

| Mental Health Association of Middle TN |                                          |  |                  |
|----------------------------------------|------------------------------------------|--|------------------|
| Budget                                 |                                          |  |                  |
| July 1, 2011 through June 30, 2012     |                                          |  |                  |
|                                        |                                          |  | 2011-2012 Budget |
| Ordinary Income/Expense                |                                          |  |                  |
| Income                                 |                                          |  |                  |
|                                        | 4001 · General Contributions             |  | 25,000           |
|                                        | 4002 · Honor/Memorials                   |  | 3,000            |
|                                        | 4003 · I.C. Hope Licenses                |  | 4,500            |
|                                        | 4004 · I.C. Hope Educational Materials   |  | 2,500            |
|                                        | 4005 · Bell of Freedom Society           |  | 1,000            |
|                                        | 4006 · Membership--professional          |  | 1,000            |
|                                        | 4007 · Membership--individual            |  | 500              |
|                                        | 4200 · Mental Health Conference Revenue  |  | 25,000           |
|                                        | 4201 · Special Events - Massey           |  | 215,000          |
|                                        | 4202 · Annual Meeting                    |  | 1,000            |
|                                        | 4207 · Special Events - Jammin'          |  | 150,000          |
|                                        | 4208 · Special Events - Runnin'          |  | 20,000           |
|                                        | 4702 · United Way Designations           |  | 10,000           |
|                                        | 4704 · CHC Designations                  |  | 6,000            |
|                                        | 4705 · United Way of Williamson Co.      |  | 2,000            |
|                                        | 5001 · Grant Revenue-Private Grants      |  | 57,000           |
|                                        | 5003 · State Contracts--ETS-Youth        |  | 110,000          |
|                                        | 5004 · Federal Grants                    |  | 6,000            |
|                                        | 5005 · State Contracts--TN Lives Count   |  | 421,560          |
|                                        | 5006 · State Contracts --Aging           |  | 70,280           |
|                                        | 5008 · State Contracts - TSPN            |  | 236,000          |
|                                        | 6203 · Management Fees                   |  | 116,408          |
|                                        | Total Income                             |  | 1,483,748        |
| Expense                                |                                          |  |                  |
|                                        | 7001 · Salaries & Wages                  |  | 583,092          |
|                                        | 7103 · Health Insurance                  |  | 71,405           |
|                                        | 7104 · Life & Disability Insurance       |  | 3,985            |
|                                        | 7105 · Retirement Benefits               |  | 10,547           |
|                                        | 7106 · Workers Compensation              |  | 2,962            |
|                                        | 7201 · Payroll Taxes-FICA                |  | 44,605           |
|                                        | 7205 · State Unemployment Tax Expense    |  | 3,104            |
|                                        | 8001 · Professional Services             |  | 75,600           |
|                                        | 8003 · Audit Fees                        |  | 14,400           |
|                                        | 8102 · Office Supplies                   |  | 11,761           |
|                                        | 8202 · Telephone                         |  | 19,120           |
|                                        | 8203 · Internet fees                     |  | 6,000            |
|                                        | 8302 · Postage                           |  | 3,000            |
|                                        | 8402 · Occupancy, program                |  | 43,172           |
|                                        | 8501 · Equipment Rental & Maintenance    |  | 25,400           |
|                                        | 8602 · Printing & Publications           |  | 113,079          |
|                                        | 8701 · Travel, Conferences & Trainings   |  | 76,579           |
|                                        | 8803 · Mental Health Conference Expenses |  | 9,386            |
|                                        | 8804 · FR Expense - Massey               |  | 85,000           |
|                                        | 8806 · Annual Meeting                    |  | 1,000            |
|                                        | 8807 · Jammin' Expenses                  |  | 56,000           |
|                                        | 8808 · Runnin' Expenses                  |  | 5,500            |
|                                        | 9002 · Dues & Memberships, program       |  | 1,585            |
|                                        | 9301 · General & Liability Insurance     |  | 7,451            |
|                                        | 9403 · Licenses and Permits              |  | 500              |
|                                        | 9501 · Depreciation Expense              |  | 2,500            |
|                                        | 9601 · MHA dues                          |  | 12,650           |
|                                        | Public Policy/Advocacy                   |  | 3,000            |
|                                        | 9902 · Management Fees, Other            |  | 116,408          |
|                                        | Total Expense                            |  | 1,408,791        |
|                                        | Net Ordinary Income                      |  | 74,957           |
|                                        |                                          |  | -                |
|                                        |                                          |  | -                |
|                                        | Investment Income                        |  | 500              |
|                                        | Defer Massey to 2012-2013                |  | (65,000)         |
|                                        | carry over Frist - intern money          |  | 2,467            |
|                                        | carry over Frist - server                |  | 4,180            |
|                                        |                                          |  | -                |
|                                        | TOTAL INCOME                             |  | 17,104           |