FINANCIAL STATEMENTS

June 30, 2015 and 2014

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Alzheimer's Disease and Related Disorders Association, Inc. Mid South Chapter Nashville, Tennessee

We have audited the accompanying financial statements of Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Nashville, Tennessee September 22, 2015

From Du + Hand, PLLC

ALZHEIMER'S DISEASE AND RELATED DISORDERS ASSOCIATION, INC. MID SOUTH CHAPTER STATEMENTS OF FINANCIAL POSITION June 30, 2015 and 2014

	2015	2014
Assets		-
Current assets:		
Cash and cash equivalents	\$ 706,649	\$ 551,975
Certificates of deposit	214,048	212,373
Investments	298,300	292,727
Grants and other receivables	183,394	173,229
Due from National Organization	110,713	99,016
Prepaid expenses		4,591
Total current assets	1,513,104	1,333,911
20112 01120110 0100000	1,610,101	
Property and equipment, net	7,931	12,374
Total assets	\$ 1,521,035	\$ 1,346,285
Liabilities and Net Asse	ets	
Current liabilities:		
Accounts payable and accrued expenses	\$ 44,192	\$ 49,004
Due to National Organization	140,265	81,250
Total current liabilities	184,457	130,254
20112011011111110		
Net assets:		
Unrestricted	1,062,377	932,027
Temporarily restricted	274,201	284,004
Total net assets	1,336,578	1,216,031
Total liabilities and net assets	\$ 1,521,035	\$ 1,346,285

STATEMENT OF ACTIVITIES

	Unrestricted	Temporarily Restricted	Total	
Revenue and other support:				
Contributions and memorials	\$ 1,752,560	\$ -	\$ 1,752,560	
Bequests	109,412	-	109,412	
Corporate and workplace gifts	90,583	-	90,583	
Fundraising and special events	67,190	-	67,190	
Total contributions	2,019,745	-	2,019,745	
Transfers from the National Organization	514,920	-	514,920	
Less transfers to the National Organization	(808,145)		(808,145)	
Net contribution revenue	1,726,520	-	1,726,520	
Grants	67,470	3,765	71,235	
Program income	31,331	-	31,331	
Donated materials and services	28,613	-	28,613	
Interest income	2,433	-	2,433	
Miscellaneous	1,693	-	1,693	
Realized and unrealized gain on investments	5,573	-	5,573	
Net assets released from restrictions	13,568	(13,568)		
Total revenue and other support	1,877,201	(9,803)	1,867,398	
Expenses:				
Program services	1,335,281	-	1,335,281	
Fundraising	327,500	-	327,500	
Management and general	84,070		84,070	
Total expenses	1,746,851		1,746,851	
Change in net assets	130,350	(9,803)	120,547	
Net assets, beginning of year	932,027	284,004	1,216,031	
Net assets, end of year	\$ 1,062,377	\$ 274,201	\$ 1,336,578	

STATEMENT OF ACTIVITIES

	Unrestricted	Total		
Revenue and other support:				
Contributions and memorials	\$ 1,490,189	\$ 9,291	\$ 1,499,480	
Corporate and workplace gifts	120,880	-	120,880	
Bequests	47,455	-	47,455	
Fundraising and special events	80,350	150	80,500	
Total contributions	1,738,874	9,441	1,748,315	
Transfers from the National Organization	532,031	-	532,031	
Less transfers to the National Organization	(698,559)		(698,559)	
Net contribution revenue	1,572,346	9,441	1,581,787	
Grants	83,263	5,000	88,263	
Program income	30,737	25,000	55,737	
Donated materials and services	24,544	-	24,544	
Miscellaneous	20,857	-	20,857	
Realized and unrealized gain on investments	10,203	-	10,203	
Interest income	3,060	-	3,060	
Net assets released from restrictions	36,325	(36,325)		
Total revenue and other support	1,781,335	3,116	1,784,451	
Expenses:				
Program services	1,284,153	-	1,284,153	
Fundraising	331,594	-	331,594	
Management and general	93,180		93,180	
Total expenses	1,708,927		1,708,927	
Change in net assets	72,408	3,116	75,524	
Net assets, beginning of year	859,619	280,888	1,140,507	
Net assets, end of year	\$ 932,027	\$ 284,004	\$ 1,216,031	

STATEMENT OF FUNCTIONAL EXPENSES

	Program Services	Fundraising	Management and General	Total
Salaries and wages Employee benefits	\$ 657,616 107,861	\$ 175,653 28,811	\$ 32,016 5,251	\$ 865,285 141,923
Total salaries and benefits	765,477	204,464	37,267	1,007,208
Advertising Occupancy Conferences and meetings Staff travel Professional fees Supplies Telephone Nonstaff travel Assessments and grants Insurance Printing and publications Other occupancy related costs Postage Bad debt Miscellaneous	108,182 87,767 72,062 67,812 42,760 34,105 34,875 29,090 19,900 14,159 13,730 9,789 9,058 1,250 6,507	25,600 19,979 14,264 13,562 3,525 9,189 8,273 6,981 - 2,843 2,288 2,288 2,228 2,117 8,300 418	5,603 3,249 1,745 6,408 19,500 1,492 1,335 1,318 - 1,280 327 363 589 - 2,315	139,385 110,995 88,071 87,782 65,785 44,786 44,483 37,389 19,900 18,282 16,345 12,380 11,764 9,550 9,240
Publications and subscriptions Staff development Depreciation Volunteer and staff training	7,516 5,724 3,377 2,141	854 1,315 846 454	473 528 220 58	8,843 7,567 4,443 2,653
	\$ 1,335,281	\$ 327,500	\$ 84,070	\$ 1,746,851

STATEMENT OF FUNCTIONAL EXPENSES

	Program Services	Fundraising	Management and General	Total	
Salaries and wages Employee benefits	\$ 632,275 115,731	\$ 168,884 30,913	\$ 30,782 5,634	\$ 831,941 152,278	
Total salaries and benefits	748,006	199,797	36,416	984,219	
Conferences and meetings Advertising Occupancy Staff travel Professional fees Supplies Telephone Nonstaff travel Printing and publications Assessments and grants Other occupancy related costs Postage Insurance Publications and subscriptions Miscellaneous	78,865 88,491 81,138 59,587 25,248 39,373 28,381 27,339 21,759 22,904 14,083 13,123 11,765 6,448 5,142	36,424 20,384 19,675 11,917 858 8,711 6,561 5,127 4,958 - 3,339 2,897 2,408 910 370	3,659 5,668 6,060 2,979 26,107 2,430 1,456 1,708 826 - 1,128 1,023 1,016 227 1,830	118,948 114,543 106,873 74,483 52,213 50,514 36,398 34,174 27,543 22,904 18,550 17,043 15,189 7,585 7,342	
Staff development Bad debt	5,301 1,522	994 5,000	331	6,626 6,522	
Depreciation Volunteer and staff training	3,294 2,384	770 494	214 102	4,278 2,980	
	\$ 1,284,153	\$ 331,594	\$ 93,180	\$ 1,708,927	

STATEMENTS OF CASH FLOWS

For the Years Ended June 30, 2015 and 2014

		2015	2014		
Cook flows from an autimo activities					
Cash flows from operating activities:	ф	100 5 47	Φ	75.504	
Change in net assets	\$	120,547	\$	75,524	
Adjustments to reconcile change in net assets to					
net cash provided by (used in) operating activities:					
Depreciation		4,443		4,278	
Unrealized gain		(5,573)		(10,203)	
Increase in grants and other receivables		(10,165)		(81,194)	
Increase in due from National Organization		(11,697)		(11,949)	
Decrease (increase) in prepaid expenses		4,591		(1,275)	
(Decrease) increase in accounts payable					
and accrued expenses		(4,812)		13,352	
Increase (decrease) in due to National Organization		59,015		(788)	
Net cash provided by (used in) operating activities		156,349		(12,255)	
Cash flows from investing activities:					
Redemption of certificates of deposit, net		(1,675)		101,827	
Purchase of fixed assets		_		(549)	
Purchase of investments		-		(282,524)	
Net cash used in investing activities		(1,675)		(181,246)	
Net increase (decrease) in cash and cash equivalents		154,674		(193,501)	
Cash and cash equivalents, beginning of year		551,975		745,476	
Cash and cash equivalents, end of year	\$	706,649	\$	551,975	

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

General

The Alzheimer's Disease and Related Disorders Association, Inc. - Mid South Chapter (the "Chapter") is a not-for-profit organization with offices in Nashville, Tullahoma, Chattanooga, Johnson City, and Memphis, Tennessee and Huntsville, Alabama. The Chapter is an affiliate of the Alzheimer's Disease and Related Disorders Association, Inc. (the "National Organization"). The mission of the Chapter is to eliminate Alzheimer's disease through the advancement of research, to provide and enhance care and support for all affected, and to reduce the risk of dementia through the promotion of brain health. The Chapter is supported primarily through donor contributions in Tennessee and Northern Alabama.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Financial Statement Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with standards of accounting and reporting prescribed for not-for-profit organizations. Under these standards, net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted net assets – net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Chapter and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed stipulations that they be maintained permanently by the Chapter. Generally, donors of these assets permit the Chapter to use all or part of the income earned for unrestricted or restricted purposes. The Chapter does not have any permanently restricted net assets recorded at June 30, 2015 or 2014.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Donated Materials and Services

Donated materials that are usable for program services, fundraising, support of management and general functions are recorded at their fair values in the period received.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Chapter considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Certificates of Deposit

Certificates of deposit are reported at cost, which approximates market value at June 30, 2015 and 2014.

Investments

Investments are stated at fair market value. Unrealized gains and losses, as well as appreciation or depreciation in market value are reflected in the accompanying financial statements.

Fair Value

The Chapter has established a process for determining fair values. Fair values are based upon quoted market prices, where available. If listed prices or quotes are not available, fair values are based upon market-based or independently-sourced market data. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. Furthermore, while the Chapter believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies, or assumptions, to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Accounting principles generally accepted in the United States of America have a three-level valuation hierarchy for fair value measurements. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The three levels of the fair value hierarchy are described below:

Level 1 inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value (Continued)

Level 2 inputs to the valuation methodology include: 1) quoted prices for similar assets or liabilities in active markets, 2) quoted prices for identical or similar assets or liabilities in inactive markets, 3) inputs other than quoted prices that are observable for the asset or liability, and 4) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Grants and Other Receivables

Grants and other receivables consist of the amounts noted in Note 2 and are considered by management to be fully collectible. Accordingly, an allowance has not been recorded at June 30, 2015 or 2014.

Property and Equipment

Purchases of property and equipment are recorded at cost and donated items are recorded at fair market value. The Chapter capitalizes all property and equipment with a cost or fair market value of \$500 or more. Depreciation is provided over the estimated useful lives of assets ranging from three to ten years and computed on a straight-line basis.

Contributions and Other Support

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for future periods or for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a restriction is fulfilled (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted and reported in the statements of activities as net assets released from restrictions. However, if a restriction is fulfilled in the same time period in which the contribution is received, the support is reported as unrestricted.

NOTE 1 – NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions and Other Support (Continued)

For the years ended June 30, 2015 and 2014, the Chapter has recognized \$1,581,560 and \$1,347,660, respectively, from their Walk to End Alzheimer's which has been included in contributions and memorials in the accompanying statements of activities.

Federal Income Taxes

No provision for federal income taxes is made in the accompanying financial statements, as the Chapter is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Chapter follows Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC") guidance clarifying the accounting for uncertainty in income taxes recognized in an entity's financial statements. This guidance prescribes a minimum probability threshold that a tax position must meet before a financial statement benefit is recognized. The minimum threshold is defined as a tax position that is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals or litigation processes, based on the technical merits of the position. The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement. The Chapter has no tax penalties or interest reported in the accompanying financial statements. Tax years that remain open for examination include years ended June 30, 2012 through June 30, 2015.

Advertising

The Chapter's advertising is non-direct and the costs are expensed as incurred. The Chapter incurred \$139,385 and \$114,543 of advertising expense during the years ended June 30, 2015 and 2014, respectively.

Subsequent Events

The Chapter evaluated subsequent events through September 22, 2015, when these financial statements were available to be issued. Management is not aware of any significant events that occurred subsequent to the statement of financial position date but prior to the filing of this report that would have a material impact on the accompanying financial statements.

NOTE 2 – GRANTS AND OTHER RECEIVABLES

Grants and other receivables consist of the following at June 30:

		2015	2014		
Due from National Organization Contributions	\$	83,635 99,759	\$	134,294 38,935	
	<u>\$</u>	183,394	\$	173,229	

NOTE 3 – INVESTMENTS

Investments are stated at fair value determined based on active markets (Level 1), and consist of the following at June 30:

		2015		
Mutual funds	\$	292,600	\$	284,367
Common stocks		4,444		4,453
Money market		1,256		3,907
	<u>\$</u>	298,300	\$	292,727

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	2015			2014		
Furniture and fixtures	\$	28,727	\$	28,727		
Office equipment		48,280		48,280		
Software		7,602		7,602		
Vehicle		15,391		15,391		
		100,000		100,000		
Less accumulated depreciation		(92,069)		(87,626)		
	<u>\$</u>	7,931	\$	12,374		

NOTE 5 – TEMPORARILY RESTRICTED NET ASSETS

The Chapter receives contributions for expenses associated with specific programs of the mission of the Chapter. These contributions are classified as temporarily restricted net assets until the restricted purpose has been fulfilled. The following represents a summary of the activity for the year ended June 30:

	Balance at July 1,	Contributions received from July 1, 2014 to June 30,	Expended and/or released by specific purpose being	Balance at June 30,
Purpose	2014	2015	<u>fulfilled</u>	2015
Cleveland, Tennessee Chapter Community Caregiver Awareness	\$ 254,291	\$ -	\$ 1,211	\$ 253,080
and Education Project	10,918	_	-	10,918
Respite	13,645	-	7,860	5,785
Memphis programs	-	3,765	-	3,765
Education grant	5,000	-	4,347	653
Research due National				
Organization	150		150	
	\$ 284,004	<u>\$ 3,765</u>	<u>\$ 13,568</u>	\$ 274,201
		Contributions received from July 1, 2013	Expended and/or released by specific	
	Balance at	to	purpose	Balance at
	July 1,	June 30,	being	June 30,
Purpose	2013	2014	<u>fulfilled</u>	2014
Cleveland, Tennessee Chapter Community Caregiver Awareness	\$ 245,000	\$ 9,291	\$ -	\$ 254,291
and Education Project	31,457	_	20,539	10,918
Respite	4,431	25,000	15,786	13,645
Education grant	-	5,000	-	5,000
Research due National		2,000		2,000
Organization				
Organization		150		150

NOTE 6 – DONATED MATERIALS AND SERVICES

Donated materials and services included in the statement of activities are as follows at June 30, 2015:

		ogram ervices	gement eneral	Func	draising_		Γotal
Advertising Conferences and meetings Supplies	\$	15,150 6,601 1,712	\$ 738 322 84	\$	2,587 1,127 292	\$	18,475 8,050 2,088
	<u>\$</u>	23,463	\$ 1,144	<u>\$</u>	4,006	<u>\$</u>	28,613

Donated materials and services included in the statement of activities are as follows at June 30, 2014:

	Program Services		Management & General		<u>Fundraising</u>		<u>Total</u>	
Advertising Supplies Conferences and meetings	\$	4,818 7,834 7,474	\$	234 382 365	\$	823 1,338 1,276	\$	5,875 9,554 9,115
	<u>\$</u>	20,126	\$	981	<u>\$</u>	3,437	<u>\$</u>	24,544

NOTE 7 – EMPLOYEE BENEFIT PROGRAM

Effective January 1, 2013, the Chapter adopted a 401(k) Savings Plan (the "Plan"). Employees are eligible to participate in the Plan upon their date of hire and are eligible to receive matching contributions from the Chapter after one year of service. Eligible participant contributions are matched by the Chapter equal to a uniform percentage of the participant's salary deferrals. The Chapter incurred expenses related to the Plan in the amount of \$9,154 and \$5,440 for the years ended June 30, 2015 and 2014, respectively.

NOTE 8 – LEASE COMMITMENTS

The Chapter leases various office space under noncancellable operating leases. Rent expense amounted to \$97,220 and \$95,925 for the years ended June 30, 2015 and 2014, respectively. Future minimum rental payments required under all operating leases in effect at June 30, 2015 are as follows:

NOTE 8 – LEASE COMMITMENTS (Continued)

Year ending	
June 30:	
2016	\$ 91,455
2017	77,463
2018	32,545
2019	26,000
2020	12,600
Thereafter	
	\$ 240,063

NOTE 9 – SHARED FUNDRAISING

As stated in Note 1, the Chapter is affiliated with the National Organization. A formal Statement of Relationship outlines the rights and responsibilities of the National Organization and the Chapter. These responsibilities include that the Chapter comply with policies. These policies include Shared Fundraising ("SFR"), which unifies and coordinates fundraising efforts within the Chapter's territory.

SFR requires that the National Organization, the Chapter and a Mission Fund, to be used for the benefit of the whole National Organization, share unrestricted contributed revenue raised in the territory. For the years ended June 30, 2015 and 2014 revenue was split as follows: Chapter 60%, National Organization 30%, and the Mission Fund 10%.

As of June 30, 2015 and 2014, the net amounts due (to) from the National Organization through SFR amounted to (\$29,552) and \$17,766, respectively. Subsequent to June 30, 2015, the Chapter received \$16,155 from the National Organization.

NOTE 10 - CONCENTRATION OF CREDIT RISK

Cash balances are maintained in excess of Federal Deposit Insurance Corporation insured amounts. The Chapter has not experienced any losses in such accounts. In management's opinion, risk related to such concentration is minimal based upon the credit rating of its depositories.