

Family & Children's Service



ANNUAL REPORT

FY 2016-2017



Thanks to
YOUR SUPPORT,
FCS provided direct services
to more than 60,000
Tennesseans last year.



COMMUNITY-BASED PROGRAMS

FCS is committed to taking its services where they are needed most. Our Community-Based Programs (CBP) are located at partner agencies or delivered directly to clients throughout the communities we serve. CBP served a total of 5,298 children and adults via our **Relative Caregiver Program**, school-based **Family Resource Centers**, and community-based mental health and adoption training.



COUNSELING

FCS has a long history of providing counseling and case management services, and all of our programs are based in clinical practice.

Counseling Services are provided both at FCS offices and at more than 30 community-based partner locations. A total of 1,780 children and adults were served last fiscal year by agency-based and co-located FCS clinicians. **Crisis Services** handled 28,370 crisis calls on our 24/7 **Crisis Line**.



HEALTH CARE ACCESS

Access to affordable healthcare not only improves health outcomes, it impacts financial stability, employment, child wellbeing, and much more for vulnerable families. **Health Access** programs served 25,016 individuals through the **Get Covered Tenn** initiative, the **Health Assist** program, and **Language Services**.



OUR DONORS

Family Circle (\$1,200+)

Aladdin Industries Foundation	The Dorothy Cate and Thomas F. Frist Foundation	Kappa Alpha Theta Alumnae Chapter	Justin Roddick
Allegra Printing	Kristen and Cullen Douglass	Jim Kelley	Anthony A. Rose, Sr.
Amy Atkinson Public Relations	Missy and John C. Eason	Heloise Werthan Kuhn	Tony Rose, Jr.
Linda and David Anderson	Entertainment that Gives Back	Marion and Malcolm Liles	Dr. Meg Rush
The Anne Potter Wilson Foundation	Jane and Richard Eskind and Family Foundation	Bethany and William Liles	Missy and Phil Russ
Tayo Atanda	Laurie and Steven Eskind	Lipman Brothers	Polly and Alex Ryerson
Leigh and Hunter Atkins	Mrs. Annette S. Eskind	Lyft	ServPro
Bal D'hiver Benefit, Inc	Shary and Rod Essig	M. Stratton Foster Charitable Foundation	Mary Katherine and Earle Simmons
Bank of America	Executive Selection	Make it Pop Creations	Mrs. Judy Simmons
Jean Ann and J. Barry Banker	Sarah Ann and James Ezzell	Emily and H. Hill McAlister	Dee Anna Smith
Mary Lee and Steve Bartlett	FABU	Vicki and Kerry McCluggage	Smythe & Cortlandt
Bone, McAllester, Norton	Financial Federal	The Memorial Foundation, Inc.	Joanne and Joe Sowell
Sarah Boyce	First Farmers	Nancy Menke and Sadie Rosson	Virginia Speed
Judith and Richard Bracken	The First Tennessee Foundation	Monroe Carell Jr. Children's Hospital	Jennifer and John Steele
Bradley	Frazier Dean & Howard	Karen and Bruce Moore	The James Stephen Turner Family Foundation, Inc.
Bobby Brantley	The Frist Foundation	Marlene and Robert Moses	SunTrust
Mr. and Mrs. Frank M. Bumstead	Michael Gibson	MTR Family Law	The Erik Blue Band
The Cal Turner Family Foundation	Glow Motion Industries	Mason Murphy	Anthony Tinghitella and John Fulcher
Capstar Bank	Bernice and Joel Gordon	Music City Dixieland Band	Brantley Sound
Amy and George H. Cate, III	Paula and Matthew Harris	Music City Tents & Events	Kathy and Thomas E. Tompkins
Century II Staffing	Hastings Architecture Associates	Neal & Harwell	Steve Turner
Mrs. Mary Cherry	The HCA Foundation	Aylin Ozgener and Scott Hethcox	Barbara and Rick Turner
Trudy and Whit Clark	HCA/TriStar Health	Adrienne and Robert E. Parker	The Washington Foundation
The Community Foundation of Middle Tennessee	Kelly and Brian Holmes	Pinnacle National Bank	Leslie and Bob Waterman
Jane and Thomas F. Corcoran	Mr. and Mrs. Britt Hunt	PMC	Joni P. Werthan
Corporate Benefits	Jackson National Life Insurance Compant	Evonne Polk	Jerry and Ernest Williams
Mr. and Mrs. G. Thomas Curtis	Ellen and J. Kenneth Jacobs	Posh Privy	Ann and Battle Williford
Gail Danner	JEST Entertainment	Pyrotek	Kristin and Whitney Wilson
The Danner Foundation	The Joe C. Davis Foundation	Quest Drape	The Wolcott Family Foundation
Diversified Trust	Johnny Haffner Catering	Jimmy Richardson and Shaina Champion	Woodmont Christian Church
Rob Dixon	Mary Leyden and Victor Johnson, III		

OUR DONORS (continued)

Circle of Friends

Steven Abernathy	Jessica Butler	Shyanne East	Erica Jacobs
Heidi and Ronald Addlestone	Dr. Ravi Chari	Donna and Jeffrey B. Eskind	Merrily and David Jones
Robin Howard and Steve Aguilar	Barbara and Eric Chazen	Molly Slayton and Mike Esworthy	Allison and Steve Jones
Cathy Aitken	Nancy and John R. Cheadle, Jr.	Royce and James L. Fishel	Andrea B. Keckley
Heather Andrews and James Boshers	Betsy Chernau	Irwin and Jeff Fisher	Mary Frances and Joseph Kerr
Kerianne and Paul Annastas	Yolanda and Curtis Chesley	Leigh Fitts	Lyn Ketelsen
Lydia and George Armistead	Mary and Walker Choppin	Chandra Flint and Javier Solano	Patricia and Thomas King
Mr. L. H. Armistead, III	Dr. Janis Christenson	William Forrester	Ann and Dave Kloeppel
Charlene and Philip Armstrong	Church of the Advent	Frasier, Dean & Howard, PLLC	Gigi and Fred W. Lazenby
Betty and Charles F. Bader	Karin Coble	Kelly and Trisha Furbee	Stacey and Leslie Lenning
Baird Foundation	Juliet Griffin and Al Cocke	Kimberly Pace Furse and David Furse	Elizabeth Lewis
Baker, Donelson, Bearman, Caldwell & Berkowitz	Amy and Overton Colton	Kay and Craig Gabbert	The Linde B. Wilson Charitable Fund
Ann and James E. Ballentine	Claudia and Charles Cook	Lillian and Daniel Gilmer	Leah Lipton
The Bank of Nashville	Ruth Brown Cook	Janet Gilmore	Kim and Robert Looney
Brenda Barker	Corporate Benefit Analysts, Inc.	Tamara and James Glasscock	William Margraf
Diana Bass	Dorothy and Samuel J. Coulter	Elisa and Warren Goodrich	Mr. and Mrs. Hunter McCarty
Melinda Bass	Annabelle Cruz	Amanda Graham	Mr. and Mrs. Thomas McDow
Katrin and Calvert Bean	Stephen Curnutte	Dr. and Mrs. Joseph H. Hamilton, Jr.	Karen Lauer and Ian McElwain
Mary Beard	Whitney Daane	Mary and Ken Hande	Anne Elizabeth McIntosh
Amanda and Thomas Beck	Margie and Albert J. Dale, III	Lynn and James Harnen	Pauline and J. Oliver McIntyre
Claire and Drew Berg	Delozier Surgery Center	Suzanne Harrison	Anne M. McNair
Jennifer Berres	Jan Dick and Bonnie Beneke	April and Brad Hasna	Cecily and Michael McSurdy
Mary and Ed Bolte	Mr. and Mrs. Marty Dickens	Ann G. Hatcher	Kay McSurdy
Maggie Bond	Sandy and Bob Dimick	Joy and Max D. Haught	Joni and Timothy Miller
Mr. and Mrs. G. Gordon Bonnyman, Jr.	Leslie and Thomas Dinella	Leah and Patrick Hawkins	Anjanette Miller
Angela and Jerry Bostelman	Dot Dobbins	JoAnne and Gary Haynes	Brian Minges
Mr. and Mrs. Stephen T. Braun	Phyllis A. Dorn	Carol Hodge	Mona and Carl Mitchell
Beth and Paul Brill	Evelyn Doxey	Mrs. Alice Hooker	Christine Modisher and Marsha Williams
Chris Brown	Lisa and Matthew E. Doyle	Pauline and Robert W. House	Anna and Russell Moore
Barbara and Jon W. Bruce	Beth and Donovan Drake	Katie and James Hughes	T. Allen Morgan
Larry H. Burkhart	Vincent Dreffs	Vickie and Charles Hunter	Linda and Rock Morphis
Lynn and Sam Bush	Phoebe and Robert H. Drews	Catherine and Clay Jackson	Pam Mrozinski
	Ellen and E. Townes Duncan		
	Sandra and William Earthman		

OUR DONORS (continued)

Circle of Friends (continued)

Courtney Necessary	Jan and James G. Ramsey	Gail Sims	Nancy and Bryant Tirrill
Tom Neff	Carol Redelheim	Sean Siple	Linda and Floris Tompkins
Network for Good	Kate and Michael Regan	Jane and Donald Skelton	Adam Trapani
John Newman and Rebecca Lyford	The Rich Foundation	Mrs. Barbara Smith	Kimberly and Bill Troup
Norris Nielson	The Richardson Foundation	Mr. and Mrs. Chaz Spampinato	Colleen and Chad Tuck
Sallie and William Norton	Amy and Keith Ripley	Barbara and Lester D. Speyer	Susan and Robert D. Tuke
Emily Nourse	Mark Rowland	Nancy and Hans Stabell	Bethany and Ken Underwood
Jessica Osaki and Houston Howell	Sabrina and William Ruderer	Saundra Steele	Utiliworks Consulting, LLC
Beth and Ross O'Shea	Jane Salem	C. Lee Steinhouse, III	Joyce A. Vise
Ty H. Osman	Emalee Sargent	Sissy and Ed Stevinson	Mary E. Walker
DuGard Communications	Gina and Richard Scott	Mariam and Erik Stockton	Elizabeth Colton Walls
Bob Passaretti	Marie and Leon Scott	Perian and Sam Strang	Juanita Watson
Mr. and Mrs. G. Allen Patton, Jr.	Donna Scott	Lottie M. Strupp	Alexis Whitcomb
Steven Pendleton	Dorothea B. Severino	Catherine Cate Sullivan	Neely Williams
Martha and John S. Phipps, Jr.	Beth Sharber	Clare Sullivan	Irene and Ridley Wills, II
PHRMA	Douglas Sharp	T&T Family Foundation	Frances H. Wolf
Caroline and Alfred Pistole	Joan Blum Shayne	Elise Taylor	Noel Womack
The Pledgeling Foundation	Graham Sherr	Cheryl Taylor	Constance Woolsey
Jessica and Aaron Powell	Daniel Shore	Paul E. Teschan	Susanne Young
Joana and Erion Qamirani	Denise and Gregory Sikes	Sherri Thiry	Barbara and Julian Zander, Jr.
	Tracey and Len Silverman	Kathryn and David Thompson	Margaret and Michael A. Zibart
			Victoria Ziegler and Tom Carnell

FAMILY AND CHILDRENS SERVICE

Statement of Revenues and Expenditures

900- OPERATING FUND

From 6/1/2017 Through 6/30/2017

	Current Year Actual	YTD Budget	YTD Budget Variance	Total Budget	
REVENUE					
DEVELOPMENT	822,012.40	853,606.07	31,593.67	853,606.07	(1)
UNITED WAY	315,140.43	325,571.00	10,430.57	325,571.00	(2)
GOVERNMENT CONTRACTS	3,511,874.49	3,342,026.30	(169,848.19)	3,342,026.30	(3)
CONTRACT & OTHER FEES	1,196,242.52	1,049,566.63	(146,675.89)	1,049,566.63	(4)
INVESTMENT INCOME	<u>182,940.17</u>	<u>180,000.00</u>	<u>(2,940.17)</u>	<u>180,000.00</u>	
Total REVENUE	<u>6,028,210.01</u>	<u>5,750,770.00</u>	<u>(277,440.01)</u>	<u>5,750,770.00</u>	
EXPENDITURES					
SALARIES	3,327,270.49	3,378,044.00	50,773.51	3,378,044.00	(5)
BENEFITS	610,079.13	570,579.00	(39,500.13)	570,579.00	(6)
PROFESSIONAL FEES	1,287,516.92	1,128,851.00	(158,665.92)	1,128,851.00	(7)
SPECIAL EVENTS	105,438.10	66,000.00	(39,438.10)	66,000.00	(8)
SUPPLIES	84,984.70	70,001.00	(14,983.70)	70,001.00	(9)
COMMUNICATIONS	105,114.27	126,170.00	21,055.73	126,170.00	
OCCUPANCY	113,356.43	105,294.00	(8,062.43)	105,294.00	
TRAVEL & TRAINING	175,587.35	152,768.00	(22,819.35)	152,768.00	(10)
SPECIFIC ASSISTANCE	150,369.10	107,628.00	(42,741.10)	107,628.00	(11)
DUES & MISC. EXPENSE	39,396.94	14,324.00	(25,072.94)	14,324.00	(12)
INTEREST EXPENSE	713.10	0.00	(713.10)	0.00	
INSURANCE	<u>24,869.70</u>	<u>31,111.00</u>	<u>6,241.30</u>	<u>31,111.00</u>	
Total EXPENDITURES	<u>6,024,696.23</u>	<u>5,750,770.00</u>	<u>(273,926.23)</u>	<u>5,750,770.00</u>	
NET REVENUE AND EXPENSE	3,513.78	0.00	(551,366.24)	0.00	

Variance Report (variance % is greater than +/-10% of the budget)

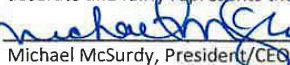
Revenues

1. Development: Lower than budgeted: reduction in Grants.
2. United Way: Lower than budgeted; budget for FRCs is incorrect.
3. Government Contracts: Higher than budgeted; Get Covered TN contractor billing was higher than expected at the closing of Year 1 of the Grant and new contract with HCFA was not budgeted.

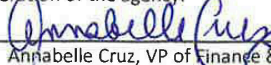
Expenses

5. Salaries: We have adjusted \$156,021.60 on Accrued Vacations.
6. Benefits: Higher than budgeted; new hires for Get Covered increased Unemployment insurance costs.
7. Professional Fees: Higher than budgeted; invoices from sub-contractors under Get Covered TN and Language Services.
8. Special Events: Higher than budgeted; expenses for Birthday Bash were higher due to changes in the scope of the event.
9. Supplies: Higher than budgeted; laptops and other supplies purchased for Get Covered.
10. Travel: Higher than budgeted; mileage reimbursement for interpreters was higher than budgeted due to a change in payment policy.
11. Specific Assistance: Higher than budgeted; supported by new grants.
12. Dues & Misc. expenses: Higher than budgeted. Funds returned as a result of an audit finding from DCS (\$11,871.97) and accounting for In-Kind expenses for DCRCP (\$13,943.47).

We have analyzed the financial statements, and the financial records supporting it. To the best of our knowledge, this statement is accurate and fairly represents the financial condition and operation of the agency.


Michael McSurdy, President/CEO

Date


Annabelle Cruz, VP of Finance & Administration

Date

*Thank
You!*