SECOND HARVEST FOOD BANK OF MIDDLE TENNESSEE, INC. FISCAL YEAR 2020 BUDGET

Income / Expense	FY20 Budget
Grants and Donations	12,191,178
Project Preserve Sales	35,933,043
Partner Agency Reimbursements	556,868
Other Income	41,600
TOTAL REVENUE	48,722,689
Direct Food Expense	1,800
Personnel Cost	9,170,487
Transportation Cost	2,572,731
Occupancy Expense	1,817,039
Depreciation / Amortization	1,310,003
Communications Expense	709,259
Administration Expense	380,208
Food Distribution Expense	140,580
Professional Fees	299,200
Insurance Expense	272,700
Marketing and Promotion	932,638
TOTAL OPERATING EXPENSES	17,606,645
INTEREST EXPENSE	236,270
	230,270
COST OF PROJECT PRESERVE SALES	32,005,875
TOTAL EXPENSES	49,848,790
NET INCOME(LOSS) W/O CAPITAL CAMPAIGN	(1,126,101)