

# Educare Budget Proposal 2019

	<u>Budget</u>
<b>Income</b>	
<b>Contract/Grant Income</b>	
<b>Williamson County Contracts</b>	
Williamson County Vet Court	19,000.00
Williamson County Juvenile Ct.	3,000.00
Williamson County DUI Court	84,000.00
Williamson County Contracts - Other	0.00
<b>Total Williamson County Contracts</b>	<u>106,000.00</u>
<b>State of TN Contracts</b>	
ARP	
COC Block	
CTC	
SPOT	
ADAT DUI	
State of TN Contracts - Other	140,000.00
<b>Total State of TN Contracts</b>	<u>140,000.00</u>
<b>Contract/Grant Income - Other</b>	0.00
<b>Total Contract/Grant Income</b>	<u>246,000.00</u>
<b>Program Income</b>	
Assessments	25,000.00
DUI School	80,000.00
Individual/Group Sessions	30,000.00
Other (Drug Tests)	5,000.00
Clinic Income	14,000.00
Program Income - Other	0.00
<b>Total Program Income</b>	<u>154,000.00</u>
<b>Public Support</b>	
Corporate Contributions	4,000.00
General Donations	7,000.00
Public Support - Other	0.00
<b>Total Public Support</b>	<u>11,000.00</u>
<b>Total Income</b>	411,000.00
<b>Cost of Goods Sold</b>	
<b>Cost of Goods Sold</b>	
Class Supplies (workbooks)	24,000.00
Contract Labor Expenses	22,000.00
Cost of Goods Sold - Other	0.00
<b>Total Cost of Goods Sold</b>	<u>46,000.00</u>
<b>Total COGS</b>	<u>46,000.00</u>
<b>Gross Profit</b>	365,000.00
<b>Expense</b>	
<b>Contract Services</b>	
Accounting & Audit Fees	8,000.00
Consulting & Legal Fees	10,000.00
Contract Services - Other	0.00

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Total Contract Services	18,000.00
Employee Expenses	
Health Insurance Exp.	7,500.00
Payroll Taxes	19,000.00
Salaries and Wages	225,000.00
Employee Expenses - Other	0.00
Total Employee Expenses	251,500.00
Facilities Maintenance	
Insurance	1,500.00
Office Maintenance & Repairs	2,500.00
Rent	40,000.00
Utilities	6,500.00
Facilities Maintenance - Other	0.00
Total Facilities Maintenance	50,500.00
Marketing & Development	
Community Outreach	1,500.00
Fundraising Expenses	1,500.00
Marketing & Development - Other	0.00
Total Marketing & Development	3,000.00
Office Expenses	
Business Fees	10,000.00
Computer & Website	3,000.00
Insurance - Liability, D and O	5,000.00
Miscellaneous Expenses	2,000.00
Office Supplies	4,000.00
Printing & Postage	4,000.00
Telephone & Internet	4,000.00
Office Expenses - Other	0.00
Total Office Expenses	32,000.00
Professional Development	
Books, Subscriptions, Reference	1,000.00
Continuing Education	5,000.00
Membership Dues	1,000.00
Travel and Meetings	3,000.00
Professional Development - Other	0.00
Total Professional Development	10,000.00
Total Expense	365,000.00
Net Income	<u><u>0.00</u></u>

\*revised 2/14/19