
| Facility rental | 52,508 | - | 52,508 |
| Investment interest and dividends | 40,932 | - | 40,932 |
| In-kind income | 39,017 | - | 39,017 |
| Finance charge income | 33,208 | - | 33,208 |
| Gain on sale of assets | 1,765 | - | 1,765 |
| Net assets released from restrictions | 7,103 | (7,103) | - |
| Total Revenue | 12,990,560 | (7,103) | 12,983,457 |
| Unrealized gain on investments | 350,814 | - | 350,814 |
| Total Public Support, Revenue and Investment Gain | 14,530,272 | 4,906,144 | 19,436,416 |
| Expenses: | | | |
| Program services | 13,468,268 | - | 13,468,268 |
| Supporting Services: | | | |
| Management and general | 918,891 | - | 918,891 |
| Fundraising | 324,302 | - | 324,302 |
| Total Supporting Services | 1,243,193 | - | 1,243,193 |
| Total Expenses | 14,711,461 | - | 14,711,461 |
| Change in net assets | (181,189) | 4,906,144 | 4,724,955 |
| Net assets, beginning of year | 31,726,055 | 3,092,265 | 34,818,320 |
| Net assets, end of year | \$ 31,544,866 | \$ 7,998,409 | \$ 39,543,275 |

The accompanying notes to the financial statements are an integral part of these statements.

CURREY INGRAM ACADEMY
STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2019

| | Program Services | Supporting Services | | Total |
|---|----------------------|------------------------------|-------------------|----------------------|
| | | Management and General | Fundraising | |
| Salaries | \$ 6,648,102 | \$ 561,536 | \$ 74,054 | \$ 7,283,692 |
| Contract services | 1,590,624 | 160,866 | 256,535 | 2,008,025 |
| Payroll taxes and employee benefits | 1,184,588 | 66,292 | 14,397 | 1,265,277 |
| Utilities | 351,214 | - | - | 351,214 |
| Bad debt | 325,906 | - | - | 325,906 |
| Materials and supplies | 169,607 | 30,692 | 4,076 | 204,375 |
| Advertising and public relations | 162,294 | - | 8,776 | 171,070 |
| Investment and debt fees | 159,963 | - | - | 159,963 |
| Miscellaneous | 128,488 | 18,599 | 5,858 | 152,945 |
| Insurance | 131,806 | - | - | 131,806 |
| Student contract discount | 129,981 | - | - | 129,981 |
| Student activities | 107,344 | - | 248 | 107,592 |
| Equipment | 23,392 | 46,110 | 6,197 | 75,699 |
| Tuition refund program | 67,172 | - | - | 67,172 |
| Professional development | 55,111 | 4,406 | 126 | 59,643 |
| Technology | 46,880 | 8,818 | - | 55,698 |
| Membership, subscriptions, books, and dues | 36,543 | 1,219 | 970 | 38,732 |
| Audit | - | 35,700 | - | 35,700 |
| Copier rent expense | 33,539 | - | - | 33,539 |
| Legal fees | - | 25,393 | - | 25,393 |
| Entertainment and hospitality | 13,636 | 2,133 | 6,357 | 22,126 |
| Athletic | 20,751 | - | - | 20,751 |
| Postage | 2,737 | 1,222 | 3,974 | 7,933 |
| Permits and licenses | 3,896 | 1,158 | - | 5,054 |
| | 11,393,574 | 964,144 | 381,568 | 12,739,286 |
| Depreciation and amortization | 1,683,601 | - | - | 1,683,601 |
| | <u>\$ 13,077,175</u> | <u>\$ 964,144</u> | <u>\$ 381,568</u> | <u>\$ 14,422,887</u> |

The accompanying notes to the financial statements are an integral part of these statements.

CURREY INGRAM ACADEMY
STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2018

| | Program Services | Supporting Services | | Total |
|---|----------------------|------------------------------|-------------------|----------------------|
| | | Management and General | Fundraising | |
| Salaries | \$ 7,100,234 | \$ 430,932 | \$ 104,596 | \$ 7,635,762 |
| Contract services | 1,534,186 | 235,370 | 157,589 | 1,927,145 |
| Payroll taxes and employee benefits | 1,284,359 | 68,892 | 18,444 | 1,371,695 |
| Bad debt | 151,547 | - | - | 151,547 |
| Utilities | 375,362 | - | - | 375,362 |
| Materials and supplies | 185,943 | 23,877 | 6,396 | 216,216 |
| Student contract discount | 176,662 | - | - | 176,662 |
| Investment and debt fees | 169,610 | 550 | - | 170,160 |
| Miscellaneous | 120,042 | 37,282 | 6,389 | 163,713 |
| Tuition refund program | 157,580 | - | - | 157,580 |
| Advertising and public relations | 122,019 | - | 11,149 | 133,168 |
| Student activities | 91,428 | - | 11,092 | 102,520 |
| Insurance | 101,861 | - | - | 101,861 |
| Professional development | 62,090 | 2,485 | 1,708 | 66,283 |
| Equipment | 23,847 | 41,818 | - | 65,665 |
| Technology | 38,280 | 21,761 | - | 60,041 |
| Copier rent expense | 49,281 | - | - | 49,281 |
| Membership, subscriptions, books, and dues | 44,230 | 2,318 | 1,043 | 47,591 |
| Audit | - | 28,200 | - | 28,200 |
| Athletic | 21,426 | - | - | 21,426 |
| Entertainment and hospitality | 9,720 | 8,682 | 2,819 | 21,221 |
| Legal fees | - | 11,485 | - | 11,485 |
| Permits and licenses | 3,360 | 4,223 | - | 7,583 |
| Postage | 2,785 | 1,016 | 3,077 | 6,878 |
| | 11,825,852 | 918,891 | 324,302 | 13,069,045 |
| Depreciation and amortization | 1,642,416 | - | - | 1,642,416 |
| | <u>\$ 13,468,268</u> | <u>\$ 918,891</u> | <u>\$ 324,302</u> | <u>\$ 14,711,461</u> |

The accompanying notes to the financial statements are an integral part of these statements.

CURREY INGRAM ACADEMY
STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2019 AND 2018

| | 2019 | 2018 |
|--|----------------------------|----------------------------|
| Cash flows from operating activities: | | |
| Change in net assets | \$ 10,213,950 | \$ 4,724,955 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 1,674,182 | 1,632,997 |
| Amortization | 9,419 | 9,419 |
| Unrealized gain on investments | (42,285) | (350,814) |
| Contributions restricted for long-term purposes | (8,477,665) | (4,497,048) |
| Loss (gain) on sale of equipment | 2,548 | (1,765) |
| Allowance for bad debts | 250,836 | 327,341 |
| Changes in operating assets and liabilities: | | |
| Inventory | 19,381 | (3,694) |
| Accounts receivable | (173,748) | (38,444) |
| Pledges receivable | (486,134) | (50,000) |
| Prepaid expenses | 31,303 | (30,794) |
| Accounts payable and accrued expenses | 297,714 | (59,822) |
| Deferred revenues | 134,713 | 186,802 |
| Change in estimated fair value of interest rate swap agreement | 14,284 | (39,461) |
| Net cash provided by operating activities | <u>3,468,498</u> | <u>1,809,672</u> |
| Cash flows from investing activities: | | |
| Purchase of investments | (2,769,212) | (5,526,825) |
| Proceeds from sale of investments | 86,971 | 5,232,745 |
| Purchases of equipment | (810,401) | (232,595) |
| Proceeds from sale of equipment | - | 650 |
| Net cash used in investing activities | <u>(3,492,642)</u> | <u>(526,025)</u> |
| Cash flows from financing activities: | | |
| Proceeds from contributions restricted for long-term purposes | 3,693,946 | 528,604 |
| Payments of bonds payable | (1,734,063) | (1,724,063) |
| Proceeds from bonds payable | - | 1,309,063 |
| Net cash provided by financing activities | <u>1,959,883</u> | <u>113,604</u> |
| Net increase in cash and cash equivalents | 1,935,739 | 1,397,251 |
| Cash and cash equivalents, beginning of year | <u>4,586,789</u> | <u>3,189,538</u> |
| Cash and cash equivalents, end of year | <u><u>\$ 6,522,528</u></u> | <u><u>\$ 4,586,789</u></u> |

The accompanying notes to the financial statements are an integral part of these statements.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 1—Nature of operations and summary of significant accounting policies

Currey Ingram Academy (the “Academy”) is a not-for-profit kindergarten through twelfth grade school for students with learning differences. The Academy’s major sources of funding are tuition payments and contributions from donors.

Basis of Presentation – The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Financial statement presentation is in accordance with standards of accounting and financial reporting prescribed for not-for-profit organizations. Accordingly, net assets of the Academy and changes therein are classified and reported as follows:

Net Assets Without Donor Restriction – Net assets that are not subject to donor-imposed restriction and may be expended for any purpose in performing the primary objectives of the Academy. These net assets may be used at the discretion of the Academy’s management and the Board of Directors.

Net Assets With Donor Restriction – Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Academy or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Cash and Cash Equivalents – For purposes of the statements of cash flows, the Academy considers all cash funds, cash bank accounts, and highly liquid debt instruments with an original maturity when purchased of three months or less to be cash and cash equivalents.

Investments – The Academy accounts for investments under Financial Accounting Standards Board Accounting Standards Codification (“FASB ASC”) guidance for accounting for investments by not-for-profit organizations. Under this guidance, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statements of financial position. Unrealized gains and losses are included in the change in net assets. See Note 3 for additional information on fair value measurements.

Accounts Receivable – Accounts receivable are reviewed periodically as to their collectability. Uncollectible accounts are written off in the period in which they are determined to be uncollectible. At June 30, 2019 and 2018, an allowance for bad debts of \$504,041 and \$538,381, respectively, has been estimated and recorded.

Pledges Receivable – Contributions are recognized when the donor makes a promise to give to the Academy that is, in substance, unconditional. Unconditional promises to give are recorded when the promises are made. Donor restricted contributions are reported as increases to net assets with donor restriction. When a restriction expires, net assets with donor restriction are reclassified to net assets without donor restriction.

Unconditional promises to give due in the next year are reflected as current pledges receivable and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term pledges receivable and are recorded at present value using interest rates applicable to the years in which the pledges are received.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 1—Nature of operations and summary of significant accounting policies (continued)

The Academy uses the allowance method to determine uncollectible pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. At June 30, 2019 and 2018, the allowance totaled \$585,050 and \$334,214, respectively.

Property and Equipment – Property and equipment are recorded at cost if purchased or fair value if contributed. Expenditures for ordinary maintenance and repairs are charged to operations. Renewals and betterments that materially extend the life of the asset are capitalized. Depreciation is provided in amounts necessary to allocate the cost of the various classes of assets over their estimated useful lives. Estimated useful lives of all major classes of assets are as follows:

| | |
|--|---------------|
| Equipment, vehicles, furniture, and fixtures | 3 – 5 years |
| Building and building improvements | 10 – 30 years |

Deferred Revenues – Deferred revenues represent advance tuition, fee payments, and deposits for the upcoming academic year. Such amounts are recognized as revenue in the year to which they apply.

Derivative Instruments and Hedging Activities – The Academy follows FASB ASC guidance for accounting for derivatives. The guidance establishes accounting and reporting standards requiring that every derivative instrument be recorded in the statements of financial position as either an asset or as a liability measured at its estimated fair value. The guidance also requires that changes in the derivative's fair value be recognized currently in the statements of activities. See Note 9 for detail of the Academy's interest rate swap agreement, which is considered to be a derivative.

Restricted Endowment Funds – The *Uniform Prudent Management of Institutional Funds Act* ("UPMIFA") was enacted in Tennessee effective July 1, 2007. The FASB ASC provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of UPMIFA. The guidance requires that the amount of net assets held in perpetuity cannot be reduced by losses on investments of the funds or by an organization's expenditures from the fund unless the donor required the gift to be held in specific investments.

FASB ASC guidance also requires disclosure of a description of the governing board's interpretation of the law that underlies an organization's net asset classification of donor-restricted endowment funds, a description of the organization's policies for the appropriation of endowment assets for expenditures (its endowment spending policies), a description of the organization's endowment investment policies, and additional disclosures. See Note 13 for additional information regarding endowment funds held in perpetuity.

Functional Expense Allocation – The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. While most costs have been directly assigned to a functional category, certain joint costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis. Expenses that are allocated consisted primarily of salaries and wages which were allocated based on time and effort.

Advertising Costs – Advertising costs are expensed as incurred. Advertising expense totaled \$171,070 and \$133,168 for the years ended June 30, 2019 and 2018, respectively.

Donated Materials, Services, and Assets – Donated materials and equipment, if any, are reflected as contributions in the accompanying statements at their estimated values at date of receipt.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 1—Nature of operations and summary of significant accounting policies (continued)

Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

Additionally, a number of unpaid volunteers have made significant contributions of their time to assist in fundraising and special projects. However, these services do not meet the requirements above and have not been recorded.

Donations of property and equipment are recorded as support at their estimated fair value at date of receipt. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Academy reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Academy reclassifies net assets with donor restriction to net assets without donor restriction at that time.

Use of Estimates – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Taxes – The Academy is a not-for-profit organization and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and is not a private foundation. Accordingly, no provision for income taxes is included in the accompanying financial statements.

The Academy follows FASB ASC guidance clarifying the accounting for uncertainty in income taxes recognized in an entity's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than 50% likely of being recognized upon ultimate settlement. The Academy has no tax penalties or interest reported in the accompanying financial statements.

New Accounting Pronouncement – In August 2016, the FASB issued Accounting Standards Update ("ASU") 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*. The ASU addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The ASU has been applied retrospectively to all periods presented.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 1—Nature of operations and summary of significant accounting policies (continued)

Accounting Policies for Future Pronouncements – In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. ASU 2014-09 clarifies the principles for recognizing revenue and develops a common revenue standard under U.S. GAAP under which an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for the Academy for the year ending June 30, 2020. The Academy is currently evaluating the effect of the implementation of this new standard.

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right of use asset and lease liability on the statement of financial position at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of activities. This standard will be effective for the fiscal year ending June 30, 2022. The Academy is currently evaluating the effect of the implementation of this new standard.

In January 2016, the FASB issued ASU 2016-01, *Recognition and Measurement of Financial Assets and Financial Liabilities*. This guidance revises accounting related to (1) the classification and measurement of investments in equity securities and (2) the presentation of certain fair value changes for financial liabilities measured at fair value. It also amends certain disclosure requirements associated with the fair value of financial instruments. This guidance is effective for the year ending June 30, 2021. The Academy is currently evaluating the effect of the implementation of this new standard.

In August 2016, the FASB issued ASU 2016-15, *Classification of Certain Cash Receipts and Cash Payments*. This guidance adds or clarifies guidance on the classification of certain cash receipts and payments in the statements of cash flows. This guidance is effective for the year ending June 30, 2020. The Academy is currently evaluating the effect of the implementation of this new standard.

In June 2018, the FASB issued ASU 2018-08, *Not-for-Profit Entities Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. The standard provides guidance on determining whether a transaction should be accounted for as contribution or as an exchange transaction. A primary aspect of this determination is whether the two parties receive and sacrifice commensurate value. The standard also provides guidance on determining whether a contribution is conditional, helping entities better distinguish a donor-imposed condition from a donor-imposed restriction. The standard will be effective for the fiscal year ending June 30, 2020. The Academy is currently evaluating the effect of the implementation of this new standard.

Subsequent Events – The Academy has evaluated events and transactions that occurred through December 13, 2019, the date the financial statements were available to be issued.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 2—Liquidity and availability of resources

The Academy regularly monitors liquidity required to meet its operating needs and other contractual commitments. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Academy considers all expenditures related to its ongoing program service activities as well as the conduct of services undertaken to support those activities to be general expenditures. The Academy maintains a line of credit with maximum borrowings of \$500,000 (see Note 8) with a financial institution that is drawn upon during the year to manage cash flow, if needed. Financial assets available for general expenditure, that is, without donor restrictions or other restrictions limiting their use within one year of the statement of financial position comprise the following at June 30, 2019 and 2018:

| | 2019 | 2018 |
|--|--------------|--------------|
| Financial assets at June 30: | | |
| Cash and cash equivalents | \$ 6,522,528 | \$ 4,586,789 |
| Accounts receivable, net of allowance | 694,542 | 520,794 |
| Pledge receivables, net of allowance | 8,744,938 | 3,725,921 |
| Investments | 8,275,542 | 5,551,016 |
| Total financial assets | 24,237,550 | 14,384,520 |
| Less amounts not available to be used for general expenditures within one year: | | |
| Net assets restricted for time | 295,984 | 773,250 |
| Net assets restricted for specific programs | 8,689,204 | 767,016 |
| Board designated endowment | 3,340,756 | 2,974,268 |
| Net assets held in perpetuity | 7,116,137 | 6,458,141 |
| Total amounts not available to be used for general expenditures within one year | 19,442,081 | 10,972,675 |
| Financial assets available to meet cash needs for general expenditures within one year | \$ 4,795,469 | \$ 3,411,845 |

Note 3—Investments and fair value measurement

The Academy follows the provisions of the Fair Value Measurement Topic of the FASB ASC. This guidance establishes a framework for measuring fair value for financial assets and financial liabilities. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below.

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Academy has the ability to access.

Level 2 – Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by the observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 3—Investments and fair value measurement (continued)

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There have been no changes in the methodology used at June 30, 2019 and 2018. A description of the valuation methodology used for assets and liabilities measured at fair value is described below.

Mutual Funds – The fair value of equity and bond funds held by third parties (Level 1) were determined by obtaining quoted market prices in active markets.

The fair value of the interest rate swap (Level 2) was determined based on valuation models that provide a market to market estimate.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Academy believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The general investment strategy of the Academy is to diversify investments among both equity and fixed income securities so as to enhance total return while avoiding undue risk concentration in any investment class.

The following table sets forth by level, within the fair value hierarchy, the Academy's assets and liabilities at fair value as of June 30, 2019:

| | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------|---------------------|-----------------|-------------|---------------------|
| Investments: | | | | |
| Mutual funds - equity funds | \$ 5,491,480 | \$ - | \$ - | \$ 5,491,480 |
| Mutual funds - bond funds | 2,643,015 | - | - | 2,643,015 |
| Money market | 141,047 | - | - | 141,047 |
| Total investments at fair value | <u>\$ 8,275,542</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 8,275,542</u> |
| Interest rate swap asset | <u>\$ -</u> | <u>\$ (147)</u> | <u>\$ -</u> | <u>\$ (147)</u> |

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 3—Investments and fair value measurement (continued)

The following table sets forth by level, within the fair value hierarchy, the Academy's assets and liabilities at fair value as of June 30, 2018:

| | Level 1 | Level 2 | Level 3 | Total |
|---------------------------------|---------------------|------------------|-------------|---------------------|
| Investments: | | | | |
| Mutual funds - equity funds | \$ 3,352,964 | \$ - | \$ - | \$ 3,352,964 |
| Mutual funds - bond funds | 1,746,839 | - | - | 1,746,839 |
| Money market | 451,213 | - | - | 451,213 |
| Total investments at fair value | <u>\$ 5,551,016</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 5,551,016</u> |
| Interest rate swap liability | <u>\$ -</u> | <u>\$ 14,137</u> | <u>\$ -</u> | <u>\$ 14,137</u> |

The following schedule summarizes the investment return at June 30:

| | 2019 | 2018 |
|-----------------------------------|-------------------|-------------------|
| Investment interest and dividends | \$ 355,311 | \$ 40,932 |
| Unrealized gain | 42,285 | 350,814 |
| Net investment gain | <u>\$ 397,596</u> | <u>\$ 391,746</u> |

Note 4—Pledges receivable

The Academy has received pledges for contributions for the construction of new buildings, scholarships, endowment, and the unrestricted annual fund. The discount rate used to determine the present value of pledges receivable was 2.52% at June 30, 2019 and 3.12% at June 30, 2018.

The following are the future maturities of pledges receivable at June 30, 2019:

| <u>Years Ending June 30,</u> | |
|--|---------------------|
| 2020 | \$ 1,672,332 |
| 2021 | 1,966,688 |
| 2022 | 1,565,728 |
| 2023 | 1,517,341 |
| 2024 | 1,200,658 |
| Thereafter | <u>2,002,500</u> |
| Gross pledges receivable | 9,925,247 |
| Less allowance for uncollectible pledges | (585,050) |
| Less discount to net present value | <u>(595,259)</u> |
| Pledges receivable, net | <u>\$ 8,744,938</u> |

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 4—Pledges receivable (continued)

Pledges receivable are scheduled to be received as follows:

| | 2019 | 2018 |
|---|---------------------|---------------------|
| Receivable in less than one year, net | \$ 1,421,516 | \$ 2,964,034 |
| Receivable in one to five years, net | 6,446,027 | 761,887 |
| Receivable in more than five years, net | 877,395 | - |
| | <u>\$ 8,744,938</u> | <u>\$ 3,725,921</u> |

Note 5—Property and equipment

Property and equipment consists of the following at June 30:

| | 2019 | 2018 |
|-------------------------------|----------------------|----------------------|
| Buildings | \$ 41,946,065 | \$ 41,946,065 |
| Furniture and equipment | 5,319,962 | 5,222,865 |
| Land | 2,986,766 | 2,986,766 |
| Construction in progress | 716,230 | 44,476 |
| Building improvements | 672,925 | 648,253 |
| Land improvements | 480,502 | 488,995 |
| Vehicles | 141,795 | 124,917 |
| Grounds equipment | 82,899 | 82,899 |
| | <u>52,347,144</u> | <u>51,545,236</u> |
| Less accumulated depreciation | <u>(22,651,838)</u> | <u>(20,983,601)</u> |
| | <u>\$ 29,695,306</u> | <u>\$ 30,561,635</u> |

At June 30, 2019, construction in progress primarily consisted of construction, architect, and engineering fees incurred related to boarding facilities and the soccer complex. At June 30, 2018, construction in progress primarily consisted of architect and engineering fees incurred related to boarding facilities.

For the years ended June 30, 2019 and 2018, the Academy had depreciation expense of \$1,674,182 and \$1,632,997, respectively.

Note 6—Other assets

Other assets consists of the following at June 30:

| | 2019 | 2018 |
|--|------------------|------------------|
| Bond issuance costs | \$ 133,695 | \$ 133,695 |
| Accumulated amortization on bond costs | (99,988) | (92,356) |
| Underwriters' discount | 37,500 | 37,500 |
| Accumulated amortization on discount | (29,609) | (27,822) |
| | <u>\$ 41,598</u> | <u>\$ 51,017</u> |

For both the years ended June 30, 2019 and 2018, amortization expense totaled \$9,419.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 7—Bonds payable

On March 15, 2003, the Academy issued \$7,500,000 of Debenture Adjustable Rate Demand Development Revenue Bonds through a financial institution. The bonds required interest at a fixed rate in accordance with the swap agreement (described in Note 9) plus a variable rate. The variable interest rate was adjusted weekly based upon LIBOR plus an agreed-upon factor. Interest was due monthly on the last business day of each month.

Effective October 20, 2009, the bonds payable were refinanced through an agreement with the Industrial Development Board of Williamson County, Tennessee ("IDB"). Under this agreement, the IDB issued \$6,105,000 in Educational Facilities Revenue Refunding Bonds, and loaned the proceeds of this bond issuance to the Academy through a loan agreement with a financial institution. Principal payments are due annually with monthly interest payments at a variable rate based on LIBOR (4.02% at June 30, 2019). The maturity date of the agreement is December 1, 2023. Amounts outstanding at June 30, 2019 and 2018 were \$2,350,000 and \$2,775,000, respectively.

On May 3, 2013, the IDB issued an additional \$4,100,000 in Educational Facilities Revenue Bonds and loaned the proceeds of the bond issuance to the Academy through a loan agreement with a financial institution. Advances were disbursed to the Academy on a line of credit basis, as construction progressed. At June 30, 2018, \$1,309,063 was outstanding under this agreement. The Academy paid all amounts outstanding under this agreement during the year ended June 30, 2019.

Maturities of bonds payable were as follows as of June 30, 2019:

| <u>Years Ending June 30,</u> | <u>Annual Principal Amount</u> |
|-------------------------------------|---------------------------------------|
| 2020 | \$ 440,000 |
| 2021 | 455,000 |
| 2022 | 470,000 |
| 2023 | 485,000 |
| 2024 | 500,000 |
| | <u>\$ 2,350,000</u> |

Subsequent to June 30, 2019 but prior to the issuance of these financial statements, the Academy entered into a new financing agreement. Under the terms of this agreement, the IDB issued Educational Facilities Revenue Bonds providing a borrowing capacity of \$7,000,000, with loans available to the Academy through a loan agreement with a financial institution. Principal payments will be due as pledges receivable are collected with an annual maximum outstanding principal balance ranging from \$6,250,000 at December 31, 2020 to \$2,800,000 at December 31, 2025. Interest payments are due monthly at a variable rate based on the higher of the Federal Funds Rate plus .50% and the Prime Rate. The maturity date of this agreement is December 31, 2026.

The Academy is required to meet certain financial and nonfinancial covenants as specified in the bond documents. For the years ended June 30, 2019 and 2018, the Academy was in compliance with all covenants.

Note 8—Line of credit

In June 2014, the Academy entered into a \$500,000 line of credit agreement with a financial institution. The line matured April 28, 2017 and was extended through February 18, 2020 under the same terms. The line of credit has a variable interest rate based upon LIBOR plus 2.00% and requires the Academy to maintain a zero balance outstanding on the line for at least one thirty consecutive day period. There were no amounts outstanding on the line of credit at June 30, 2019 and 2018.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 9—Interest rate swap agreement

During 2008, the Academy entered into an interest rate swap transaction in connection with the bonds payable issued in 2003 to hedge against future changes in interest rates. The interest rate swap agreement swapped a variable rate for a fixed rate of 3.49%. The notional amount on the swap was \$4,740,000 with a termination date of October 1, 2015.

During October 2013, this swap agreement was terminated and replaced by a new interest rate swap agreement. Details of the new agreement were as follows:

| Description | Effective Date | Termination Date | Notional Amount |
|---|-----------------|------------------|-----------------|
| Interest rate swap agreement swapping a variable rate for a fixed rate of 3.14% | October 9, 2013 | November 1, 2023 | \$ 4,740,000 |

During October 2017, this swap agreement was terminated and replaced by a new interest rate swap agreement. Details of the new agreement are as follows:

| Description | Effective Date | Termination Date | Notional Amount |
|---|-----------------|------------------|-----------------|
| Interest rate swap agreement swapping a variable rate for a fixed rate of 1.77% | October 1, 2017 | December 1, 2023 | \$ 3,190,000 |

The Academy accounted for these interest rate swap agreements in accordance with FASB ASC guidance on accounting for derivative instruments, which requires that the fair value of the liability be presented in the accompanying statements of financial position. The statements of activities for the years ended June 30, 2019 and 2018 include \$(14,284) and \$39,461, respectively, of change in the valuation of the interest rate swap agreements. The notional amount of the agreement is \$2,350,000 and \$2,775,000 at June 30, 2019 and 2018, respectively. The estimated fair values at June 30, 2019 and 2018 are \$(147) and \$14,137, respectively.

Note 10—Net assets without donor restriction

The Board of Trustees has placed voluntary designations on certain unrestricted net assets. A summary of net assets without donor restriction is as follows at June 30:

| | 2019 | 2018 |
|------------------------|----------------------|----------------------|
| Board Designated: | | |
| Scholarship endowment | \$ 2,352,820 | \$ 2,018,454 |
| Deferred maintenance | 519,618 | 519,618 |
| Tuition refund program | 468,318 | 316,588 |
| Fundraising consultant | - | 78,354 |
| Financial aid | - | 41,252 |
| Total Board Designated | 3,340,756 | 2,974,266 |
| Undesignated | 30,315,144 | 28,570,600 |
| | <u>\$ 33,655,900</u> | <u>\$ 31,544,866</u> |

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 11—Net assets with donor restriction

The Academy has received contributions from donors with the stipulation that such contributions are to be used for specified purposes.

Net assets with donor restriction are available as follows at June 30:

| | 2019 | 2018 |
|--------------------------------------|----------------------|---------------------|
| Scholarships and other | \$ 7,116,137 | \$ 6,458,141 |
| Capital improvements | 5,845,575 | 750,118 |
| Debt | 2,665,713 | - |
| Pledges receivable - time restricted | 295,984 | 773,250 |
| Tacos and trivia | 113,167 | - |
| Scholarships | 52,336 | 8,000 |
| Miscellaneous | 8,417 | 3,900 |
| Marketing | 3,996 | 5,000 |
| | <u>\$ 16,101,325</u> | <u>\$ 7,998,409</u> |

Note 12—Donor restricted contributions and related expenses

Net assets with donor restriction's contributions and related expenses consist of the following for the years ended June 30:

| | 2019 | | 2018 | |
|---|---------------------|-----------------------|---------------------|-----------------------|
| | Contributions | Expenses/ Releases | Contributions | Expenses/ Releases |
| Scholarships and other | \$ 657,996 | \$ - | \$ 3,411,697 | \$ - |
| Capital improvements | 5,095,457 | - | 750,118 | - |
| Debt | 2,665,713 | - | - | - |
| Pledges receivable - time restricted | - | 477,266 | 738,432 | - |
| Tacos and trivia | 113,167 | - | - | - |
| Scholarships | 470,085 | 425,749 | 8,000 | 7,000 |
| Miscellaneous | 4,517 | - | - | 103 |
| Marketing | - | 1,004 | 5,000 | - |
| | <u>\$ 9,006,935</u> | <u>\$ 904,019</u> | <u>\$ 4,913,247</u> | <u>\$ 7,103</u> |

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 13—Endowment

Net assets held in perpetuity consist of the following endowment funds at June 30:

| | 2019 | 2018 |
|-----------------------|--------------|--------------|
| Scholarship and other | \$ 7,116,137 | \$ 6,458,141 |

The dividend and interest income earned on net assets held in perpetuity is available to the Academy to provide scholarships and financial assistance. The Academy's endowment consists of board designated and donor restricted gifts held in cash and investment accounts. As required by U.S. GAAP, net assets associated with endowment funds are classified and reported based upon the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law – The Board of Trustees of the Academy has interpreted the UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Academy classifies as donor restricted net assets (a) the original value of gifts donated to the restricted endowment, (b) the original value of subsequent gifts to the restricted endowment, and (c) accumulations to the donor restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets held in perpetuity is classified as net assets with donor restriction until those amounts are appropriated for expenditure by the Academy in a manner consistent with the standard of prudence prescribed by UPMIFA. The Board of Trustees has appropriated for expenditure all endowment earnings.

Endowment Net Asset Composition by Type of Fund as of June 30, 2019:

| | Without Donor Restriction | With Donor Restriction | Total |
|-------------------------------------|--------------------------------------|-----------------------------------|--------------|
| Donor restricted endowment funds | \$ - | \$ 7,116,137 | \$ 7,116,137 |
| Board designated endowment funds | 2,352,820 | - | 2,352,820 |
| Total funds | \$ 2,352,820 | \$ 7,116,137 | \$ 9,468,957 |

CURREY INGRAM ACADEMY
NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 13—Endowment (continued)

Changes in Endowment Net Assets for the year ended June 30, 2019:

| | Without Donor Restriction | With Donor Restriction | Total |
|--|--------------------------------------|-----------------------------------|--------------|
| Endowment net assets, beginning of year | \$ 2,018,454 | \$ 6,458,141 | \$ 8,476,595 |
| Investment Activity: | | | |
| Interest and dividends | 355,311 | - | 355,311 |
| Net appreciation | 42,285 | - | 42,285 |
| Investment fees | (27,086) | - | (27,086) |
| Total Investment Activity | 370,510 | - | 370,510 |
| Contributions | - | 657,996 | 657,996 |
| Appropriations | (36,144) | - | (36,144) |
| Endowment net assets, end of year | \$ 2,352,820 | \$ 7,116,137 | \$ 9,468,957 |

Endowment Net Asset Composition by Type of Fund as of June 30, 2018:

| | Without Donor Restriction | With Donor Restriction | Total |
|-------------------------------------|--------------------------------------|-----------------------------------|--------------|
| Donor restricted endowment funds | \$ - | \$ 6,458,141 | \$ 6,458,141 |
| Board designated endowment funds | 2,018,454 | - | 2,018,454 |
| Total funds | \$ 2,018,454 | \$ 6,458,141 | \$ 8,476,595 |

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 13—Endowment (continued)

Changes in Endowment Net Assets for the year ended June 30, 2018:

| | Without Donor Restriction | With Donor Restriction | Total |
|--|------------------------------|---------------------------|--------------|
| Endowment net assets, beginning of year | \$ 1,745,326 | \$ 3,046,444 | \$ 4,791,770 |
| Investment Activity: | | | |
| Interest and dividends | 40,932 | - | 40,932 |
| Net appreciation | 350,814 | - | 350,814 |
| Investment fees | (14,407) | - | (14,407) |
| Total Investment Activity | 377,339 | - | 377,339 |
| Contributions | - | 3,411,697 | 3,411,697 |
| Appropriations | (104,211) | - | (104,211) |
| Endowment net assets, end of year | \$ 2,018,454 | \$ 6,458,141 | \$ 8,476,595 |

Endowment Investment Policy and Risk Parameters – The Academy has adopted investment and spending policies for endowment assets to support the Academy and its mission over the long term, through the preservation of cash and reserves, while producing market-level income. Endowment assets include those assets of donor-restricted funds that the Academy must hold in perpetuity or for a donor-specified period. Under this policy, as approved by the Board of Trustees, the general policy is to diversify investments among both equity and fixed income securities so as to enhance total return while avoiding undue risk concentration in any investment class. The endowment assets are to be allocated among certain pre-specified asset classes, including domestic equity, domestic fixed income, international equity, international fixed income, real estate, venture capital, and private equity. Investments of a single issuer may not exceed 5% of the total market value of the endowment, with the exception of U.S. government holdings.

Strategies Employed for Achieving Investment Objectives – To satisfy its long term objectives, the Academy relies on a strategy meant to preserve the principal of operating cash and reserves while producing market-level income. The objective is for the endowment to realize absolute rate-of-return of 5%, to realize rates of return commensurate with relative capital market measures, such as securities indices, and to achieve a total rate of return that is above median performance of similarly managed funds over a time period.

Spending Policy and How the Investment Objectives Relate to Spending Policy – The Academy has a policy of appropriating annual distributions up to 4% of the three year historical average of the endowment fund for scholarships and financial assistance.

Note 14—Letters of credit

At June 30, 2019 and 2018, the Academy maintained two letters of credit issued by a local financial institution totaling \$165,000. These letters of credit will be available in the event of noncompliance with certain performance bonds as required by Williamson County, Tennessee and the state of Tennessee.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 15—Deferred compensation plans

The Academy has a 403(b) tax deferred annuity plan covering substantially all employees. The employer matches eligible employee voluntary contributions up to 5% of the employee's gross salary. The Academy also has a 457(f) deferred compensation plan for a key employee.

During the years ended June 30, 2019 and 2018, total employer contributions to the plans were \$258,980 and \$277,559, respectively.

Note 16—Lease commitments

The Academy has leased copiers under lease arrangements classified as operating leases. Total rent expense for the years ended June 30, 2019 and 2018 was \$33,539 and \$49,281, respectively. The leases are payable in monthly payments and expire at various times through fiscal year 2022.

Note 17—Vanderbilt scholarship gift agreement

In 2004, one benefactor donated funds to the Vanderbilt University Endowment Fund under an agreement which states that any income, up to 4.5%, generated from this gift is to be given to the Currey Ingram Academy Scholarship Fund (the "Fund"). Qualified recipients of this scholarship were children of full-time employees of Vanderbilt University and Vanderbilt University Medical Center. Contributions from the Fund to the Academy during the years ended June 30, 2019 and 2018 totaled \$287,025 and \$351,344, respectively.

Note 18—Concentrations

The Academy's cash account balances at June 30, 2019 and 2018 exceeded Federal Deposit Insurance Corporation insurance limits. The Academy has not experienced any losses in such accounts and management believes the Academy is not exposed to any significant credit risk related to cash.

At June 30, 2019, 71% of the pledges receivable was due to the Academy from one donor. At June 30, 2018, 86% of the pledges receivable was due to the Academy from three donors. For the year ended June 30, 2019, contributions from two donors represented approximately 92% of total contributions received by the Academy. For the year ended June 30, 2018, contributions from three donors represented approximately 70% of total contributions received by the Academy. A significant reduction in the level of support from these donors could have an adverse effect on the operations of the Academy.

Note 19—Related party transactions

The Academy occasionally purchases goods or services at commercially reasonable rates from companies or organizations that are affiliated with or owned, directly or indirectly, by members of the Board of Trustees. All such purchases are reviewed and approved in accordance with the Academy's purchasing policy. For the years ended June 30, 2019 and 2018, the Academy incurred legal expenses totaling \$17,860 and \$18,127, respectively, from a law firm affiliated with a member of the Board of Trustees.

CURREY INGRAM ACADEMY

NOTES TO THE FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018

Note 20—Supplemental cash flow information

The following is supplemental cash flow information required by U.S. GAAP.

| | 2019 | 2018 |
|--|------------|------------|
| Cash paid during the year for interest | \$ 163,520 | \$ 168,056 |

Note 21—Contractual Agreement

As of the date of this report, the Academy is in the process of finalizing the negotiation of an agreement with Nashville Soccer Club (“NSC”) to construct a soccer complex and related facilities on the campus of the Academy. Under the terms of the agreement, NSC is funding the estimated \$8,500,000 construction costs as invoices become due and the Academy is recording the funding received as deferred rent revenue. NSC will rent the resulting soccer complex from the Academy over a twenty-eight year lease agreement. The total construction costs, which approximates the net present value of the lease payments due, will be recognized as rental revenue by the Academy over the life of the lease. Construction in progress and deferred rent revenue amounts totaled approximately \$258,000 at June 30, 2019. NSC will begin renting the soccer fields January 1, 2020. Management of the Academy does not expect any substantial changes to the final terms of this agreement.