

AgeWell Middle Tennessee Budget for CY 2023

Revenue	2023
Grants & Contracts (foundations, govt)	275,000
Individual Contributions	205,000
Fundraising Event (Sage Awards)	65,000
Sales Income (Directory ads & sponsors)	89,395
Corp/Sponsorships (Eldercare Coach, Webinars, Scam of Month)	40,000
Interest Income	1,000
Total Revenue	675,395

Expenditures	
Salaries	380,349
PEO HR & Benefits support; Benefits & payroll taxes	79,047
Consultants/Contract Support	17,650
Event Expenses	32,800
Rent	24,000
Office Supplies	3,500
Accounting, Payroll & Audit Fees	7,875
Telephone & Internet	5,000
Postage	2,000
Printing & Copying	55,080
Website & Technology	28,262
Insurance - Liability	2,005
Licenses & Permits	500
Marketing/PR/Social Media/Design Expenses	10,500
Travel & Mileage	1,000
Meetings & Staff Training/Conferences	7,800
Appreciation Gifts staff & board	4,000
Bank/Paypal Fees	1,400
Total Expenditures	662,768

Net Revenue

12,627

NOTES:

Board approved deferring \$69,395 in directory revenue & \$44,214 Vine Street grant received in December 2022 to 2023 for program activities to be completed in 2023

PEO contract and employee benefits package for staff working 30 hrs or more per week

Staff in 2023:

Executive Director

Community Engagement Director (35 hrs/wk)

Development Director (32 hrs/wk)

Corporate Partnership & Social Enterprise Manager (30 hrs/wk)

Content, Tech & Events Manager (32 hrs/wk)

Grants & Operations Manager (25 hrs/wk)

Office & Program Coordinator (25 hrs/wk)