

ALS Association, Tennessee Chapter
Budget Overview: FY 2011 Budget - FY11 P&L
February 2010 - January 2011

	<u>Total</u>
Income	
4030 Unrestricted Contributions	
Annual Giving Program	2,500.00
Community Health Charities	12,500.00
Direct Mailing	10,450.00
General	30,000.00
United Way	1,200.00
Total 4030 Unrestricted Contributions	\$ 56,650.00
4110 Grants	10,000.00
4400 Symposium Revenue	
4422 Nashville	500.00
Total 4400 Symposium Revenue	\$ 500.00
4500 Special Events Revenue	
4505 Golf Tournament	80,000.00
4515 Strikeout ALS	
4518 Nashville	0.00
Total 4515 Strikeout ALS	\$ 0.00
4525 Walk to Defeat ALS	
4527 Memphis	125,000.00
4528 Nashville	205,000.00
4529 Tri-Cities	40,000.00
4530 Chattanooga	40,000.00
4531 Knoxville	30,000.00
Total 4525 Walk to Defeat ALS	\$ 440,000.00
Total 4500 Special Events Revenue	\$ 520,000.00
4900 Other Special Events Income	10,000.00
4910 Interest Income	6,000.00
Total Income	\$ 603,150.00

Expenses	
5000 Advocacy	2,000.00
5020 Communication Program	
5021 East Tennessee	2,500.00
5022 Middle Tennessee	7,000.00
5023 West Tennessee	2,500.00
Total 5020 Communication Program	\$ 12,000.00
5050 Equipment Loan / Home Mod.	
5051 East Tennessee	3,000.00
5052 Middle Tennessee	4,500.00
5053 West Tennessee	4,500.00
Total 5050 Equipment Loan / Home Mod.	\$ 12,000.00
5150 Program Expense/Misc.	3,000.00
5200 Respite Care	43,000.00
5400 Revenue Sharing	82,028.00
5420 Symposium	

5422 Nashville	1,000.00
Total 5420 Symposium	\$ 1,000.00
5500 Special Events	
5505 Golf Tournament	20,000.00
5510 Other Events	500.00
5525 Walk to Defeat ALS	
5527 Memphis	13,000.00
5528 Nashville	17,000.00
5529 Tri-Cities	5,000.00
5530 Chattanooga	5,000.00
5531 Knoxville	5,000.00
Total 5525 Walk to Defeat ALS	\$ 45,000.00
Total 5500 Special Events	\$ 65,500.00
6120 Bank Service Charges	100.00
6130 Communications	
6135 Telephone	8,000.00
6140 Cell Phone	2,700.00
6145 Website	4,300.00
Total 6130 Communications	\$ 15,000.00
6148 Direct Mailing	3,500.00
6150 Depreciation	600.00
6155 Dues & Subscriptions	1,300.00
6160 Education and Training	
6161 Travel	4,000.00
6162 Registration Fees	1,000.00
Total 6160 Education and Training	\$ 5,000.00
6165 Equipment Rental	2,350.00
6170 Board & Staff Appreciation/Holiday Parties	1,000.00
6180 Insurance	
6185 Corporate Liability	3,500.00
6190 Life Insurance/Disability	2,500.00
6195 Workers Comp.	4,500.00
Total 6180 Insurance	\$ 10,500.00
6200 Merchant Card Services	6,000.00
6300 Office Supplies	
6301 East Tennessee	700.00
6302 Middle Tennessee	3,822.00
6303 West Tennessee	400.00
Total 6300 Office Supplies	\$ 4,922.00
6500 Payroll	
6501 Administrative Staff	129,670.00
6502 Program Staff	115,280.00
6550 Benefits Stipend	6,100.00
Total 6500 Payroll	\$ 251,050.00
6560 Payroll Taxes	19,400.00
6570 Payroll Service	2,200.00
6600 Permits & Licenses	600.00
6610 Postage and Delivery	
6611 East Tennessee	500.00
6612 Middle Tennessee	2,500.00
6613 West Tennessee	500.00
Total 6610 Postage and Delivery	\$ 3,500.00

6620 Printing and Reproduction	2,500.00
6630 Professional Fees	
6650 Audit	4,000.00
6680 Computer & Software	6,900.00
Total 6630 Professional Fees	<u>\$ 10,900.00</u>
6700 Rent	21,500.00
6710 Utilities	1,900.00
6740 Security	200.00
Total 6710 Utilities	<u>\$ 2,100.00</u>
6750 Maintenance	600.00
Total 6700 Rent	<u>\$ 24,200.00</u>
6760 Software (deleted)	0.00
6770 Travel & Entertainment	
6775 PSC Travel	
6776 East Tennessee	3,500.00
6777 Middle Tennessee	4,000.00
6778 West Tennessee	3,500.00
Total 6775 PSC Travel	<u>\$ 11,000.00</u>
6790 Office Staff Travel/Entertainment	7,000.00
Total 6770 Travel & Entertainment	<u>\$ 18,000.00</u>
Total Expenses	<u>\$ 603,150.00</u>
Net Operating Income	<u>\$ 0.00</u>
Net Income	<u>\$ 0.00</u>